

Annual  
financial  
report

14



**WDP**

WAREHOUSES WITH BRAINS



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# the answers for an accelerating world

# 1

## Risk factors

Since investing in property means investing in security, WDP's strategy is aimed at ensuring stability for investors, both in terms of dividend and in terms of long-term income. The management and Board of Directors of WDP are aware of the specific risks associated with managing a property portfolio, and attempt to manage these risks as effectively as possible and eliminate them as much as possible.

Here is an overview of the main risks facing the company, including their potential impact and the strategy used to reduce this potential impact<sup>1</sup>.

The steps taken and the financial impact of these risks are described in detail in the separate chapters of the annual financial report.

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<sup>1</sup> The numbering for *Limiting factors and control* refers to the *Potential impact* in the next column.

# Risk management

## MARKET RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<p><b>Economic situation</b> Substantial deterioration of the economic situation.</p>	<ol style="list-style-type: none"> <li>1. Fall in the demand for storage and distribution facilities.</li> <li>2. Higher vacancy and / or lower rents when re-let.</li> <li>3. Reduction in the fair value of the property and as a result of the Net Asset Value (NAV).</li> <li>4. Possible tenant bankruptcies.</li> </ol>	<p>Long-term: lease terms averaging 7.1 years<sup>2</sup>.</p> <p>Sectoral diversification of clients and a low average contractual rent.</p> <p>Quality of the tenant portfolio, comprising mainly large national and international companies and a limited annual provision for dubious debts (averaging less than 0.25% of the rent per year for the past five years).</p> <p>Excellent location of WDP properties, mainly in the strategic Amsterdam-Rotterdam-Breda-Antwerp-Brussels-Lille logistics axis, offering easy accessibility, consumers in the vicinity, and a high activity level among logistics players due to the importance in the hinterland of the ports, which serve as an import and export gateway for Europe.</p>	<p>1/2/3</p> <p>4</p> <p>1</p> <p>2/3</p>
<p><b>Rental market for logistics and semi-industrial property</b> Lower demand for logistics and semi-industrial property, oversupply, and deterioration of tenants' financial situation.</p>	<ol style="list-style-type: none"> <li>1. Rental income and cash flow affected by a rise in vacancy rates and costs related to re-letting.</li> <li>2. Reduced solvency among tenants and rise in the number of doubtful debts, leading to a decline in the rental income collection rate.</li> <li>3. Fall in the fair value of the property and consequently the NAV.</li> <li>4. Impossibility of pre-letting properties to further develop the potential of land in the portfolio and improve its profitability.</li> </ol>	<p>Diversified client base with a limitation on the maximum exposure to a single tenant and a good spread of tenants across the industries (as well as of tenants' clients, particularly when these are third-party logistics services providers).</p> <p>Thorough integration in the market thanks to years of experience and in-house sales teams.</p> <p>Only sites in strategic logistics hubs or in secondary locations with growth potential.</p> <p>High degree of structural quality and durability in accordance with statutory norms and standards, which entails versatility and mixed use.</p> <p>Flexible property player that aims to meet changing client needs.</p> <p>The land reserves account for only approximately 40 million euros on a portfolio of 1.5 billion euros. This is long-term potential to respond flexibly to client requirements (speculative development is not practised).</p>	<p>1/2</p> <p>1/4</p> <p>1/3/4</p> <p>1/3</p> <p>1</p> <p>4</p>

2 Including solar panels

## MARKET RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<b>Investment market for logistics and semi-industrial property</b> Reduced investor demand for property.	<ol style="list-style-type: none"> <li>1. Fall in the fair value of property.</li> <li>2. As a result, decline in the NAV and increase in gearing.</li> </ol>	Investment strategy aimed at high-quality buildings that generate stable long-term income based on relatively low rental levels.	1/2
		Prudent management of the capital structure, making it possible to offset any potential decreases in the fair value of the property.	2
		Geographic diversification of the portfolio with more than 95% of the portfolio (according to fair value) located in stable, mature Western European markets.	1
		Large share of land in the valuation of the property portfolio (33%), which has in the past been able to withstand decreases in value.	1
<b>Interest rate volatility</b> Sharp future fluctuations in the main short-term and / or long-term interest rates in the international financial markets.	<ol style="list-style-type: none"> <li>1. Negative impact on expenses and consequently on cash flow in the event of a rise in the interest rate.</li> <li>2. Sharp fluctuations in the value of the financial instruments that serve to hedge the debt.</li> <li>3. Potentially negative impact on the NAV.</li> </ol>	High degree of hedging against interest rate fluctuations through derivative financial instruments (e.g. Interest Rate Swaps).	1
		Day-to-day monitoring of interest rate movements and of their impact on the effectiveness of the hedges.	1
		Fluctuations in the fair value of the hedging instruments represent a non-realised non-cash item (if these products are held until maturity and are not settled prematurely).	2/3
<b>Deflation</b> A reduction in economic activity, resulting in an overall drop in price levels.	<ol style="list-style-type: none"> <li>1. Fall in rental income, due among other things to downward pressure on market rent levels and lower or negative indexation.</li> </ol>	Clause in most leases setting a lower limit at the level of the base rent or stating that no negative indexation can take place.	1
<b>Financial markets</b> Extreme volatility and uncertainty in international markets.	<ol style="list-style-type: none"> <li>1. More difficult access to equity markets in order to retrieve new capital / shareholders' equity and a reduction in the number of options for debt financing.</li> <li>2. Sharp fluctuations in the share price.</li> <li>3. Less liquidity available in debt capital markets with regard to the refinancing of outstanding commercial paper and / or outstanding bond loans.</li> </ol>	Extensive, frequent dialogue with the capital markets and financial counterparties and transparent communications with clear targets.	1/2/3
		Strict monitoring and control of any risks that could negatively affect investor and financier perceptions of the company.	1/3
		Aim to build long-term relationships with financial partners and investors.  Available unused credit facilities to cover the commercial paper programme.	1/3  3

## OPERATIONAL RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<b>Strategy</b> Ill-advised policy decisions.	1. Failure to achieve projected returns.	Defining a clear investment strategy with a long-term vision and consistent management of the capital structure.	1/2/3
	2. Threat to the stability of revenue flow (as a result of visibility due to long lease terms and interest rate hedges).	Continuous monitoring of changes in economic, property-related and regulatory trends (including with regard to tax law, company law, regulations regarding GVs/SIRs, etc).	2/3
	3. Property portfolio not adjusted to the demand for logistics and semi-industrial property.	Experience of the management and supervision by the Board of Directors.	3
<b>Investments</b> Economic, tax and legal aspects relating to acquisitions.	1. Transfer of specific hidden liabilities in acquisitions and / or inaccurate assessment of tax consequences of complex transactions.	Extensive economic, strategic and property analysis of each acquisition proposal by the Investment Committee of the Board of Directors.	2/3
	2. Acquisition of buildings that inadequately meet the quality requirements of the company.	Extensive due diligence process covering property, economic, tax, legal, accounting and administration as part of all acquisitions – combined with the use of specialised external consultants.	1/2/3
	3. Failure to achieve projected returns.	Valuation of properties by an independent property expert prior to acquisition.	3
<b>Investment property in development at WDP's expense for the purpose of leasing</b> Risk specifically related to developments, such as contractor solvency and securing the required permits.	1. Inability to secure the required permits.	Specialised in-house property development team and use of external consultants in order to hedge all risks.	1/2/3/5
	2. Major delays resulting in the loss of potential income.	Strict monitoring of recruitment, including the implementation of penalty clauses in the event of non-compliance with contracts by third parties.	2/3/5
	3. Substantial overrun of investment budgets.	Use of well-established contractors with good solvency, who submit the required guarantees.	3/5
	4. In the event of speculative developments, long periods of vacancy.	Community engagement to maintain a constructive dialogue with local decision-makers.	1
	5. Failure to achieve the projected (higher) returns on developments.	In normal circumstances, no speculative developments are initiated, which means projects are launched only if they are pre-let and fully financed and the required permits have been obtained.	4/5
<b>Non-renewal or early termination of leases</b> Termination of leases earlier than initially expected.	1. Higher vacancy rates, assumption of costs that are typically recharged to the tenant (including withholding tax and management costs) and commercial costs related to re-letting and / or downward adjustment of the rents.	Specialised in-house teams responsible for commercial management and facility management.	1
		Very extensive network in the logistics property market.	1
	2. Decline in revenues and cash flows.	Contractually required indemnity in the event of early termination of the lease.	1/2
		Preference for realistic rent levels and long-term contracts with tenants.	1

## OPERATIONAL RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<b>Vacancies</b> Unexpected circumstances, such as bankruptcies and relocations, that result in vacancy.	1. Higher vacancy rates, assumption of costs that are typically recharged to the tenant (including withholding tax and management costs) and commercial costs related to re-letting.  2. Decline in the fair value of the property, resulting in a lower NAV.	Proactive internal property management and marketing.	1
		High quality and versatility of the buildings, which increases reletting potential.	1/2
<b>Negative variations in the fair value of buildings</b> Negative revaluation of the property portfolio.	1. Negative influence of the net result and NAV.  2. Negative change in gearing ratio.	The property portfolio will be valued on a quarterly basis by independent experts to ensure developing trends can be quickly identified and proactive measures taken.	1/2
		Investment policy oriented to high-quality property at strategic logistics hubs or secondary locations with growth potential.	1
		Good portfolio diversity with a maximum risk per building of 5%.	1
		Prudent, clearly defined management of capital structures.	2
<b>Industry-specific risks</b> Concentration of the activities of the tenant portfolio.	1. Loss of income if a specific industry is affected by an economic downturn.	Strong sectoral diversification of the tenant base.	1
<b>Maintenance and repair</b> Unexpected volatility in maintenance costs.	1. Decline in the results and cash flows.  2. Unexpected fluctuations in results.	Continuous inspection of the buildings by the facility managers and commercial teams in their day-to-day interaction with clients.	1/2
		Stringent periodic maintenance policy that is managed within the company.	1
<b>Obsolescence and building quality</b> Risk of structural and technical deterioration in the buildings' lifecycle.	1. Obsolescence of the buildings, reducing their commercial appeal.  2. Loss of income and long period during which the invested capital does not generate a profit.	Regular update of investment plans for the portfolio, with the objective of maintaining the highest quality levels.	1/2
		Ad-hoc redevelopment and renovation of obsolete properties in addition to regular investment in quality and sustainability.	1
<b>Destruction of buildings</b> Destruction by fire, natural disasters, accidents, terrorism and so on.	1. Discontinuity in the use of the building.  2. Loss of rental income and possible client turnover.	The insured value of the portfolio is based on the new value, i.e. the cost of restoring the building to its original state, including architects' fees and value-added tax.	1
		Loss of rental income due to temporary full or partial vacancy is also insured (loss of rent for a maximum period of two years).	2

## OPERATIONAL RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<b>Concentration risk</b> Risk of concentration of tenants or concentration of investments in one or more buildings.	1. Sharp decline in income and cash flows due to the departure of a tenant.	Highly diversified tenant base, where the largest tenant accounts for 8.6% of rental income <sup>3</sup> .	1
	2. Increased effect of a decline in the fair value of the property and consequently the NAV if investments are concentrated in one or more buildings.	Furthermore, the largest tenants are spread over several buildings, various countries and different activities.	1
		Good property portfolio spread over approximately a hundred sites, with the largest property representing 5% of the fair value of the portfolio.	2
<b>Tenant solvency</b> Risk of partial default or bankruptcy of clients.	1. Sudden unexpected decline in rental income due to a lower collection rate or a decline in occupancy.	Extensive tenant solvency check by external rating agency prior to inclusion in portfolio.	1
	2. Commercial costs of reletting if tenant insolvency results in vacancies.	Target for portfolio development through long-term contracts with first-rate stable, solvent tenants.	1
		Rent is payable in advance on a monthly, quarterly or (in exceptional cases) annual basis.	1
		Standard rent deposit covering at least three months, which is at the disposal of WDP (as owner).	1/2

## FINANCIAL RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<b>Counterparty risks</b> Insolvency / credit risk at financial partners.	1. Loss of deposits.	Diversification of financing sources among different instruments and counterparties.	1/2
	2. Cancellation of existing lines of credit, costs related to restructuring facilities if these are taken over by another financial party and risk of higher charges for new credit.	Well-regulated financial position, with any cash surplus used to reduce financial liabilities, insofar as this surplus is not used for new investments.	1
<b>Liquidity risk</b> Non-availability of financing or term of financing options.	1. Impossibility of financing acquisitions or developments (with shareholders' equity or debt) or higher costs that reduce profitability.	Conservative and prudent financing strategy with a balanced spread of maturity dates, diversification of sources of financing and a large group of banking partners.	1/3
	2. Non-availability of financing to repay interest, capital or operating costs.	Maintenance of sufficient available lines of credit to finance operating costs and planned investments.	1
	3. Higher cost of debt due to higher bank margins, impacting the result and cash flows.	Continuous dialogue with investors and banking partners in order to build solid long-term relationships.	1/2/3
	4. Higher refinancing risk for the part of the short-term debts (23% of the total), predominantly commercial paper.	The commercial paper is fully covered by the backup lines and unused credit facilities that serve as a guarantee for refinancing if the full placement or extension of the commercial paper proves impossible. The backup lines and unused credit facilities also need to be renewed periodically.	4

3 Including solar panels.

## FINANCIAL RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<b>Cost of capital</b> Combination of unfavourable interest rate movements, higher risk premium in equity markets and / or rise in the cost of debt.	<ol style="list-style-type: none"> <li>1. Material rise in the company's weighted average cost of capital (i.e. shareholders' equity and debt).</li> <li>2. Impact on the profitability of the company as a whole and on new investments.</li> </ol>	Protection from interest rate rises with hedging instruments <sup>4</sup> . If the rise in interest rates is the result of higher inflation, the indexation of rental income is also a mitigating factor.	1/2
		Continuous dialogue with investors and banking partners in order to build solid long-term relationships.	1/2
<b>Budget</b> Risk that financial results will deviate from the budget and statutory requirements.	<ol style="list-style-type: none"> <li>1. Impact of the company's performance and non-compliance with specific obligations.</li> </ol>	Quarterly update of the financial model, including testing of the assumptions and preparation methods, and daily monitoring of (economic, property and other) parameters that could affect the result.	1
<b>Use of derivatives</b> Risks of using derivatives to hedge the interest rate risk.	<ol style="list-style-type: none"> <li>1. Complexity and volatility of the fair value of the hedging instruments and by extension the NAV as published in accordance with IFRS.</li> <li>2. Counterparty risk with regard to partners with whom derivatives contracts have been signed.</li> </ol>	Fluctuations in the fair value of the hedging instruments relate to a non-realised non-cash item (if the products are held until the maturity date and not terminated prematurely) and are displayed separately in the analytical profit and loss account in order to improve readability.	1
		All derivatives are used solely for hedging purposes. No instruments are held for speculative use.	1
		Cooperation with leading financial institutions.	2
<b>Covenants and statutory financial parameters</b> Risk of non-compliance with requirements to meet specific financial parameters under credit agreements and the statutory regimes to which the company is subject.	<ol style="list-style-type: none"> <li>1. Sanctions and / or stricter supervision by the regulator if specific statutory financial parameters are not met (e.g. compliance with the gearing ratio as laid down in the GVV/SIR Royal Decree).</li> <li>2. Possible cancellation of credit facilities and diminished confidence among investors and bankers in the event of non-compliance with contractual covenants.</li> </ol>	Prudent financial policy, including continuous monitoring in order to meet financial parameters.	1/2
		Pursuant to Article 24 of the GVV/SIR Royal Decree of 13 July 2014, WDP draws up a financial plan (in which gearing at 31 December 2014 was approximately 56%) <sup>5</sup> .	1
<b>Foreign currency risks</b> Risk of currency fluctuations relating to operations conducted outside the euro zone.	<ol style="list-style-type: none"> <li>1. Decline in revenues and cash flows.</li> <li>2. Decline in the value of the investments.</li> </ol>	WDP operates primarily in the euro zone.	1/2
		The euro is the functional currency for the company's limited operations outside the euro zone (Romania), and impact of exchange rate fluctuations (either realised or through conversion effects) is not substantial.	1/2

4 For the description of hedging policy in general and during the relevant period we refer to 5.5. *Management of the financial resources* on page 56 as well as note XIV. *Financial instruments* on page 214.

5 For more details on the expected development of the gearing and the financial plan, we refer to note XXI. *Calculation of the gearing and notes regarding changes in gearing* on page 224.

## REGULATORY AND OTHER RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<p><b>Regulatory framework for GVV's<sup>6</sup></b> Non-compliance or amendment of the rules required by the tax-transparent regime used for the Belgian operations.</p>	<ol style="list-style-type: none"> <li>1. Loss of tax status and compulsory repayment of specific credit facilities in the event of non-compliance with the rules.</li> <li>2. Negative impact on the results or NAV in the event of any changes in the regime.</li> </ol>	<p>Continuous monitoring of the statutory requirements and compliance with those requirements, assisted by specialised external consultants.</p>	1/2
<p><b>Regulatory framework for FBIs<sup>6</sup></b> Non-compliance or amendment of the rules required by the fiscally transparent regime used for the Dutch operations.</p>	<ol style="list-style-type: none"> <li>1. Loss of tax status and compulsory repayment of specific credit facilities in the event of non-compliance with the rules.</li> <li>2. Negative impact on the results or NAV in the event of any changes in the regime.</li> </ol>	<p>Continuous monitoring of the statutory requirements and compliance with those requirements, assisted by specialised external consultants.</p>	1/2
<p><b>Regulatory framework for SIIC<sup>6</sup></b> Non-compliance or amendment of the rules required by the tax-transparent regime used for the French operations.</p>	<ol style="list-style-type: none"> <li>1. Loss of tax status in the event of non-compliance with the rules.</li> <li>2. Negative impact on the results or NAV in the event of any changes in the regime.</li> </ol>	<p>Continuous monitoring of the statutory requirements and compliance with those requirements, assisted by specialised external consultants.</p>	1/2
<p><b>Changes in the regulatory framework the company is operating in</b> Possible negative impact of translating new EU regulations in Belgian law.</p>	<ol style="list-style-type: none"> <li>1. Negative impact of business, result, profitability, financial wellbeing and prospects.</li> <li>2. Negative impact on the current operating model.</li> </ol>	<p>Continuous monitoring of the statutory requirements and compliance with those requirements, assisted by specialised external consultants.</p>	1/2

<sup>6</sup> More information is available in chapter 12. General information regarding the public GVV/SIR, the FBI and the SIIC on page 263.

## REGULATORY AND OTHER RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<p><b>Changes to international accounting rules</b> Changes to international financial reporting standards (IFRS).</p>	<ol style="list-style-type: none"> <li>1. Potential impact on reporting, capital requirements, use of derivatives and organisation of the company.</li> <li>2. Resulting impact on transparency, returns and possibly the valuation.</li> </ol>	Continuous assessment of changes to statutory requirements and compliance, assisted by specialised external consultants, and gathering of advice from industrial organisations.	1/2
<p><b>Urban planning legislation</b> Regulatory changes implemented by public and / or administrative authorities.</p>	<ol style="list-style-type: none"> <li>1. Negative impact on opportunities to lease the buildings, having an impact on rental income and ability to re-let the properties, along with the increased costs of maintaining the leasing condition.</li> <li>2. Fall in the fair value of the property and consequently the NAV.</li> <li>3. Delay in new build and / or renovation projects.</li> </ol>	Continuous assessment and possibly anticipation of changes to statutory requirements and compliance, assisted by specialised external consultants, and gathering of advice from industrial organisations.	1/2/3
<p><b>Environmental law</b> Regulatory changes implemented by public and / or administrative authorities.</p>	<ol style="list-style-type: none"> <li>1. Negative impact on opportunities to lease the buildings, having an impact on rental income and ability to re-let the properties, along with the increased costs of maintaining the leasing condition.</li> <li>2. Fall in the fair value of the property and consequently the NAV.</li> <li>3. Delay in new build and / or renovation projects.</li> </ol>	Continuous assessment and possibly anticipation of changes to statutory requirements and compliance, assisted by specialised external consultants, and gathering of advice from industrial organisations.	1/2/3
<p><b>Expropriation risk</b> Expropriation as part of public expropriations by competent government agencies.</p>	<ol style="list-style-type: none"> <li>1. Loss of investment value and forced sale at a loss.</li> <li>2. Loss of income due to lack of reinvestment opportunities.</li> </ol>	Continuous dialogue with the government in order to develop a constructive solution in the interest of all stakeholders.	1/2
<p><b>Transactions</b> Complexity of acquisitions and divestments.</p>	<ol style="list-style-type: none"> <li>1. Assumption of specific, inaccurately assessed risks the materialisation of which affects the company's profitability or financial situation.</li> </ol>	Extensive due diligence process covering property, economic, tax, legal, accounting and administration as part of all acquisitions – combined with the use of specialised external consultants.	1
<p><b>Human resources</b> Turnover of key employees.</p>	<ol style="list-style-type: none"> <li>1. Negative impact on existing business relations.</li> <li>2. Reputational damage in relation to stakeholders.</li> <li>3. Loss of decisiveness and efficiency during the management decision process.</li> </ol>	<p>Competitive pay package for employees.</p> <p>Clear and consistent procedures in order to ensure continuity.</p> <p>Working with teams to ensure that individuals are not responsible for important and strategic tasks.</p>	<p>1</p> <p>1/2/3</p> <p>3</p>

## REGULATORY AND OTHER RISKS

DESCRIPTION OF RISK	POTENTIAL IMPACT	LIMITING FACTORS AND CONTROL	
<p><b>Politics</b> Various decisions made by regional, national or European political governments, for example with regard to taxation or subsidy laws.</p>	<p>1. Depending on the domain in which the decisions are made, they can have an impact on the financial results of the GVV/SIR (e.g. taxation) and on the planned investments, strategy and objectives (e.g. scaling back subsidies and / or imposing new levies with regard to renewable energy).</p>	<p>Continuous monitoring of the political decisions made at the various regulatory levels, making it possible to anticipate, reduce or avoid a possible impact.</p>	1
<p><b>Potential changes to regulations</b> New legislation and regulations could come into force or changes could be made to existing legislation and regulations<sup>7</sup> or they could be reinterpreted and applied by agencies (including the tax administration) or courts.</p>	<p>1. Negative impact of business, result, profitability, financial wellbeing and prospects.</p>	<p>Constant monitoring of existing and future new legislation, regulations and requirements and related compliance, assisted by specialised external advisors.</p>	1

<sup>7</sup> Such as existing practices within the tax administration, as mentioned in Ci.RH.423/567.729 of 23 December 2004 of the Belgian Finance Ministry setting out how the exit tax is calculated, which, among other things, stipulates that the actual / fair value of the immovable property used to calculate the exit tax base is determined by taking account of the registration fees or the VAT that would be applied if the immovable property in question was sold, which can be different (including lower) than the fair value of these assets as determined for IFRS purposes in the financial statements.

Readers should note that these risks are constantly reassessed and that new risks may be identified. Consequently, this is a non-exhaustive list based on information known when this report was published.

Please also note that risk management is not performed with a specific frequency, but rather constitutes an integral part of the company's business operations. This ranges from day-to-day financial and operational management, the analysis of new investment cases and the formulation of the strategy and objectives to the implementation of tight decision-making procedures. Understanding and hedging risks ensuing from internal and external factors is vital in order to achieve stable long-term returns.

# 2

# History

## VALUE OF THE PORTFOLIO ▶▶▶▶▶



### UP TO AND INCLUDING 1977-1998

Formation of Rederij De Pauw NV to which the property assets of the Jos De Pauw family group were transferred. // Start of development into specialised semi-industrial property company.

#### 1999

Formation of Warehousing & Distribution De Pauw Comm. VA. // Company status: Vastgoedbevak/Sicafi. // IPO with increase in capital to support growth. // Formation of WDP Italia SRL and WDP CZ SRO.

#### 2000

Formation of WDP France SARL.

#### 2001

Name changed to Warehouses De Pauw. // Formation of WDP Nederland BV.

#### 2003

Successful capital increase.

#### 2004

Free float to 70% after the sale of a 20% stake of main shareholder the Jos De Pauw family.

#### 2005

Sale of WDP Italia SRL. // Focus on two main regions: the Breda-Antwerp-Brussels-Lille axis and the Czech Republic.

#### 2006

Strategic plan for 2006-09: doubling of portfolio value to 700 million euros over four years. // Capital increase after partial acquisition of the property of Massive NV in sale and rent back transaction.

#### 2007

Acquisition of the shares of Royvelden NV. // Acquisition of Univeg's property portfolio. // Formation of WDP Development RO.

#### 2008

Launch of the solar energy project, which is expected to lead to a total installed power of 30 MWp and a carbon-neutral property portfolio.

# and milestones



## 2009

Acquisition through payment in shares of DHL premises in Meer, Willebroek and Mechelen // Successful capital increase.

## 2010

First BREEAM certificate for logistics premises in the Netherlands. // WDP Nederland NV changes company status to an FBI (Fiscale Beleggingsinstelling). // Financing package agreed with the European Investment Bank (EIB) to enlarge the portfolio in Romania.

## 2011

Strategic growth plan 2011-13 defining three growth markets: leases (within the existing portfolio, in ongoing projects on own land reserves), further implementation of the carbon-neutral portfolio and acquisitions. // Acquisition of the portfolio of Wereldhave NL. // WDP is the first Vastgoedbevak/Sicafi to offer an optional dividend.

## 2012

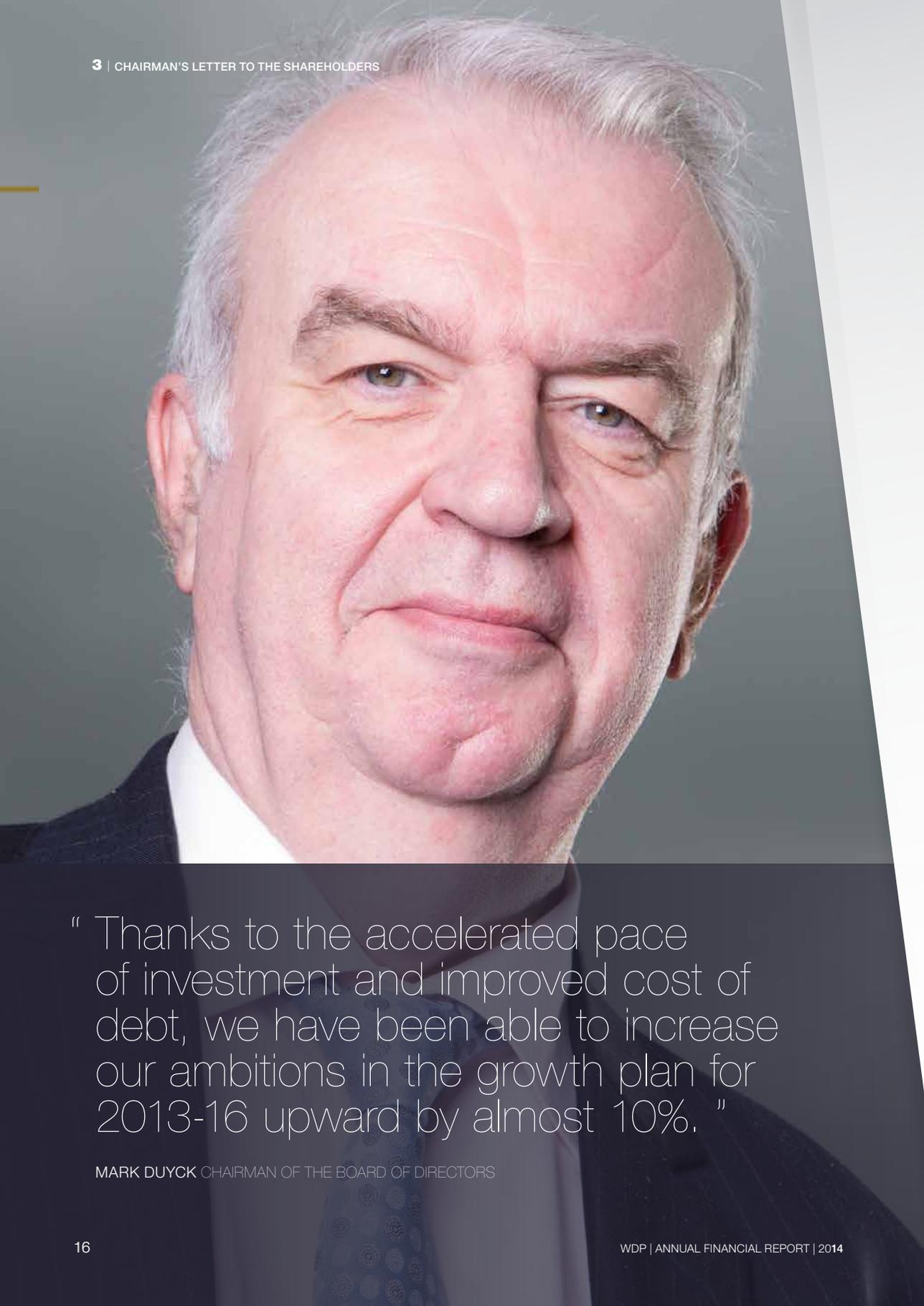
Strategic expansion in the Netherlands with the acquisition of the Lake Side Portfolio. // Completion of newbuild project at a top location at Schiphol Airport. // Sale of WDP CZ SRO.

## 2013

Strategic plan for 2013-16: ambition to grow the portfolio by 50% to 1.8 billion euros over four years and achieve a cumulative growth in net current result per share of 20-25% to 4.40-4.60 euros per share. // First bond issue. // Innovative optimisation in Londerzeel for four clients. // Logistics of tomorrow: multimodal locations in Vilvoorde, Port of Ghent and Meerhout. // Diversification of the portfolio: two sites in Geel on the Antwerp-Limburg logistics axis. // Completion of two solar farms in Romania.

## 2014

Change in company status to Regulated Real Estate Company (GVV/SIR). // Further internal professionalisation in response to the growth of the company. // Acceleration in the rhythm of investment with various new strategic acquisitions. // Issue of a retail bond. // (Indirect) contribution in kind of the Tiel site in the Netherlands. // Upgrade of the ambitions in the strategic growth plan for 2013-16.



“ Thanks to the accelerated pace of investment and improved cost of debt, we have been able to increase our ambitions in the growth plan for 2013-16 upward by almost 10%. ”

MARK DUYOCK CHAIRMAN OF THE BOARD OF DIRECTORS

# 3

## Chairman's letter to the shareholders

WDP can look back on 2014 with great satisfaction. Whereas this year was initially heralded as a year of construction, new milestones were reached on various fronts, strengthening the company's fundamentals and laying the foundations for further growth, both in scale and profitability. The figures speak for themselves. The value of our property portfolio has reached a level of over 1.5 billion euros. The net current result per share<sup>1</sup> rose above 4.00 euros. Our market capitalisation now exceeds 1 billion euros, which has led to increased attention from international investors. In addition, our status as a commercial, operational property company was legally confirmed with the change of status to a Regulated Real Estate Company (GVV/SIR).

First of all, there was an accelerated implementation of the growth plan for 2013-16, with a total investment volume of 275 million euros realized in 2014. Various complementary acquisitions were completed in the core Benelux market. We were also able to strengthen the diversity and service level within the portfolio, through the acquisition of brand-new XXL distribution centres in Echt (Susteren), Tiel and Bornem<sup>2</sup>, the last two of which function as multimodal FMCG<sup>3</sup> campus consolidating logistical flows to optimise the supply chain. As a fully integrated specialised logistics real estate player, WDP was also able to complete various new projects for its clients. Most of these projects will be awarded a BREEAM certificate.

1 Based on the weighted average number of outstanding shares of 16,432,763 during 2014. See also 5.3. *Management report – Notes to the consolidated results for 2014 - 1. Summary* on page 38.

2 An agreement in principle has been signed for the acquisition of this site. See the press release of 22 December 2014.

3 FMCG stands for Fast Moving Consumer Goods.

The existing portfolio was given plenty of attention, too, with the continued active management resulting in a sustained occupancy rate of approximately 97% at the end of 2014. Two sites in Grimbergen and Willebroek with a total floor space of 60,000 m<sup>2</sup> were proactively relet and renovated for new premium clients after they were vacated by the existing tenant. 90% of expiring leases were renewed, which shows the loyalty and stability of our tenants. Developing a long-term partnership with clients is one of the cornerstones of our strategy.

Also from a financial perspective, we continued to implement our philosophy of matching property investments with a synchronous issue of new capital (debt and shareholders' equity), a cornerstone of the strategy to proactively manage the capital structure and continue the per share profit growth. We were able to add approximately 90 million euros to the shareholders' equity based on the optional dividend, the retained earnings and the (indirect) contribution in kind of the Tiel site. We also realized a successful public offering in Belgium with the successful issue of a first retail bond of 125 million euros. And we lowered the cost of debt by re-examining the hedging instruments, which will improve the visibility of profits and achieve an immediate cost saving.

These operating and financial dynamics were also expressed in the results. The net current result was over 67 million euros in 2014. The net current result per share – based on the weighted average number of shares – increased by around 6% to 4.10 euros versus 3.85 euros in 2013.

In other words, 2014 was an excellent year for WDP that will continue to bear rich fruit in 2015.

“ We expect to continue at the same pace along the path we have set out, which is characterised by realistic and controlled growth. ”

As a result of the accelerated pace of investment and the lower cost of debt WDP is right on track to achieve the final goal in the growth plan for 2013-16 a year earlier, with an expected increase in new current result for 2015 of 7% to 4.40 euros. Based on theme figures, a dividend for 2015 (payable in 2016) of 3.60 euros gross per share has been proposed, another rise – this time by 6% – and based on a low distribution rate so that shareholders can be offered dividend stability.

The strong progress has also led us to adjust our ambitions in the growth plan for 2013-16 upwards to a target portfolio of 2.0 billion euros at the end of 2016 (previously 1.8 billion euros) in the existing core markets. This proposed growth prioritises the creation of shareholder value, with the goal of net current result per share in 2016 of 4.70-5.00 euros (previously 4.40-4.60 euros, a rise of almost 10%). This also enables future dividend growth. For 2017 this ambition should result in a net current result and dividend of at least 5.00 euros and 4.00 euros per share respectively <sup>4</sup>.

The company's human capital was also strengthened with a select number of targeted hires, which enables the company to make further advancements in client focus and professionalism. In addition, growing the property portfolio has improved diversity at the company, which is now better protected against economic cycles in combination with improved access to the capital markets for financing.

The confidence that shareholders and clients show in WDP, would not be possible without

the unfailing efforts of the members of the management team, the workforce and the external service providers. I would like to thank them for that. I am also obliged to my colleagues on the Board of Directors for their valued work, especially Mr. Dirk Van den Broeck and Mr. Alex Van Breedam, whose term as independent director ended after twelve years. It is with some pride that we present Mrs. Cynthia Van Hulle and Mrs. Anne Leclercq as new candidates to our shareholders. The Board of Directors will be able to draw on their expertise and experience, as was also the case with their departing colleagues.

#### MARK DUYCK

Chairman of the Board of Directors



<sup>4</sup> This profit forecast is based on the current situation and barring any currently unforeseen circumstances (such as a material deterioration of the economic and financial climate) and a standard level of solar irradiation. WDP is of the opinion that it can achieve this growth through the company's current strong fundamentals – such as high occupancy, long leases, sustainable average rent levels, an experienced and motivated team of employees, a cost of debt that remains under control and a capital structure that remains in balance due to the strategy of pairing investment property with a synchronous issue of new equity and borrowed capital.

the last mile  
pull society  
blue economy  
mobility  
online 24/7/365  
warehouses pooling instant  
total cost of ownership  
sustainability  
m-commerce  
lean and green  
high bay cross docks unboxing  
fragmentation instant delivery  
acceleration 3D printing  
driverless transport smart mobility

# 4

## Strategy

## Investment segments

The cornerstone of WDP is a *pure player* strategy that has been consistently pursued for decades, with a clear focus on investments in, development and long-term leasing of high-grade sustainable logistics and semi-industrial property.

WDP is the market leader in the Benelux region<sup>1</sup> and a respected European player, also active in France and Romania.

WDP has been steadily enlarging its property portfolio by developing self-financed storage and distribution facilities, based on client demand and requirements and with due consideration for the highest industry standards. In addition, the GVV/ SIR<sup>2</sup> also invests directly in existing quality sites, always with a view to long-term letting.

<sup>1</sup> This statement is based on a comparative calculation of the number of square metres of lettable surface area in the portfolio.

<sup>2</sup> GVV/SIR stands for *Regulated Real Estate Company*. In 2014, the status of WDP changed from Sicaf to GVV/SIR. All of the information in this regard can be found in Section 12. *General information regarding the public GVV/SIR, the FBI and the SIIC* can be found on page 263.

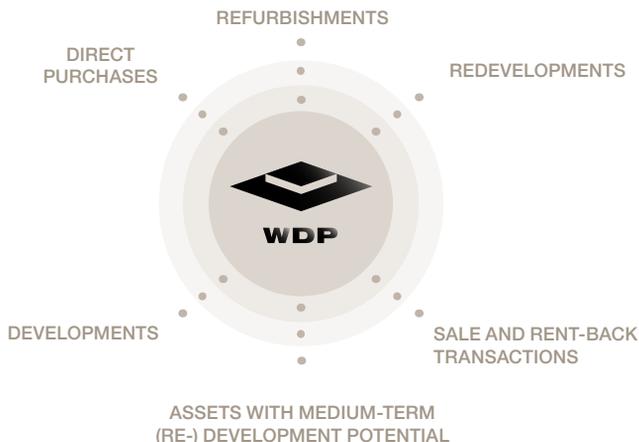
## WDP

### warehouses with brains

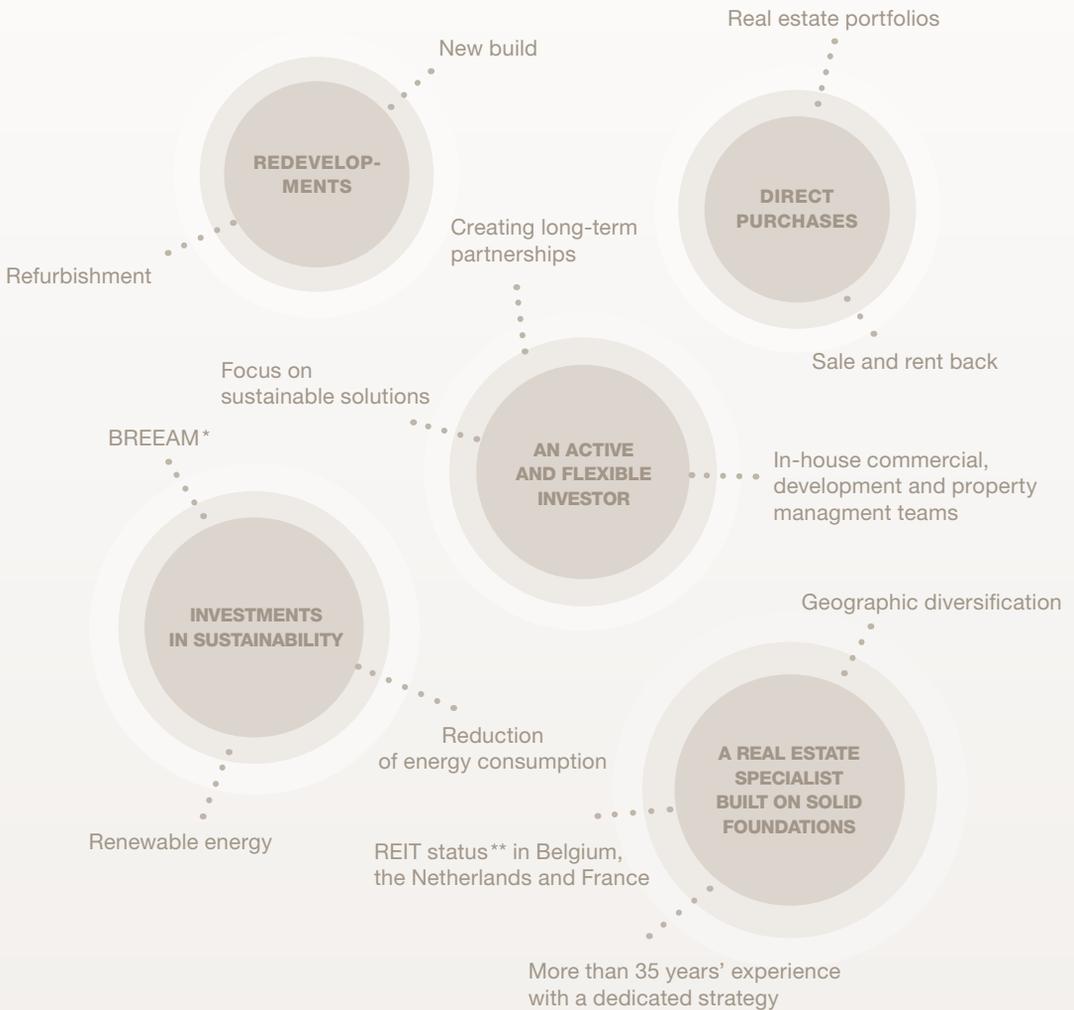
The backbone of WDP's policy is the *high occupancy rate*, which is the result of long-term leases with tenants, who are first and foremost regarded as partners. WDP wants to be a real estate partner that thinks together with its clients. Hence our slogan: *WDP - Warehouses with Brains*.

As a GVV/SIR, WDP is not a passive fund but, rather, a commercial company offering tailor-made premises and property solutions. Furthermore, WDP is a self-managed company, with management taking place within the company and entirely at the service of the shareholders and other stakeholders. By maintaining projects in the portfolio following completion or acquisition, any additional profits achieved at WDP remain in the company.

As the market leader in logistics and semi-industrial property, WDP closely monitors trends in the industry so we can always offer tenants state-of-the-art properties and solutions. By developing and managing projects using in-house teams with many years of experience, WDP can always guarantee high-quality solutions.



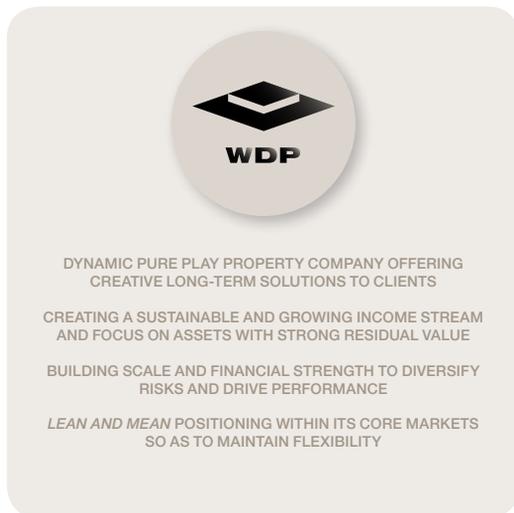
# A pure player focused on the logistics sector



\* More information on this sustainability certificate is provided in 13. Glossary on page 269.

\*\* REIT status means: GVV/SIR in Belgium, FBI in the Netherlands and SIIC in France. See also 13. Glossary on page 269.

Another key concept in WDP's strategy is flexibility. Through its detailed knowledge of its tenants and their operating areas, combined with a diversified portfolio, WDP is able to quickly respond to changing customer needs. By working with a relatively small but committed team, WDP can also guarantee tenants fast and flexible solutions, while the high operating margin benefits our shareholders.



That brings us to another key concept in WDP's strategy: in-house knowhow. At WDP, we not only have our own sales team focused on achieving the highest possible occupancy. At the same time, property in the portfolio is developed and managed under the care of our own project and facility managers. We also maintain tight control of financial, accounting and legal aspects. It is important to manage all critical property functions in-house so that any problems can be dealt with with speed and efficiently and the company's long-term wellbeing can be protected.

This operational model has no impact on the cost structure, which remains competitive.

Lastly, WDP pursues a strategy in which the growth achieved by the company is clearly defined and generates added value for clients and shareholders alike, so that growth is controlled and sustainable.

## Market leader in the Benelux

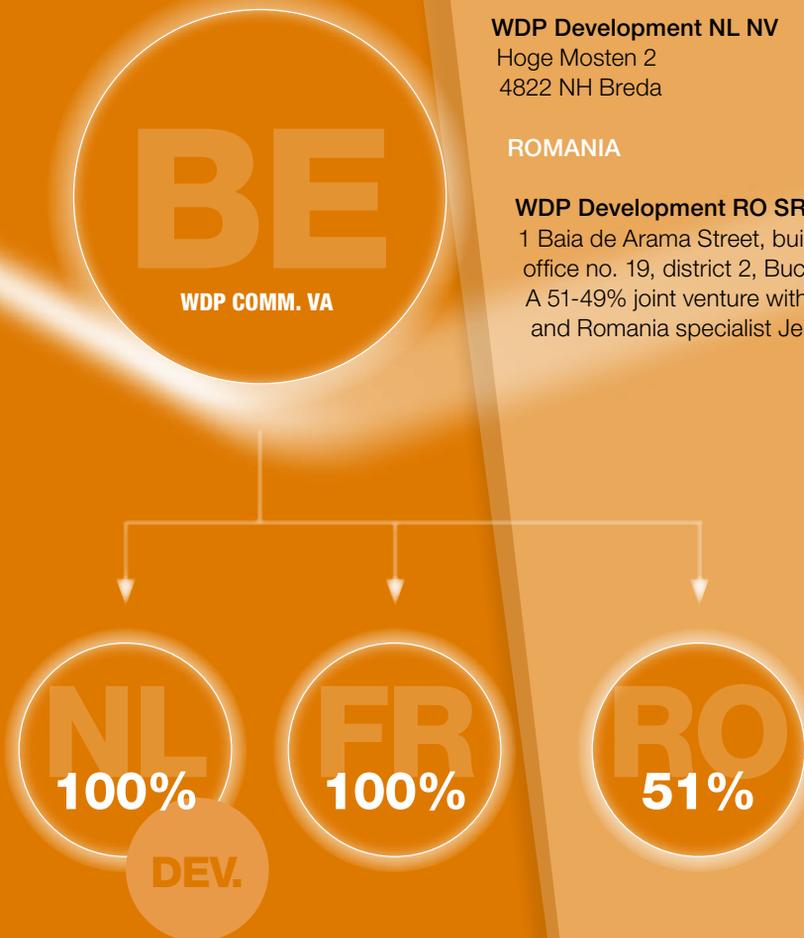
WDP is the market leader in the Benelux logistics and semi-industrial property market.

Priority markets are Belgium, the Netherlands and France, supplemented by the growing logistics market of Romania.

Site selection is based on proximity to strategic storage and distribution hubs. More than 95% of the WDP portfolio is situated in prime locations on the Amsterdam-Rotterdam-Breda-Antwerp-Brussels-Lille logistics axis.

The properties in the portfolio are located in the economic heart of Western Europe, which is home to a large concentration of consumers with disposable income. They are also situated in the strategic hinterland of the ports of Antwerp and Rotterdam, which serve as import and export gateways for Europe.

## PARTICIPATION WDP BELGIUM IN FOREIGN SUBSIDIARIES



### FRANCE

#### WDP France SARL

rue Cantrelle 28  
36000 Châteauroux

### THE NETHERLANDS

#### WDP Nederland NV

Hoge Mosten 2  
4822 NH Breda

#### WDP Development NL NV

Hoge Mosten 2  
4822 NH Breda

### ROMANIA

#### WDP Development RO SRL

1 Baia de Arama Street, building C1, 1<sup>st</sup> floor,  
office no. 19, district 2, Bucharest  
A 51-49% joint venture with entrepreneur  
and Romania specialist Jeroen Biermans.



WIN-WIN FOR ALL STAKEHOLDERS / GENERATING SUSTAINABLE GROWTH IN PROFIT PER SHARE

## Investment criteria

In launching new projects and acquiring new properties, we always apply a number of strict criteria. The basic requirements include an adjusted market return and positive outcome of a thorough screening process to check for all potential technical, financial, commercial, and property-related risks.

In addition, with regard to financing, efforts are made to match property investments closely to synchronous issue of new equity and debt. This provides for a healthy mix of own capital and external funding. Furthermore, the basic philosophy of the company – sustainable earnings per share – can be put into practice through capital increases backed by immediately yielding assets.

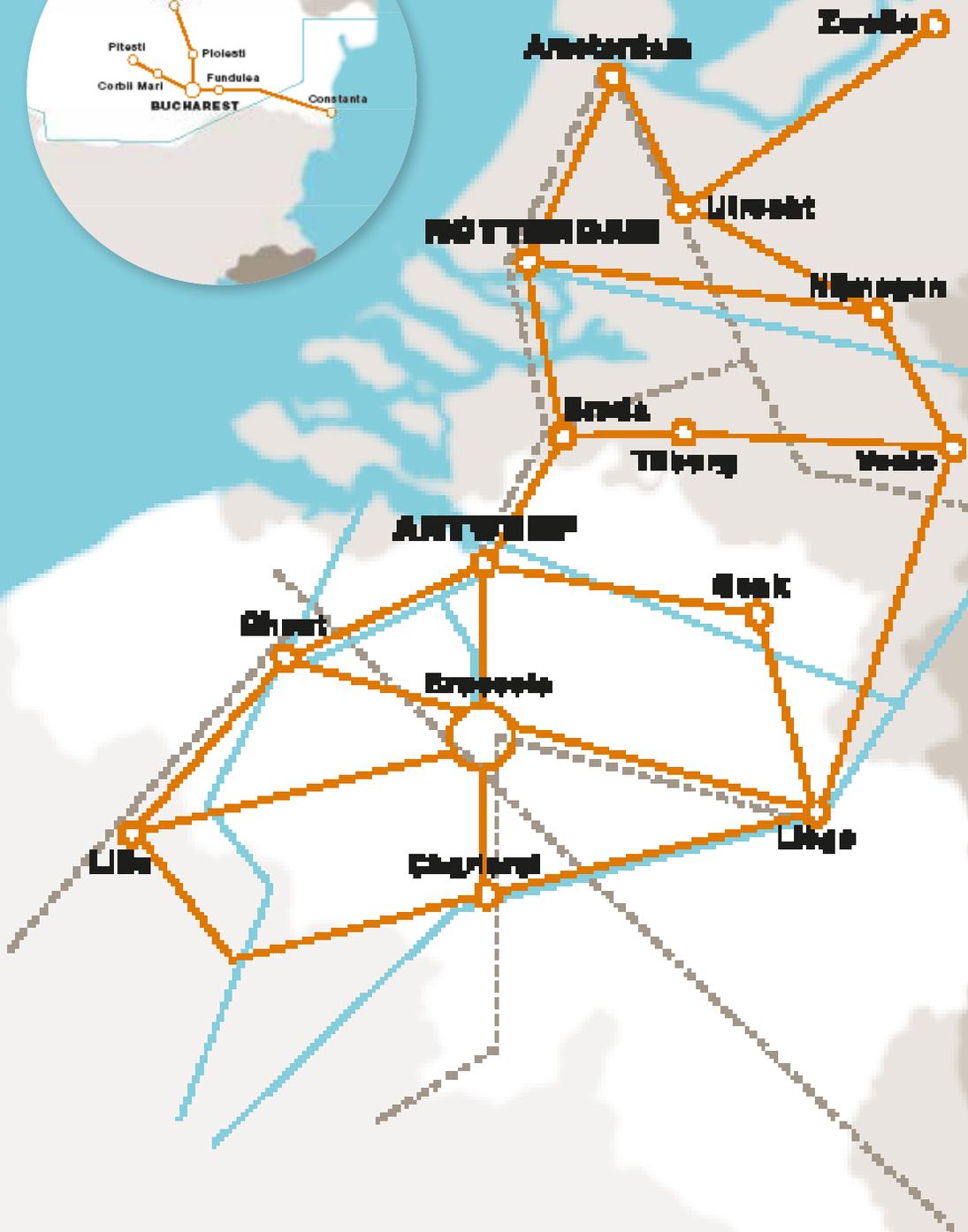
WDP invests in a new or existing property only when it is convinced of the re-letting potential after the current tenant has left. The buildings must also have high residual value – that is a lasting high value of the sites even at the end of the commercial lifespan of the buildings.

Any buildings or land in which the company invests must contribute to the total portfolio value and to earnings per share. They must be in line with the modern, efficient portfolio and so also the network WDP wishes to build in the logistics market.

## Sustainability

As a long-term investor in logistics property WDP is aware of the important role it plays with regard to the environment and community life, and accordingly feels it is critical to enlarge its portfolio in a sustainable and responsible way. For instance, WDP focuses on the energy efficiency of its buildings, always with the intention of amply fulfilling all legal obligations and innovative projects are implemented to reduce the customer's energy bill.

This is always based on a win/win approach so that all stakeholders are able to benefit. Furthermore, WDP has also made investments in green energy, installing solar panels on the roof of some of its portfolio properties. In Romania solar farms have been set up at a number of available sites.



## Financial policy

Our financial policy is also based on a number of fixed conditions. The first is high occupancy based on long-term leases with tenants who are also partners. Secondly, all stakeholders (shareholders, clients, financiers, employees and suppliers) must benefit from strict cost control together with a sound debt structure and interest rate hedges.

Appropriate financing is an essential condition for a solid, profitable business model, given the capital-intensive nature of the property sector. The target is maintaining a gearing ratio of between 55% and 60%, with a high debt coverage ratio. By continuously upscaling, WDP aims to achieve a competitive debt and capital costs.

Our sustainable prudent but attractive dividend policy generates a consistently high, steadily increasing dividend per share. A financial buffer can also be built in by retaining part of the earnings.

## Advantages of the GVV/SIR structure

Over the years, WDP has positioned itself as a leading listed property expert that sets the benchmark in logistics and semi-industrial property.

In Belgium, WDP has the structure of a public GVV/SIR (Regulated Real Estate Company), also subject to the prudential supervision of the FSMA. In the Netherlands and France the company has the status of a Fiscale Beleggingsinstelling (FBI) and a Société d'Investissement Immobilier Côtée (SIIC), respectively. This enables WDP to operate in its core markets using the defensive Real Estate Investment Trust model. As a consequence, WDP reaps the benefits of a number of attractive features of this form of investment.

The GVV/SIR is, as a defensive investment vehicle, subject to strict regulations designed to protect shareholders and financiers. The GVV/SIR status gives financiers and investors alike the opportunity to access a diversified property portfolio in a balanced, cost-effective and tax-transparent way.

By emphasising the creation of long-term cash flows, in conjunction with the high earnings distribution obligation, a GVV/SIR suchlike WDP provides a full-fledged, profitable, liquid alternative to direct property. Due to the scale of the portfolio, WDP provides investors with immediate important economies of scale in specific regions as well as healthy diversification.

Operating as a GVV/SIR, FBI and SIIC in Belgium, the Netherlands and France respectively, internationally WDP can position itself consistently with clients, suppliers, banks and investors.







5

# Management Report

# 1. Transition from Vastgoedbevak / Sicafi to Regulated Real Estate Company (GVV / SIR)

On 26 August 2014, the FSMA (Belgian Financial Services and Markets Authority), subject to certain suspensory conditions, granted WDP a licence as a public Regulated Real Estate Company (public GVV/SIR) in accordance with the Law of 12 May 2014 on Regulated Real Estate Companies (GVV/SIR Law).

On 16 October 2014, the Extraordinary General Meeting of Shareholders of WDP unanimously approved the object change with a view to change the status from Vastgoedbevak/Sicafi to Regulated Real Estate Company in accordance with the GVV/SIR Law. Since no exit right was exercised and all conditions to which the amendment of the articles of association by the EGM and the license (granted by the FSMA) were subjected were thus fulfilled, WDP benefits of the status of a public GVV/SIR as from that day.

Indeed, the GVV/SIR Law that was promulgated on 12 May 2014 with regard to Regulated Real Estate Companies offers certain operational entities active in the real estate sector the possibility to accede to a specific status. It enables Vastgoedbevak/Sicafis, under certain conditions and within a certain time frame, to change their status to adopt that of a Regulated Real Estate Company (GVV/SIR).

Account has to be taken in this regard of the entry into force of the Law of 19 April 2014

concerning alternative institutions for collective investment and their administrators (the *AIFM Law*)<sup>1</sup>. As a result of this law, the company was forced to make a choice: as Vastgoedbevak/Sicafis will henceforth automatically be regarded as an Alternative Investment Fund Manager (AIFM), it had to choose either to retain the status of a Vastgoedbevak/Sicafis and therefore adopt the new AIFM status or opt for the new GVV/SIR status (with the exclusion of that of an AIFM).

WDP is of the opinion that adopting the GVV/SIR status is in the interests of the shareholders and the company and, by extension, of all its stakeholders. Indeed, the application of the AIFM Law would lead to a toughening of the company's operational structure and the classification as an AIFM would also entail the application of other regulations, particularly in relation to derivatives (EMIR, European Market Infrastructure Regulation). The combination of the two would result in a substantial increase in the company's operational and financial costs. Adopting the GVV/SIR status rules out the application of these AIFMD regulations by virtue of the GVV/SIR status excluding AIFM.

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<sup>1</sup> The law constitutes transposition into Belgian law of the European Directive relating to alternative investment fund managers, with the result that this directive is referred to as the *AIFM Directive* and the law will be named the *AIFM Law*.

WDP is of the opinion that the GVV/SIR status is better aligned to the economic reality and provides an adapted legal framework in line with the capacity of WDP as an operational and commercial real estate company. Under the GVV/SIR status, the fiscally transparent status is retained and the shareholders enjoy protection similar to that provided by the property investment fund legislation. In addition, this status will also allow WDP to position itself consistently as a REIT (Real Estate Investment Trust) for the purpose of optimising its visibility and understanding by international investors.

## 2. Consolidated key figures

KEY FIGURES	2005	2006
<b>OPERATIONAL</b>		
Fair value of the property portfolio (including solar panels) (in million euros)	342.9	429.6
Total surface area (in m <sup>2</sup> ) (including land in concession)	1,440,000	1,954,000
Lettable area (in m <sup>2</sup> )	701,483	804,768
Gross initial yield (including vacancies) <sup>1</sup> (in %)	8.9	8.2
Average lease term (until first break) <sup>2</sup> (in years)	N/A	N/A
Occupancy rate <sup>3</sup> (in %)	94.5	96.6
Operating margin <sup>4</sup> (in %)	90.8	88.9
<b>RESULT (IN MILLION EUROS)</b>		
Property result	26.8	29.9
Operating result (before result on the portfolio)	24.4	26.6
Financial result (excluding IAS 39)	-4.2	-4.3
Net current result (including participation joint ventures) (EPRA)	20.2	22.3
Result on the portfolio (including participation joint ventures) (IAS 40)	8.2	16.3
Revaluation of financial instruments (IAS 39)	0.6	3.5
Depreciation and impairment on solar panels (including participation joint ventures) (IAS 16)	N/R	N/R
Net result (IFRS)	28.9	42.0
<b>FINANCIAL</b>		
Balance sheet total (in million euros)	354.0	457.2
Shareholders' equity (excluding IAS 39) (in million euros)	227.3	271.9
Net financial debt (in million euros)	108.4	159.9
Debt and liabilities included in gearing (in million euros)	123.7	177.0
Gearing ratio <sup>5</sup> (in %)	34.9	38.7
Average cost of debt (in %)	N/B	N/B
Interest Coverage Ratio <sup>6</sup> (in x)	5.8	5.9
<b>FIGURES PER SHARE (IN EUROS)</b>		
Gross dividend	2.47	2.47
Net current result (EPRA)	2.56	2.75
Result on the portfolio (IAS 40)	1.04	2.01
Revaluation of financial instruments (IAS 39)	0.07	0.43
Depreciation and impairment of solar panels (IAS 16)	N/R	N/R
Net result (IFRS)	3.67	5.18
NAV (IFRS) <sup>7</sup>	28.8	32
NAV (EPRA) <sup>7</sup>	26.4	31.5

1 Calculated by dividing the annualised gross (cash) rents by fair value. The fair value is the value of the property investments after deduction of transaction costs (mainly transfer tax).

2 Including the solar panels which are included in the remaining weighted average term of the green energy certificates.

3 Calculation based on the rental values for the leased properties and the non-leased surfaces, including the income from solar panels. Ongoing projects and/or renovations are not considered.

4 The operating margin is obtained by dividing the operating result (before the portfolio result) by the property result.

Some figures are rounded up or down, so totals in some tables may not represent exact arithmetical totals of the figures preceding them.

	2007	2008	2009	2010	2011	2012 restated <sup>8</sup>	2013 restated <sup>8</sup>	2014
	616.6	777.8	883.7	889.2	989.4	1,163.1	1,273.1	<b>1,567.3</b>
	2,799,000	3,767,000	3,975,000	3,969,000	4,281,504	4,793,766	4,849,454	<b>5,701,562</b>
	952,819	1,123,754	1,302,670	1,356,407	1,659,621	2,018,150	2,137,602	<b>2,432,230</b>
	7.2	7.8	8.3	8.3	8.3	8.0	8.2	<b>8.0</b>
	N/A	N/A	N/B	6.1	7.2	7.2	7.3	<b>7.1</b>
	98.5	98.7	91.7	95.7	96.7	97.3	97.4	<b>97.6</b>
	91.8	90.1	92.4	91.8	91.7	91.3	91.8	<b>91.8</b>
	37.3	46.9	57.8	62.7	69.1	81.3	89.0	<b>101.8</b>
	34.2	42.2	53.4	57.5	63.3	74.3	81.8	<b>93.5</b>
	-7.7	-12.8	-18.1	-18.5	-18.9	-21.3	-21.4	<b>-25.4</b>
	26.2	28.7	34.0	39.0	44.3	52.1	59.5	<b>67.3</b>
	26.1	-15.7	-22.7	-4.2	2.7	1.7	-0.7	<b>19.7</b>
	0.8	-28.8	-10.9	-2.3	-17.3	-18.5	20.8	<b>-19.4</b>
	N/R	N/R	N/R	N/R	N/R	N/R	N/R	<b>-2.9</b>
	53.2	-15.8	0.4	32.6	29.7	35.3	79.7	<b>64.7</b>
	663.5	802.7	916.1	922.4	1,018.19	1,181.1	1,283.1	<b>1,570.3</b>
	304.2	282.3	399.3	406.0	453.3	520.6	576.7	<b>682.5</b>
	313.5	475.8	492.8	499.2	547.0	644.1	686.8	<b>863.6</b>
	334.8	506.1	506.1	509.1	561.3	655.7	701.1	<b>876.8</b>
	50.5	63.0	55.3	55.2	55.1	55.1	54.6	<b>55.8</b>
	N/B	N/B	N/B	4.3	4.0	3.6	3.6	<b>3.5</b>
	4.5	3.0	2.5	2.9	3.1	3.4	3.6	<b>3.3</b>
	2.72	2.94	2.94	2.94	2.94	3.11	3.25	<b>3.40</b>
	3.05	3.34	3.14	3.11	3.42	3.67	3.85	<b>4.10</b>
	3.04	-1.83	-2.29	-0.33	0.21	0.12	-0.05	<b>1.20</b>
	0.10	-3.35	-1.01	-0.18	-1.34	-1.30	1.35	<b>-1.18</b>
	N/R	N/R	N/R	N/R	N/R	N/R	N/R	<b>-0.18</b>
	6.19	-1.84	-0.21	2.60	2.29	2.49	5.15	<b>3.94</b>
	36.10	30.4	29.3	29.6	29.4	29.9	32.8	<b>35.2</b>
	35.5	33.2	32.0	32.5	33.4	34.6	35.9	<b>39.2</b>

5 For the calculation method used for the gearing, please refer to the GVV/SIR Royal Decree of 13 July 2014.

6 Defined as operating result before the result on portfolio divided by interest charges less interest and dividends collected less fee for financial leasing and other.

7 NAV = Net Asset Value before profit distribution for the current financial year.

8 As a result of the entry into force of IFRS 11 *Joint Agreements*, comparable historical figures are shown in relation to previous periods.

## BUILT ON STRONG FUNDAMENTALS\*



\* Based on parameters throughout the cycle.

## EPRA KEY PERFORMANCE MEASURES\*

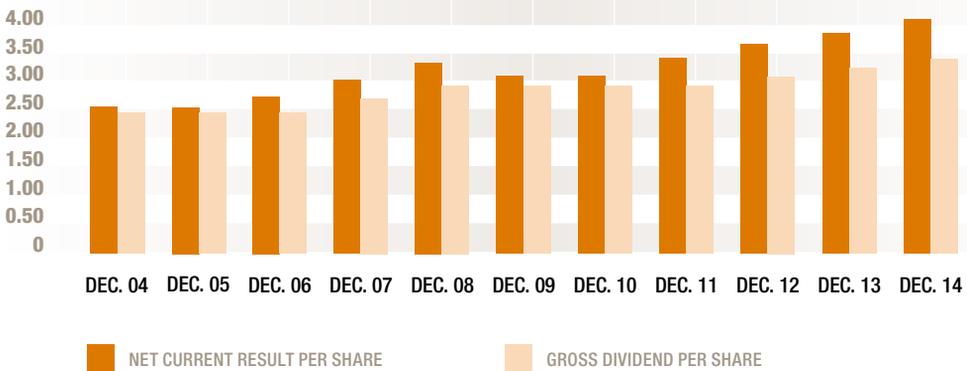
	2014	2013
EPRA result (in euros per share)	4.10	3.85
EPRA NAV (in euros per share)	39.2	35.9
EPRA NNAV (in euros per share)	34.6	32.8
EPRA Net Initial Yield (in %)	7.3	7.5
EPRA Topped-up Net Initial Yield (in %)	7.3	7.5
EPRA vacancy rate (in %)	2.6	2.8
EPRA cost ratio (including direct vacancy costs) (in %)	9.4	9.2
EPRA cost ratio (excluding direct vacancy costs) (in %)	9.1	8.9

\* Financial performance indicators calculated according to EPRA's (European Public Real Estate Association) Best Practices Recommendations. See also [www.epra.com](http://www.epra.com).

### SHARE PRICE VERSUS NET ASSET VALUE (NAV)



### HISTORICAL NET CURRENT RESULT AND GROSS DIVIDEND PER SHARE



# 3. Notes to the consolidated results for 2014

## 1. Summary<sup>1</sup>

- The net current result per share<sup>2</sup> for 2014 increased by 6.4% to 4.10 euros compared with 3.85 euros in 2013. The net current result for 2014 was 67.3 million euros, a 13.1% increase compared with 2013 (59.5 million euros).
- Confirmation of proposed dividend increase by 5% to 3.40 euros over 2014 (with the opportunity of an optional dividend) based on a distribution level of 83%.
- Occupancy rate<sup>3</sup> at 31 December 2014 remained stable at 97.6%, compared to 97.4% at the end of 2013. The average term (until the first termination date) of the leases in the WDP portfolio was 7.1 years (including solar panels).
- At 31 December 2014 the gearing ratio was 55.8% compared with 54.6% at 31 December 2013. The fair value of the portfolio<sup>4</sup> was 1,567.3 million euros, compared with 1,273.1 million euros at the end of 2013.
- NAV (EPRA)<sup>5</sup> at 31 December 2014 was 39.2 euros, compared with 35.9 euros at 31 December 2013.
- Investment volume of approximately 525 million euros<sup>6</sup> in accordance with the growth plan for 2013-16, through a combination of direct acquisitions, projects under construction and new projects. With this package of investments, more than 85% of the initially targeted growth of the portfolio has been identified.

1 As a result of the entry into force of IFRS 11 *Joint agreements*, the results and balance sheet impact of the joint venture WDP Development RO, in which WDP has a 51% holding, were processed according to the equity method as from 1 January 2014. Comparable historical figures are also shown in relation to prior periods. With regard to the statistics related to reporting concerning the portfolio, the proportional part of WDP in the portfolio of WDP Development RO is still shown (51%).

2 Based on the weighted average number of outstanding shares of 16,432,763 during 2014, taking account of the creation of 460,317 new shares as a result of the optional dividends, 890,080 new shares created as a result of the (indirect) income in nature from the Tiel site.

3 The vacancy rate calculation is based on the rental values of leased properties and non-leased surfaces, including income from solar panels. Ongoing projects and/or renovations are not considered.

4 Portfolio value consists of investment property, self-financed investment property in development for lease, assets held for sale and the fair value of the solar panels. If the solar panels are not taken into account, the portfolio value is 1,492.1 million euros compared with 1,196.2 million euros at the end of 2013.

5 Financial performance indicators calculated according to EPRA's (European Public Real Estate Association) Best Practices Recommendations. See also [www.epra.com](http://www.epra.com).

6 This figure corresponds to the cumulative investments identified in the 2013-16 growth plan. This concerns investments that have either been realised or are in progress and which have therefore not been completely worked into the balance sheet at 31 December 2014.

- WDP has made use of the very low interest rates to extend its existing hedging instruments, which will lead to an improved visibility on the profits and will provide an immediate cost saving, resulting in an average cost of debt that will evolve towards 3%.
- As a result of the acceleration in the investment rhythm and the lower cost of debt, WDP is now on schedule to realise the intended target of the 2013-16 growth plan one year earlier than planned, with an expected increase in the net current result per share for 2015 by 7% to at least 4.40 euros, approximately 81 million euros. On the basis of this, a dividend for 2015 is planned of 3.60 euros gross per share, payable in 2016 (another increase, now by 6%), based on a low distribution level.
- WDP is increasing the ambition in its 2013-16 growth plan with an intended portfolio of 2.0 billion euros, previously 1.8 billion euros, which should lead to a net current result per share in 2016 of 4.70 to 5.00 euros, previously 4.40 to 4.60 euros, an increase by almost 10%. For 2017, this ambition should translate into a net current result and dividend of respectively at least 5.00 euros and 4.00 euros per share<sup>7</sup>.

## 2. Notes to the consolidated profit and loss account 2014 (analytical schedule)

### Property result

In 2014 the property result was 101.8 million euros – up 14.4% compared with the previous year (89.0 million euros).

The increase is driven by the continued growth of the portfolio in Belgium and the Netherlands during 2013-2014 in particular through acquisitions and the completion of pre-let projects. Based on an unchanged portfolio, the level of rental income year on year has remained stable (0.0%). This result also includes 6.8 million euros in income from solar panels (compared with 6.4 million euros in the same period the previous year).

### Operating result (before the result on the portfolio)

In 2014 the operating result (before the result on the portfolio) was 93.5 million euros – up 14.3% compared with the previous year (81.8 million euros). Property charges and other general expenses totalled 8.4 million euros for the full financial year – an increase of 1.1 million euros compared with 2013. WDP has otherwise managed to keep the costs under control, which means that the operating margin<sup>8</sup> for 2014 was 91.8% – comparable with 2013 (91.8%).

### Financial result (excluding IAS 39 result)

The financial result (excluding IAS 39 result) was -25.4 million euros for 2014, an increase compared with the previous year (-21.4 million euros) including income from the assets in the Czech Republic, which were recognised as financial income at the end of June 2013 (around +1 million euros). The total financial liabilities were 864 million euros at 31 December 2014, compared with 688 million euros at the beginning of the year. The average cost of debt totalled 3.5% in 2014 versus 3.6% in 2013.

<sup>7</sup> This profit forecast is based on the current situation and barring any currently unforeseen circumstances (such as a material deterioration of the economic and financial climate) and a standard level of solar irradiation. WDP is of the opinion that it can achieve this growth through the company's current strong fundamentals – such as high occupancy, long leases, sustainable average rent levels, an experienced and motivated team of employees, a cost of debt that remains under control and a capital structure that remains in balance due to the strategy of pairing investment property with a synchronous issue of new equity and borrowed capital.

<sup>8</sup> The operating margin is obtained by dividing the operating result (before the result on the portfolio) by the property result.

CONSOLIDATED RESULTS (IN EUROS X 1,000)	31 DEC. 14	31 DEC. 13 restated
Rental income, net of rental-related expenses	93,438	82,585
Income from solar energy	6,819	6,353
Other operating income / costs	1,567	92
<b>PROPERTY RESULT</b>	<b>101,824</b>	<b>89,030</b>
Property charges	-2,830	-2,488
General company expenses	-5,535	-4,760
<b>OPERATING RESULT (BEFORE RESULT ON THE PORTFOLIO)</b>	<b>93,458</b>	<b>81,782</b>
Financial result (excluding IAS 39)	-25,378	-21,432
Taxes on net current result	-152	-40
Deferred taxation on net current result	-479	-330
Participation in the result of the joint ventures	-113	-426
<b>NET CURRENT RESULT (EPRA)</b>	<b>67,337</b>	<b>59,554</b>
<b>RESULT ON THE PORTFOLIO (IAS 40)</b>		
Movement in the fair value of investment property (+/-)	20,145	-277
Result on disposal of investment property (+/-)	13	651
Participation in the result of associated companies and joint ventures	-455	-1,091
<b>RESULT ON THE PORTFOLIO (IAS 40)</b>	<b>19,703</b>	<b>-717</b>
<b>REVALUATION OF FINANCIAL INSTRUMENTS (IAS 39)</b>		
Revaluation of financial instruments	-19,375	20,837
<b>REVALUATION OF FINANCIAL INSTRUMENTS (IAS 39)</b>	<b>-19,375</b>	<b>20,837</b>
<b>DEPRECIATION OF SOLAR PANELS (IAS 16)</b>		
Depreciation on solar panels	-2,556	N/R
Participation in the result of associated companies and joint ventures	-360	N/R
<b>DEPRECIATION OF SOLAR PANELS (IAS 16)</b>	<b>-2,916</b>	N/R
<b>NET RESULT (IFRS)</b>	<b>64,750</b>	<b>79,674</b>

### Net current result (EPRA)

WDP's net current result (EPRA) for 2014 was 67.3 million euros. This is an increase of 13.1% versus 2013 (59.6 million euros). This means an increase of 6.4% (3.85 to 4.10 euros per share).

### Result on the portfolio (IAS 40)

The result on the portfolio (IAS 40 result) for the full financial year was +19.7 million euros or +1.20 euros per share<sup>9</sup>. For the same period in the previous year, this result was -0.7 million euros or -0.05 euros per share. The result by country for 2014 is as follows: Belgium (+1.3 million euros), The Netherlands (+18.1 million euros), France (+0.7 million euros) and Romania (-0.4 million euros).

<sup>9</sup> Based on the weighted average number of outstanding shares of 16,432,763 during 2014.

KEY RATIOS (IN EUROS)	31 DEC. 14	31 DEC. 13 restated
Net current result (EPRA) / share <sup>1</sup>	4.10	3.85
Result on the portfolio (IAS 40) / share <sup>1</sup>	1.20	-0.05
Revaluation of financial instruments (IAS 39) / share <sup>1</sup>	-1.18	1.35
Depreciation of solar panels (IAS 16) / share	-0.18	N/R
Net result (IFRS) / share <sup>1</sup>	3.94	5.15
Net current result / share <sup>2</sup>	3.87	3.70
<b>PROPOSED PAYMENT</b>	<b>59,291,390</b>	<b>52,257,533</b>
Dividend payout ratio (versus net current result) <sup>3</sup>	87,9%	87,7%
Gross dividend / share	3.40	3.25
Net dividend / share	2.55	2.44
Weighted average number of shares	16,432,763	15,460,354
Number of shares outstanding at end of the period	17,438,644	16,079,247

1 Calculation based on the weighted average number of shares.  
2 Calculation based on the number of shares entitled to dividend.  
3 The dividend pay-out ratio is calculated based on the consolidated result. Dividend is distributed on a statutory basis by WDP Comm. VA.

### Revaluation of financial instruments (IAS 39)<sup>10</sup>

The impact of the IAS 39 result was -19.4 million euros or -1.18 euros per share in the course of 2014 (versus +20.8 million euros or +1.35 euros per share in 2013). This negative impact arises from the variation of the fair value of the interest rate hedges concluded (mainly Interest Rate Swaps) at 31 December 2014 as a result of the further fall in long-term interest rates during 2014.

Movements in the fair value of these interest rate hedges are fully recognised in profit and loss rather than directly in shareholders' equity. Since this impact represents a non-cash, non-realised item, it is removed from the analytical representation of the results from the financial result and displayed separately in the profit and loss account.

### Depreciation and impairment of solar panels (IAS 16)

The solar panels are valued in the balance sheet at fair value based on the revaluation model according to IAS 16 - *Tangible fixed assets*. In accordance with IAS 16, WDP has to include a depreciation component in its IFRS accounts according to the remaining service life of the PV installations. This is neutralised in the equity, after which the variation in the fair value of the solar panels is subsequently recognised directly in equity, unless the fair value falls below the original cost (in which case the impairment is recognised in the result).

<sup>10</sup> The impact of IAS 39 is calculated based on the mark-to-market (M-t-M) value of the interest rate hedges contracted. Fluctuations in the fair value of the hedging instruments represent a non-realised, non-cash item (if these products are held until maturity and are not settled prematurely).

The depreciation component amounts to - 2.9 million euros in 2014. Since this impact represents a non-cash, non-realised item, it is removed from the analytical representation of the results from the operating result and recognised separately in profit and loss.

### Net result (IFRS)

Net current result (EPRA) together with the portfolio result (IAS 40), the revaluation of financial instruments (IAS 39) and the revaluation of the solar panels (IAS 16) lead to a net result (IFRS) in 2014 of 64.7 million euros (compared with 2013, when this was 79.7 million euros). Here, the net current result (EPRA) forms the benchmark for the underlying profit of the company's core operational activity and the basis for the dividend.

<b>BALANCE SHEET</b> (IN EUROS X 1,000)	<b>31 DEC. 14</b>	<b>31 DEC. 13</b> <i>restated</i>
<b>FIXED ASSETS</b>	<b>1,547,013</b>	<b>1,267,791</b>
Intangible assets	93	114
Investment property	1,461,814	1,167,733
Other tangible fixed assets (including solar panels)	63,699	66,814
Financial fixed assets	13,573	23,384
Trade receivables and other non-current assets	4,500	6,800
Participation in associated companies and joint ventures, equity method	3,333	2,946
<b>CURRENT ASSETS</b>	<b>23,318</b>	<b>15,299</b>
Assets held for sale	1,346	2,179
Trade debtors	6,125	3,578
Tax benefits and other current assets	13,922	5,465
Cash and cash equivalents	234	1,579
Other current liabilities	1,691	2,498
<b>TOTAL ASSETS</b>	<b>1,570,331</b>	<b>1,283,090</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>613,494</b>	<b>527,080</b>
Capital	135,329	124,898
Premiums on issues	239,399	177,057
Reserves	174,016	145,451
Net result for the financial year	64,750	79,674
<b>LIABILITIES</b>	<b>956,837</b>	<b>756,010</b>
Non-current liabilities	734,328	565,026
Non-current financial liabilities	664,928	514,899
Other non-current financial liabilities	69,400	50,127
Current liabilities	222,509	190,984
Current financial liabilities	198,886	173,477
Other current liabilities	23,623	17,507
<b>TOTAL LIABILITIES</b>	<b>1,570,331</b>	<b>1,283,090</b>

KEY RATIOS (IN EUROS)	31 DEC. 14	31 DEC. 13 restated
NAV (IFRS) / share	35.2	32.8
NAV (EPRA) / share	39.2	35.9
Share price	62.7	52.7
Premium / discount with regard to NAV (EPRA)	60.0%	46.7%
<b>(IN EUROS X 1,000)</b>		
Fair value of the portfolio (including solar panels) <sup>1</sup>	1,567.3	1,273.1
Debt and liabilities included in gearing	876.8	701.1
Balance sheet total	1,570.3	1,283.1
Gearing ratio <sup>2</sup>	55.8%	54.6%
<p>1 With due consideration for the proportional share of WDP in the portfolio of WDP Development RO (51%).</p> <p>2 For the calculation method used for the gearing, please refer to the GVV/SIR Royal Decree of 13 July 2014.</p>		

### 3. Notes to the consolidated balance sheet 2014

#### Property portfolio <sup>11</sup>

According to independent property experts Stadim, Cushman & Wakefield, DTZ Zadelhoff and BNP Paribas Real Estate, the fair value <sup>12</sup> of WDP's property portfolio in accordance with IAS 40 was 1,492.1 million euros at 31 December 2014, compared with 1,196.2 million euros at the beginning of the financial year (including *Assets held for sale*). Along with the valuation at fair value of the investments in solar panels <sup>13</sup>, the total portfolio value increased to 1,567.3 million euros, compared with 1,273.1 million euros at year-end 2013.

This 1,567.3 million euros includes 1,341.6 million euros in completed properties (standing portfolio), which reflects the strong growth in 2014. The projects under construction represent a value of 110.7 million euros with projects in Londerzeel, Willebroek and Vilvoorde in Belgium, Zwolle, Harderwijk and Tiel in the Netherlands and Braila in Romania.

In addition, there are the land reserves, among other places, in Saint-Nicolas, Courcelles, Heppignies, Libercourt and the land bank in Romania at a fair value of 39.8 million euros.

The investments in solar panels were valued at a fair value of 75.2 million euros at 31 December 2014 <sup>14</sup>.

Overall, the portfolio is now valued at the gross yield of 7.8% <sup>15</sup>. The gross yield after addition of the estimated market rental value for the non-leased parts was 8.0%.

<sup>11</sup> As a result of the entry into force of IFRS 11 *Joint agreements*, the results and balance sheet impact of the joint venture WDP Development RO, in which WDP has a 51% holding, were processed according to the equity method as from 1 January 2014. Comparable historical figures are also shown in relation to prior periods. With regard to the statistics related to reporting concerning the portfolio, the proportional part of WDP in the portfolio of WDP Development RO is still shown (51%).

<sup>12</sup> Regarding the precise valuation method, we refer to the BEAMA press release dated 6 February 2006 at [www.beama.be](http://www.beama.be).

<sup>13</sup> The solar panel investments are valued in accordance with IAS 16, in compliance with the revaluation model.

<sup>14</sup> See also note VI. *Segmented information - assets*.

<sup>15</sup> Calculated by dividing the annualised contractual gross (cash) rents by the fair value. The fair value is the value of the property investments after deduction of transaction costs (mainly transfer tax).

### Shareholders' equity

As at 31 December 2014, the company's shareholders' equity (IFRS) was 613.4 million euros compared with 527.1 million euros at year-end 2013. The shareholders' equity excluding the cumulated IAS 39 result (which is incorporated in shareholders' equity under IFRS) was 682.5 million euros at 31 December 2014 versus 577.6 million euros at the end of 2013. This increase is the result of the growth through profit generation during 2014, the distribution of dividend for the 2013 financial year, and the realised capital increases in 2014 following the optional dividend and the (indirect) income in nature from the Tiel site in the Netherlands.

### NAV per share

NAV (EPRA) per share was 39.2 euros at 31 December 2014. This is an increase of 3.3 euros compared with the Net Asset Value of 35.9 euros at 31 December 2013. NAV (IFRS) per share was 32.2 euros at 31 December 2014 compared with 32.8 euros at 31 December 2013.

### Debts<sup>16</sup>

Total long-term and short-term financial liabilities in 2014 increased from 688.4 million euros at 31 December 2013 to 863.8 million euros at the end of December 2014. The debts and liabilities as included in the calculation of the gearing ratio in accordance with the GVV/SIR Royal Decree of 13 July 2014 rose from 701.1 million euros to 876.8 million euros. At the same time, the balance sheet total rose from 1,283.1 million euros at 31 December 2013 to 1,570.3 million euros. As a result, the gearing ratio at the end of December 2014 was 55.8% versus 54.6% at the end of December 2013.

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<sup>16</sup> As a result of the entry into force of IFRS 11 *Joint agreements*, the results and balance sheet impact of the joint venture WDP Development RO, in which WDP has a 51% holding, were processed according to the equity method as from 1 January 2014. Comparable historical figures are also shown in relation to prior periods. With regard to the statistics related to reporting concerning the portfolio, the proportional part of WDP in the portfolio of WDP Development RO is still shown (51%).



# 4. Transactions and realisations

## 1. Introduction

In 2014 WDP was able to further consolidate its leading position on the Benelux market as specialised and fully integrated logistics property company.

The cumulative investment volume within the framework of the growth plan 2013-16 thus amounts to approximately 525 million euros, through a combination of direct acquisitions, projects in progress and new projects. The core Benelux market is the location of the majority of these new investments, although the portfolio was also grown in Romania. With this package of investment more than 85% of the (initial) target growth of the portfolio is identified.

## 2. New acquisitions

### Belgium

- **Ternat, Industrielaan 23:**  
in late April 2014 WDP acquired 100% of the shares in the company Charles V Property NV, the owner of a logistics building with a surface of approximately 9,000 m<sup>2</sup> in Ternat. The property is completely rented to Axus (ALD Automotive), already a partner of WDP, in the building in Kobbegem (Asse) up to the end of 2020 (with first break option in 2017).

- **Zaventem, Leuvensesteenweg 573:**  
also in late April 2014 WDP acquired 100% of the shares in the company Transeuropean Leuven NV. This company is the owner of a multi-unit near the national airport, where there is always demand for such property. This is a typical site that is divided into different units with associated offices for a total of 19,000 m<sup>2</sup>. Approximately 85% of the site is rented to different top-end lessees, such as bpost and helicopter manufacturer Augusta.

### Netherlands

- **Zwolle, Mindenstraat 7:**  
an agreement was signed for the purchase of a 18,000 m<sup>2</sup> warehouse with expansion possibilities in Zwolle, the Netherlands in the autumn of 2013. The property is leased to the current tenant Altrex for ten years. This transaction was completed in early January 2014.
- **Tilburg, Marga Klompeweg 11:**  
in Tilburg (the logistics hotspot of South Netherlands) a site was purchased in late April 2014 with a surface upwards of 20,000 m<sup>2</sup>, consisting of a storage zone with cross-dock facilities. The property is leased to Bakker Logistiek on the basis of a long-term lease contract of twelve years.

Bakker Logistiek is today the tenth-biggest logistics service-provider in the Netherlands. Recently it became owner of European Food Transport, formerly part of the Univeg Group that has been a WDP partner for many years in different locations.

- **Echt (Susteren), Fahrenheitweg 1:**  
in the region South Limburg WDP purchased the distribution centre of Action. Following through on its further expansion Action has created a second distribution centre to supply its stores in Belgium, France and Germany. In a first phase Action will have at its disposal a building of approximately 58,000 m<sup>2</sup> warehouses (excluding offices and mezzanine). The second phase of approximately 15,000 m<sup>2</sup> - planned delivery in the second quarter of 2015 - will then be realised. WDP has taken over this Action site via a sale and rent back operation with a lease contract of fifteen years. The first phase was delivered and transferred to WDP in early June 2014 and the expansion will be realised and purchased by WDP in April 2015.
- **Duiven, Innovatie 1:**  
in early July 2014 WDP bought a site consisting of an industrial building with offices of approximately 23,000 m<sup>2</sup> in Duiven. The property is rented to Nedac Sorbo, a distribution company specialised in non-food

assortments, on the basis of a long-term hire contract.

- **Venray, Wattstraat 2-6:**  
in mid-July 2014 the agreement was completed for the purchase of a strategically situated new-build warehouse in Venray. The site, a good 40,000 m<sup>2</sup>, accommodates international logistics services-provider CEVA Logistics on behalf of its client Microsoft. The property with view location is situated on the De Blakt industrial estate, where WDP is already active with a neighbouring site for tenant Sligro. The planned expansion of approximately 35,000 m<sup>2</sup> will be jointly realised by seller and buyer. With tenant CEVA Logistics there is a current lease contract of 5+5 years (of which two years has already passed). With the addition of CEVA Logistics to WDP's client portfolio, WDP has the top 3 of the leading international logistics services-providers besides Kuehne + Nagel and DHL.

These purchases represent a total of 153 million euros and were made at prices that reflect the real value as determined in the valuation reports by the independent real estate surveyors and generate an overall gross lease return of approximately 7.5%.

### 3. Projects completed in 2014

In the course of 2014 - as announced - WDP was able to deliver a number of pre-let projects in Belgium and the Netherlands. The average gross rental yield on these completed projects is around 8% for a total investment for WDP of approximately 72.5 million euros.

#### Belgium

- **Londerzeel, Weversstraat 2:**  
after the demolition and remediation of the site, the development was started on a tailor-made TAPA<sup>1</sup>-certified warehouse of 14,500 m<sup>2</sup> in a high-visibility location along the A12 motorway, for Colfridis. The investment is estimated at approximately 6 million euros and the project was delivered at the end of the first quarter of 2014.
- **Liège (Flémalle),  
rue de l'Arbre Saint-Michel 99:**  
besides the existing site for DPD, WDP bought an adjoining plot of land and, with the growing e-commerce activities, an expansion of the existing surface of approximately 2,000 m<sup>2</sup> has since been realised. The investment amounts to 1.5 million euros.
- **Grimbergen, Epegemsesteenweg 31:**  
in mid-February 2014 Montea and WDP concluded a lease agreement with Caterpillar Distribution Services Europe for a period of nine years, commencing 1 January 2015. This site<sup>2</sup> has been partially redeveloped and expanded by WDP and Montea, in consultation with the tenant, into a strategic logistics hub of approximately 60,000 m<sup>2</sup> warehouse space with offices. The investment amounts to approximately 7 million euros (WDP share, account being taken of the proportional WDP-Montea 50-50 split).

- **Willebroek, Victor Dumonlaan 4:**  
in connection with the re-lease WDP has renovated and transformed the existing site of approximately 34,000 m<sup>2</sup> into a tailor-made fully conditioned warehouse for foodstuffs, this in consultation with Bakker Logistiek Groep, who took up occupation there on 1 January 2015. The investment amounts to approximately 2 million euros.

#### Netherlands

- **Zwolle, Lippestraat 15:**  
an expansion project of approximately 2 million euros that was realised on an existing site for tenant Kuehne + Nagel in connection with a contract extension for the whole site of 20,000 m<sup>2</sup> plus.
- **Eindhoven, Park Forum 1129:**  
WDP realised a turnkey industrial building with offices for a total of about 8,000 m<sup>2</sup> in the Park Forum West industrial zone in Eindhoven on behalf of tenant Brocacef at the end of the second quarter of 2014. The total investment in the project is 10 million euros.
- **Bleiswijk, Spectrumlaan 7-9:**  
a warehouse with offices of over 10,000 m<sup>2</sup> for MRC Transmark, a supplier to the oil and gas industry, based on a ten-year lease commencing in the fourth quarter of 2014. The investment value amounts to approximately 8 million euros.

1 TAPA: Technology Asset Protection Association. The TAPA certificate is a recognised standard for freight protection that gives an organisation peace of mind that fixed requirements are fulfilled to ensure a secure network and secure storage of valuable goods.

2 The site in Grimbergen is jointly held with another GVV/SIR, Montea Comm. VA, on the basis of a 50-50 split. As a result, WDP Comm. VA is co-owner of the site.

→ **Tiel, Medel 1A:**

Earlier this year WDP concluded a *turnkey* purchase agreement for the acquisition of a logistics site in Tiel in the Netherlands. This purchase concerns the already announced project of a total of 32,000 m<sup>2</sup> that has since been realised, and the added following phase, now in start-up of approximately 16,000 m<sup>2</sup>, both for Kuehne + Nagel. The project will be BREEAM-certified with an expected *Very Good* score. The acquisition of this site (ground and buildings) was effected through the (indirect) income in nature in WDP by the seller. The investment for this first phase amounts to approximately 26 million euros<sup>3</sup>. The second phase is currently underway<sup>4</sup>.

### Romania

→ **Ploiesti:**

on the existing plot WDP, through WDP Development RO<sup>5</sup> a logistics building of approximately 7,000 m<sup>2</sup> was erected for Roquet, a supplier to the automobile sector, on the basis of a long-term lease contract with delivery scheduled for the first quarter of 2015. The investment value amounts to 4 million euros<sup>6</sup>.

7,000 m<sup>2</sup> was put up on behalf of logistics services-supplier Intertrans, with delivery scheduled for the first quarter of 2015. The investment budget amounts to 5 million euros.

→ **Londerzeel, Nijverheidsstraat 13:**

redevelopment into a state-of-the-art deep-freeze warehouse with 30,000 pallet places for Lantmännen Unibake, an international bakery group, on the basis of a twenty-year lease contract, with delivery scheduled for the third quarter of 2015. The investment is estimated at approximately 18 million euros.

→ **Leuven, Vaartkom 31:**

in Leuven WDP owns an attractively situated and iconic property, Hungaria, whose current mixed use is outdated. In this context WDP concluded a cooperation agreement with L.I.F.E., an established residential property developer from the Antwerp area, to give the property a new designated use. The project is subject to obtaining the necessary town planning permits.

## 4. Investment properties under development for own account with the purpose of being rented out

### Belgium

→ **Vilvoorde, Havendoklaan 10:**

in the Cargovil zone, on a plot situated near the WDP site at Havendoklaan 12, a warehouse of approximately

3 Excluding transaction costs and in line with the estimates of the independent real estate expert.

4 For more information, see 5.4.4. *Investment properties under development for own account with the purpose of being rented out – Netherlands* on page 49.

5 WDP Development RO is a 51-49 joint venture with entrepreneur and Romania expert Jeroen Biermans.

6 Based on 100% of the investment.

## Netherlands

- **Schiphol, Schiphol Logistics Parc (Pudongweg 3):**  
a project of about 14,000 m<sup>2</sup> on the basis of a lease contract with Kuehne + Nagel who will centralise several of its activities here and arrange the site as its headquarters. The project will be BREEAM-certified with an expected *Very Good* score and the delivery will be staggered in the first quarter of 2015. The total investment in the first phase is approximately 16 million euros.
- **Harderwijk, Archimedesstraat 9:**  
a tailor-made new-build project for Alcoa. This concerns a new distribution centre with a total storage space of about 17,000 m<sup>2</sup> (excluding offices and mezzanine) that was realised on a plot of land recently purchased by WDP. Alcoa prefers this location considering its strategic position near its Dutch and German clientele. For this project WDP plans a phased delivery from the second quarter of 2015, with final delivery in August later this year, on the basis of a long-term lease contract of ten years. The investment budget amounts to approximately 16 million euros.
- **Zwolle, Paderbornstraat 21:**  
a new BREEAM-certified e-commerce warehouse (expected score: *Very Good*) with a surface of approximately 35,000 m<sup>2</sup>, completely tailor-made, for wehkamp.nl, biggest on-line warehouse in the Netherlands. The cooperation is based on a lease contract of fifteen years, becoming effective once the whole distribution centre is operational (scheduled Q3 2015). The project demands an investment by WDP of approximately 30 million euros for phase 1 of the project. Tenant wehkamp.nl will also invest 70 million euros in the design of the building.

- **Tiel, Medel 1A:**  
continuation of a second phase of the development via a project under construction that will include about 16,000 m<sup>2</sup> of warehouse space and offices on a plot of land with possibilities for expansion (i.e., with a further 16,000 m<sup>2</sup> warehouse space and offices). Delivery of this second phase will be staggered over the third and fourth quarters of 2015. The project will be BREEAM-certified with an expected *Very Good* score. Logistics services-provider Kuehne + Nagel intends to develop an FMCG<sup>7</sup> campus on the global site in Tiel out of which different big retailers in the Netherlands can be supplied so as to bundle its logistics flows and thus optimise its respective supply chains. The investment for this second phase currently amounts to approximately 15 million euros<sup>8</sup>.

## Romania

- **Braila:**  
again through WDP Development RO<sup>9</sup>, WDP realises a building with approximately 16,000 m<sup>2</sup> of storage space on a concession ground situated near the Danube in Braila. After phased delivery (scheduled for the autumn of 2015) the space will be leased by the Japanese Yazaki, a leading international supplier to the automobile industry, on the basis of a long-term lease contract of fifteen years, with an option for renewal. Tenant Yazaki is now already active through several sites in Romania. This project requires an investment of approximately 9 million euros<sup>10</sup>.

WDP expects these projects in progress to generate an initial gross yield of approximately 8%.

7 FMCG stands for Fast Moving Consumer Goods.

8 Excluding transaction costs and in line with the estimates of the independent real estate expert.

9 WDP Development RO is a 51-49 joint venture with entrepreneur and Romania expert Jeroen Biermans.

10 Based on 100% of the investment.

## 5. Future potential

WDP has also applied for building permits for a number of projects within its own portfolio so that work can start as soon as the economic conditions are right and/or the site in question is pre-let.

### Belgium

- **Ghent, Vasco Da Gamalaan:**  
WDP plans the development of a European logistical platform at Kluizendok in partnership with the Port of Ghent. As well as its location, *WDPort of Ghent Logistic Park* boasts a number of exceptional and unique multimodal assets in Flanders, bearing in mind the combination of sea and inland shipping, rail connections, container terminal and road links. WDP provides for phased development up to approximately 180,000 m<sup>2</sup> on a 30-ha site, depending on the pre-let status.
- **Heppignies (Fleurus), rue de Capilône 1:**  
WDP acquired 16 ha of land close to Charleroi airport for 2.3 million euros at the end of 2011. The site is very strategically located, in the heart of the economic activity around the airport, near a junction of motorways. Once the remediation work has been completed, work can start on building a logistics park of over 80,000 m<sup>2</sup> based on the leasing opportunities identified.
- **Liege - Trilogiport:**  
WDP holds a concession at *Trilogiport Liège*, a tri-modal logistics hub in the city where 50,000 m<sup>2</sup> of land can be developed once the infrastructure has been completed.

- **Meerhout, Nikelaan 1:**  
WDP is working on the further development of the trimodal terminal in Meerhout together with BCTN. The strategic site, which is visible from the E313, is in the immediate vicinity of Belgium's biggest inland container terminal in Belgium, with an excellent rail connection and water access through the Albert Canal. WDP plans the development of a warehouse of approximately 23,000 m<sup>2</sup> tailored to the needs of the customer, based on pre-letting.

- **Sint-Niklaas, Prins Boudewijnlaan:**  
a project comprising 16,000 m<sup>2</sup> on a 28.000 m<sup>2</sup> site, in a prime location on the E17 motorway.
- **Courcelles - rue de Liège 6 (phase II):**  
there is space on this site for a third phase, the building of an additional 10.000 m<sup>2</sup> of storage space.

### France

- **Lille (Libercourt), Zone Industrielle – Le Parc à Stock (phase II):**  
construction of 24,000 m<sup>2</sup> of additional storage space, which would bring the total area of the project to 60,000 m<sup>2</sup>.

### Romania

There is still a great deal of potential in Romania. In the future, WDP will continue to focus on building pre-let properties, through WDP Development RO, a 51-49% joint venture with entrepreneur and Romania expert Jeroen Biermans.

## 6. Leases

The following lets were realised in the course of 2014 at market rates.

### Belgium

- **Grimbergen, Epegemsesteenweg 31:**  
in mid-February 2014 WDP concluded a lease agreement with Caterpillar Distribution Services Europe for a period of nine years, commencing 1 January 2015. This site<sup>11</sup> has been partially redeveloped into a strategic logistics hub of approximately 60,000 m<sup>2</sup> warehouse space with offices.
- **Willebroek, Victor Dumonlaan 4:**  
WDP has rented the available site in Victor Dumonlaan, Willebroek, near the inland container terminal, completely to European Food Transport (EFT), part of the Bakker Logistiek Groep. The existing property, covering some 34,000 m<sup>2</sup>, has been renovated into a tailor-made completely conditioned warehouse for foodstuffs.
- **Grimbergen, Industrieweg 16:**  
Caterpillar Distribution Services has extended its lease contract again for the long term by signing a 3-6-9 lease contract.
- **Vilvoorde, Willem Elsschotstraat 5:**  
the available space of 7,000 m<sup>2</sup> has been rented to Vil Wegtransport on the basis of a five-year lease contract.
- **Vilvoorde, Havendoklaan 10:**  
after signing a lease contract with logistics services-provider Intertrans, a start has now been made with the construction of a tailor-made warehouse of approximately 7,000 m<sup>2</sup> (see also 5.4.4. *Investment properties under development for own account with the purpose of being rented out* on page 49).

- **Londerzeel, Nijverheidsstraat 15:**  
Coca-Cola took up occupation in early December 2014 in the available space of about 1,400 m<sup>2</sup> on the basis of a 3-6-9 lease contract.
- **Asse (Mollem), Zone 5 no. 191, 192, 320, 321:**  
Dandoy, already established in Mollem with its own property on the other side of the street, is renting additional storage space (approximately 1,800 m<sup>2</sup>) on the basis of a 3-6-9 lease contract.
- **Luik (Flémalle), rue de l'Arbre Saint-Michel 99:**  
to house its increasing e-commerce activities, DPD took up occupation after delivery in the realised expansion of approximately 2,000 m<sup>2</sup> (see also 5.4.3. *Projects completed in 2014* on page 48).

Several smaller spaces were also rented out throughout the year, such as in Rumst (Terhagen), Vilvoorde (Willem Elsschotstraat 5), Zaventem (Leuvensesteenweg 573), Leuven (Wisele) and Nivelles (rue de l'Industrie 30).

### Netherlands

- **Alphen aan den Rijn, H. Kamerlingh Onnesweg:**  
removals specialist Interdean took up occupation in the available space of 3,900 m<sup>2</sup> on the basis of a long-term lease contract of ten years.
- **Alphen aan den Rijn - Eikenlaan 32-34:**  
a long-term lease contract of five years for part of the site was concluded with Boland, for the hire of a surface of 3,300 m<sup>2</sup>.

<sup>11</sup> The site in Grimbergen is jointly held with another GVV/SIR, Montea Comm. VA, on the basis of a 50-50 split. As a result, WDP Comm.VA is co-owner of the site.

- **Venlo - Ampèrestraat 7-9:**  
part of the site (13,094 m<sup>2</sup>) is now rented on a flexible basis to Wetrion, an international transport company.

### France

- **Lille - Roncq, avenue de l'Europe 17:**  
DB Schenker took up occupation in early 2014 in approximately half of the available space (approximately 6,100 m<sup>2</sup>) on the basis of a 3-6-9 lease contract.
- **Neuville-en-Ferrain, rue de Reckem 33:**  
after the bankruptcy of the tenant the existing space was for the most part re-leased to logistics services-provider DSV Solutions who have set up their headquarters for France there.

WDP was able to maintain the high occupancy (97.4% at the end of 2013). On 31 December 2014 portfolio occupancy was 97.6%.

## 7. Sales

In early 2014 the sale was effected of a non-strategic site in Boom, Groene Hofstraat 1, for an amount of approximately 1 million euros.

Consequently, an amount of 1.3 million euros is recognised on the balance sheet as *Assets held for sale*. It concerned a plot of ground in Wieze that was to be sold and the seventh floor of the Asar Tower in Anderlecht, Frans Van Kalkenlaan 9, for which a sales agreement has been signed.

All these properties were or will be sold at prices that reflect the fair value as determined in the appraisal reports issued by independent property experts.

## 8. Projects in renewable energy and sustainable warehouses

In April 2014 WDP hosted its first Energy Efficiency Event. The company continues to commit itself to sustainability and used this event to raise awareness among clients and suppliers, through concrete examples, of sustainable, cost-saving actions that can be taken within today's logistics sector. Together with such renowned companies as Tesla, Electrabel, Volvo Trucks, D'ieteren and Veko Lighting, interested parties could find responses to sustainability issues in our industry in various workshops. WDP also presented its *energy efficiency tool*. This tool gives an indication of the energy costs and carbon emissions of a given warehouse. Five different scenarios can be compared, based on various parameters.

Various concrete pro-sustainability measures are now implemented in WDP properties, e.g., the replacement of the existing lighting by a better adapted low energy lighting system in Boom, Langelei 114-116 - Industrieweg 1 in Belgium and in Roosendaal, Borchwerf 23, the Netherlands. A number of premises in the Netherlands were equipped with new skylights (Amsterdam, Hornweg 64 – Alkmaar, Berenkoog 48 – Amersfoort, Basicweg 1-3), which generated an immediate and significant energy saving.

Concerning the new-build projects, WDP continues to work towards obtaining the international BREEAM certificate for sustainability. WDP is aiming for such a certificate for the following projects under construction in Belgium in Willebroek, Koningin Astridlaan 16 (*Very Good*) on the one hand, and in the Netherlands, in Venray,

Newtonstraat (*Good*), Zwolle, Paderbornstraat 21 (*Excellent*), Schiphol Logistics Parc, Pudongweg 3 (*Very Good*) and Tiel, Medel 1A (*Very Good*) on the other hand.

In Belgium, through the purchase of the companies Suncop 1 NV and Suncop 2 BVBA, WDP added two new PV installations in Bornem, each with approximately 1.5 MWp, to its solar park, with a total installed capacity of 33 MWp<sup>12</sup> (see also 5.4.9. *Significant events after the balance sheet date*)

## 9. Significant events after the balance sheet date

As announced just before the end of the year, WDP signed in late December 2014 the agreement concerning the acquisition of the FMCG campus for DHL Supply Chain on the basis of several lease contracts for the different units with a residual weighted average lease term (to expiry) of seven years<sup>13</sup> in Bornem, Sluisweg 32. The site on the concession ground<sup>14</sup> concerns a sustainable, high-quality project, situated near the Willebroek container terminal that was recently developed in phases, consisting of approximately 72,000 m<sup>2</sup> of buildings already delivered and approximately 18,000 m<sup>2</sup> of warehouse space under construction with delivery scheduled for the fourth quarter of 2015. The declaration of intent also makes provision for an agreement with MG Real Estate on the possible realisation over time of a third phase of approximately 13,000 m<sup>2</sup> (based on leasing to DHL Supply Chain). The acquisition will be effected through the taking over of 100% of shares in the company MLB NV<sup>15</sup> which holds the rights to that site. The transaction is, among other things, subject

to *due diligence* and a number of customary suspensory conditions with planned closing no later than 31 March 2015.

In early February 2015 WDP signed an agreement in principle to acquire two PV systems with combined installed power of 3 MWp on the roof of the newly acquired MLB site in Bornem, as a result of which the total installed power will be 33 MWp. This acquisition, with an overall investment value of approximately 8 million euros and annualised income of about 1 million Euros, will be effected by the taking of 100% of shares in the companies Suncop 1 NV and Suncop 2 BVBA. The transaction is also, among other things, subject to *due diligence* and a number of customary suspensory conditions with planned closing no later than 31 March 2015.

In the course of January and February 2015, WDP has concluded several agreements concerning the following new acquisitions and projects in the core market Benelux.

### Belgium

#### → Asse, Z4 Broekooi 290:

this site, former property of British logistics investor Segro with direct access to the Brussels Ring, concerns a warehouse with offices of a total of approximately 26,000 m<sup>2</sup> set in grounds of 5 ha, fully rented to paper and packaging company Antalis. This transaction involves an investment budget of approximately 11 million euros<sup>16</sup>. The lease contract now still has one year to run, after which WDP intends to redevelop the site wholly or partially depending on pre-letting.

<sup>12</sup> Based on 100% of the investment.

<sup>13</sup> The next due date in these leases is 2015-17.

<sup>14</sup> This concession is granted by *Waterwegen and Zeekanaal*.

<sup>15</sup> MLB stands for Maritime Logistics Bornem NV.

<sup>16</sup> Including transaction costs.

## Netherlands

- **Moerdijk, Transitoweg 5:**  
WDP has concluded the purchase of a site, formerly property of the Spoorwegpensioenfonds and now leased out to a retailer. The site in full ownership is a property consisting of warehouses with office space of approximately 41,000 m<sup>2</sup> with cross-dock facilities, situated in Moerdijk Dock that includes, among other things, a terminal for maritime transport. This transaction involves an investment budget of approximately 18 million euros<sup>17</sup> with an expected initial gross lease return of 8.1%.
- **Soesterberg, Centurionbaan:**  
on a new industrial zone by the A28 WDP will construct a new industrial building on behalf of Hypsos, specialist in live communication. On the site of approximately 1.1 ha work will begin on the construction of a warehouse with offices of around 7,200 m<sup>2</sup>. This will be a high-end estate tailored to the client, on the basis of a long-term lease contract, with delivery scheduled for the fourth quarter of 2015. The investment budget amounts to 7 million euros, with an expected initial gross yield of 7.5%.

## Romania

An agreement was concluded with Inter Cars, now tenant of a new WDP warehouse in Brasov, thus doubling its surface on this site. WDP plans to deliver these additional 5,000 m<sup>2</sup>, with an investment budget of approximately 2 million euros, by the end of the fourth quarter of 2015.

## Board of Directors

As previously announced, the Board of Directors of the statutory management of WDP, De Pauw NV, will propose two new experienced directors in the coming months, i.e. Mrs. Anne Leclercq and Mrs. Prof. Dr. Cynthia Van Hulle. Their appointment has been submitted to the FSMA for approval. They will replace two directors, Mr. Dirk Van den Broeck and Mr. Alex Van Breedam respectively, whose independence comes to an end in the first half of 2015. WDP is very grateful to them for their contribution to the expansion of the company<sup>18</sup>.

<sup>17</sup> Including transaction costs.

<sup>18</sup> See also the press release of 11 February 2015.

# 5. Management of financial resources

## 1. Financing policy

WDP group's financing policy is designed to ensure that the company is well funded with a balanced mix of debt and equity, and that there are sufficient resources available to complete current projects and seize any potential opportunities that may arise.

The main objectives in this context are as follows:

- proactive management of the capital structure;
- a good balance between equity and debt;
- good diversification of the various financing sources;
- a good spread of the maturity dates of the liabilities;
- maintenance of a satisfactory liquidity position;
- maintenance of sustainable long-term relationships with all financing partners;
- active management of financial risks, including interest rate risks, liquidity risks and counterparty risks.

## KEY FINANCIAL DATA

	31 DEC. 14	31 DEC. 13 restated
Net financial debt (in million euros)	863.6	686.8
Debt and liabilities included in gearing (in million euros)	876.8	701.1
Balance sheet total (in million euros)	1,570.3	1,283.1
Gearing ratio <sup>1</sup> (in %)	55.8	54.6
Interest Coverage Ratio <sup>2</sup> (in x)	3.3	3.6
Average cost of debt (in %)	3.52	3.64
Average remaining term of outstanding debts (in years)	3.5	3.0
Average remaining term of long-term credit facilities (in years)	4.1	3.4
Hedge ratio <sup>3</sup> (in %)	82	78
Average remaining term of interest rate hedges <sup>4</sup> (in years)	6.7	5.7

1 For the calculation method used for the gearing, please refer to the GVV/SIR Royal Decree of 13 July 2014.

2 Defined as operating result before the result on portfolio divided by interest charges less interest and dividends collected less fee for financial leasing and other. This ratio indicates the extent to which the company is able to meet its annual interest payments.

3 Percentage of the debt at fixed rate or hedged against interest rate fluctuations by means of derivative financial instruments.

4 Remaining term of interest rate hedges entered into to hedge the debt against interest rate fluctuations.

WDP has a competitive edge when looking for appropriate sources of financing due to the scale at which it manages its business operations, the stringent regulations with which GVV/SIR must comply and the high level of rent flow transparency. This is exceptionally important in the ever-evolving financing environment, in which high creditworthiness and diversification are key.

## 2. Debt structure

### Gearing ratio

The use of debt is restricted by law under the GVV/SIR Royal Decree of 13 July 2014. For example, the maximum gearing is set at 65% (at both consolidated and statutory level) and distribution to shareholders is not possible if this exceeds the legal limit, as the resources must be used to reduce the gearing below 65% in that case. Debts are used to maximise shareholder return, but must be used prudently, taking into account a set of factors, such as access to refinancing capital, the capacity to bear interest charges, the quality of the portfolio, the term of the leases and the share of self-financed property investments under development for leasing. WDP prefers a financial policy based on a gearing between 55% and 60%.

At year-end 2014, the consolidated gearing was 55.8%, which was practically stable compared with 55.5% at year-end 2013<sup>1</sup>.

<sup>1</sup> See also note XXI. Calculation of the gearing and note regarding changes in gearing on page 224 for the application of Art. 24 of the GVV/SIR Law.

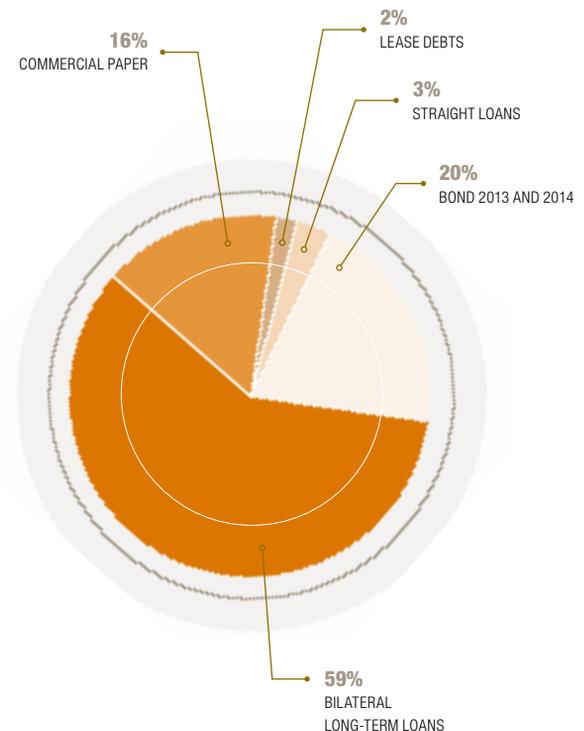
<sup>2</sup> This concerns the bond loan issued in 2013 and that issued in the spring of 2014, both with a term of 7 years. See [www.wdp.be](http://www.wdp.be).

### Breakdown

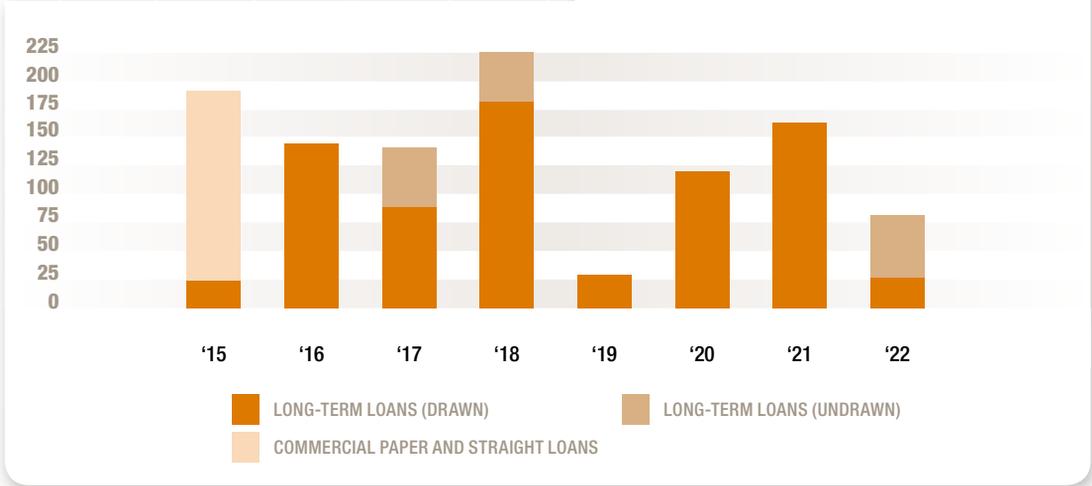
At 31 December 2014 the total consolidated financial debt was 863.8 million euros. This amount is broken down as follows:

- 495.5 million euros in traditional bilateral medium and long-term bank loans, spread over nine banks;
- 147.4 million euros in commercial paper;
- 174.5 million euros in a bond loan<sup>2</sup>;
- 30.6 million euros in straight loans;
- 15.9 million euros in lease debts.

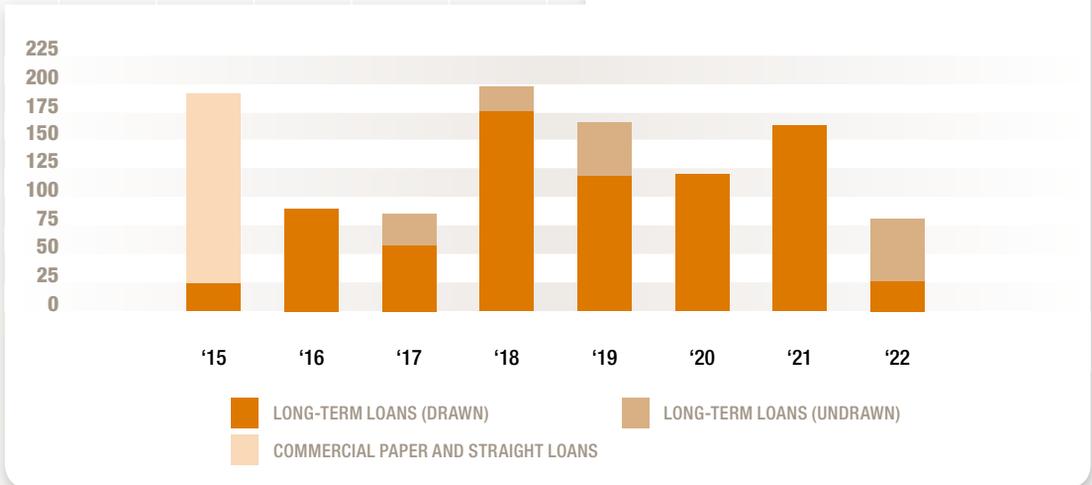
As part of its bank debt policy, WDP aims to work mainly with local bankers in those countries in which it operates.



### LOAN MATURITY DATES (MINIMUM TERM)<sup>1</sup>



### LOAN MATURITY DATES (MAXIMUM TERM)<sup>1</sup>



<sup>1</sup> For some loans, the lender may decide to extend the credit through an extension option. For the minimum term, it is assumed that this extension option would not be exercised; for the maximum term, the assumption is that it would be exercised at each time.

The basic financing is provided mainly by traditional big Belgian banks (BNP Paribas Fortis, ING Bank, Belfius Bank and KBC Bank), in addition to financing provided by Bayerische Landesbank, Triodos Bank and Monte Paschi. In the Netherlands, WDP works with ABN AMRO. In Romania, the company has access to a financing package provided by the EIB (European Investment Bank) and BNP Paribas Fortis.

The commercial paper is fully covered by the backup lines and unused credit facilities that serve as a guarantee for refinancing if the full placement or extension of the commercial paper proves impossible.

### Maturity dates

The bulk of debt instruments applied are bullet instruments, which means that interest charges are payable on the principal drawn down during the term and the capital must be fully repaid on the final maturity date. 23% of debts are short-term debts (mainly straight loans and commercial paper), while 48% have a term of more than one year and 29% expire after more than five years. With regard to the maturity dates of the long-term debts in 2015, nearly all of these respective credit facilities have already been extended in full. A small remainder of 18 million euros is covered by the available unused credit facilities.

The weighted average term of WDP's outstanding debts at 31 December 2014 was 3.5 years<sup>3</sup>. If only total drawn and undrawn long-term credit facilities are included, the weighted average term is 4.1 years<sup>4</sup>. At year-end 2013, this was 3.0 years and 3.4 years respectively.

At 31 December 2014, the total amount in undrawn and confirmed long-term credit facilities was 130 million euros<sup>5</sup>. In addition, there are also available short-term credit facilities to finance projects in the Netherlands, the dividend, the working capital, and to cover the commercial paper programme for a total amount of 170 million euros. With regard to the maturity dates of the long-term debts in 2015, nearly all of these respective credit facilities have already been extended in full.

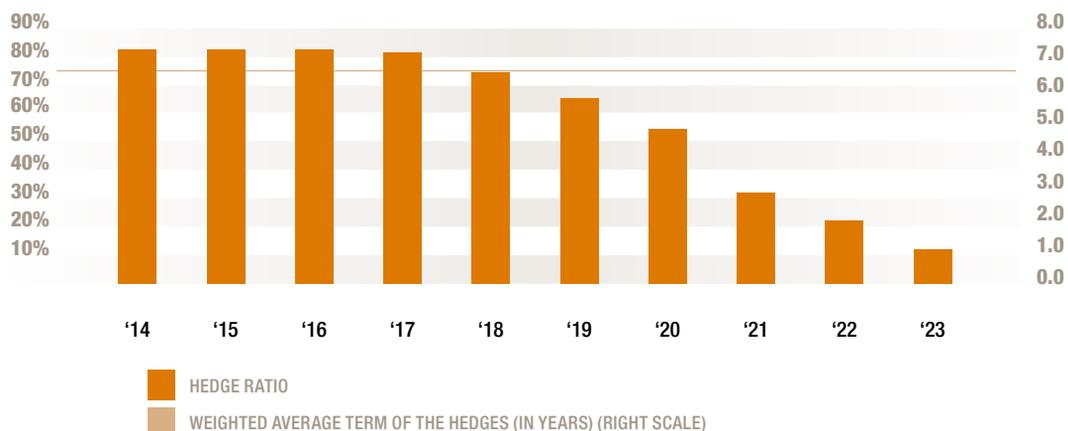
The graphs above show the maturity dates of the loans WDP intends to spread debt as evenly as possible over time, which also involves finding a balance between term, cost, and diversification of the debt instruments used. As the lender for some loans can exercise an extension option, the graphs above take into account the minimum and maximum term of the loans. With regard to the maximum term, it was assumed that extension options were always exercised by the bank. A total of 198.9 million euros in debt will reach maturity in 2015, 147.4 million euros of which is related to the commercial paper, which by definition has a term of less than one year. As noted before, this commercial paper is fully covered by available, unused credit facilities if they cannot be placed with investors in whole or in part.

3 Including short-term debts: these mainly consist of the commercial paper programme, which is fully covered by backup facilities that are renewed annually.

4 This includes the new funding operations completed after the balance sheet date and prior to the publication of the 2014 financial statements. For some loans, the lender may decide to extend the loan through an extension option. If this option were to be exercised each time, the weighted average term of the long-term loans would be 4.4 years.

5 Excluding the credit facility with the European Investment Bank to finance pre-let property developments in Romania.

## EVOLUTION IN HEDGE RATIO



### Hedges

The goal of WDP's risk policy with regard to interest rates is to offset fluctuations in interest rates as much as possible and optimise the cost of the debts. This occurs on the basis of a centralised macro hedging policy in which interest rate derivatives are only used to hedge financial debts. On 31 December 2014<sup>6</sup>, the hedge ratio, which measures the percentage of financial debt at fixed and floating interest rates hedged primarily with Interest Rate Swaps (IRS) was 82%. Based on a constant debt level, this hedging ratio will evolve to 82% in 2017 and to 65% in 2019. However, WDP's result remains subject to fluctuations (see page 224 for a detailed list of financial derivatives and page 81 for a sensitivity analysis of short-term interest rates).

<sup>6</sup> For its hedging strategy, WDP implicitly assumed, for the long term of the existing interest rate hedges, that the absolute level of the outstanding liabilities would be maintained. Please also refer to Section 1. Risk factors on page 3 and note XIV. Financial instruments on page 214.

WDP's weighted average cost of debt for the financial year 2014 was 3.5%, including credit margins, the reservation commission on unused credit facilities and the cost of hedging instruments. The average cost of debt in 2013 was 3.6%.

In 2015, WDP expects a fall in the cost of debt towards 3% as a result of the extension of the hedging instruments (see also 5.5.4. Implementation of the financing strategy during 2014 on page 62).

WDP endeavours to guarantee asset-liability matching as far as possible. From that perspective the portfolio generates a gross return of around 8%, based on very high visibility with an average lease term of 7.1 years. 55-60% of this is financed by debts, the cost of which is less than 4% with a very high hedging ratio with long-term hedging instruments (average 6.7 years). This high margin between return and cost creates a satisfactory basis for meeting the financial charges, which is expressed in an interest coverage ratio of 3.3x. The transparency of revenues and charges also results in a more robust revenue flow.

### 3. Covenants and securities

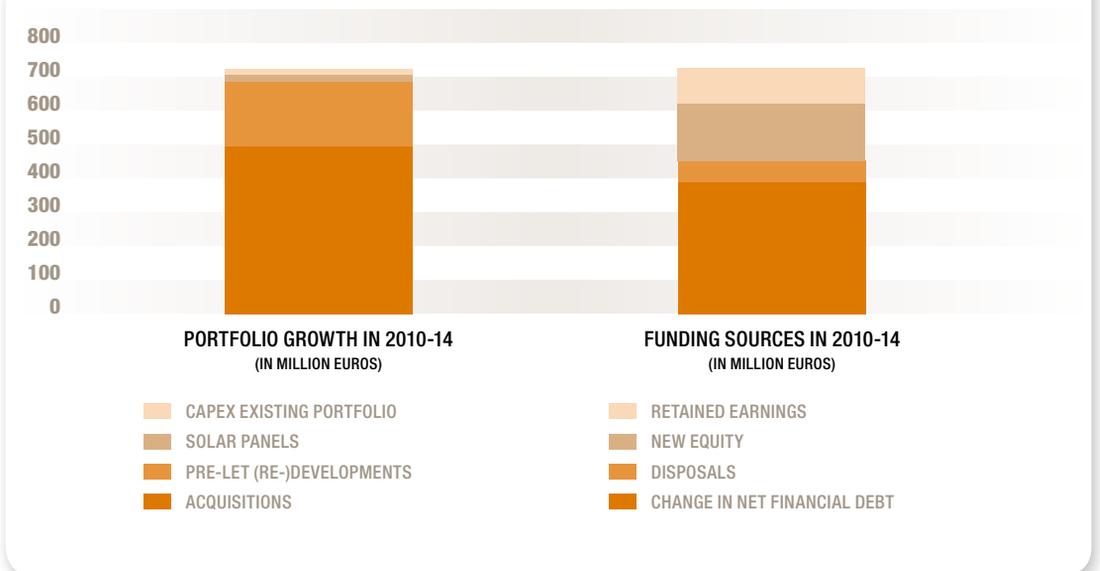
The contractual provisions of the credit facilities generally stipulate that WDP remains qualified as a Regulated Real Estate Company (GvV/SIR) in Belgium and as a Fiscale Beleggingsinstelling (FBI) in the Netherlands for the financing of WDP Nederland, that there is a minimum interest coverage ratio of 1.5x<sup>7</sup> and that the value of speculative development projects must not exceed 15% of the book value of the portfolio.

WDP confirms that all these conditions were satisfied during the whole of the 2014 financial year. The interest coverage ratio was 3.3x, while the percentage for speculative developments at year-end 2014 was 0%.

WDP's financing policy is also aimed at not providing any mortgages or any other securities to creditors, with the exception of those stated on page 228.

<sup>7</sup> For three minor loans there is a minimal *interest coverage ratio* of 2.0x. See also note XXV. *Rights and obligations not included in the balance sheet* on page 229.

#### FINANCING SOURCES DURING 2010-14



## 4. Implementation of the financing strategy during 2014

### Financing policy in 2014

In 2014 a significant net investment volume was generated of approximately 275 million euros. An appropriate financing strategy was developed in advance in order to be able to comply with the investment obligations and to maintain the company's solid capital structure.

Approximately 90 million euros of the net capital expenditure was financed through new equity (through the optional dividend, the increase in capital resulting from the Tiel transaction and the retained earnings) and the balance through new debts, leaving the debt ratio at 55.8% at 31 December, thus within the envisaged range of 55-60%. A buffer of unused credit facilities was also maintained and the maturity dates of the loans in 2015 were anticipated.

In 2014 the company boosted its financial resources as follows:

- **Optional dividend amounting to around 23 million euros.**  
Shareholders representing approximately 60% of WDP's shares opted to contribute their dividend rights in exchange for new shares in lieu of a cash dividend. This resulted in a capital increase of 22.9 million euros through the creation of 460,317 new shares at an issue price of 49.74 euros.
- **Public offering of retail bonds for an amount of 125 million euros.**  
WDP realised a successful public offering of retail bonds for a total amount of 125 million euros maturing on 13 June 2021. The fixed interest rate for the bonds is 3.375% gross per annum. The net proceeds were used mainly for the acquisition of various sites in the Benelux<sup>8</sup>.
- **Extension of BNP Paribas Fortis credit lines for 50 million euros.**  
WDP was able to realise the extension of an existing credit of 50 million euros with BNP Paribas Fortis due on 31 December 2014 via two new credit facilities of 25 million euros each with a term of 6 and 7 years respectively.
- **Granting of a new loan of 25 million euros by BNP Paribas Fortis.**  
Through WDP Development RO, WDP was able to conclude a loan agreement with BNP Paribas Fortis to finance the Romanian activities. This concerns a bullet loan of 25 million euros with a term of 6 years.
- **Strengthening shareholders' equity by 50 million euros via an (indirect) contribution in kind relating to the Tiel site.**  
At the end of November 2014, WDP acquired a new site in Tiel. The transaction was based on an (indirect) contribution in kind and the payment was made by means of the issue of new WDP shares. The new shares were issued as a consequence of a capital increase, by a decision of the Board of Directors using the authorised capital. The transaction led to 50.3 million euros being added to equity through the issue of 899,080 new WDP shares at 56.00 euros per share.

<sup>8</sup> See press releases dated 2 May 2014 and 19 May 2014.

→ **Granting of a new credit package of 50 million euros by BNP Paribas Fortis.**

WDP was able to conclude a new credit package of 50 million euros with partner bank BNP Paribas Fortis to finance the current growth plan. This concerns two bullet loans of 25 million euros with a term of 7 years.

This underlines the confidence in the activities and strategy of WDP on the part of its financing partner.

→ **Extension of credit line at ABN AMRO totalling 75 million euros.**

An existing bullet loan of 75 million euros from ABN AMRO, maturing in April 2015, was extended by 2+2 years.

→ **Extension of credit line at Belfius Bank totalling 25 million euros.**

WDP was able to realise the extension of an existing credit with Belfius Bank.

This concerns a bullet loan of 25 million euros due in the fourth quarter of 2015 which was extended for 7 years and maturing at the end of 2022.

In addition, WDP availed itself of the very low interest rates to review its existing hedging instruments. In this context, a number of existing Interest Rate Swaps were extended in the fourth quarter of 2014 by stretching these in a cash neutral manner over time. This will result in an improved visibility of earnings by extending the term and will also provide immediate savings with an average debt cost that will evolve towards 3%.

## Financial risks

WDP continued to closely monitor the potential impact of the financial risks in 2014 and implemented the necessary measures to manage these risks. These risks include counterparty risk (insolvency or credit risk affecting financial partners), liquidity risk (non-availability of funding or very expensive funding options) and risks related to interest, budget, covenants and exchange rates.

For a detailed overview of financial and other risks, their mitigating factors and management, see chapter 1. *Risk Factors* on page 3.

## 6. EPRA stats

### EPRA key performance indicators

The rules pertaining to GVs/SIRs do not impose any obligation to publish these data, which are not verified by public authorities.

The Auditor has checked whether the *EPRA Earnings*, *EPRA NAV* and *EPRA NNAV* ratios comply with the definitions in the *EPRA Best Practices Recommendations* of December 2014 and/or whether the financial data used in order to calculate those ratios complies with the accounts as stated in the consolidated financial statements.

TABLE	EPRA PERFORMANCE MEASURE	DEFINITION	PURPOSE	IN EUROS (X 1,000)	IN EUROS PER SHARE
I.	<b>EPRA EARNINGS</b>	Recurring earnings from the core operational activities.	A key measure of a company's underlying operating results from its property rental business and an indicator of the extent to which current dividend payments are supported by earnings.	67,337	4.10
II.	<b>EPRA NAV<sup>1</sup></b>	NAV adjusted to include properties and other investment interests at fair value and to exclude certain items not expected to crystallise in a long-term investment property business model.	Makes adjustments to IFRS NAV to provide stakeholders with the most relevant information on the current fair value of the assets and liabilities within a true real estate investment company with a long-term investment strategy.	683,148	39.2
II.	<b>EPRA NNAV<sup>2</sup></b>	EPRA-NAV adjusted to include the fair value of (i) financial instruments, (ii) debts and (iii) deferred taxes.	Makes adjustments to EPRA NAV to provide stakeholders with the most relevant information on the current fair value of all assets and liabilities within a real estate entity.	604,061	34.6
III.	<b>EPRA NIY<sup>3</sup></b>	Annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the market value of the property, increased with (estimated) purchasers' costs.	A comparable measure around Europe for portfolio valuations. In the past, there has been debate about portfolio valuations across Europe. This measure should make it easier for investors to judge themselves, how the valuation of portfolio X compares with portfolio Y.	N/R	N/R
III.	<b>EPRA 'TOPPED-UP' NIY<sup>3</sup></b>	This measure incorporates an adjustment to the EPRA NIY in respect of the expiration of rent-free periods (or other unexpired lease incentives such as discounted rent periods and step rents).	WDP provides detail on the calculation of the measure and reconciliation between the EPRA NIY and 'topped-up' NIY.	N/R	N/R
IV.	<b>EPRA VACANCY RATE</b>	Estimated Market Rental Value (ERV) of vacant space divided by ERV of the whole portfolio.	A pure (%) measure of investment property space that is vacant, based on ERV.	N/R	N/R
<p>1 NAV = Net Asset Value.  2 NNAV = Triple Net Asset Value.  3 NIY = Net Initial Yield.</p>					

## I. EPRA EARNINGS

(IN EUROS X 1,000)	31 DEC. 14	31 DEC. 13
<b>EARNINGS PER IFRS INCOME STATEMENT</b>	<b>64,750</b>	<b>79,674</b>
Adjustments to calculate the EPRA Earnings, exclude:		
I. Changes in value of investment properties, development properties held for investment and other interests	-16,786	1,620
- Changes in the value of the real estate portfolio	19,702	1,620
- Depreciation on solar panels	2,916	N/R
II. Profit or losses on disposal of investment properties, development properties held for investment and other interests	-13	-651
VI. Changes in fair value of financial instruments and associated close-out costs	19,375	-20,838
VIII. Deferred tax in respect of EPRA adjustments	11	-252
X. Minority interests in respect of the above	0	0
<b>EPRA EARNINGS</b>	<b>67,337</b>	<b>59,553</b>
Weighted average number of shares	16,432,763	15,460,354
<b>EPRA EARNINGS PER SHARE (EPS) (IN EUROS)</b>	<b>4.10</b>	<b>3.85</b>

## II. EPRA NET ASSET VALUE

(IN EUROS X 1,000)	31 DEC. 14	31 DEC. 13
<b>NAV PER THE FINANCIAL STATEMENTS</b>	<b>613,494</b>	<b>527,080</b>
NAV (IFRS) / share (in euros)	35.18	32.80
<b>DILUTED NAV, AFTER THE EXERCISE OF OPTIONS, CONVERTIBLES AND OTHER EQUITY INTERESTS</b>	<b>613,494</b>	<b>527,080</b>
<b>EXCLUDE:</b>		
(iv) Fair value of financial instruments	69,004	49,629
(v.a) Deferred tax	650	886

(IN EUROS X 1,000)	31 DEC. 14	31 DEC. 13
<b>EPRA NAV</b>	<b>683,148</b>	<b>577,595</b>
Number of shares	17,438,644	16,079,247
<b>EPRA NAV PER SHARE (IN EUROS)</b>	<b>39.2</b>	<b>35.9</b>
<b>EPRA NAV INCLUDES:</b>	<b>683,148</b>	<b>577,595</b>
(i) Fair value of financial instruments	-69,004	-49,629
(ii) Fair value of debt	-9,433	75
(iii) Deferred tax	-650	-886
<b>EPRA NNAV</b>	<b>604,061</b>	<b>527,155</b>
Number of shares	17,438,644	16,079,247
<b>EPRA NNAV PER SHARE (IN EUROS)</b>	<b>34.6</b>	<b>32.8</b>

### III. EPRA NIY AND 'TOPPED-UP' NIY DISCLOSURE

(IN EUROS X 1,000)		31 DEC. 14	31 DEC. 13
Investment property - wholly owned		1,492,240	1,194,061
Assets held for sale		1,346	2,179
Less developments and land reserves		-153,063	-70,347
Completed property portfolio		1,340,523	1,125,893
Allowance for estimated purchasers' costs		48,160	42,012
<b>GROSS UP COMPLETED PROPERTY PORTFOLIO VALUATION</b>	<b>B</b>	<b>1,388,682</b>	<b>1,167,905</b>
Annualised cash passing rental income		104,140	89,482
Property outgoings		-2,669	42,012
<b>ANNUALISED NET RENT</b>	<b>A</b>	<b>101,472</b>	<b>87,168</b>
Notional rent expiration of rent free period or other lease incentives		0	0
<b>TOPPED-UP NET ANNUALISED RENT</b>	<b>C</b>	<b>101,472</b>	<b>87,168</b>
<b>EPRA NIY</b>	<b>A/B</b>	<b>7.3%</b>	<b>7.5%</b>
<b>EPRA 'TOPPED-UP' NIY</b>	<b>C/B</b>	<b>7.3%</b>	<b>7.5%</b>

## IV. INVESTMENT PROPERTY – RENTAL DATA AND VACANCY RATE (EPRA)

SEGMENT	GROSS RENTAL INCOME 2014	NET RENTAL INCOME 2014
	(IN EUROS X 1,000)	(IN EUROS X 1,000)
Belgium	48,542	46,740
Netherlands	39,608	39,271
France	5,823	5,132
Romania	525	385
<b>TOTAL PROPERTIES AVAILABLE FOR LEASE</b>	<b>94,499</b>	<b>91,529</b>
<b>RECONCILIATION TO THE CONSOLIDATED IFRS INCOME STATEMENT</b>		
Rental income related to:		
- Investment properties held for sale		
- Previously sold investment property	-31	33
- Investment properties under development for own account with the purpose of being rented out	567	993
- Income from solar energy		6,819
- Other adjustments	-525	-381
<b>TOTAL</b>	<b>94,509</b>	<b>98,993</b>

## V. EPRA COST RATIO

(IN EUROS X 1,000)		31 DEC. 14	31 DEC. 13
<b>INCLUDE:</b>			
I. Administrative / operating line per IFRS income statement		9,915	8,487
III. Management fees less actual / estimated profit element		-694	-716
IV. Other operation income / recharges, intended to cover overhead expenses less any related profits		333	556
<b>EXCLUDE (IF PART OF THE ABOVE):</b>			
VI. Investment Property Depreciation		-683	-671
<b>EPRA COSTS (INCLUDING DIRECT VACANCY COSTS)</b>	<b>A</b>	<b>8,871</b>	<b>7,655</b>
IX. Direct vacancy costs		-327	-237
<b>ANNUALISED NET RENTAL INCOME</b>	<b>B</b>	<b>8,544</b>	<b>7,419</b>
X. Gross rental income less ground rent costs		94,292	83,263
<b>GROSS RENTAL INCOME</b>	<b>C</b>	<b>94,292</b>	<b>83,263</b>
<b>EPRA COST RATIO (INCLUDING DIRECT VACANCY COSTS)</b>	<b>A/C</b>	<b>9.4 %</b>	<b>9.2 %</b>
<b>EPRA COST RATIO (EXCLUDING DIRECT VACANCY COSTS)</b>	<b>B/C</b>	<b>9.1 %</b>	<b>8.9 %</b>

LETTABLE SPACE AT 31 DEC. 14	ANNUALISED GROSS RENTAL INCOME	EXPECTED RENTAL VALUE FOR VACANT SPACES AT 31 DEC. 14	ESTIMATED RENTAL VALUE	VACANCY RATE AT PERIOD END
(IN M <sup>2</sup> )	(IN EUROS X 1,000)		(IN EUROS X 1,000)	(IN %)
1,361,119	49,728	1,825	51,104	3.6
905,419	45,803	487	43,389	1.1
150,113	6,230	270	6,137	4.3
15,579	707	0	792	0.0
<b>2,432,230</b>	<b>102,467</b>	<b>2,582</b>	<b>101,422</b>	<b>2.6</b>
-15,579	966		-792	
<b>2,416,651</b>	<b>103,433</b>	<b>2,582</b>	<b>100,630</b>	<b>2.6</b>

## VI. INVESTMENT PROPERTY - LIKE-FOR-LIKE NET RENTAL INCOME

(IN EUROS X 1,000)	31 DEC. 14	
	PROPERTIES OWNED THROUGHOUT THE TWO YEARS	ACQUISITIONS
Belgium	23,753	18,860
Netherlands	26,457	9,190
France	5,237	
Romania	379	
<b>PROPERTIES AVAILABLE FOR LEASE</b>	<b>55,827</b>	<b>28,050</b>
<b>RECONCILIATION TO THE CONSOLIDATED IFRS INCOME STATEMENT</b>		
Net rental income property investments acquired at an earlier date		
Unassigned		
Income from solar energy		
Other adjustments: Romania		
	-379	
<b>TOTAL PER INCOME STATEMENTS</b>	<b>55,448</b>	<b>28,050</b>

## VII. INVESTMENT PROPERTY - VALUATION DATA

(IN EUROS X 1,000)	FAIR VALUE	FAIR VALUE CHANGES IN THE YEAR	NET INITIAL YIELD EPRA (IN %)
Belgium	682,581	1,324	7.1%
Netherlands	573,298	18,095	7.5%
France	77,676	725	7.7%
Romania	9,418	-443	8.9%
<b>TOTAL PROPERTY AVAILABLE FOR LEASE</b>	<b>1,342,973</b>	<b>19,702</b>	<b>7.3%</b>
<b>RECONCILIATION TO THE CONSOLIDATED IFRS INCOME STATEMENT</b>			
- Property under construction or under development for own account for lease	110,358		
- Land reserves	38,746		
- Investment properties held for sale	-1,346		
<b>INVESTMENT PROPERTIES IN THE CONSOLIDATED IFRS BALANCE SHEET</b>	<b>1,490,731</b>		

31 DEC. 14			31 DEC. 13		ORGANIC GROWTH OF NET RENTAL INCOME FOR 2014 (IN %)
DISPOSALS	DEVELOPMENT PROPERTY	TOTAL NET RENTAL INCOME	PROPERTIES OWNED THROUGHOUT THE TWO YEARS		
36	6,576	49,226	23,850	-0.4	
	3,536	39,183	26,623	-0.6	
		5,237	4,992	4.9	
	2	381	332	14.2	
<b>36</b>	<b>10,114</b>	<b>94,027</b>	<b>55,797</b>	<b>0.0</b>	
		-44			
		-1,428			
		6,819			
	-2	-381	-332		
<b>36</b>	<b>10,113</b>	<b>98,993</b>	<b>55,465</b>		

## VIII. INVESTMENT PROPERTY - DETAILS REGARDING LEASES

SEGMENT	AVERAGE LEASE LENGTH	
	TO BREAK (IN YEARS)	TO EXPIRY (IN YEARS)
Belgium	5.4	8.3
Netherlands	8.3	9.2
France	3.4	6.3
Romania	7.9	7.9
<b>TOTAL</b>	<b>6.6</b>	<b>8.6</b>

	LEASE NEXT BREAK DATA-PASSING RENT OF LEASES WITH NEXT BREAK IN (IN EUROS X 1,000)			LEASE EXPIRY DATA-PASSING RENT OF LEASES EXPIRING IN (IN EUROS X 1,000)		
	YEAR 1	YEAR 2	YEAR 3-5	YEAR 1	YEAR 2	YEAR 3-5
	5,122	5,540	21,471	1,483	1,643	9,393
	4,205	4,418	4,620	4,200	2,981	6,057
	0	524	4,573	0	0	3,120
	0	0	0	0	0	0
	<b>9,327</b>	<b>10,483</b>	<b>30,664</b>	<b>5,682</b>	<b>4,624</b>	<b>18,570</b>

## 7. Outlook

The outlook as described below includes expectations for the financial year 2015 with regard to the consolidated net current result<sup>1</sup> and the consolidated balance sheet of WDP Comm. VA.

This outlook was prepared based on information available at 31 December 2014 and takes account of events after the balance sheet date<sup>2</sup>.

The projections with regard to the consolidated balance sheet and the net current result represent a forecast, the actual realisation of which specifically depends on changes in the economy, the financial markets and the property markets. These forward-looking information, forecasts, opinions and estimates made by WDP with regard to the expected future performance as of now of WDP and the market in which WDP is active do not constitute a commitment for the company. By their very nature, forward-looking statements entail inherent risks, uncertainties and assumptions, both general and specific, and there are risks that forward-looking statements will not prove correct.

<sup>1</sup> The net current result is the result excluding the result on the portfolio in accordance with IAS 40, excluding the result relating to revaluation of financial instruments in accordance with IAS 39 and the depreciation of the solar panels (IAS 16).

<sup>2</sup> See also 5.4. *Management report - Transactions and realisations* on page 46 and 5.5. *Management report - Management of financial resources* on page 56.

### 1. Assumptions

#### Used accounting methods

- The accounting method used for this outlook complies with the accounting methods used by WDP, as part of the preparation of its consolidated financial statements as at 31 December 2014 in accordance with IFRS as applied by the European Union and implemented by the GVV/SIR Royal Decree of 13 July 2014.

#### Assumptions regarding elements that are beyond WDP's direct control

- For changes in rental income, an average inflation level of 0.0% is taken into account for the indexation of leases in 2015, based on the economic consensus expectations as of 31 December 2014.
- Interest rates are calculated based on one-month and three-month average Euribor interest rates of 0.05% and 0.10% respectively and then rising slightly during the year to 0.10% and 0.20%.

- The financial result does not take into account any exchange rate fluctuations in Romania (RON). However, the potential impact of these fluctuations is likely to remain limited, As the functional currency for this country is the euro (EUR), being the determining factor in the economic reality of the underlying transactions for this foreign entity.
- The financial hedging instruments (mainly IRSs) are valued in accordance with IFRS (IAS 39) at market value in the consolidated financial statements. Due to the volatility in the international financial markets, movements in these market values were not taken into account. These variations are also irrelevant for the outlook with regard to the net current result on which the dividend payment is based.
- In line with IFRS (IAS 40), the property portfolio is stated at fair value. However, no forecast is made regarding movements in the fair value of the property portfolio, as this would be unreliable and subject to a variety of external factors that are beyond the company's control. WDP's property portfolio is measured by independent property experts on a quarterly basis. These variations are also irrelevant for the outlook with regard to the net current result on which the dividend payment is based.
- The outlook can also be impacted by market, operational, financial and regulatory risks as described in 1. *Risk Factors* on page 3.

### Assumptions regarding elements that are within WDP's direct control

#### Net rental result

- This result is estimated on the basis of current contracts, with due consideration for the assumptions used for the indexation of the leases (see above), where indexation is applied to individual contracts based on the anniversary of the lease.
- In 2015, 11% of the leases will reach their next expiry date, and 70% of these had already been renewed by the time of publication of the 2014 results, which means their actual rent is known. Lease extension/renewal is taken into account for the 30% that have not yet been renewed: an analysis is made on an individual basis of period of vacancy, increased charges and taxes that are normally charged to tenants, any renovation costs, marketing costs, and a new rental level if the property is re-let in line with the existing rental level. Based on the currently available information and the existing lease market situation, WDP assumes an average occupancy of 96% for 2015.
- The net investment volume of around 275 million euros, generated in 2014, will contribute fully during the financial year 2015. In addition, several acquisitions have already been realised or planned in the course of the first quarter of 2015, as well as several new construction projects in progress with completion in 2015. Further growth is also assumed, taking account of a capital

structure that remains constant with a debt ratio of approximately 56%.

### Other operating income/operating expenses

- This item mainly contains results from the production of solar energy, which are estimated at 7.7 million euros<sup>3</sup>. The acquisition of PV installations on the site in Bornem<sup>4</sup> is taken into account.
- In addition, this item also includes the net effect of the costs charged on to tenants, including the management fee for the property, which WDP charges to tenants.

### Property charges

- These charges mainly include net costs (i.e. after any costs recharged to the tenants) for maintenance and repair, utilities, taxes, insurance contracts and commissions. For 2015, the charges were estimated based on the current portfolio, expected investments and changes in the results for previous financial years.

### General company expenses

- In general, the growth in general company expenses is in line with the growth of the portfolio, with further work on the operating platform in a cost-efficient way that does not affect the high operating margin (which is maintained at the around 92%).
- These costs include WDP's internal operating costs, i.e. the remuneration paid to WDP's statutory manager (at cost price) and the costs of administrative staff. This also includes the contractual rents payable for WDP's offices in Wolvertem and Breda, along with administrative costs.
- Fixed costs also include an item consisting of estimated fees payable to external consultants and experts, including property experts, lawyers, tax experts, accounting and IT costs, consultancy projects and fees paid to the statutory auditor for statutory audits.
- As WDP is a listed company, its overhead costs also include the annual tax on GVV/SIRs, fees payable to the financial agent and the liquidity providers, fees related to the Euronext listing, the cost of prudential supervision regarding the GVV/SIR and the company's budget for financial and marketing communication.

<sup>3</sup> See also note IV. *Significant accounting estimates and key uncertainties affecting* assumptions used to forecast the cash flows of the PV systems.

<sup>4</sup> See also 5.4.9. *Management report - Transactions and realisations - Significant events after the balance sheet date* on page 54.

### Interest charges

- Interest charges are estimated based on changes in financial debts, starting from the situation at 31 December 2014, and include an estimate of additional debt for the financing of the investment programme being implemented in 2015 and the assumption regarding continued portfolio growth. Assumed in this regard, as in previous years, is a capital structure that remains constant with a debt ratio of approximately 56%.
- Taking into account changes in short-term interest rates (see page 216) and a hedge ratio of 82% based on the situation at 31 December 2014, overall financing charges are estimated at 3.1% for 2015. These latter charges include an average weighted credit margin, along with the reservation commission for unused credit facilities and charges related to interest rate hedging instruments. For the assumptions, it was presumed that no loans would be repaid prematurely and that current IRS contracts would not be terminated prematurely.
- Total financial costs were subsequently decreased by an estimated amount in capitalised interest based on existing property developments and the possibility to capitalise interest<sup>5</sup>. This implies that the capitalised borrowing costs are neutralised in the profit and loss account and included in the investment costs of the projects (until they are completed and so start to generate income).

The interest rate used for capitalising borrowing costs is equivalent to the estimated overall cost of debt.

### Taxes

- These include the annual corporate tax. WDP's tax base in Belgium, the Netherlands and France is virtually nil due to the company's tax transparency in these countries (not including the effect on disallowed expenses and unusual benefits).
- For the other companies forming part of the WDP group, an estimate was made based on projected local results.

### Share in the result of joint ventures

- This result includes the results of the joint venture WDP Development RO, in which WDP has a 51% holding. The interest that WDP receives from this joint venture on the intercompany loans is included in the interest income in the financial result (see table below).

<sup>5</sup> See also 5.4.4. *Management report - Transactions and realisations - Investment properties under development for own account with the purpose of being rented out* on page 49 and 7.1.5. *Property report - Review of the consolidated property portfolio - Overview of property investments under development for own account* on page 131.

CONSOLIDATED PROFIT AND LOSS ACCOUNT (IN EUROS X 1,000)	2014 ACTUAL	2015 BUDGET
Rental income, net of rental-related expenses	93,438	109,144
Income from solar energy	6,819	7,700
Other operating income / costs	1,567	54
<b>PROPERTY RESULT</b>	<b>101,824</b>	<b>116,898</b>
Property charges	-2,830	-3,063
General company expenses	-5,535	-6,288
<b>OPERATING RESULT (BEFORE RESULT ON PORTFOLIO)</b>	<b>93,458</b>	<b>107,348</b>
Financial result (excluding IAS 39)	-25,378	-26,847
Taxes on net current result	-152	-200
Deferred tax on net current result	-479	-600
Participation in the result of joint ventures	-113	665
<b>NET CURRENT RESULT</b>	<b>67,337</b>	<b>80,566</b>
<b>NET CURRENT RESULT (EPRA) (IN EUROS PER SHARE)</b>	<b>4.10</b>	<b>4.40</b>

CONSOLIDATED BALANCE SHEET (IN EUROS X 1,000)	2014 ACTUAL	2015 BUDGET
<b>FIXED ASSETS</b>	<b>1,547,012</b>	<b>1,749,433</b>
Investment properties	1,461,814	1,660,810
Other tangible fixed assets	63,699	69,199
Other fixed assets	21,499	19,424
<b>CURRENT ASSETS</b>	<b>23,318</b>	<b>13,304</b>
Assets held for sale	1,346	0
Cash and cash equivalents	234	512
Other current assets	21,738	12,792
<b>TOTAL ASSETS</b>	<b>1,570,330</b>	<b>1,762,737</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>613,494</b>	<b>695,003</b>
<b>NON-CURRENT LIABILITIES</b>	<b>734,328</b>	<b>841,712</b>
Non-current financial liabilities	664,928	772,312
Other non-current liabilities	69,400	69,400
<b>CURRENT LIABILITIES</b>	<b>222,509</b>	<b>226,021</b>
Current financial liabilities	198,886	201,275
Other current liabilities	23,623	24,746
<b>TOTAL LIABILITIES</b>	<b>1,570,331</b>	<b>1,762,737</b>
Gearing ratio	55.8%	56.0%

## 2. Projected consolidated profit and loss account (analytical schedule)

Based on the current outlook and the assumptions above, WDP expects net current result to increase by 7% to 4.40 euros per share (around 81 million euros) in 2015<sup>6</sup>.

## 3. Expected dividend

The dividend policy is set by the Board of Directors of WDP's manager and proposed to the Annual General Meeting of Shareholders at the end of each financial year. For 2015, WDP expects a further increase in net current result (based on current conditions) to at least 4.40 euros per share. Based on this outlook and barring any unforeseen circumstances, WDP expects to pay a dividend per share of 3.60 euros gross for the 2015 financial year (payable in 2016), corresponding to an increase of 6% compared with 3.40 euros in 2014, and furthermore based on a low distribution rate of 82%.

## 4. Ambitions for 2013-16 growth plan upscaled

As a result of the accelerated pace of investment and the lower cost of debt WDP is right on track to achieve the final goal in the growth plan for 2013-16 earlier. WDP wants to achieve further growth in dimension and profitability through the enlargement of its portfolio particularly in the core markets in Belgium and the Netherlands, together with northern France and the logistical growth market Romania. In this context, WDP increases its ambitions in the growth plan for 2013-16 upwards to a target portfolio of 2.0 billion euros at the end of 2016 (previously 1.8 billion euros).

This proposed growth prioritises the creation of shareholder value, with the goal of net current result (EPRA) per share in 2016 of 4.70-5.00 euros (previously 4.40-4.60 euros, an increase of almost 10%). This also enables future dividend growth. For 2017 this ambition should result in net current result and dividend of at least 5.00 euros and 4.00 euros per share respectively<sup>7</sup>.

<sup>6</sup> This profit forecast is based on the current situation and barring any currently unforeseen circumstances (such as a material deterioration of the economic and financial climate) and a standard level of solar irradiation.

<sup>7</sup> This profit forecast is based on the current situation and barring any currently unforeseen circumstances (such as a material deterioration of the economic and financial climate) and a standard level of solar irradiation. WDP is of the opinion that it can achieve this growth through the company's current strong fundamentals – such as high occupancy, long leases, sustainable average rent levels, an experienced and motivated team of employees, a cost of debt that remains under control and a capital structure that remains in balance due to the strategy of pairing investment property with a synchronous issue of new equity and borrowed capital.

## 5. Projected consolidated balance sheet

The projected balance sheet was prepared, taking into account any factors that could reasonably be estimated. Due consideration was given to the following assumptions:

- For the development of the property portfolio, account was taken of the investments mentioned above, comprising a combination of mainly work on new-build projects in progress and selected direct property acquisitions.
- The solar panels are reflected at fair value using the same assumptions as at 31 December 2014, except that the valuation model is rolled over by one year<sup>8</sup>. This adjustment is directly recognised in shareholders' equity in accordance with IAS 16.
- For the development of shareholders' equity account is taken of the higher equity needed to maintain the gearing to approximately 56% with dividend payment in the form of an optional dividend on the assumption that the take-up in shares will be 50%, the earnings generated during the financial year 2015 and the revaluation of the solar panels. With regard to earnings generation, account is only taken of the net current result and, as stated above, an abstraction has been made of the revaluation of financial instruments in accordance with IAS 39 as well as the impact of market fluctuations on the portfolio in accordance with IAS 40.
- The forecast for the financial debts was drawn up on the basis of the expected investment volume and the part expected to be financed with new equity (through, amongst others, retained earnings and the optional dividend). At 31 December 2014 WDP has a buffer of 130 million euros in unused long-term credit lines that can be used to cover all existing investment commitments.

<sup>8</sup> See also note XIII. *Other tangible fixed assets* on page 211.

## 6. Sensitivity

The table below provides a non-exhaustive list of external and internal factors that affect the main parameters of the company, i.e. net current result, gearing, and shareholders' equity.

SENSITIVITY ANALYSIS BASED ON THE CONSOLIDATED RESULTS AS AT 31 DEC. 14					
<b>Δ Inflation (in %)</b>	-1.0%	-0.5%	0.0%	0.5%	1.0%
Net current result (in million euros)	-1.0	-0.5	0.0	0.5	1.0
<b>Δ Occupancy (in %)</b>	-1.0%	-0.5%	0.0%	0.5%	1.0%
Δ Net current result (in million euros)	-1.2	-0.6	-	0.6	1.2
<b>Δ Euribor (in %)</b>	-1.0%	-0.5%	0.0%	0.5%	1.0%
Δ Net current result (in million euros)	N/R	N/R	-	-0.8	-1.6
<b>Δ Fair value of the investment property (in %)</b>	-5.0%	-2.5%	0.0%	2.5%	5%
Δ Gearing ratio (in %)	2.8%	1.4%	0.0%	-1.3%	-2.5%
<b>Δ Investments (in million euros)</b>	-50.0	25.0	-	25.0	50.0
Δ Gearing ratio (in %)	-1.4%	0.7%	0.0%	0.7%	1.3%
<b>Δ Fair value of the investment property (in %)</b>	-5.0%	-2.5%	0.0%	2.5%	5.0%
Δ Fair value of the investment property and shareholders' equity (in million euros)	-74.6	-37.3	-	37.3	74.6
<b>Δ Interest rates (in %)</b>	-1.0%	-0.5%	0.0%	0.5%	1.0%
Δ Fair value of hedging instruments and shareholders's equity (in million euros)	-40.7	-19.9	-	+19.1	+37.3

## 7. Auditor's report

### The Board of Directors

on behalf of Warehouses De Pauw Comm. VA

Blakebergen 15  
B-1861 Wolvertem  
30 March 2015

Dear Sirs

We report on the forecasted consolidated profit and loss account and the forecasted consolidated balance sheet of Warehouses De Pauw Comm. VA (the company) and its subsidiaries (together the group) for the 12 months period ending 31 December 2015 (the *Profit and Balance Sheet Forecast*). The Profit and Balance Sheet Forecast, and the material assumptions upon which it is based are set out in 5.7.1, 5.7.2 and 5.7.5 of the Annual Financial Report 2014 (*the 2014 Annual Report of the group*, the *Reference Document*) issued by the Company dated 30 March 2015. We do not report on the growth plan 2013-2016 and the projected dividend as mentioned in 5.7.3 and 5.7.4 of the *2014 Annual Report of the group*.

This report is prepared in accordance with the principles as defined under Annex XV of the European Commission's Regulation on Prospectuses No. 809/2004 (the Prospectus Directive Regulation) making reference to Annex I item 13.2 and is solely issued to meet this requirement and cannot serve for any other purpose.

### Responsibilities

It is the responsibility of the directors of the Company (the directors) to prepare the Profit and Balance Sheet Forecast in accordance with Annex XV of the Prospectus Directive Regulation making reference to Annex 1 item 13.

It is our responsibility to form an opinion, as required by the Prospectus Directive Regulation, as to the proper compilation of the Profit and Balance Sheet Forecast and to report that opinion to you.

Save for any responsibility arising under art. 61 of the Law of 16 June 2006 (*Wet op de openbare aanbidding van beleggingsinstrumenten en de toelating van beleggingsinstrumenten tot verhandeling op een gereguleerde markt*) to any person as and to the extent there provided, to the fullest extent permitted by law we do not assume any responsibility and will not accept any liability to any other person for any loss suffered by any such other person as a result of, arising out of, or in accordance with this report or our statement, required by and given solely for the purposes of complying with Annex XV of the Prospectus Directive Regulation making reference to Annex I item 13.2, consenting to its inclusion in the Reference Document.

### Basis of Preparation of the Profit and Balance Sheet Forecast

The Profit and Balance Sheet Forecast has been prepared on the basis stated in 5.7.1, 5.7.2 and 5.7.5 of the Reference Document and is based on a forecast for the 12 months periods ending 31 December 2015. The Profit and Balance Sheet Forecast is required to be presented on a basis consistent with the accounting policies of the group as they were applied in the Financial Statements per 31 December 2014.

## Basis of opinion

We conducted our work in accordance with the International Standard on Assurance Engagement 3400 The Examination of Prospective Financial Information (ISAE 3400) issued by the International Auditing and Assurance Standards Board (IAASB). Our work included evaluating the basis on which the historical financial information included in the Profit and Balance Sheet Forecast has been prepared and considering whether the Profit and Balance Sheet Forecast has been accurately computed based upon the disclosed assumptions and the accounting policies of the group as applied in the Financial Statements per 31 December 2014.

Whilst the assumptions upon which the Profit and Balance Sheet Forecast are based are solely the responsibility of the directors, we considered whether anything came to our attention to indicate that any of the assumptions adopted by the Directors which, in our opinion, are necessary for a proper understanding of the Profit and Balance Sheet Forecast have not been disclosed or if any material assumption made by the Directors appears to us to be unrealistic.

We planned and performed our work so as to obtain the information and explanations we considered necessary in order to provide us with reasonable assurance that the Profit and Balance Sheet Forecast has been properly compiled on the basis stated.

Since the Profit and the Balance Sheet Forecast and the assumptions on which it is based relate to the future and may therefore be affected by unforeseen events, we can express no opinion as to whether the actual results reported will correspond to those shown in the Profit and Balance Sheet Forecast and differences may be material.

Our work has not been carried out in accordance with auditing or other standards and practices generally accepted in jurisdictions outside Belgium, including the United States of America, and accordingly should not be relied upon as if it had been carried out in accordance with those standards and practices.

## Opinion

In our opinion, the Profit and Balance Sheet Forecast has been properly compiled on the basis stated and the basis of accounting used is consistent with the accounting policies of the group as applied in the Financial Statements on the period ended per 31 December 2014.

## Declaration

For the purposes of art. 61 of the Law of 16 June 2006, we are responsible for this report as part of the Reference Document and declare that we have taken all reasonable care to ensure that the information contained in this report is, to the best of our knowledge, in accordance with the facts and contains no omission likely to affect its import. This declaration is included in the Reference Document in compliance with Annex XV of the Prospectus Directive Regulation making reference to Annex I item 13.2.

Yours faithfully

DELOITTE Bedrijfsrevisoren/  
Reviseurs d'Entreprises  
BV o.v.v.e. CVBA/SC s.f.d. SCRL

**Represented by**  
**Kathleen De Brabander**

**THE STATUTORY AUDITOR**

# 8. Corporate governance



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## 1. Corporate governance

Pursuant to Section 96, §2 (1) of the Companies Code (amended by the Law of 6 April 2010 to strengthen good governance at listed companies) and the Royal Decree of 6 June 2010 designating the good governance to be complied with by listed companies, WDP Comm. VA is required to comply with the Belgian Corporate Governance Code of 12 March 2009. The Belgian Corporate Governance Code is available online at [www.corporategovernancecommittee.be](http://www.corporategovernancecommittee.be).

WDP does its utmost at all times to comply with the principles of good governance contained in the Belgian Corporate Governance Code and uses this as its reference code.

The corporate governance principles are primarily relevant to the specific management structure of WDP – which is discussed in more detail in 2. *Some background information: the Commanditaire Vennootschap (partnership limited by shares) and its statutory manager.*

Integrity and correctness in business conduct has been a priority since formation. In addition, WDP is committed to creating a balance between the interests of its shareholders (and the holders of bonds) and other parties directly or indirectly involved in the company (the stakeholders).

The Corporate Governance Code mandates the *comply or explain principle*, whereby departures from the recommendations must be justified. The WDP Corporate Governance Charter departs from the recommendations of the Corporate Governance Code only on a few points. The departures from these recommendations can be explained by the activities of the company and the accompanying limited size of the Board of Directors of the manager of WDP as a GVV/SIR:

→ the Corporate Governance Code recommends that the Board of Directors should be chaired by a non-executive director. WDP has departed from this rule, as the chairman of the Board of Directors, Mr. Mark Duyck, holds the position of executive director without, however, being part of the executive management. WDP has chosen to assign a particularly active role to the chairman, who serves as a sounding board for the executive management and provides advice in this capacity. However, he does not participate in the management's decision-making process. His executive duties also include preparing strategic initiatives for discussion (and decision making) by the Board of Directors. WDP believes this role improves the communication between the Board of Directors and the executive management and, more generally, the company's operations.

In order to be able to properly perform these duties, Mr. Duyck is present at the company's offices an average of three days a week. Under the Corporate Governance Code, the chairman is permitted to be allocated specific responsibilities other than chairing the Board of Directors and its meetings;

- the Corporate Governance Code recommends that the nomination committee should include a majority of independent non-executive directors. Due to the limited size of the Board of Directors, WDP's nomination committee consists of the entire Board of Directors, and is chaired by the Chairman of the Board of Directors. The nomination committee consequently consists of six members, half of whom - i.e. not the majority (as recommended by the Corporate Governance Code) - are independent non-executive directors. The chairman of the Board of Directors (who has certain management duties) chairs the nomination committee, even though the Corporate Governance Code recommends that this should be a non-executive director. Since the chairman of the Board of Directors, despite having certain executive duties, is not the CEO, the Board of Directors believes that one of the specific, typical duties of the Chairman, such as chairing the nomination committee, can be assigned to the chairman of the Board of Directors.

The Board of Directors must devote a separate section of its annual financial report to corporate governance, detailing the company's practices in this area during the relevant financial year, including the specific information required under the applicable laws and the Corporate Governance Code.

This chapter of the 2014 annual financial report includes the contents of the WDP Corporate Governance Charter, which is also available on its website at [www.wdp.be](http://www.wdp.be) and describes the situation as at 31 December 2014.

## 2. Some background information: the Commanditaire Vennootschap (partnership limited by shares) and its statutory manager

WDP is a Regulated Real Estate Company that has assumed the legal status of a *Commanditaire Vennootschap op Aandelen* (Comm. VA: a type of partnership limited by shares). A *Commanditaire Vennootschap op Aandelen* has two types of partners. The first is the general partner who has unlimited liability and is jointly and severally liable for the commitments the company makes. WDP Comm. VA's general partner is De Pauw NV, with registered office at Blakebergen 15, 1861 Meise (Wolvertem). There are also commanditaire or silent partners, who are shareholders and whose liability is limited to the sum of their investment.

Characteristic of a *Commanditaire Vennootschap op Aandelen* is that it is managed by a (statutory) manager, who must be a sleeping partner, who has the veto right against all major resolutions of the General Meeting and who it is virtually impossible to dismiss.

The manager is appointed by an Extraordinary General Meeting with due regard for the requirements for an amendment to the Articles of Association. The manager is free to resign at any time. However, the duties of the manager can only be withdrawn by a decision of the court called upon for this purpose by the General Meeting of Shareholders, based on valid reasons. The manager cannot vote on this resolution of the General Meeting.

The General Meeting can only deliberate and pass resolutions if the manager is in attendance. The manager must approve any amendment to the Articles of Association and the resolutions of the General Meeting with regard to actions concerning the company's interests vis-à-vis third parties, such as the distribution of dividends and any resolution that has an impact on the company's capital.

The company is represented by its manager, De Pauw NV, represented by its permanent representative. In addition important transactions normally always require a second manager beside the business manager in accordance with the *four eyes* principle. The company may also be represented by the holder of a special power of attorney.

The manager De Pauw BV was appointed for an indefinite period. On 1 September 2002, Mr. Tony De Pauw was appointed as permanent representative of De Pauw NV as part of its appointment as statutory manager.

The manager of WDP, De Pauw NV, satisfies the provisions of Article 17 of the GVV/SIR Law, and has, in particular, its own management structure and an administrative, accountancy, financial and technical organisation that enables the company to pursue its activities as a GVV/SIR, as well as an adequate system of internal control (see 5.8.9. *Internal control* on page 108).

### 3. The shareholders

The company will treat all WDP shareholders that are in the same circumstances equally and respect their rights. Shareholders have access to the Investors section of the website, where they are provided with all the information they need to act expertly. They can also download from the website any documents required to take

part in the voting at the Annual General Meeting. This part of the website also includes the most recent version of the Articles of Association and the Corporate Governance Charter.

WDP's total equity at 31 december 2014 is 139,857,425.77 euros, represented by 17,438,644 fully paid-up ordinary shares. There are no preference shares. Each of these shares grants one voting right at the General Meeting, so these shares represent the denominator for purposes of notifications within the framework of transparency regulations (i.e. notifications in the event that the thresholds set down by the articles of association or by law are reached, exceeded or not reached).

In accordance with the conditions and terms stipulated in sections 6 to 13 of the Law of 2 May 2007, on the disclosure of major stakes in issuers whose shares may be traded on a regulated market specifying various stipulations, any natural person or legal entity that, either directly or indirectly, purchases or transfers shares granting voting rights of the company, is obliged to inform the company and the FSMA of the number and the percentage of the existing voting rights they hold as a consequence of the purchase/transfer, if the voting rights associated with these shares granting voting rights is greater or less than the above thresholds. There is a threshold of 3% under the articles of association and thresholds by law for each increment of five percentage points of the total existing voting rights.

No special control rights are granted to any specific categories of shareholders. WDP currently has only one majority shareholder, which has one representative on the Board of Directors (see below 4.3.1. *Current members of the Board of Directors* in 5.8.4. *The Board of Directors of the statutory manager De Pauw NV*).

The obligations of the company and the rights of the shareholders with regard to the General Meeting are published in the Investor relations section of WDP's website [www.wdp.be](http://www.wdp.be) from the notice until participation and voting in extenso. This information will remain accessible on the company website for a period of five years, calculated from the date of the General Meeting to which it refers.

The Extraordinary General Meeting can only adopt a resolution on an amendment to the Articles of Association in a legally valid manner if the proposed amendments are clearly stated in the notice and if those attending the meeting represent at least half of the company's authorised capital, and provided that the manager is attending. If this quorum for attendance is not met or if the manager is not present, a new meeting must be convened.

The second meeting deliberates and passes resolutions in a legally valid manner, irrespective of the portion of the capital that is absent or represented and irrespective of the absence of the manager.

Amendments to the Articles of Association will only be adopted if it has been approved by the FSMA and three-quarters of the votes associated with the absent or represented shares are in favour of the amendment and the present or represented manager agrees.

## 4. The Board of Directors of the statutory manager De Pauw NV

### 4.1. Duties of the Board of Directors

The Board of Directors has various duties for the GVV/SIR. The Board of Directors:

- defines the strategy and policy of the company;
- approves all significant transactions with the aim of achieving the goals of WDP;
- monitors the quality of the management, among other things based on a thorough check and detailed discussion of the annual financial statements, as well as by an annual assessment of its operations;
- ensures that management is conducted in accordance with the strategy;
- handles the company's financial communications with the media and analysts.

### 4.2. Functioning of the Board of Directors

The Board of Directors of the manager meets four times a year, on the invitation of the chairman. One of these meetings is devoted to the discussion of the company's strategy. The dates of the meetings are established in advance for the entire year, in order to prevent absences as much as possible. Additional meetings must also be convened whenever so required in the interests of the GVV/SIR or two directors so request it.

The chairman is responsible for chairing the Board meetings and ensuring they go smoothly, and sets the agenda of the meetings in consultation with the CEO.

This agenda contains a fixed list of items to be discussed, which are thoroughly prepared and documented, so that all directors have the same information in good time.

All Board members receive these documents no later than the Friday prior to the week in which the Board meets, so that they can prepare thoroughly.

The same person cannot hold the position of chairman of the Board of Directors and CEO.

The person chairing the meeting may appoint a secretary (who is not necessarily a director).

Only the members of the Board of Directors can take part in the deliberations and cast their votes. Normally, the Board's vote is only valid if the majority of its members are present or represented. Resolutions of the Board are passed by a simple majority of votes. If there is a tie no decision is taken.

On the chairman's invitation, members of the executive management who are not Board members or specialists in a particular field may attend Board meetings in order to inform or advise the Board. For matters concerning financial information or accounting procedures, the chairman can call upon the accounts department and/or statutory auditor directly.

### 4.3. Remit of the director

#### 4.3.1. Current constitution of the Board of Directors

The manager's Board of Directors is made up in such a way that WDP may be managed in accordance with its Articles of Association and pursue its permitted activities (as described in Article 4 of the GVV/SIR Law. The manager's Board of Directors comprises at least three independent directors who each comply with the criteria of Section 526ter of the Companies Code.

Furthermore, compliance with the criteria referred to in Section 526ter of the Companies Code is also assessed as though the relevant independent member of the Board of Directors of De Pauw NV were a director of WDP.

The following provisions apply to the composition of the Board of Directors of the manager:

- The Board of Directors is constituted by no fewer than three members;
- One or more directors, accounting for no more than half of the total number, can be executive directors. In other words they can exercise an operational function within WDP;
- The individual competencies and experience of the Board members must be complementary;
- The individual contribution of each directors guarantees that no individual or group of directors can influence the decision-making;
- Directors should bear in mind the company's interests and forge an opinion and contribute to the decision-making process in an independent way;
- Any independent director who ceases to comply with the independence requirements of Section 526ter of the Companies Code (supplemented by the Board of Directors as necessary) is obliged to inform the Board accordingly.

The directors of the manager De Pauw NV comply with sections 14 and 15 of the GVV/SIR Law (a fit-and-proper test of the directors, advice provided by the FSMA for appointments and reappointments, and rules regarding disqualification from professional practice).

Only one representative of the reference shareholder, the Jos De Pauw family (see below), currently has a seat on the Board of Directors.

The manager's Board of Directors currently comprises six directors, including three independent directors and three executive directors.

The members of the Board of Directors must satisfy the applicable regulations laid down in the GVV/SIR Law. The members of the Board of Directors must be exclusively natural persons (exception being made in respect of mandates current at the time of entry into effect of the GVV/SIR Law).

The Board comprises the following six members:

→ **Mark Duyck**

(Lindekensweg 73, 1652 Alseberg) has been a director since 1999, chairman of the Board of Directors since 2003 and executive chairman since 2006. He is an economist and holds an MBA. After holding various positions at a number of European and American companies, he held various management positions during a fifteen-year period at Brussels Airport.

His knowledge and expertise of transport operations contributes to the complementarity of the members of the Board of Directors.

He is also the manager of Coconsult BVBA.

His mandate ends on 29 April 2015 (attendance rate in 2014: 100%).

→ **MOST BVBA**

(Drielandenbaan 66, B-1785 Merchtem) permanently represented by Frank Meysman, has been an independent director since 2006. Mr. Meysman has broad knowledge and international experience in marketing and in this respect is able to reinforce WDP's customer focus. He has been a director at several international companies including Procter & Gamble, Douwe Egberts and Sara Lee and is current chairman of the Board of Directors of Thomas Cook PLC.

Mr. Meysman has broad knowledge and international experience (not least in the Netherlands) in marketing and in this respect is able to reinforce WDP's customer focus.

In the past five years, he has also been a director of Picanol, Spadel, Palm Breweries\* and Grontmij\*. He is also chairman of the Board of Directors of Betafence and JBC.

His mandate ends on 27 April 2016 (attendance rate in 2014: 92.3%).

→ **Alex Van Breedam**

(Duffelshoek 5, 2550 Kontich) has been an independent director since 2003. He holds a PhD in applied economic sciences and several master's degrees. After gaining experience with KPMG, since 2000 he has coordinated the launch of the Flanders Institute of Logistics, where he was general manager until 2008 and an independent expert in supply chain management, specialising in strategic support for logistics companies. His expertise in the logistical sector contributes to the strategic and geographical decisions within WDP.

He is currently a director at Tri-Vizor NV, an innovative logistics company, a spin-off of the University of Antwerp. He is also a part-time lecturer and a guest professor at three Flemish universities.

In the past five years he has also been a director at Tri-Vizor NV (as managing director of Advisart BVBA), managing director of Advisart BVBA and partner at Business Development Logistics BVBA. His mandate ends on 29 April 2015 (attendance rate in 2014: 100%)<sup>1</sup>.

\* These directorships have now ended.

<sup>1</sup> For more information on the future constitution of the Board of Directors, see 4.3.2. *Appointment – term – end* on page 93.

→ **Dirk Van den Broeck**

(Leo de Bethunelaan 9300, 9300 Aalst) has been an independent director since 2003. He was a partner of Petercam from 1988 to 2010 and a director from 1994 to 2010.

He represented Petercam on several boards of directors of property companies involved in the issuing of real estate certificate and is now an independent consultant in property among other areas.

He has a seat on the Board of Directors of WDP as financial expert in property and corporate finance.

In the past five years he has also been director at 3P (L) sarl\*, 3P Air Freighters Ltd\*, 3P Air Freighters Belgium\*, ASL Aviation Group Ltd\*, Amil Singapore, AMP Ltd\*, Beaulieuwaan NV\*, ALINSO NV\*, Financière Sainte Gudule CVBA\*, Immobilière de la Place Sainte Gudule SA\*, Meli NV, New Paragon Investments Ltd\*, New Phoenix Investments Ltd\*, Omega Preservation Fund Luxembourg, Petercam NV and subsidiaries\*, Promotus BVBA, Reconstruction Capital Ltd, Care Property Invest NV, Urselia BVBA\*, Wilma Project Development NV\*, Terra Capital plc, Radiomatrix NV, Patrimonia Fund Europe NV and subsidiaries and Step Ascent Ltd.

His mandate ends on 29 April 2015 (attendance rate in 2014: 100%).

In view of the statutory rule that independent directors may not serve more than three successive terms as non-executive director in the Board of Directors or more than twelve years, whichever is shorter,

Mr. Van den Broeck will no longer be regarded as an independent director from 25 February 2015, i.e. prior to the expiry of his duties as director. In view of the statutory rule that a GVV/SIR (or its manager) must have three independent directors at all times, the manager will be required to appoint a new independent director in a timely manner<sup>2</sup>.

→ **Tony De Pauw**

(Ganzenbos 5, 1730 Asse) executive director and CEO since 1999, represents the large group of shareholders, i.e. the De Pauw family (through the family company structure<sup>3</sup> RTKA) and constitutes the executive management of WDP together with Joost Uwents.

In the past five years, he has also been a director of Ensemble Leporello VZW and Concert Olympique.

His mandate ends on 29 April 2015 (attendance rate in 2014: 100%)<sup>4</sup>.

→ **Joost Uwents**

(Hillarestraat 4 A, 9160 Lokeren) director since 2002 and executive director and CEO since 2010, forms the WDP executive management team together with Tony De Pauw. He is a commercial engineer and holds an MBA.

His mandate ends on 29 April 2020 (attendance rate in 2014: 100%).

\* These directorships have now ended.

2 For more information on the future constitution of the Board of Directors, see 4.3.2. *Appointment – term – end* on page 93.

3 For more information on the company structure, see 6.3. *Shares and bonds – Structure of the shareholding structure of the company* on page 120.

4 For more information on the future constitution of the Board of Directors, see 4.3.2. *Appointment – term – end* on page 93.

## OVERVIEW OF THE TERMS OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE MOST RECENT PROPOSED REAPPOINTMENTS

DIRECTORS	TERM STARTS	MOST RECENT REAPPOINTMENT	TERMS ENDS
MOST BVBA, permanently represented by Frank Meysman	2006	2012	27 April 2016
Alex Van Breedam	2003	2009	29 April 2015
Dirk Van den Broeck	2003 (after cooptation)	2011	29 April 2015
Tony De Pauw	1999	2011	29 April 2015
Joost Uwents	2002	2014	29 April 2020
Mark Duyck	1999	2011	29 April 2015

### 4.3.2. Appointment – term – end

Directors are appointed by the General Meeting of Shareholders of De Pauw NV, following a recommendation from the nomination committee of the Board of Directors, which assesses all the candidates. The selection of a new director is based on a professional, objective selection process. Care is taken with all appointments so that the complementarity of capacities and know-how within the Board of Directors are guaranteed. A new director is appointed as soon as a director's seat becomes vacant and/or as soon as this is required.

The General Meeting of the manager De Pauw NV can dismiss directors at any time.

Whereas in the past, directors were appointed for a term of six years, effective 2011 they are appointed for a period of four years. Independent directors may not serve as non-executive directors on the Board of Directors for more than three successive terms or more than twelve years. The appointment of other, non-independent directors can be renewed indefinitely.

The above rules apply subject to the age limit, which is set at sixty-five years of, which is to say that director's loses his or her seat at the end of the annual meeting in the year in which he or she turns sixty-five years of age, unless the Board of Directors decides otherwise on the recommendation of the nomination committee.

Directors are permitted to hold additional directorships at other listed and unlisted companies. They must inform the Chairman of the Board of Directors of any such directorship. Under the Corporate Governance Code, non-executive directors are not permitted to hold more than five directorships at listed companies without the consent of the Board of Directors (subject to the *comply or explain* principle). Any changes in their other relevant commitments and new commitments outside the company must be reported to the chairman of the Board of Directors in a timely manner.

The directors must respect agreements relating to discretion and mutual confidentiality. They must also strictly comply with all the legal and applicable principles relating to conflicts of interest, insider information, etc.

## NUMBER OF SHARES HELD AT 31 DECEMBER 2014

NON-EXECUTIVE DIRECTORS	NUMBER OF SHARES	% SHARES
MOST BVBA, permanently represented by Frank Meysman	2.283	0.01
Alex Van Breedam	0	0.00
Dirk Van den Broeck	0	0.00
EXECUTIVE DIRECTORS	NUMBER OF SHARES	% SHARES
Tony De Pauw	0*	0.00*
Joost Uwents	16.540	0.10
EXECUTIVE CHAIRMAN OF THE BOARD OF DIRECTORS	NUMBER OF SHARES	% SHARES
Mark Duyck	7.056	0.04

\* The main shareholder, the Jos De Pauw family, transferred all of its shares (4,638,287 or 26.60% of the total number of WDP shares with voting rights at 31 December 2014) which were held by mutual agreement, in joint ownership to the family company structure RTKA, in which the existing mutual agreement was institutionalised.

The holders of voting rights are the members of the management body of RTKA, being Robert, Tony, Kathleen and Anne De Pauw, to the exclusion of any other holder of rights to the holding. The members of this management body act by mutual agreement with De Pauw NV, holder of 1,800 shares of WDP. De Pauw NV is wholly controlled by the members of the management body of RTKA.

When a transaction is considered where a director has a potential conflict of interest, the corresponding provisions of the Company Code and GVV/SIR Law apply. With regard to WDP share transactions conducted by directors on their own behalf, WDP's rules of procedure must be observed (see also 9.3.1.1. *Code of conduct regarding financial transactions* on page 110).

The 28 July 2011 Law imposes the obligation on listed companies to ensure that no more than two in every three members of their Board of Directors are of the same gender by 1 January 2017. WDP aims to meet the quorum for female members of the Board of Directors no later than the final date required by law. When a directorship ends WDP makes a selection based on clear, gender-neutral and unambiguous criteria and the understanding that the underrepresented gender should be given priority. This search is accompanied by an analysis at the level of the Board of Directors to ensure that the constitution will, in the future, better reflect the international nature of its activities, for example in the Netherlands.

The Board of Directors aims to maintain a good balance of knowledge and experience at all times, based on the requirements of efficient business conduct in our markets. The Board also strives to remain a flexible and practicable entity.

As explained under 4.3.1., the mandates of the various directors will expire in the first half of 2015; the Board of Directors, also acting as appointments committee, has initiated a search for suitable replacements.

Two candidates were finally selected from the different lists of candidates. They will be presented to the Board of Directors and submitted for approval by the General Meeting of Shareholders of De Pauw NV (after the competent bodies of the FSMA are consulted in the matter):

→ **Mrs. Anne Leclercq**  
(Herhout 62, Tollembeek)  
studied law at the KU Leuven and then went on to obtain a degree from the Kellogg School of Management and an MBA from the Vlerick Business School.

After a career with various banks she has been associated since 1998 with the Belgische Agentschap van de Schuld, where she is at present Director Treasury and Capital Markets. Along the way she acquired a deep understanding and expertise in efficient financial management and also much general management experience. She has also executed a number of assignments for supranational institutions such as the IMF, the World Bank and the OECD.

→ **Mrs. Prof. Dr. Cynthia Van Hulle**

(Heikant 22, Stekene)

taught Applied Economics at the KU Leuven and is now Senior Lecturer at the Faculty of Economics and Business Studies. Corporate Finance, reorganisations and problems of governance are her areas of expertise in her academic work. Among other things she previously also studied at Yale and the University of Chicago and taught at Columbia University. She also held the Francqui Chair at the University of Ghent.

She previously had management mandates, for instance as chair of the Board of Directors of Almancora, as director of Gimvindus, and as member of the High Council of Finance and of the privatisation committee of Gimv. She is also member of various academic and policy-making bodies.

They are expected to serve (with the reserve of appointment by the General Meeting) as independent directors for a period of four years and sit with the audit and remuneration committee, replacing Dirk Van den Broeck and Alex Van Breedam. These two directors have spent the past twelve years supporting the company in its steady growth and have created value-added in a number of areas. WDP is very grateful to them for their contribution.

Concerning the continuity of the company, and having regard to its growth plan 2013-16, the Board of Directors has asked Mr. Mark Duyck to extend his term of office as chairman

for two years to then take discharge with the General Meeting of April 2017. Until that time the company, under his guidance, will appoint a new chairman and define the guidelines for the growth plan for the years 2017-20. He will also ensure the seamless integration of the new directors as mentioned in the foregoing.

The Board of Directors shall again present Mr. Tony De Pauw, whose current mandate expires with the General Meeting of 2015, as director for a new term of office of four years, to expire with the General Meeting of 2019.

The proposal for the nominations of both Mr. Mark Duyck and Mr. Tony De Pauw will be submitted to the General Meeting of 2015.

### 4.3.3. Evaluation

Directors are evaluated on a permanent basis (as members of the Board of Directors and as members of a committee), in particular by their colleagues. If a director has any doubts concerning the contribution of one of his colleagues, he can propose that this be included as an agenda item of a meeting of the Board of Directors or the relevant committee, or notify the chairman, who may then take any necessary steps he sees fit.

In addition, all directors are individually evaluated by the Board of Directors on an annual basis and more frequently as the case may be, with due consideration for such aspects as attendance record, how often they speak at meetings, suggestions expressed outside of meetings, proposal of new ideas based on their experience on other Boards or Committees and their sense for identifying and controlling risks.

Given the limited constitution of the Board of Directors, continual interaction between the members is the most advisable way for WDP to efficiently and continually adjust and improve the administration process rather than the formal questionnaire or box-ticking method.

#### 4.4. Declarations concerning directors

WDP's statutory manager, based on the information at its disposal, states that:

- at least in the past five years neither it nor its directors (including the executive management) – if companies act as a director, their permanent representatives:
  - have been convicted of fraud;
  - have been the object of officially and publicly expressed accusations and/or sanctions imposed by legal or regulatory authorities (including recognised professional organisations), or have ever been declared unfit to act as a member of the administrative or regulatory bodies of a company or to act in the capacity of a director or performing a company's activities;
  - have held a managerial position as a senior manager or member of a company's administrative, managerial or supervisory bodies at the time of its bankruptcy, curatorship or liquidation;
- at present, there are no ongoing employment contracts or service contracts with the directors, through the GVV/SIR or the statutory manager, that provide for special payments upon termination of employment;
- the employment contracts or service contracts concluded between the statutory manager and the members of the executive management provide for no special payments upon termination of employment.

#### 4.5. Issue or purchase of shares

The company may acquire and hold in pledge its own fully paid up shares by virtue of the decision of the General Meeting in accordance with the stipulations of the Companies Code. The same meeting may establish the disposal conditions.

The manager is also authorised, for the period of five years after the Extraordinary General Meeting of 27 April 2011, to acquire at the company's expense, accept as security and dispose of (even outside the stock exchange) the company's own shares at a share price that may not be lower than 0.01 euros per share (acquisition and acceptance as security) or 75% of the closing price on the trading day preceding the date of the transaction (disposal) and that may not exceed 70 euros per share (acquisition and accept as security), or 125% of the closing price on the trading day preceding the date of the transaction (disposal) without the company being authorised to hold over 20% of the total amount of shares issued.

On 3 July 2009, WDP's manager, de Pauw NV, took advantage of this statutory authorisation and purchased 1,490 of the company's shares on Euronext Brussels. These shares were transferred on 6 July 2009 to employees of WDP as part of an incentive programme. These shares were purchased for 28.03 euros per share.

On 31 December 2014, WDP Comm. VA did not own any shares.

## 5. Committees of the Board of Directors

With a view to the implementation of the Corporate Governance Code, WDP's Board of Directors set up four specialist committees in autumn 2004: a strategic committee, an audit committee, an nomination committee and a remuneration committee. The composition of these committees is in accordance with the Companies Code and the Corporate Governance Code, with the exception of the departures stated at the beginning of this section (see page 84).

All of these committees can invite people who are not committee members to attend their meetings. They can also request, on behalf of the company, external professional advice on subjects relating to the committee's specific competences. They are nevertheless required to inform the chairman of the Board of Directors beforehand.

After each committee meeting, all of the members of the Board of Directors receive a copy of the minutes of the meeting and its conclusions.

### 5.1. Strategic committee

The strategic committee deals with subjects that could potentially affect the company's strategy. Given the limited number of directors and the importance of strategic discussions, this is undertaken permanently by the entire Board of Directors. The strategic committee is chaired by the chairman of the Board of Directors. The strategic committee met four times in 2014.

#### THE STRATEGIC COMMITTEE

NAME	CAPACITY	ATTENDANCE RATE
Mark Duyck	Executive chairman and chairman of the strategic committee	100%
MOST BVBA, permanently represented by Frank Meysman	Independent director	100%
Alex Van Breedam	Independent director	100%
Dirk Van den Broeck	Independent director	100%
Tony De Pauw	Executive director and CEO	100%
Joost Uwents	Executive director and CEO	100%

### 5.2. Audit committee

The Board of Directors has appointed an audit committee from among its members. This committee is composed of the non-executive directors of the Board of Directors.

At least one member of the audit committee must possess the necessary expertise in the field of accountancy and audits and, as an independent director, must, satisfy the criteria specified in Section 526ter of the Companies Code. Dirk van den Broeck currently satisfies the conditions with respect to expertise, as well as the required criteria.

#### THE AUDIT COMMITTEE

NAME	CAPACITY	ATTENDANCE RATE
Dirk Van den Broeck	Independent director and chairman of the audit committee	100%
MOST BVBA, permanently represented by Frank Meysman	Independent director	100%
Alex Van Breedam	Independent director	100%

As explained under 4.3.2. *Appointment – term – end* in 5.8.4. *The Board of Directors of the statutory manager De Pauw NV* on page 89 will propose Mrs. Cynthia Van Hulle as independent director of De Pauw NV. She shall also be proposed as the chair of the audit committee, since she has the necessary expertise in matters of accountancy and audits.

The audit committee is chaired by an independent director, who organises the proceedings of the audit committee and can invite members of the executive management, the chairman of the Board of Directors or the statutory auditor to take part in the meetings. Mr. Dirk van den Broeck is the chairman of the audit committee.

The audit committee met four times in 2014.

The audit committee performs the following duties:

- monitoring the financial reporting process;
- monitoring the statutory audit of the financial statements and the consolidated financial statements, including following up questions and recommendations made by the auditor;
- assessing and monitoring the auditor's independence, in particular in relation to additional services provided to the company.

The audit committee reports to the Board of Directors on a regular basis on the performance of its duties, and in any case when the Board of Directors prepares the financial statements, the consolidated financial statements and the abridged financial overviews intended for publication. Prior to each half-yearly meeting of the Board of Directors, an interim report is drawn up that is presented to the audit committee by the statutory auditor.

### 5.3. Nomination committee

The nomination committee was established to advise the Board of Directors on appointments proposed to the General Meeting of the manager. It also gives its opinion on recruitment for key posts at the manager and the GVV/SIR, even if this does not have to be approved by the General Meeting of the manager.

Given the limited size of the Board of Directors, the nomination committee is composed of the entire Board of Directors and is chaired by the Chairman of the Board. The nomination committee consequently consists of six members, half of whom - i.e. not the majority (as recommended by the Corporate Governance Code) - are independent directors. The chairman of the Board of Directors (who has certain management duties) chairs the nomination committee, even though the Corporate Governance Code recommends that this should be a non-executive director. Since the chairman of the Board of Directors, despite having certain executive duties, is not the CEO, the Board of Directors believes that one of the specific, typical duties of the Chairman, such as chairing the nomination committee, can be assigned to the chairman of the Board of Directors.

#### THE NOMINATION COMMITTEE

NAME	CAPACITY	ATTENDANCE RATE
Mark Duyck	Executive chairman and chairman of the nomination committee	100%
MOST BVBA, permanently represented by Frank Meysman	Independent director	100%
Alex Van Breedam	Independent director	100%
Dirk Van den Broeck	Independent director	100%
Tony De Pauw	Executive director and CEO	100%
Joost Uwents	Executive director and CEO	100%

However, the Chairman is not authorised to chair the nomination committee when his/her successor is to be selected or where it concerns his reappointment.

The nomination committee meets at least twice a year. It also meets at other times if circumstances so require. The nomination committee met on two occasions in 2014.

#### 5.4. Remuneration committee

The remuneration committee comprises the non-executive members of the Board of Directors and so includes a majority of independent directors within the meaning of article Section 526ter of the Companies Code, and possesses the necessary expertise on remuneration policies. The Chairman of the Board of Directors (if the latter is a non-executive director) or another non-executive director chairs the committee. MOST BVBA, permanently represented by Frank Meysman, is the chairman of the remuneration committee.

The Chairman of the Board of Directors is invited to all the meetings of the remuneration committee, which he may attend without being a member of this committee and without having voting rights. However, if the remuneration committee is discussing the remuneration of the Chairman of the Board, the latter is not invited to that particular meeting.

→ The remuneration committee submits proposals to the Board of Directors regarding the remuneration policy of directors and the members of the executive management, as well as, where applicable, any resulting proposals that the Board of Directors must submit to the shareholders;

- It submits proposals to the Board of Directors regarding the individual remuneration of the directors and the members of the executive management, including variable remuneration and long-term performance bonuses, linked to shares or otherwise, in the form of share options or other financial instruments, and of severance payments and, where applicable, the resulting proposals that must be submitted to the shareholders by the Board of Directors;
- It prepares the remuneration report that the Board of Directors subsequently incorporates into the corporate governance report contained in the annual financial report;
- It clarifies the remuneration report at the ordinary General Meeting of shareholders.

THE REMUNERATION COMMITTEE		
NAME	CAPACITY	ATTENDANCE RATE
MOST BVBA, permanently represented by Frank Meysman	Independent director and chairman of the remuneration committee	100%
Dirk Van den Broeck	Independent director	100%
Alex Van Breedam	Independent director	100%

The remuneration committee meets at least twice a year (which was also the case in 2014) and whenever it deems this necessary in order to properly perform its duties. The remuneration committee regularly reports on the performance of its duties to the Board of Directors.

## 6. The executive management

WDP is a self-managed operational and commercial real estate company. That means it does not delegate the management of its property-related activities to a third party, but manages them within the company in consultation with the manager. The management is therefore not involved in any other property activity, but works exclusively for WDP's stakeholders.

WDP's executive management is the effective leadership body within the sense of the GVV/SIR Law.

### 6.1. Duties of the executive management

WDP's executive management is responsible for:

- Preparing, proposing and implementing the strategic objectives and the group's general policy plan, as approved by the Board of Directors;
- Defining the standards based on which the strategy must be implemented;
- Implementing Board resolutions, monitoring performance and results;
- Reporting to the Board of Directors.

### 6.2. Current constitution of the executive management

Duties are split among the executive management as follows:

**Tony De Pauw** is an executive director and CEO. He bears executive responsibility for:

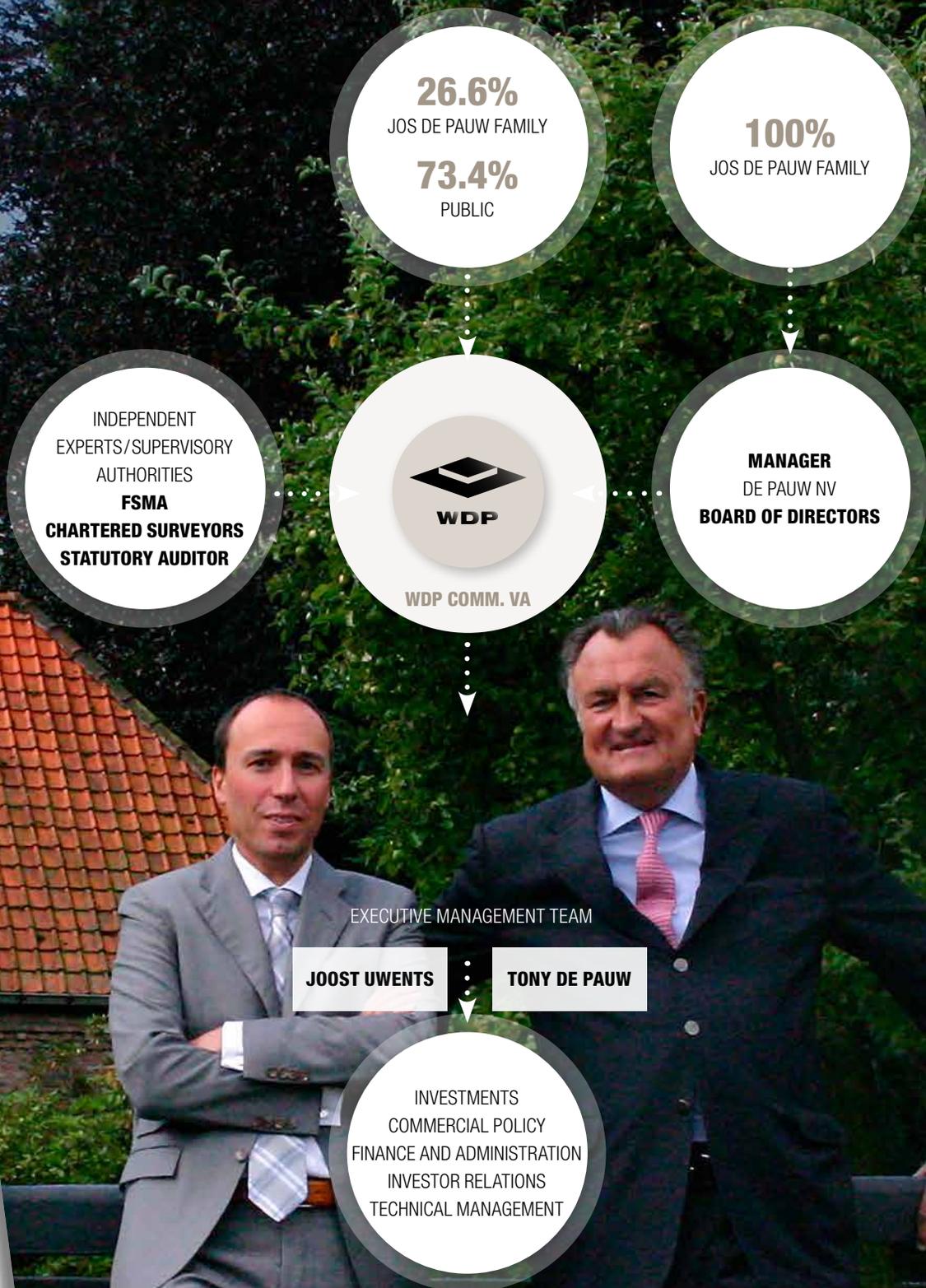
- General management (i.e. day-to-day management of the WDP team);

- Investment policy (i.e. finding, studying and negotiating potential new acquisitions in the regions where WDP is active);
- Management of the property portfolio, specifically, defining the policy for the management of existing properties (maintenance, renovation and improvement work) in consultation with the facility managers;
- Project management, i.e. supervising current new build sites in conjunction with the project managers.

**Joost Uwents** is an executive director and CEO. He has ultimate responsibility for:

- Financial policy and internal reporting. This includes cash management, receivables and payables, management of loans and interest charges, and reporting to the various levels in consultation with the CFO Mr. Mickaël Van den Hauwe;
- Marketing, particularly preparing commercial campaigns aimed at current and potential clients, in conjunction with the marketing director;
- Commercial policy, i.e. devising a strategy to increase long-term occupancy rates, focusing on both current and potential clients. Mr. Uwents works in conjunction with the various commercial directors;
- Investor relations, i.e. liaising with private and institutional investors through communications with financial analysts and journalists, as well as directly with the investors through road shows and other initiatives, together with the CFO.

The management team can also count on the support and professional experience of the chairman of the Board of Directors, Who works on a part-time basis (three days a week) in his capacity as executive chairman.



### 6.3. Procedures of the executive management

The members of the executive management work together closely and in constant consultation. Where the company's day-to-day operations are concerned, resolutions are adopted by a majority of votes. Major decisions regarding day-to-day management are taken unanimously in accordance with the agreements made with the Board of Directors. If the executive management fails to reach an agreement regarding these major decisions, the decision is passed to the Board of Directors.

A weekly management meeting is held, attended by both the members of the management team and the Chairman of the Board of Directors in his capacity as executive chairman. The Board of Directors is entitled to see the agenda and minutes of these meetings. An agenda is drawn up before each meeting and is sent well in advance to all the management team members and the executive chairman so that they can prepare for the meeting appropriately. This agenda contains matters including operational decisions relating to day-to-day operations, the status of projects in progress and leases and the evaluation of new projects under consideration.

### 6.4. Accountability to the Board of Directors

The executive management submits all the relevant financial and business information to the Board of Directors of the manager every three months. Among other things, the following information is provided: key figures, an analytical presentation of the results compared to the budget, an overview of the changes in the property portfolio, and consolidated management accounts including notes.

The members of the executive management who are also executive directors are also accountable to their colleagues on the Board of Directors.

### 6.5. Term of the executive management

#### 6.5.1. Appointments

The CEO (or both CEOs, if two CEOs are nominated) is selected and nominated by the Board of Directors, also acting as a nomination committee.

The CEO (or both CEOs, if two CEOs are nominated) and the chairman of the Board of Directors jointly submit the selection and nomination of the executive management for approval to the Board of Directors, which also acts as a nomination committee.

#### 6.5.2. Evaluation

The executive management is assessed by the Board of Directors on the basis of objectives and performance. The objectives on which the evaluation is based are defined by the Board of Directors on the recommendation of the remuneration committee.

## 7. Remuneration report

This remuneration report complies with the provisions of the Corporate Governance Code 2009 and represents the implementation of Section 96, paragraph 3 (2) of the Companies Code, as implemented by the Law of 6 April 2010 and contains:

- Procedures followed during the 2014 financial year to (a) develop a remuneration policy on behalf of the directors and the executive management and to (b) set the remuneration of individual directors and of individual members of executive management;
- a report regarding the remuneration policy pursued during the 2014 financial year for the directors and the executive management, containing the following information:
  - The principles on which the remuneration was based, specifying the relationship between remuneration and performance;
  - The relative significance of the various components of the remuneration;
  - Characteristics of performance bonuses in shares, options or other rights to acquire shares;
  - Information on the remuneration policy for the next two financial years;
- the remuneration and any other benefits received by non-executive directors on an individual basis from the manager or from WDP; if the executive directors or members of the executive management are eligible for compensation based on WDP's performance, the criteria for evaluating performance against the targets, specification of the evaluation period, and a description of the methods used to determine whether these performance criteria were complied with;

### INDIVIDUAL REMUNERATION FOR THE FINANCIAL YEAR 2014

NON-EXECUTIVE DIRECTORS	FIXED <sup>1</sup> (IN EUROS)		VARIABLE (IN EUROS)
	REMUNERATION	OTHER BENEFITS <sup>2</sup>	
MOST BVBA, permanently represented by Frank Meysman	23,000	-	-
Alex Van Breedam	23,000	-	-
Dirk Van den Broeck	23,000	-	-
<b>EXECUTIVE DIRECTORS <sup>3</sup></b>			
Tony De Pauw	250,000	14,080	165,000 <sup>4</sup>
Joost Uwents	250,000	4,750	165,000 <sup>4</sup>
<b>EXECUTIVE CHAIRMAN OF THE BOARD OF DIRECTORS <sup>5</sup></b>			
Mark Duyck	202,000	-	-

<sup>1</sup> Fixed remuneration consists of basic remuneration, including an annual expense allowance of 3,500 euros and other benefits. These amounts have remained unchanged compared to 2013.

<sup>2</sup> Other benefits include a company vehicle for the members of executive management.

<sup>3</sup> The basic remuneration is established on the basis of the individual responsibilities and skills of each member of the executive management, is independent of any result, and is not indexed.

<sup>4</sup> Remuneration relating to achieving all the targets, payable at 50% over a period of 2 or 3 years.

<sup>5</sup> The Board of Directors has decided to award additional remuneration to the chairman for additional performance, including, in this case, duties performed on a part-time basis.

- the amount of the remuneration and other benefits the WDP group awarded to the executive management. This information must be broken down into the following components:
  - basic salary;
  - variable remuneration: any additional compensation linked to the performance criteria, specifying the form in which this variable remuneration was paid;
  - pension: the amounts paid during the 2014 financial year or the costs of the services provided during the 2014 financial year depending on the type of pension scheme, including details on the applicable pension scheme;
  - the other components of the remuneration, e.g. the costs or value of the insurance policies and other benefits in kind, including details on the particulars of the main components;
- the overall amount of the remuneration, broken down by category, of the executive directors and the members of executive management;
- the potential or actual severance pay of the members of the executive management.

The remuneration committee regularly performs a benchmark against both the remuneration of non-executive directors and executive directors of comparable listed Belgian companies in order to make sure that the remuneration remains appropriate and complies with market practices, taking into account the company's size, financial situation and position in the Belgian economy, along with the directors' level of responsibility.

In addition, on an annual basis the remuneration committee analyses the remuneration policy that applies to the executive directors and determines whether any adjustments are needed to retain and motivate them, taking account of the size of the company. Overall remuneration levels, the spread of the various components of the remuneration and the conditions for obtaining the remuneration are all analysed. The remuneration committee also determines whether the process of setting the targets that specify the level of the variable remuneration in the short term is in line with the company's risk appetite.

The Board of Directors, on the proposal of the remuneration committee, does not intend to make any substantial changes to the remuneration policy applicable to directors and executive management for the 2013 and 2014 financial years.

In 2014, the manager received remuneration of 1,150,000 euros. This amount corresponds to the total cost for the Board of Directors in 2014, including the bonus scheme for the executive management and the management of the GVV/SIR and administrative costs.

The total remuneration of the non-executive directors and the executive chairman during the financial year 2014 was 271,000 (100% fixed). The non-executive directors do not receive any performance-related pay.

The total remuneration of the executive management during the financial year 2014 was 830,000 euros (including 37.5% variable pay).

The criteria and targets on which basis the variable remuneration is allocated to the executive management are expressly set at the beginning of the financial year by the Board of Directors on the proposal of the remuneration committee. For the 2014 financial year the following criteria were used (in descending order of importance): the operating result of the group and the occupancy rate, for the one-year targets and the implementation of the solar energy project and the control of the gearing ratio for the multi-year targets. The extent to which the financial criteria were achieved will be assessed after the close of the financial year, based on accounting and financial data to be analysed by the audit committee. These and other criteria are subsequently further assessed by the remuneration committee. Based on the company's profit or loss, the Board of Directors then awards the variable remuneration to the executive directors Tony De Pauw and Joost Uwents. Under article 35, §1 of the GVV/SIR Law, these criteria for awarding the variable pay or the portion of the variable pay that is based on performance relate exclusively to WDP's consolidated net result, excluding any fluctuations in fair value and hedging instruments, and no compensation may be awarded based on a specific act or transaction on the part of WDP or any of its subsidiaries.

Variable remuneration may only be awarded if the criteria for payment determined by a member of executive management and WDP have been satisfied for the reference period. The following also applies: (a) at least 25% of the variable remuneration paid to a member of executive management must be based on performance criteria measured over a period of at least two years, while (another) 25% must be based on performance criteria measured over a period of at least three years. WDP complies with these statutory rules relating to the distribution over time of the variable pay, a portion of which is awarded upon expiry of the relevant financial year and another portion of which is awarded subsequent to this period (i.e. after three years).

Executive directors and the chairman may use their basic compensation to finance their group insurance in accordance with the *cafeteria principle*.

No shares, options or any other benefits are provided for, with the exception of a company vehicle for the members of executive management.

No prevailing employment contracts or contracts for the provision of services have been signed with the executive directors (being all persons in accordance with Section 96 of the Companies Code for whom information must be provided) that provide for severance pay. Similarly, the contracts contain no claw-back clauses.

The ordinary Annual General Meeting, which decides on the Board of Directors' annual financial report, will also decide on the remuneration report by means of a separate vote.

## 8. Conflicts of interest

### 8.1. Conflicts of interest involving directors

The statutory regulation relating to conflicts of interest for directors (Section 523 of the Companies Code) applies to decisions or actions covered by the competence of the Board of Directors when:

- A director has a direct or indirect property interest, i.e. an interest with financial implications;
- This interest is contrary to the company's interest in this decision or transaction.

In accordance with this regulation, directors are obliged to point out any potential conflicting property interest to the Board of Directors before the decision is taken.

They should leave the meeting during the discussion of the relevant agenda item and cannot take part in the debate or the decision taken on this agenda item.

To the company's knowledge, none of the directors currently have a conflict of interest within the meaning of Section 523 of the Companies Code. Other than potential conflicts relating to remuneration issues, the company does not foresee any other potential conflicts of interest in the immediate future.

Tony De Pauw did not participate in agenda items 6 and 8 in the board of directors of 3 November 2014, bearing in mind a potential conflicting proprietary interest. This potential conflicting interest was related to the agreements between the De Pauw family and WDP (1) with regard to the placement of shares by the De Pauw family on the request of WDP and the commitment to acquire the new shares that

would be issued as a result of the contribution in kind within the framework of the Tiel transaction and (2) with regard to the charging by WDP of the commissions and costs related to the authorisation given to ING Belgium NV and Kempen & Co for the placement of the shares of the De Pauw family. The Board of Directors approved the aforementioned agreements given that the placement occurred on the request of WDP and given that the placement enables the transaction as a whole in the interest of WDP and its shareholders. The sale of the shares of the De Pauw family and the payment of the corresponding placement commission were conducted at normal market conditions and the agreements made in this context with the De Pauw family were in the interest of WDP, given that WDP in that way was able to acquire logistics sites of superior quality, whereby its capital structure and debt ratio were strengthened and managed.

### 8.2. Conflicts of interest involving transactions with affiliates

The GVV/SIR must comply with the procedure set out in Section 524 of the Companies Code if it takes a decision or performs an action that relates to: (a) the relations between the GVV/SIR and an affiliate, not including its subsidiaries, and (b) relations between a subsidiary of the GVV/SIR and its affiliate, with the exception of subsidiaries of that subsidiary.

Application of this procedure was not required during 2014. If such a conflict of interest arises, this will be communicated at the appropriate time.

### 8.3. Functional conflicts of interest

WDP is subject to the provisions of articles 37 and 38 of the GVV/SIR Law. Article 37 contains a provision regarding functional conflicts of

interest due to which GVV/SIRs must inform the FSMA if and when certain persons affiliated with the GVV/SIR (an exhaustive list of which is set out in the same Article, including the manager and its directors, the individuals responsible for supervising, affiliated with or holding a stake in the GVV/SIR, the promoter and the other shareholders of all the subsidiaries of the GVV/SIR) that act directly or indirectly as a counterparty in, or gain any financial benefit from, a transaction with the GVV/SIR or any of its subsidiaries. In its statement to the FSMA, WDP must demonstrate its interest in the planned transaction and the fact that the transaction concerned is within the scope of the investment policy of the GVV/SIR. Article 38 describes in situations in which the provisions of article 37 do not apply.

Transactions that involve a functional conflict of interest must be completed at normal market conditions. If such a transaction concerns property, the valuation of the property expert is binding as a minimum price (in the event of the sale of its subsidiaries by the public GVV/SIR) or a maximum price (in the event of acquisition of subsidiaries by the public GVV/SIR).

Such transactions, along with the data to be reported, are publicly disclosed without delay. They are explained in the annual financial report and in the report of the statutory auditor.

In addition to these stipulations of the GVV/SIR Law, WDP imposes the obligation on each member of the Board of Directors and of the executive management to wherever possible prevent conflicts of interest from arising and WDP also employs a stricter definition of functional conflict of interest with regard to a matter that falls under the powers of the Board of Directors or the executive management respectively.

Specifically, a member of the Board of Directors or the executive management has a functional conflict of interest if:

- the member or any of his or her close relations has an interest regarding proprietary rights that conflicts with a decision or transaction of the company;
- a company that does not form part of the group and in which the member or any of his or her close relations holds a director's or management position has an interest regarding proprietary rights that conflicts with a decision or transaction of the company.

If such a functional conflict of interest arises the director in question will notify his or her colleagues. They then decide whether the director in question is permitted to take part in the vote on the matter to which the conflict of interest relates and whether that colleague can be present during the debate on this matter.

Functional conflicts of interest did arise during 2014 (in connection with both the GVV/SIR Law and with the stricter definition applied by WDP) linked to the Tiel transaction<sup>5</sup> and in connection with the optional dividend offered to shareholders on 30 April 2014, whereby the manager of WDP, some of the manager's directors and, also, the reference shareholder appeared as counterparty in the planned transaction or stood to gain material advantage therefrom because of their capacity as shareholder of WDP.

The Board of Directors approved the optional dividend, in the knowledge that this transaction was in the interest of WDP (the capital increase accompanying the transaction boosted WDP equity capital and, consequently, reduced its (legally limited) gearing ratio). The transaction was likewise effected under normal market conditions, all shareholders being treated on a footing of equality.

<sup>5</sup> For more information on the company structure, see 8.1. *Conflicts of interest involving directors* on page 106.

## 9. Internal control

### 9.1. General

The internal control has three concrete pillars: internal audit (internal audit procedures and internal audit function), risk management (risk management policy and risk management function) and compliance (integrity policy and compliance function), whereby the internal audit should be regarded not only as self-standing third pillar but also as having a transversal role with regard to the other two pillars. These three pillars are attended to by the person charged with, respectively, the internal audit function, the risk management function and the compliance function (the *independent control functions*). These functions are organised in a suitable and proportionate manner, always according to the nature, scale and complexity of the activities of WDP. The exercise of each of these functions, in cooperation with the responsibilities of the operational services, forms a line of defence against the risks that threaten the GVV/SIR. The primary characteristics of the objectives, principles, structure, organisation and responsibilities of the internal control and risk management systems of WDP are mapped out in what follows.

The effective leadership, Mr. Joost Uwents and Mr. Tony De Pauw, in their role as co-CEO of WDP and executive director of the manager of WDP, attend to the organisation of internal control, this under the supervision of the Board of Directors of the manager of WDP.

### 9.2. Internal control and risk management systems

#### 9.2.1. Company organisation

WDP's internal organisation has expanded significantly in recent years through the growth of WDP. The number of employees has increased significantly, as has the internal division of duties in order to ensure a clearer separation of functions. For example, WDP is organised into various operational and support departments. The operational teams consist in Commercial Management & Business Development, Facility Management and Project Management with the support of Finance, IT, IR, Legal, Human Resources and Administration. Notwithstanding this further professionalisation, the size of the team remains limited, as an excessively heavy structure and bureaucracy would have an undermining effect considering the nature of the company's activities. A certain flexibility, where some employees must sometimes serve as a backup for colleagues as necessary, remains vital. However, the responsibilities are clearly defined and daily meetings are held to discuss and follow up on current business.

#### 9.2.2. Organisation of internal control - Audit committee

Alongside the general organisation of internal control, the audit committee has a specific responsibility as regards WDP's internal control. The composition of the audit committee and its activities are described elsewhere in this annual report. (See 2. *Audit committee* in 5.8.5. *Committees of the Board of Directors* on page 97)

### 9.2.3. Risk analysis and audits

The audit committee and the Board of Directors regularly assess the risks the company is exposed to and, based on the necessary assessments, they make appropriate decisions (e.g. with regard to defining an interest rate-hedging strategy, assessing tenant risks, etc).

Risk analysis is described (in the form of an extensive list) in *1. Risk factors* of this annual financial report on page 3. This section also describes the measures WDP is implementing and the strategy it pursues in order to prevent these risks from happening, and in order to limit and control the potential impact of these risks if they occur.

### 9.2.4. Financial information and communications

The process of preparing financial information is structured on the basis of predefined responsibilities and the time schedules to be adhered to. WDP uses a checklist containing all the tasks to be performed as part of the annual, biannual and quarterly closing of the WDP accounts (at both the separate and consolidated levels). A person responsible within the financial department and a deadline are linked to each task. Based on this checklist, all employees in the financial department know exactly what tasks are to be performed, along with the deadline for completion. Once all accounting tasks have been completed, the person responsible in the financial department verifies the figures. This verification consists mainly of the following steps:

→ an analysis of the discrepancies between the actual figures and the budgeted figures (the budgeted figures are drawn up once a year and are updated each quarter based on a *forecast*);

→ an analysis of the discrepancies between actual figures and historical data;  
→ an ad hoc analysis of all material amounts and entries;

Once these checks have been completed, the figures are submitted to WDP's executive management and set down by agreement with the CFO.

### 9.2.5. Parties involved in the assessment of internal control

During the course of the financial year, the quality of the internal control is also assessed by:

→ the statutory auditor as part of the audit of the biannual and annual figures, on the one hand, and as part of the annual check of the underlying processes and procedures, on the other. In the course of 2014, the process related to the invoicing, acquisition and administrative follow-up of the financial instruments was thoroughly checked and audited based on spot checks. Based on the recommendations of the statutory auditor, the process was adjusted where necessary;  
→ as stated above, the audit committee has a special responsibility when it comes to WDP's internal control and risk management (see *1. Risk factors* on page 3). The Board of Directors of the manager is responsible for ensuring that the duties of the audit committee are performed, including through reports submitted by the audit committee to the Board of Directors;  
→ internal audit: the company has appointed an external internal auditor as third-line function within the internal control structure (see 3.3. *Appropriate independent internal audit function* in 5.8.9. *Internal control*).

### 9.3. Pillars of internal control

#### 9.3.1. Appropriate independent compliance function and appropriate integrity policy

The independent compliance function is understood as an independent function within an organisation, directed towards the monitoring and encouragement of due observation by the company of the laws, regulations and codes of conduct applicable in respect of the company and, more particularly, the rules in relation to the integrity of the activities of the company. In other words it is a part of the corporate culture with the emphasis laid on honesty and integrity, the respect of high ethical standards in doing business, and observation of the rules that apply to the company.

The exercise of the compliance function is entrusted to the Legal Counsel of WDP, Mrs. Ilse Fruytier, applying the integrity policy described in what follows.

#### I. Code of conduct regarding financial transactions

##### *Rules regarding transactions involving the company's shares*

The following rules apply to all the members of the Board of Directors, members of the executive management, all members of staff of WDP and of the manager, as well as the employees of the independent property experts who have access to information they know, or should know, is insider information.

*Insider information* means any information not publicly disclosed that is accurate and directly or indirectly relates to one or more issuers of financial instruments or one or more financial instruments and that, if it were publicly disclosed,

could significantly affect the price of those financial instruments (or financial instruments derived from them). The statutory auditor is subject to the legal provisions and code of ethics of the Instituut van de Bedrijfsrevisoren (IBR). These rules also apply to transactions completed under the company's programmes to acquire its own shares.

##### *Duty of disclosure*

For both the manager and the directors of the manager WDP applies the provisions of Section 25bis §2 of the Law of 2 August 2002 concerning the supervision of the financial sector and financial services, relating to the reporting of the transactions instructed by these persons. This means that the persons with leadership responsibilities of WDP (the manager and the manager's permanent representative), as well as the persons that are closely connected to them (within the sense of article 2, 23° of the Law of 2 August 2002) and the directors of De Pauw NV must report any transaction on their own behalf in securities issued by WDP to the compliance officer (stating all information the compliance officer needs to be able to make the legally required report to the FSMA on behalf of these persons) in the course of the working day following the working day when the transaction was made.

In accordance with article 13 of the Royal decree of 5 March 2006, the compliance officer must report each notification to the FSMA as soon as possible but no later than five working days after the transaction is completed. However, the compliance officer can postpone such notifications until 31 January of the following calendar year at the latest if the total amount of transactions made by the same person during the current calendar year remains below the 5,000 euro limit. Should this limit be exceeded, the compliance officer shall report all transactions

made by the same person up to that moment within five working days of completion of the last transaction of said person. This system, in which the compliance officer reports on behalf of the person concerned, does not alter the fact that, from a legal perspective, the duty of disclosure exclusively exists for the individual persons obliged to make a disclosure, namely the persons with management responsibilities and those closely related to them, and that they remain responsible for this.

#### *Disclosure of insider information*

The Board of Directors is required to report any insider information (or postpone the notification of such information) in accordance with the statutory provisions. All of the members of the Board of Directors, the executive management and staff who obtain potentially price-sensitive information regarding WDP are obliged to inform the compliance officer accordingly. The directors undertake to preserve the confidential nature of inside information and to not disclose it in any form whatsoever, nor enable anyone to gain access to it without the prior consent of the Chairman of the Board of Directors and in compliance with the relevant statutory provisions.

#### *Prohibition on insider trading and prohibition on market manipulation*

In this respect, WDP complies with Section 25, §1, (1) and (2) of the Law of 2 August 2002 and, in general, the applicable regulations, as amended from time to time.

#### *Black out periods*

As from the sixteenth working day after the end of each quarter until the date of publication of the results for the past quarter (*blackout periods*), it is forbidden to sell or purchase the company's shares or other financial instruments. The partial sale of shares with a view to financing the exercise price of options or any capital gains tax payable is also forbidden during these periods. However, the compliance officer can authorise departures to this principle in exceptional cases. The compliance officer is also entitled to impose occasional blackout periods on the basis of significant insider information known to the Board of Directors and the executive management, but the disclosure of which is postponed under Article 10 of the Law of 2 August 2002. These occasional blackout periods begin at the moment when the information becomes known to the Board of Directors and the executive management. They last until the moment when the information is released to the public. The fixed and occasional blackout periods apply to the members WDP's Board of Directors, executive management and all members of staff.

#### *Transactions prohibited at all times*

Short-term speculative transactions are always prohibited. This means that short-term option transactions, known as *short selling*, and the hedging of options granted under share option schemes are not allowed. The following transactions are however permitted, also during blackout periods:

- Purchases and sales, provided the instruction was given outside the blackout periods (and obviously at a time the person concerned did not possess any insider information). Restricted purchase and sale orders must not be altered during blackout periods.

- The exercise of options granted under a share option scheme, provided that the instruction for this transaction was given outside the blackout period (and obviously at a time the person concerned did not possess any inside knowledge). The sale of shares acquired through this exercise during a blackout period is nevertheless prohibited.
- The acquisition of shares as part of dividend distribution (and obviously at a time the person concerned did not possess any insider information).
- Transactions undertaken in the context of discretionary asset management outsourced to third parties, in which the party concerned does not exercise control over the management and the choice of the financial instruments by the asset management company, which should preferably not consult the parties concerned on the matter.

## II. Conflicts of interest

See 5.8.8. *Conflicts of interest* above.

## III. Abuse of company property and bribery

As stated in article 492bis of the Criminal Code, WDP directors, executive management and staff are prohibited from using WDP's property or credit facilities for private purposes, either directly or indirectly. They can only do so if they have been duly authorised for this purpose. They also undertake not to accept any benefits in the form of gifts or entertainment from customers or suppliers, except where this is compatible with customary, admissible commercial practices.

If a director, executive manager or member of staff is unsure whether or not a specific act constitutes *abuse of company property* or *bribery*, they must request prior authorisation from the chairman of the Board of Directors. However, such authorisation clearly never exempts this person from criminal liability.

### 9.3.2. Appropriate risk management function and appropriate risk management policy

The person in charge of the risk management function is responsible for, among other things, preparing, developing, monitoring, updating and implementing the risk management policy and risk management procedures. The role of Risk Manager at WDP is performed by the CFO, Mr. Mickaël Van den Hauwe.

The Risk Manager performs this role by, both at regular intervals as well as on an ad-hoc basis, analysing the identified risks with which the company is confronted (see also 1. *Risk factors* on page 3). The risks are then evaluated and management of the risks can be implemented on that basis.

Risk management forms an integral part of the way in which the company is run. This ranges from daily financial and operational management, including the *four eyes* principle, analysis of new investment files, formulating the strategy and objectives, to establishing tight procedures for the decision-making process. Risk management is therefore the responsibility of the entire WDP group, across all layers of the organisation, on any level with different responsibilities.

### 9.3.3. Appropriate independent internal audit function

The internal audit can be seen as an independent evaluation function, embedded in the organisation, directed towards examining and assessing the proper functioning, effectiveness and efficiency of the company's processes, procedures and activities. This can relate to, among other things, operational matters (quality and appropriateness of systems and procedures, organisational structures, policies and methods applied and resources compared to objectives), financial matters (reliability of accounting, annual financial statements and the financial reporting process, and compliance with the prevailing ((accounting) regulations), management matters (quality of the management function and staff in the context of the company's objectives), as well as the compliance and risk management functions.

WDP heeft de interne audit functie toevertrouwd aan een externe rechtspersoon via het aanstellen van een onafhankelijke consultant, nl. Quiévreux Audit Services (Christophe Quiévreux SPRL), permanent vertegenwoordigd door éézelfde natuurlijke persoon, de heer Christophe Quiévreux. In the GVV/SIR, Mr. Mark Duyck is responsible for the supervision of the internal audit function the external auditor is in charge of.





# Shares and bonds

# 1. The share

## 1. Share price

In the first few months of 2014 the WDP share price rose from 52.70 euros at 31 December 2013 to 54 euros in May, when the dividend was paid out, and then rose further to a closing price of 62.68 euros on 31 December 2014.

The share benefited from increasing investor confidence on stock markets, driven by signs of economic recovery and a continuing low interest rate.

Within this context, WDP was again able to build on its reputation and traditional advantages. First and foremost, it is important that potential investors and shareholders appreciate the added value that WDP offers. In addition, there is the company's position as the market leader in logistics and semi-industrial property in the Benelux market and the transparent tax regime within which the company operates in Belgium, France and the Netherlands. Furthermore, WDP operates as a self-managed company, which it is managed exclusively for the benefit of its shareholders and other stakeholders. In addition, the property portfolio instantly provides investors with key economies of scale in specific areas. Lastly, the company pays a stable dividend.

This strong interest of investors and their confidence in the 2013-16 strategic growth plan was confirmed during the successful capital increases in 2014, which created room for new investments.

## 2. Velocity and liquidity

As a result of the capital increases following the optional stock dividend and (indirect) contribution in kind arising from the Tiel transaction, as well as the strong performance of the share during 2014, market capitalisation increased to more than 1 billion euros.

The liquidity of WDP shares continued to rise too. In 2014 the average daily volume was 691,657 euros (in 2013: 629,536 euros). As a result, velocity – the number of shares traded per year divided by the total number of shares at year end – was 18.2%. WDP continues to make efforts to regularly participate in road shows and events for both institutional and private investors so that it is able to keep investors permanently informed in a transparent way and continue to broaden the investor base. In autumn 2014, WDP organised an Investor Day in this context which familiarised institutional investors with WDP's recent activities in the Antwerp-Brussels region.

FIGURES PER SHARE	31 DEC. 14	31 DEC. 13	31 DEC. 12
Number of shares in circulation on closing date	17,438,644	16,079,247	15,081,692
Free float	73%	72%	71%
Market capitalisation (in euros)	1,093,054,205	847,376,317	712,459,130
Traded volume in shares per year	3,165,630	3,244,920	3,198,319
Average daily volume (in euros)	691,657	629,536	506,943
Velocity <sup>1</sup>	18.2%	20.2%	21.2%
Stock exchange price			
- high	64.15	55.69	47.25
- low	51.68	43.77	37.02
- closing	62.68	52.70	47.24
NAV (IFRS) <sup>2</sup> (in euros)	35.2	32.8	29.9
NAV (EPRA) <sup>2</sup> (in euros)	39.2	35.9	34.6
Dividend payout ratio	88%	88%	90%
Net current result/share <sup>3</sup> (in euros)	4.10	3.85	3.45
Net current result/share <sup>4</sup> (in euros)	3.87	3.70	3.67
Gross dividend/share (in euros)	3.40	3.25	3.11
Net dividend/share (in euros)	2.55	2.44	2.33

1 The number of shares traded annually divided by the total number of shares at the end of the year.  
2 NAV: Net Asset Value, i.e. shareholders' equity before profit distribution for the current financial year.  
3 Calculation based on the weighted average number of shares.  
4 Calculation based on the number of shares entitled to dividend.

### 3. Long-term price and return

Total return<sup>1</sup> on the WDP share in 2014 was +26.0%.

Data provided by EPRA show that, over the past fifteen years - since the IPO in late June 1999 - with an overall annual return of +13.6%, WDP has significantly outperformed the European property share (+8.3%), Eurozone property share (+9.7%) and Belgian property share (+6.9%) indexes.

In other words, WDP again offered a good return in 2014 in a general climate of low interest rates.

WDP remains committed to generating strong cash flow in order to create a basis for a high dividend. The company also firmly believes that the quality of the property portfolio and the tenants, plus the fact that a high dividend is paid every year, continues to point towards a strong future.

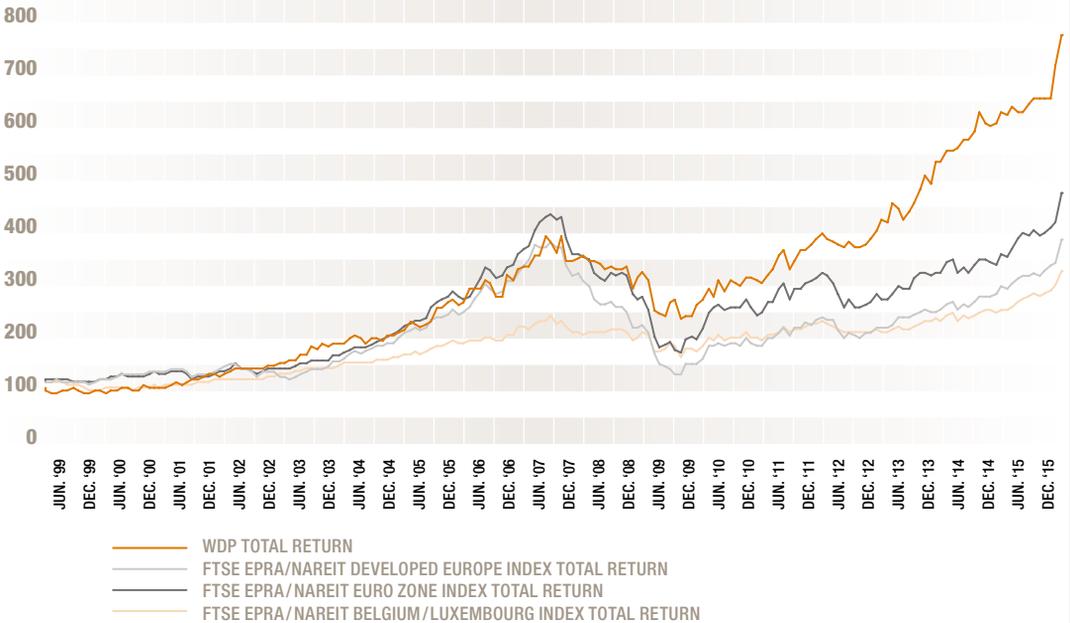
1 The return on a share in a given period is equal to the gross return. This gross return is the sum of the following components:

- the difference between the share price at the end of the period and the beginning of the period;
- gross dividend (dividend before deduction of withholding tax);
- gross return on the dividend received when reinvested in the same share.

### COMPARISON BETWEEN SHARE PRICE AND NET ASSET VALUE



### COMPARISON BETWEEN RETURN ON THE WDP SHARE AND EPRA INDEXES



## 2. Bonds

In May 2014, WDP successfully conducted a public offering of retail bonds with a term of seven years, maturing on 13 June 2021, for a total amount of 125 million euros. The bonds were issued at 101.875%, which corresponds to a fixed annual gross yield of 3.073% (based on a coupon of 3.375%). The indicative bond price at 31 December 2014 was 105.32%. The bonds are freely tradable on Euronext Brussels<sup>2</sup>.

In March 2013, WDP conducted a successful private placing of bonds with a term of seven years maturing on 18 March 2020 for a total amount of 50 million euros. The bonds were issued at 99.861%, which corresponds to a fixed annual gross yield of 3.82% (based on a coupon of 3.80%). The indicative bond price at 31 December 2014 was 104.51%. The bonds are freely tradable on Euronext Brussels<sup>3</sup>.

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<sup>2</sup> There are 125,000 outstanding bonds with ISIN code BE0002216829.

<sup>3</sup> There are 500 outstanding bonds with ISIN code BE0002192582.

### 3. Structure of the shareholding of the company<sup>4</sup>

On 26 October 2012 the main shareholder, the Jos De Pauw family, transferred all of its shares, which were held by mutual agreement, in joint ownership to the family company structure RTKA, in which the existing mutual agreement was institutionalised. RTKA currently holds 4,640,087 WDP shares of the total number of WDP shares granting voting shares. De Pauw NV holds 1,800 shares. Together they hold 26.61% of the capital of WDP<sup>5</sup>.

The holders of voting rights are the members of the management body of RTKA, being Robert, Tony, Kathleen and Anne De Pauw, to the exclusion of any other holder of rights to the holding.

The members of this management body act by mutual agreement with De Pauw NV, which is wholly owned by the members of the management body of RTKA.

At 31 December 2014 the stake of the Federal Holding and Investment Company was still more than 3%<sup>6</sup>. WDP also received a report from BNP Paribas Investment Partners NV that it held a 3.73% stake in WDP on 14 June 2013. WDP also received a report from AXA Investment Partners NV that it no longer exceeds the limit of the total of the existing shares as from 17 June 2014<sup>7</sup>.

<sup>4</sup> Situation based on transparency reports received by the end of 31 December 2014. Any changes announced are also published at [www.wdp.be](http://www.wdp.be).

<sup>5</sup> On 25 November 2014, WDP received two notifications from the family company structure RTKA. The first notification sent by RTKA relates to a shortfall in the 25% threshold on 19 November 2014 resulting from the placement of 669,643 shares on the same date, as referred to in the press releases dated 19 and 20 November 2014. On 19 November 2014, the RTKA holding amounted to 22.62% of the total number of voting securities in WDP. The second notification concerns the 25% threshold being exceeded on 25 November 2014 as a result of the acquisition of 899,080 shares in the context of the transaction relating to the Tiel project, to which reference is also made in press releases dated 19 and 20 November 2014. On 25 November 2014, the RTKA holding amounted to 26.61% of the total number of voting securities in WDP.

<sup>6</sup> The Federal Holding and Investment Company (26 October 2011) is the parent of Belfius NV, which in turn is the parent of Dexia Insurance Belgium. Dexia Insurance Belgium is the parent of DELP Invest and Dexia Life and Pensions.

<sup>7</sup> See the press release of 25 June 2014.

## Financial calendar

15/04/2015	Final date for registering shares for participation in the General Meeting of Shareholders of 29 April 2015
23/04/2015	Final date for confirming participation in the General Meeting of Shareholders of 29 April 2015 (bank certificate / proxy)
29/04/2015	General Meeting of Shareholders
05/05/2015	Ex-dividend date 2014
06/05/2015	Dividend record date 2014
07/05/2015	Publication of Q1 2015 results
07/08/2015	Publication of 2015 interim results and publication of <i>2015 Interim financial report</i>
12/11/2015	Publication of Q3 2015 results
Week 7/2016	Publication of 2015 annual results

Dates for registration period, Payment Date and date of listing of new shares were set at the Board of Directors meeting on 29 April 2015.

For any changes, please refer to the financial calendar at our website, [www.wdp.be](http://www.wdp.be).

**WDP**  
**LISTED**  
**NYSE**  
**EURONEXT**

NYSE Euronext  
 IPO: 28/06/1999  
 listing: continuous  
 ISIN code: BE0003763779  
 liquidity provider:  
 Petercam en Kempen & Co



# 7

## Property Report

# 1. Review of the consolidated property portfolio

## 1. Description of the portfolio at 31 December 2014

The independent surveyors Stadim, Cushman & Wakefield, DTZ Zadelhoff and BNP Paribas Real Estate have estimated the fair value<sup>1</sup> of the WDP property portfolio (including *Assets held for sale* and excluding solar panels) in accordance with IAS 40 at 1,492.1 million euros as at 31 December 2014.

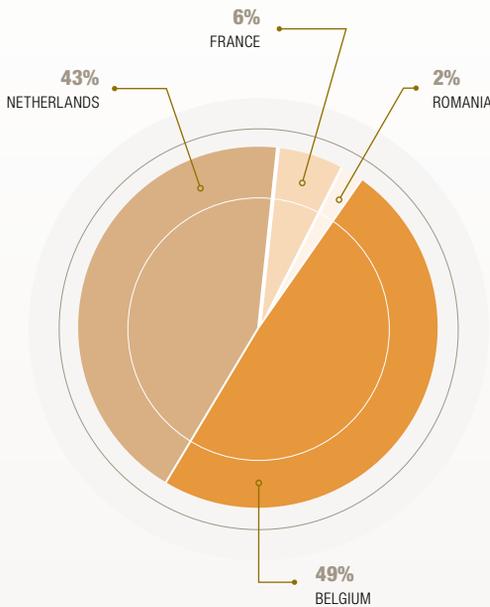
The comparable value at year-end 2013 was 1,196.2 million euros.

The portfolio breaks down as follows:

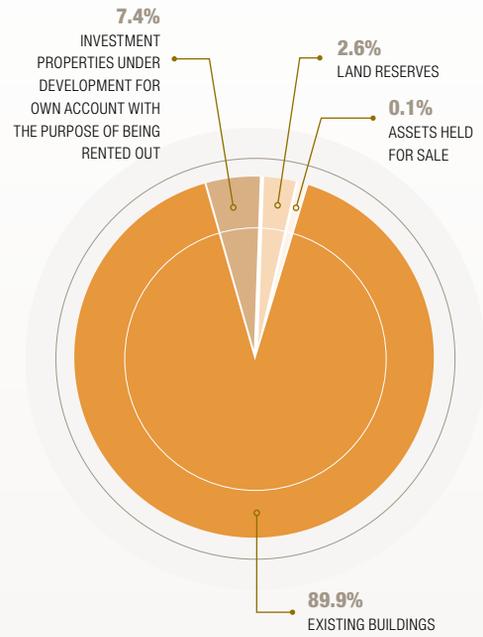
FAIR VALUE (IN MILLION EUROS)	BELGIUM	NETHERLANDS	FRANCE	ROMANIA	TOTAL
Existing buildings	681.2	573.3	77.7	9.4	<b>1,341.6</b>
Investment property in development at WDP's expense for the purpose of leasing	36.3	73.4	0	0.6	<b>110.4</b>
Land reserves	16.8	0	3.0	18.9	<b>38.7</b>
Assets held for sale	1.3	0	0	0	<b>1.3</b>
<b>TOTAL</b>	<b>735.8</b>	<b>646.7</b>	<b>80.7</b>	<b>28.9</b>	<b>1,492.1</b>

<sup>1</sup> Impact on the fair value of estimated transfer duties and transfer fees for the hypothetical sale of investment property (-): these are the transfer costs that must be paid on the hypothetical sale of investment property. The fair value at which the investment property is valued consists of the investment value less transaction fees. The average theoretical local registration duties deducted from the investment value by country are as follows: Belgium: 2.5%, the Netherlands: 4.9%, France: 3.4% and Romania: 1.5%.

## GEOGRAPHIC BREAKDOWN OF THE FAIR VALUE OF THE PORTFOLIO



## BREAKDOWN OF THE FAIR VALUE OF THE PORTFOLIO BASED ON USE



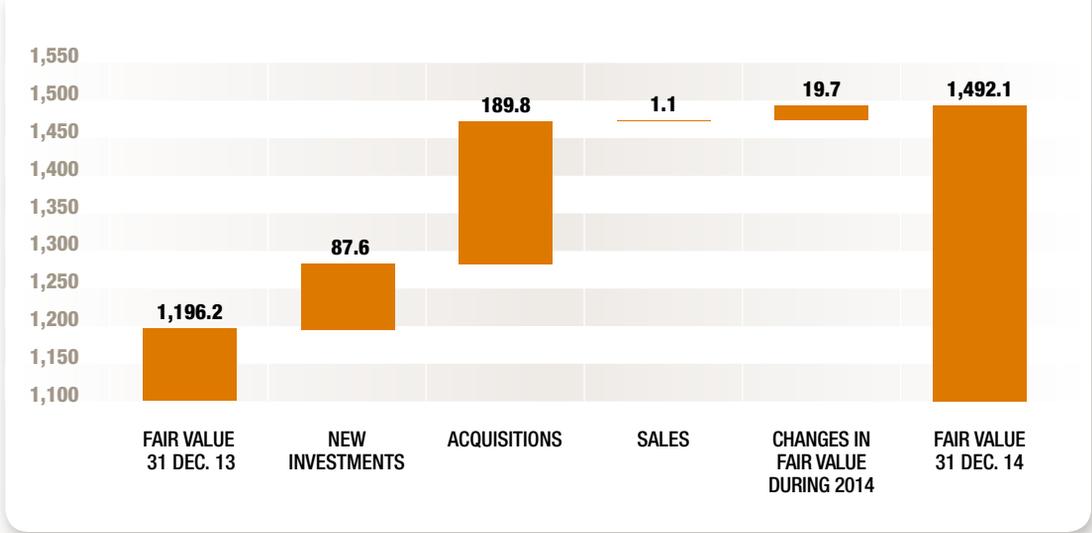
PORTFOLIO STATISTICS BY COUNTRY	BELGIUM	NETHERLANDS	FRANCE	ROMANIA	TOTAL
Number of lettable sites	63	38	8	3	<b>112</b>
Gross lettable area (m <sup>2</sup> )	1,361,119	905,419	150,113	15,579	<b>2,432,230</b>
Land (m <sup>2</sup> )	2,873,319	1,591,092	376,174	860,977	<b>5,701,562</b>
Fair value (in million euros)	735.8	646.7	80.7	28.9	<b>1,492.1</b>
% of total fair value	49%	43%	6%	2%	<b>100%</b>
% change in fair value over 2014	0.2%	2.8%	0.9%	-1.5%	<b>1.3%</b>
Vacancy (EPRA) <sup>1,2</sup>	3.6%	1.1%	4.3%	0.0%	<b>2.6%</b>
Average lease length till first break (in years) <sup>2</sup>	5.4	8.3	3.4	7.9	<b>6.6</b>
WDP gross initial yield <sup>3</sup>	7.7%	8.2%	8.5%	9.0%	<b>8.0%</b>
Effect of vacancies	-0.3%	-0.1%	-0.3%	0.0%	<b>-0.2%</b>
Adjustment gross to net rental income (EPRA)	-0.2%	-0.2%	-0.1%	0.0%	<b>-0.2%</b>
Adjustments for transfer taxes	-0.2%	-0.4%	-0.3%	-0.1%	<b>-0.3%</b>
EPRA net initial yield <sup>1</sup>	7.1%	7.5%	7.7%	8.9%	<b>7.3%</b>

1 Financial performance indicators calculated according to EPRA's (European Public Real Estate Association) Best Practices Recommendations. See also [www.epra.com](http://www.epra.com).

2 Excluding solar panels.

3 Calculated by dividing annualised contractual gross (cash) rents by fair value. The fair value is the value of the property investments after deduction of transaction costs (mainly transfer tax).

### CHANGES IN THE PROPERTY PORTFOLIO DURING 2014 (IN MILLION EUROS)



### HISTORICAL GROSS RENTAL YIELD OF THE WDP PORTFOLIO



## 2. Changes in fair value during 2014

In 2014, WDP invested a total amount of 189.8 million euros in new acquisitions. An additional 87.6 million euros was also invested in finishing pre-let projects. A small non-strategic site was also sold for 1.1 million euros.

The variation in the valuation of investment property was +19.7 million euros in 2014 for a portfolio of approximately 1.5 billion euros. The gross rental yield based on contractual rents after the addition of the estimated market rental value for the non-leased parts remained stable at 8.0% at 31 December 2014, a slight decrease versus 8.2% at year-end 2013, due to the downward pressure on returns in the investment market.

## 3. Value and composition of the rental portfolio

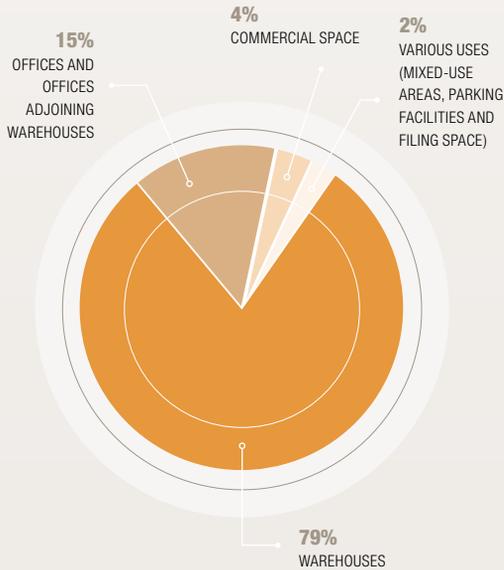
Total surface area comprises 570.1 hectares, including 29.6 hectares granted in concession. The remaining 540.5 hectares have an estimated sale value of 498.1 million euros or 33% of the total fair value. This produces an average land value of 92.1 euros per m<sup>2</sup> excluding transaction fees. This surface area also includes the land reserves, predominantly in Belgium and Romania.

The total leasable surface of the buildings is 2.4 million m<sup>2</sup>, with a total estimated rental value of 102.2 million euros. Warehouses account for the bulk (79%) of this volume, with 1,945,570 m<sup>2</sup> and a total rental value of 80.5 million euros. This brings their average rental value per square metre to 41.4 euros.

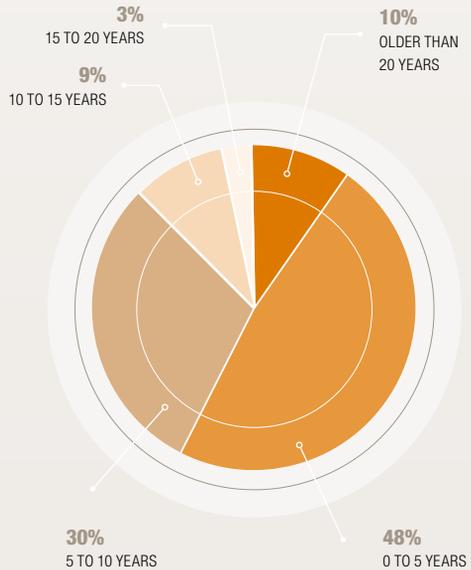
The offices, some of which are separate and some of which are adjacent to warehouses, have a surface area of 168,183 m<sup>2</sup>, equivalent to a rental value of 14.8 million euros. Average rental value per m<sup>2</sup> is 87.7 euros. Commercial space accounts for 111,497 m<sup>2</sup> and represents 3.6 million euros in rent, with an average price per square metre of 32.7 euros. Miscellaneous uses account for 206,980 m<sup>2</sup> (2.6 million euros), with an average rent of 12.4 euros per m<sup>2</sup>.

DESIGNATED USE AT 31 DEC. 14	BUILT SURFACE (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE (IN MILLION EUROS)	ESTIMATED AVERAGE RENTAL VALUE PER M <sup>2</sup> (IN MILLION EUROS)	% OF TOTAL RENTAL VALUE
Warehouses	1,945,570	80.5	41.4	79%
Offices adjoining warehouses	168,183	14.8	87.7	15%
Commercial space	111,497	3.6	32.7	4%
Various uses (mixed-use areas, parking facilities and filing space)	206,980	2.6	12.4	3%
<b>TOTAL</b>	<b>2,432,230</b>	<b>101.4</b>	<b>41.7</b>	<b>100%</b>

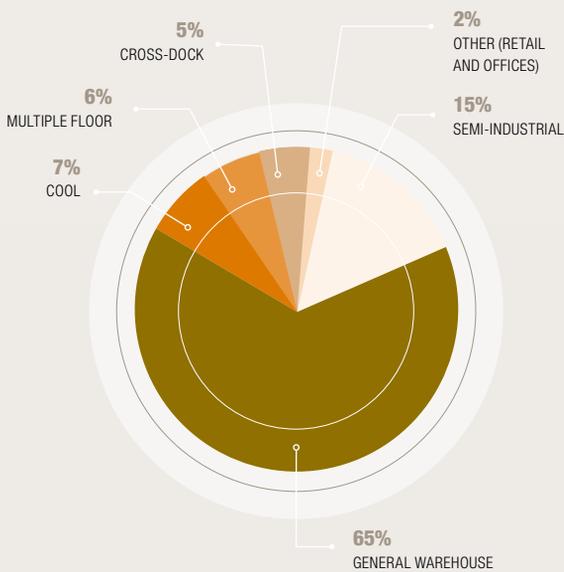
**TOTAL RENTAL VALUE BY DESIGNATED USE**



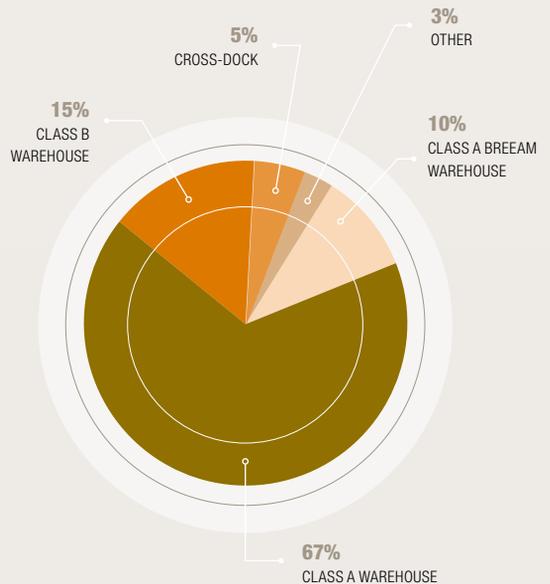
**BREAKDOWN OF FAIR VALUE BASED ON AGE**



**DIVERSIFICATION OF PROPERTY PORTFOLIO (BASED ON RENTAL INCOME) BY PROPERTY TYPE**



**DIVERSIFICATION OF PROPERTY PORTFOLIO (BASED ON RENTAL INCOME) BY PROPERTY QUALITY CLASSIFICATION**



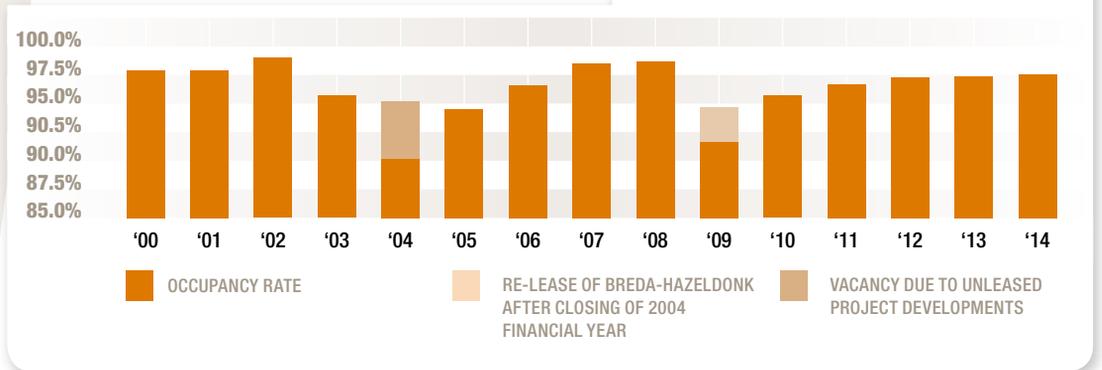
## 4. Rental situation of the available buildings

The occupancy rate of the WDP portfolio at year-end 2014 was 97.6% (including solar panels)<sup>2</sup>. This represents an implementation of WDP's commercial strategy, which is aimed at building long-term relationships with its clients and supports the company's performance through a high operating margin.

WDP's practice of building partnerships together with its clients is also reflected by the fact that the average remaining term until the expiry date of the leases is 8.6 years. Taking into account the first cancel opportunity, the average remaining term is 6.6 years.

<sup>2</sup> The occupancy rate excluding solar panels is 97.4%.

### HISTORICAL OCCUPANCY RATE OF THE WDP PORTFOLIO (INCLUDING SOLAR PANELS)



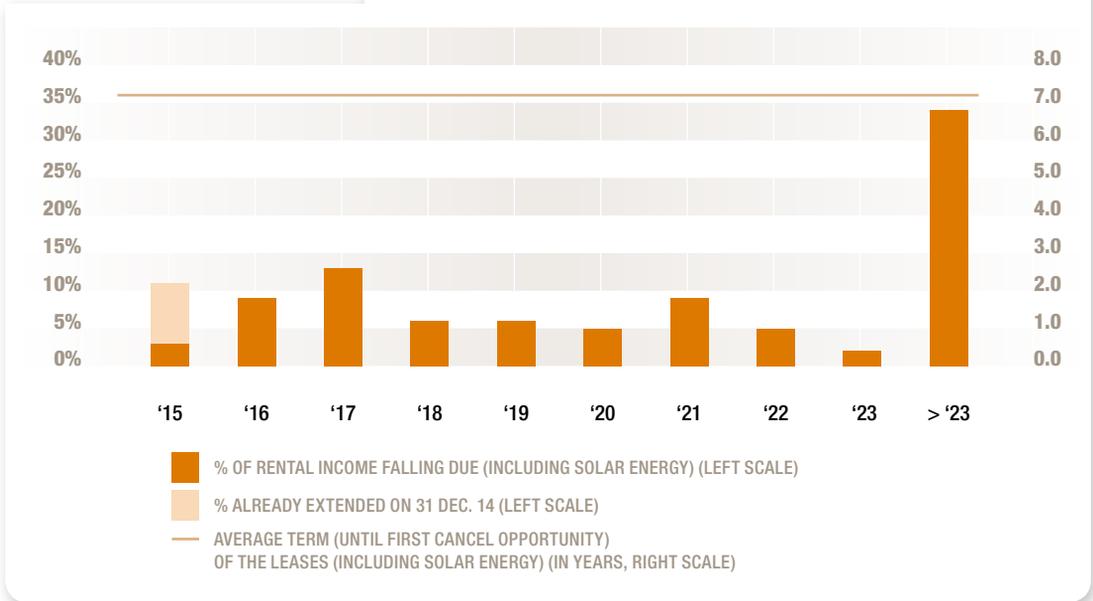
MAIN TENANTS	% RENTAL INCOME*
Univeg Group	8.6%
Income from solar energy	7.4%
Kuehne + Nagel	6.0%
Carrefour	3.6%
Philips Lighting	3.4%
DHL Express	3.3%
Distri-Log	3.0%
V&D	2.6%
Pon Tyre	2.1%
DHL Supply Chain Services	2.1%
<b>TOP 10</b>	<b>42.1%</b>

\* % rental income including revenue from solar energy.

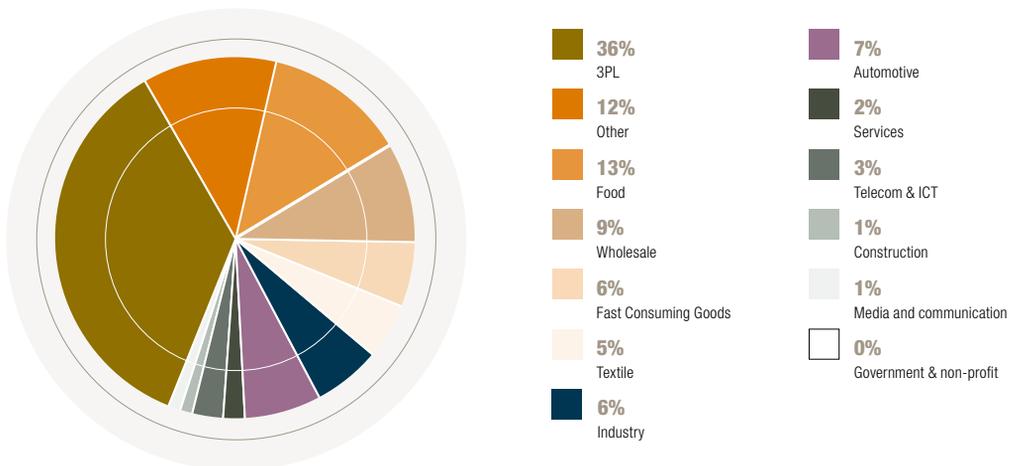
If income from solar panels is included, the average remaining term of the solar panels until the expiry date is 9.0 years. Taking into account the first cancel opportunity, the average remaining term is 7.1 years.

The main tenants are: Univeg Group, with a share of rental income of 8.6%, income from solar power (7.4%), Kuehne + Nagel (6.0%), Carrefour (3.6%), Philips Lighting (3.4%), DHL Express (3.3%) Distri-Log (3.0%), V&D (2.6%), Pon Tyre (2.1%) and DHL Supply Services (2.1%). The share of the ten biggest tenants combined is 42.1%. The top 20 account for 5.7%.

### LEASE EXPIRY DATES (UNTIL THE FIRST BREAK)



### RENTAL INCOME FOR 2014 BY TENANTS' INDUSTRIES



## 5. Overview of investment properties under development for own account with the purpose of being rented out<sup>3</sup>

	COUNTRY	TYPE	LETTABLE AREA (IN M <sup>2</sup> )	EXPECTED COMPLETION	PRE-LET	TENANT	INVESTMENT BUDGET (IN MILLION EUROS)*	EXPECTED RETURN
<b>PROJECTS UNDER DEVELOPMENT – FULLY OWNED BY WDP</b>								
Vilvoorde - Havendoklaan 10	BE	New-build	7,000	Q1 2015	100%	Intertrans	5	
Londerzeel - Nijverheidsstraat 13	BE	Redevelopment & extension	9,500	Q3 2015	100%	Lantmännen Unibake	18	
Schiphol Logistics Parc	NL	New-build	14,000	Q1 2015	100%	Kuehne + Nagel	16	
Harderwijk, Archimedesstraat 9	NL	New-build	17,000	Q3 2015	100%	Alcoa	16	
Zwolle - Pommerenstraat 4	NL	New-build	35,000	Q3 2015	100%	wehkamp.nl	30	
Tiel, Medel 1A	NL	New-build	16,000	Q4 2015	100%	Kuehne + Nagel	15	
Soesterberg - Centurionbaan	NL	New-build	7,000	Q4 2015	100%	Hypsos	7	
Braila	RO	New-build	16,000	Q3 2015	100%	Yazaki	4.5**	
Codlea	RO	New-build	5,000	Q4 2015	100%	Inter Cars	2.5**	
<b>TOTAL</b>			<b>126,500</b>		<b>100%</b>		<b>115</b>	<b>8%</b>
<p>* For redevelopment projects, the value of the redevelopment projects before renovation begins is not taken into account.  ** With due consideration for the proportional share of WDP in the portfolio of WDP Development RO (51%).</p>								

The budgeted out-of-pocket cost for the completion of these projects is 115 million euros, 95 million euros of which were already spent as of 31 December 2014. WDP expects to earn a return on the total investment of at least 8%.

<sup>3</sup> See also 5.4.4. Management report - Transactions and realisations – Investment properties under development for own account with the purpose of being rented out on page 49.

## 6. Key data of properties

Independent property surveyors Stadim, Cushman & Wakefield, DTZ Zadelhoff and BNP Paribas Real Estate inspected all sites in this table in the fourth quarter of 2014.

	BUILT IN (MOST RECENT RENOVATION / EXTENSION)	LETTABLE AREA (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE*	RENTAL INCOME IN 2014	OCCUPATION RATE ** 31 DEC. 14
<b>BELGIUM</b> (100% OWNED BY WDP)		<b>1,361,119</b>	<b>51,103,892</b>	<b>49,077,611</b>	<b>96.4%</b>
Aalst, Tragel 47	1998-1999 (2013)	25,002	1,062,036	1,149,106	100%
Aalst, Wijngaardveld 3-5 - Dijkstraat 7	1992 (2005)	22,568	669,780	698,375	100%
Aarschot, Nieuwlandlaan B19	2009	8,602	376,279	396,689	100%
Anderlecht, Frans Van Kalkenlaan 9 - Biestebroecckaai 300 - Walcourtstraat	1969 (2007)	20,421	922,425	950,097	100%
Asse (Kobbegegem) - Breker 41	1989	12,100	420,172	419,414	100%
Asse (Mollem), Zone 5 nr. 191, 192, 320, 321	1967 (2012)	31,019	1,321,159	1,606,643	100%
Asse (Mollem), Zone 5 no. 200	2011	3,287	318,894	322,035	100%
Asse (Mollem), Zone 5 no. 340	1989 (2005)	5,993	237,060	266,615	100%
Beersel (Lot), Heideveld 64	2001	7,275	334,097	53,333	46%
Beersel, Stationstraat 230	2005	5,149	214,325	220,452	100%
Beringen (Paal), Industrieweg 135 - Rijsselstraat	2002 (2008)	10,183	416,654	462,360	100%
Boom, Langelei 114-116 - Industrieweg 1	2000-2001	37,121	1,663,472	1,565,118	100%
Boortmeerbeek, Industrieweg 16	1991 (2011)	28,608	660,510	622,551	86%
Boortmeerbeek, Leuvensesteenweg 238	2004	11,284	248,590	197,755	100%
Bornem, Rijksweg 17	1996 (2004)	11,911	575,913	691,108	100%

\* Estimated rental value is the rental value determined by independent property experts. See 7.3. *Property Report – Conclusions of the property experts* on page 140 for the report of the independent property experts and the appraisal methodology.

\*\* The vacancy rate calculation is based on the rental values of leased properties and non-leased surfaces, including income from solar panels. Ongoing projects and/or renovations are not considered.

	BUILT IN (MOST RECENT RENOVATION / EXTENSION)	LETTABLE AREA (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE*	RENTAL INCOME IN 2014	OCCUPATION RATE ** 31 DEC. 14
Bornem, Rijksweg 19	2004 (2013)	22,334	1,039,317	1,116,025	99%
Courcelles, rue de Liège 25	2007 (2009)	53,773	1,248,371	1,144,623	100%
Geel, Hagelberg 12	2012	13,465	545,478	561,937	100%
Geel, Hagelberg 14	2009	24,559	1,049,299	1,233,801	100%
Genk, Brikkenovenstraat 48	2008 (2010)	35,054	1,328,789	1,444,221	100%
Genk, Brikkenovenstraat 50	2009	19,184	744,139	752,588	100%
Grimbergen, Epegemsesteenweg 31 ***	1978 (2013)	51,536	1,241,017	247,034	100%
Grimbergen, Industrieweg 16	2008	15,406	691,020	676,501	100%
Heppignies (Fleurus), rue de Capilône 1	N/R	N/R	N/R	28,450	N/R
Jumet, Zoning Industriel - 2ième	1995 (2005)	6,319	229,208	292,486	100%
Kontich, Satenrozen 11-13 - Elsbos	1985 (2006)	56,725	2,393,326	2,704,894	100%
Kortenberg, A. De Conincklaan 2-4	1997 (2012)	6,192	321,885	263,627	100%
Leuven (Wilsele), corner of Kolonel Begaultlaan 9, 17-21 and Lefèvrelaan	1935 (1985)	21,005	677,022	723,802	94%
Leuven, Vaart 25-35	1950s (in progress)	N/R	N/R	566,606	N/R
Londerzeel, Nijverheidsstraat 13	(in progress)	N/R	N/R	N/R	N/R
Londerzeel, Nijverheidsstraat 15	1989 (2013)	18,653	702,650	597,586	84%
Londerzeel, Weversstraat 2	2014	16,257	740,528	579,951	100%
Liège (Fémalle), rue de l'Arbre Saint-Michel 99	2011	7,881	348,177	306,405	100%
Machelen, Rittweggerlaan 91-93 - Nieuwbrugstraat	2001 (2006)	17,255	1,277,088	1,315,734	100%
Mechelen, Zandvoortstraat 3	2005	32,666	1,249,776	1,150,076	99%
Meer, Seoelstraat 1	1998	19,007	526,105	548,811	100%

\*\*\* The site in Grimbergen is jointly held with another GVV/SIR, Montea Comm. VA, based on a 50-50 split. As a result, WDP Comm. VA is co-owner of the site.

	BUILT IN (MOST RECENT RENOVATION / EXTENSION)	LETTABLE AREA (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE*	RENTAL INCOME IN 2014	OCCUPATION RATE ** 31 DEC. 14
Merchtem, Wolvertemse Steenweg 1 - Bleukenweg 1	1970s (2011)	5,375	320,295	327,477	100%
Nivelles, chaussée de Namur 66	1974 (2011)	11,185	507,050	319,886	41%
Nivelles, rue Buisson aux loups 8	2013	30,492	308,170	323,000	100%
Nivelles, rue de l'Industrie 30	1990 (2004)	27,691	1,252,935	1,021,061	93%
Nivelles, rue du Bosquet 12	2007	11,590	571,611	325,105	61%
Puurs (Breendonk), Koning Leopoldlaan 9	1999	2,363	158,518	221,223	100%
Puurs, Lichterstraat 31	1970s (2012)	15,709	598,317	492,291	100%
Rumst (Terhagen), Polder	1950s (2007)	28,872	599,150	356,158	48%
Sint-Katelijne-Waver, Drevendaal 1 - Strijbroek 4	1991 (2007)	20,957	871,666	946,431	100%
Sint-Katelijne-Waver, Drevendaal 3	1996 (1997)	22,575	1,254,120	1,431,975	100%
Sint-Katelijne-Waver, Fortsesteenweg 19 en 27	1989	31,484	300,956	292,415	100%
Sint-Katelijne-Waver, Strijbroek 10	1989 (2007)	2,103	297,415	340,361	100%
Sint-Niklaas, Prins Boudewijnlaan	N/R	N/R	N/R	N/R	N/R
Ternat, Industrielaan 23	2004	12,256	405,720	532,546	90%
Ternat, Industrielaan 24	1977 (2010)	26,009	820,422	622,846	89%
Vilvoorde, Havendoklaan 10	(in progress)	N/R	N/R	N/R	N/R
Vilvoorde, Havendoklaan 12	1977 (2001)	13,863	741,435	866,700	100%
Vilvoorde, Havendoklaan 13	2006	9,168	393,946	341,183	100%
Vilvoorde, Havendoklaan 18	1994 (2001)	76,399	3,523,276	3,731,992	100%
Vilvoorde, Havendoklaan 19	2002	11,649	586,382	531,404	100%
Vilvoorde, Jan Frans Willemsstraat 95	2004 (2006)	11,049	311,525	331,991	100%
Vilvoorde, Willem Elsschotstraat 5	1995 (2005)	21,214	907,473	707,009	93%
Willebroek, Koningin Astridlaan 16	2008	44,277	2,350,269	2,129,517	100%
Willebroek, Victor Dumonlaan 4	1991	33,923	1,592,798	391,549	100%
Zaventem, Fabriekstraat 13	1984 (1993)	7,854	385,861	405,244	100%

	BUILT IN (MOST RECENT RENOVATION / EXTENSION)	LETTABLE AREA (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE*	RENTAL INCOME IN 2014	OCCUPATION RATE ** 31 DEC. 14
Zaventem, Leuvensesteenweg 573	2001	19,065	1,080,405	1,000,853	76%
Zele, Lindestraat 7 - Baaikensstraat	2003 (2008)	41,220	1,581,447	1,282,468	100%
Zwevegem, Deerlijkstraat 58a	1980	74,382	1,255,140	1,318,649	100%
Zwijndrecht, Vitshoekstraat 12	2006 (2013)	49,696	1,738,681	1,669,593	100%
Four properties subject to rent collection have a fair value lower than 2.5 million euros. These are properties at Anderlecht, Frans Van Kalkenlaan 9 - Biestebroekkaai 300 - Walcourtstraat (Asar-toren) - Antwerp, Vrieskaai 59 - Estampuis, rue du Pont Bleu 21 and Willebroek, Koningin Astridlaan 14.		20,905	594,352	939,875	N/R
<b>NETHERLANDS (FULLY OWNED BY WDP)</b>		<b>905,419</b>	<b>43,388,653</b>	<b>39,608,159</b>	<b>98.9%</b>
Alkmaar, Berenkoog 48	1990	11,542	619,240	742,128	100%
Alphen aan den Rijn, Eikenlaan 32-34	2012	44,423	2,290,017	2,632,348	100%
Alphen aan den Rijn, J. Keplerweg 2	2005	14,741	687,427	216,339	29%
Amersfoort, Basicweg 1-3	1992	12,518	781,414	766,061	100%
Amsterdam, Hornweg 64	1992	15,834	711,843	754,927	100%
Barneveld, Nijverheidsweg 50-52	1981 (2013)	28,740	1,828,735	2,146,592	100%
Bleiswijk, Spectrumlaan 7-9	2014	11,281	658,680	153,668	100%
Breda, Hazeldonk 6462 and 6464	1996 (2006)	37,847	1,203,375	1,061,692	100%
Duiven, Innovatie 1	2006	55,028	1,312,770	886,170	100%
Echt (Susteren), Fahrenheitweg 1	2014	72,864	3,070,640	1,765,278	100%
Eindhoven, Park Forum 1129	2014	10,612	569,155	340,038	100%
Harderwijk, Archimedesstraat 9	(in progress)	N/R	N/R	N/R	N/R
Helmond, Sojadijk 2	2011	9,820	496,675	574,379	100%
Maastricht-Aachen (Beek), Engelandlaan 30	2011 (2012)	12,574	1,153,499	1,183,825	100%
Nieuwegein, Inundatiedok 34	2010 (2012)	19,765	1,152,475	1,335,773	100%

	BUILT IN (MOST RECENT RENOVATION / EXTENSION)	LETTABLE AREA (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE*	RENTAL INCOME IN 2014	OCCUPATION RATE ** 31 DEC. 14
Oss, Keltenweg 70	2012	25,004	1,127,655	974,947	100%
Oss, Menhirweg 15	2010 (2012)	9,551	801,300	872,712	100%
Raamsdonksveer, Zalmweg 27	1980 (2011)	9,745	355,050	461,336	100%
Ridderkerk, Handelsweg 20 and 25	2005 (2009)	43,194	3,158,200	5,501,190	100%
Roosendaal, Aanwas 9	2012	16,905	1,017,659	943,891	100%
Roosendaal, Borchwerf 23	1994	12,600	768,450	748,311	100%
Schiphol Logistic Parc, Incheonweg 7	2012	21,020	876,400	741,227	100%
Tiel, Medel 1A	2014	31,025	1,887,361	-	100%
Tilburg, Marga Klompéweg 11	2011	20,000	855,724	535,899	100%
Tilburg, Siriusstraat 7-9	2009	17,762	934,040	1,168,962	100%
Utrecht, Rutherfordweg 1	1992 (2009)	15,742	847,340	922,044	100%
Veghel, Doornhoek 3765	2006 (2011)	11,074	548,575	555,721	100%
Veghel, Kennedylaan 19	2002	10,275	618,642	672,695	100%
Veghel, Marshallweg 1	1990	81,227	3,130,168	2,904,530	100%
Venlo, Ampèrestraat 7-9	2011 (2012)	7,692	498,343	402,839	100%
Venlo, Edisonstraat 9	1990	32,539	1,572,180	1,080,621	100%
Venray, Newtonstraat 8	2013	17,440	679,416	688,487	100%
Venray, Wattstraat 2-6	2013	43,227	2,039,870	875,230	100%
Voorhout, Loosterweg 33	1987 (2007)	38,578	1,073,540	1,029,885	100%
Wijchem, Bijsterhuizen 2404	2010	15,619	860,520	1,420,324	100%
Zaltbommel, Heksekamp 7-9	2012	26,135	1,065,860	568,842	100%

	BUILT IN (MOST RECENT RENOVATION / EXTENSION)	LETTABLE AREA (IN M <sup>2</sup> )	ESTIMATED RENTAL VALUE*	RENTAL INCOME IN 2014	OCCUPATION RATE ** 31 DEC. 14
Zwolle, Lippestraat 15	2008	13,025	644,650	753,854	100%
Zwolle, Mindenstraat 7	2012	21,956	1,287,845	1,225,394	100%
Zwolle, Paderbornstraat 21	(in progress)	N/R	N/R	N/R	N/R
One property has a fair value lower than 2.5 million euros This is the property at Alphen aan den Rijn, H. Kamerlingh Onnesweg 3.		6,495	203,921	-	N/R
<b>FRANCE</b> (FULLY OWNED BY WDP)		<b>150,113</b>	<b>6,137,489</b>	<b>5,823,279</b>	<b>95.7%</b>
Aix-en-Provence, rue Gustave Eiffel 205	2000	19,161	727,835	809,079	100%
Lille - Libercourt, Zone Industrielle - Le Parc à Stock	2008	36,413	1,485,922	1,218,733	100%
Lille - Roncq, avenue de l'Europe 17	2003 (2006)	13,251	488,944	184,320	45%
Lille - Seclin, rue Marcel Dassault 16B	2008	13,224	554,432	664,957	100%
Lille - Templemars, route d'Ennetières 40	1989 (2008)	19,182	782,524	807,631	100%
Lille - Templemars, rue de l'Épinoxy 16B	1990	4,524	250,795	280,479	100%
Neuville-en-Ferrain, rue de Reckem 33	2006	13,434	521,710	341,552	100%
Vendin-le-Vieil, rue Calmette - rue des Frères Lumière	2004	30,924	1,325,327	1,516,528	100%
<b>ROMANIA</b> (51% OWNED BY WDP) ****		<b>15,579</b>	<b>791,768</b>	<b>525,448</b>	<b>100%</b>
Aricestii Rahtivani	2014	4,100	210,022	1,650	100%
Brasov	N/R	3,243	150,966	139,575	100%
Corbii Mari	N/R	N/R	N/R	N/R	N/R
Oarja	2012	8,237	430,780	381,705	100%
Seven properties have a fair value lower than 2.5 million euros These are the land at Agigea, Braila, Fundulea (2), Mihail Kogalniceanu, Paulesti and Sarulesti.	N/R	N/R	N/R	2,518	N/R
<b>TOTAL</b>		<b>2,432,230</b>	<b>101,421,802</b>	<b>95,034,259</b>	<b>97.4%</b>

\*\*\*\* These are always the site plus the land reserves.

## 2. Review of the logistics property market in Belgium, the Netherlands, France and Romania

### 1. Belgium

The Belgian logistics market performed well in 2014: a stable take-up throughout the year with no longer primarily leases of smaller units but now also a shift to various medium to large leases. The Brussels-Antwerp logistical axis continues to be in demand. Developers continue to be vigilant, although there is a shortage of high-grade buildings, especially buildings with a large surface area. Developers still prefer custom projects, as they can be handed over in a short space of time and a tenant is guaranteed. The popularity of Limburg and Liège is expected to increase, because of the threat of a shortage of available large distribution centres in the Brussels-Antwerp region.

### 2. Netherlands

The logistics property market continues to be driven by international trade with neighbouring countries, like Germany. The Netherlands is at the heart of European logistics. And Dutch infrastructure is of a very high quality. The logistics property market is attracting increasing interest from international chains that prefer a large surface area. The growing e-fulfilment market plays a major role in this. This type of DC is not immediately available, so build-to-suits are increasingly common, located in logistics hotspots outside of urban areas.

### 3. France

The development of the logistics property market goes hand in hand with a stuttering economy. There is primarily interest in A class warehouses on the north-south logistical axis. Rents remain stable, encouraged by the incentives offered to tenants. The rising take-up level catches the eye. The main clients are service providers (accounting for no less than 40% of take up in the second half of 2014). Speculative projects remain rare. Custom projects and high-grade existing buildings that already have all the right permits continue to be preferred. There is a shortage of available prime locations, which has prompted investors to use Core+ or Value added marketing methods to stimulate the reliable French market, resulting in a large number of ongoing due diligence procedures and agreements in principle.

### 4. Romania

The economic revival that began in 2013 continued throughout 2014. Optimism is growing in the Romanian industrial market. The demand for available space is growing gradually, but availability is lagging. That's because projects are not given the green light until they have been pre-let. Bucharest continues to be the centre of activity, followed by the region along the Rhine-Danube, Central Romania with Ploiesti-Brasov-Sibui and Western Romania with Cluj-Napoca-Oradea. Growing foreign interest is expected due to the availability of a skilled workforce at low wages, in combination with an improvement of the infrastructure.

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Sources: BNP Paribas Real Estate, Cushman & Wakefield  
and DTZ Zadelhoff

### 3. Conclusions of the property experts

Dear Sirs,

We are pleased to present to you our estimate of the value of the property portfolio of WDP Comm. VA at 31 December 2014.

WDP has appointed us as independent property experts to determine the investment value and fair value of its property portfolio. The estimates made take into account both the observations and definitions stated in the reports and the International Valuation Standards issued by IVSC.

The fair value is defined in IAS 40 as the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. IVSC considers these conditions to have been met if the definition of market value set out above is complied with. In addition, market value must reflect current rental agreements, the current gross margin of self-financing (or cash flow), the reasonable assumptions in respect of potential rental income and expected costs.

The administration costs must be adjusted in this context to the actual situation in the market. Following analysis of a large number of transactions the independent property experts acting on the request of listed property companies concluded in a working party that, since tax engineering takes place on a large scale in various forms (completely within the law), the impact of the transaction costs on large investment property in the Belgian market with a value of more than 2.5 million euros is limited to 2.5%. The value with additional costs borne by the seller therefore corresponds to the fair value plus 2.5% administration costs. Fair value is consequently calculated by dividing the value with additional costs borne by the seller by 1.025. Properties below the threshold of 2.5 million euros and foreign properties are subject to the usual registration regime and their fair value therefore equals the value with costs borne by the buyer.

As independent property experts we have a relevant and recognised professional qualification as well as recent experience with properties of a similar category and location to the properties being valued in the property portfolio of WDP.

The estimates of the properties take account of both current rental agreements and all rights and obligations arising from those agreements. Each property was estimated separately. The estimates do not take account of potential additional value that could be realised by offering the portfolio as a whole in the market. Our estimates also do not take account of marketing costs specific to a transaction, such as estate agents' fees or advertising costs. Our estimates are based on an annual inspection of the properties concerned and also take account of the information provided by WDP regarding the rental situation, surface areas, drafts or plans, rental costs and taxes relating to the property concerned, conformity and environmental pollution. The information provided was assessed to be accurate and complete. Our estimates are based on the assumption that any components not included do not affect the value of the property.

Each independent property expert is responsible for valuing the part of the portfolio that has been contractually assigned to him or her.

On the basis of the statements in the preceding paragraphs, we can confirm that the fair value of WDP's real estate property (excluding solar panels and assets held for sale) at 31 December 2014 was 1,490,731,435 euros (one billion four hundred ninety million seven hundred and thirty one thousand four hundred and thirty five euros).

Yours faithfully,

**KRIS PEETERMANS**

Head of Valuation & Advisory Belux |  
Cushman & Wakefield

**PHILIPPE JANSSENS**

CEO | Stadim

**JACQUES BOEVE**

Partner Valuations | DTZ Zadelhoff

**CAROLINE HUSSENOT**

Director of the International department |  
BNP Paribas Real Estate



# 8

## Corporate social responsibility

# 1. Sustainability, a cornerstone for generating a long-term return

As a leading logistical property partner, WDP has a strong sense of responsibility with regard to sustainable building, towards both its clients and its shareholders. Here, again, WDP adopts a long-term approach – one of the cornerstones in the company's strategy.

This includes an extensive study of the sustainable impact of every investment for all stakeholders. Some clients are looking for simple storage space, other require a high-tech logistical facility. WDP always takes the most responsible sustainability approach, whatever the choice. The possibilities of renewable energy and energy efficiency are studied in the design phase of both new builds and renovations. In consultation with the client, this improves the competitiveness of the tenant by driving down energy bills and strengthens the tenant's sustainability credentials through a more responsible impact on both people and planet.

As a logistical property partner we also wish to generate added value by creating synergies between clients, regions, cities, ports, public services and others to achieve smart logistics (including tri-modality and bundling).

WDP has the medium-term ambition to achieve carbon neutrality.

# 1. Vision and strategy

As we've said, the carbon neutrality of WDP's property portfolio is a medium term target. According to the definition of the UK's Department of Energy and Climate Change (DECC), 'Carbon neutral means that - through a transparent process of calculating emissions, reducing those emissions and offsetting residual emissions - net carbon emissions equal zero'. Organisations and individuals striving for carbon neutrality must first and foremost reduce carbon emissions so that only unavoidable emissions need to be offset. Carbon neutrality is usually achieved in two ways:

→ Offsetting the carbon emissions when fossil fuels are burnt by consuming renewable sources that generate an equal amount of useful energy. Using only renewable energy sources that do not produce any carbon emissions (the post-carbon economy).

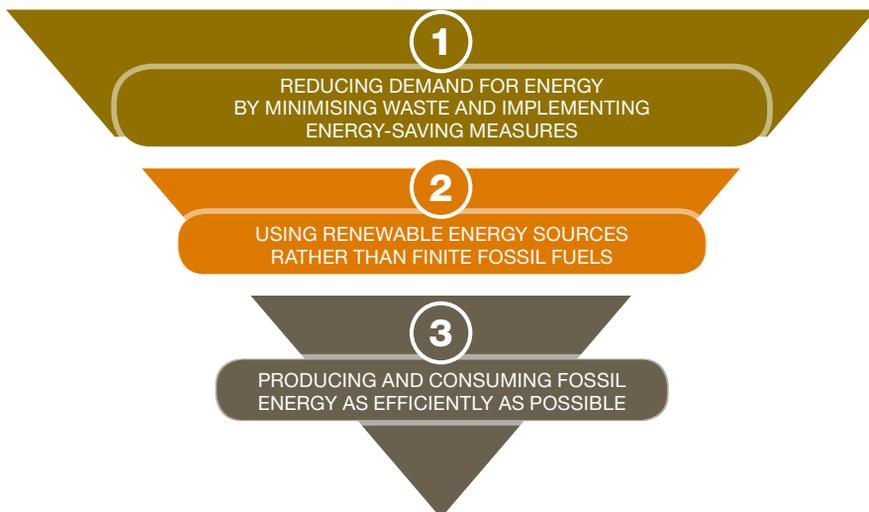
→ Offsetting carbon emissions by paying others to remove the equivalent volume of the carbon dioxide from the atmosphere – by funding climate projects to prevent greenhouse gas emissions in the future or by buying carbon credits to reduce or stop carbon emissions elsewhere.

The entire approach to avoidance, reduction and offsetting lowers our dependence on fossil fuels, while increasing the share of renewable energy is encouraged. It is a global approach that creates value by lowering the price of energy and lessens the impact on people and planet.

The carbon-neutral target of creating sustainable value through environmental responsibility demands a well-structured, economically viable approach. *Trias Energetica* is an established model we use to drive down our energy consumption and make the transition to sustainable energy consumption.

## The Trias Energetica\* concept:

The most sustainable energy is the energy you save.



\* Source: SenterNovem.

Calculating the carbon footprint of our main offices and our property portfolio has given us improved insight into the current situation, the opportunities and challenges. The carbon footprint calculation made by climate advisor CO2logic was based on the energy consumption of twenty-one monitored sites and the energy consumption of the main offices in Belgium. It gives WDP information about where the focus needs to be and where investments must be made to improve efficiency within the company.

### 1.1. Reduction

In recent years WDP has invested in a system to closely monitor a large percentage of the electricity and gas consumption of its property portfolio. This enables WDP to gain a clear understanding of current energy consumption and to respond more nimbly when anomalies are identified. High-quality monitoring is the foundation of a high-quality reduction strategy. WDP will use this monitoring system to compare the performance of its warehouses on an ongoing basis and focus renovation and site lighting efforts on those warehouses that are performing least well.

Stringent quality and performance standards need to be met if WDP's new large-scale warehouses are to achieve a *Very Good* rating on the BREEAM scale. This will safeguard the performance and value of our property portfolio for the coming years. For the first time, WDP expects to be given the *Excellent* certificate for the logistical sites under construction at Pommerenstraat 4A, Zwolle for tenant wehkamp.nl.

To further reduce the energy consumption (focusing on electricity) of its property portfolio, WDP invests in new lighting technologies (including LED and TL5), insulation and efficient heating and cooling solutions, such as phase change materials (PCM).

PCMs are used to store heat and cold. They can absorb heat within a given temperature range without undergoing a significant change in temperature. Instead, the absorption or release of heat changes the general condition of the material. Some materials are able to store large amounts of energy as they melt. This energy is released during crystallisation. The material's temperature remains virtually constant during melting and crystallisation. This explains the alternative name of latent heat storage. Large amounts of heat can be stored within comparably small temperature ranges by using materials with high melting points.

In April 2014 WDP hosted its first Energy Efficiency Event. As part of its further investment in sustainability, the GVV/SIR set up this event to give clients and suppliers concrete examples of cost-saving sustainability measures that can be taken right now in the logistical sector. Together with such renowned companies as Tesla, Electrabel, Volvo Trucks, D'ieren and Veko Lighting, interested parties could find responses to sustainability issues in our industry in various workshops. WDP also presented its energy efficiency tool. This tool gives an indication of the energy costs and carbon emissions of a given warehouse. Five different scenarios can be compared, based on various parameters.

## 1.2. Offsetting

WDP currently disposes of installed green energy power of 30 MWp<sup>1</sup> through investments in solar panels for the roofs of its buildings in Belgium (16 MWp) and Romania (14 MWp). Two dedicated solar parks are also operational in Sarulesti and Fundulea, Romania. And in February 2015 WDP signed an agreement in principle to acquire two PV systems with combined installed power of 3 MWp on the roof of the newly acquired MLB site in Bornem, as a result of which the total installed power will be 33 MWp<sup>1,2</sup>.

WDP is currently studying additional investments in solar and wind power, geothermal energy and biomass. Decisions to invest are dependent on a low-risk assessment and a yield pattern comparable with its existing logistical property portfolio.

## 1.3. Recovery

Our approach to sustainability benefits our clients, WDP shareholders, external stakeholders and WDP itself. Our vision and strategy for the WDP property portfolio will reduce the total cost of use of the properties by minimising the price of energy per square metre and the carbon footprint of WDP and our clients. Our dependence on fossil fuels will also be reduced, as will the risk of price fluctuations, which are inherent to the turbulent markets. Our impact and the impact of our clients on both planet and people will be reduced. This approach is also expected to increase the value of our property.

But WDP's influence and support is not limited to warehouses. By developing synergies between clients, regions, cities, ports and public services to encourage smart logistical activities (including tri-modality and bundling),

we will lower the negative impact on our clients of transport restrictions (such as carbon taxing) and improve efficiency while traffic is reduced in and around cities.

### Multimodal transport and bundling

Multimodal transport means choosing the most suitable mode of transport with due consideration for its characteristics with regard to product flow and logistical requirements. In some cases this may be unimodal transport by road, rail or waterway; in other cases combining more than one mode of transport is the best solution, such as inland shipping together with road transport by truck. *Co-modality* is often used in this context, where the stress is on the strengths of the various modes of transport. The term *synchro-modality* refers to the parallel use of various modes of transport.

That means that the shipper or the transport partner has a choice of mode.

Clear in our mind is that multimodal sites lower the total cost, improve the level of the service and increase the sustainability of the supply chain, as well as anticipating the logistical needs of tomorrow. In Belgium WDP is able to offer multimodal sites to its clients, each perfectly located. The first is *WDPort of Ghent Logistic Park*, while the second is a site in Meerhout. The premises on the Cargovil industrial estate in Vilvoorde underscore WDP's confidence in this future-oriented approach to sustainable logistics. The equipping of specific XXL platforms and FMCG<sup>3</sup> campuses (like the announced sites in Tiel in the Netherlands and Bornem in Belgium) also enable bundling of logistical flows to optimise the client's supply chain.

1 Based on 100% of the investment.

2 See also 5.9. *Management report - Transactions and realisation – Significant events after the balance sheet date* on page 54.

3 FMCG stands for Fast Moving Consumer Goods.

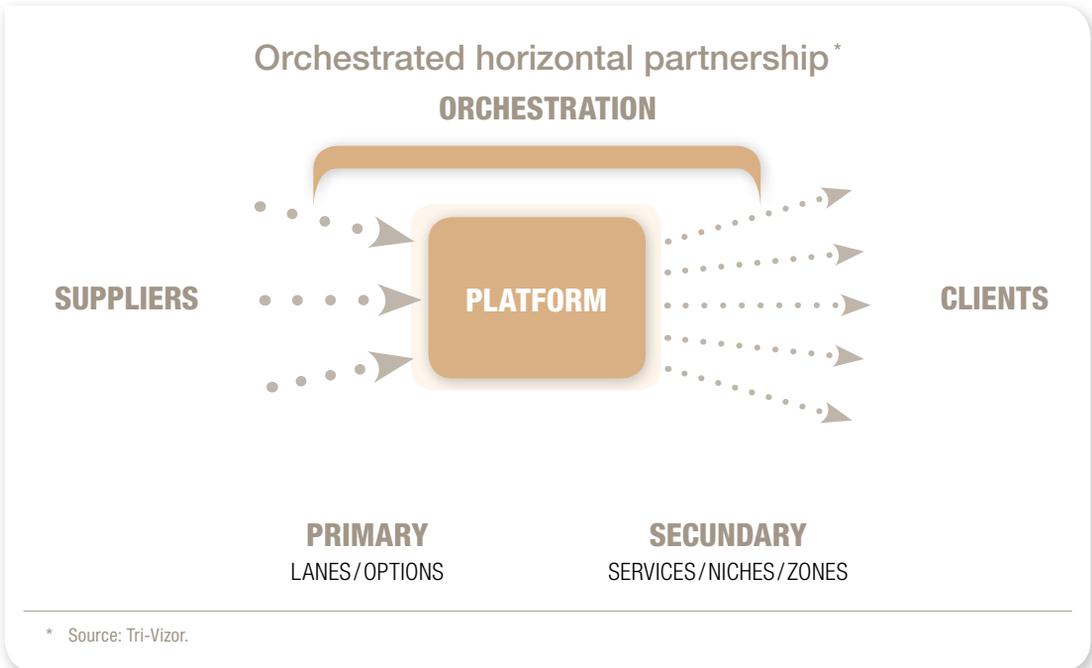
**Urban transport**

One of the options for ensuring sustainable urban transport is the establishment of a viable, sustainable urban distribution platform, which is based on orchestrated horizontal partnership. This concept has shown that the efficiency of goods transport can be significantly improved, reducing fuel consumption, greenhouse gas emissions and other inconveniences connected with transport.

An Orchestrated horizontal partnership unites all participants in the goods transport chain (including suppliers, loaders, unloaders, multimodal platforms and government agencies) and an orchestrator. The purpose of the partnership is to improve the efficiency of the transport chain and save costs.

This is achieved by proactively combining cargoes to increase truck loads and to achieve economies of scale. The orchestrator is a small, neutral independent partner functioning as manager, trustee and referrer in the community. In that sense, WDP is able to act as a partner in such a partnership, for instance by offering strategic locations in the direct vicinity of good access and water and/or rail (see also *Multimodal transport and bundling* as discussed earlier in this chapter).

The graphic below shows that incoming and outgoing flows must be integrated in the urban distribution platform.



\* Source: Tri-Vizor.

## 2. Sustainable property management

Industrial activities – and that goes for property too – inherently have an impact on the natural environment in all of its facets and the people that live and work in and around the buildings. As a sustainable, responsible business, WDP strives to constantly develop its portfolio while also working to constantly minimise its impact on the environment and natural resources. WDP sets itself the goal of reducing its eco footprint every year by focusing on land and water use, waste flows, transport, sustainable materials and renewable energy.

### 1. Soil studies

Before acquiring a building or piece of land WDP always conducts an in-depth study of the environmental risks or irregularities that could arise from previous high-risk activities. As soon as there are suspicions of contamination, a study is conducted into the quality of the soil and the groundwater. If the soil proves to be contaminated, WDP makes sure that everything is done to control and eliminate this risk. Systems that potentially entail a high risk continue to be inspected regularly after the building is taken into use, in accordance with the Articles of Association and applicable laws. WDP also complies with all national and regional regulations with regard to soil certificates and other obligations connected to uncontaminated soil.

## 2. Environmental and town-planning permits

WDP has the required official environmental and town-planning permits for all buildings and systems, in accordance with the articles of association and applicable laws. If the tenant is responsible for gaining special permits – such as a compulsory environmental permit – WDP will strongly encourage the tenant to make all necessary arrangements as soon as possible.

The local laws and regulations regarding buildings and systems are closely monitored and implemented. Permits are immediately updated in the event of changes to laws or technical systems.

## 3 Inspection of technical and security systems

All technical and security systems installed in the buildings in the WDP portfolio must be regularly inspected, either on the initiative of WDP or on the tenant's initiative. In the latter case, WDP also closely monitors the quality of the inspection. We involve independent and/or in-house experts in the monitoring process.

## 4. Reducing greenhouse gas emissions by coolants

WDP fully supports the EU's policy of deterring the use of synthetic coolants. To minimise the emission of chlorofluorocarbons (CFCs), wherever possible WDP installs state-of-the-art air conditioning systems based on natural, ozone-friendly coolants, such as ammonia and carbon dioxide. This is already the case at the properties in Bornem (Rijksweg 19) and Londerzeel (Nijverheidsstraat 15) in Belgium and Venray (Newtonstraat 8) in the Netherlands. All air conditioning systems are also regularly inspected. This is important, because well-maintained equipment continues to work very efficiently, keeping energy consumption low, which is good for the environment.

## 5. Other efficient heating and cooling solutions

The BREEAM-certified buildings in Nieuwegein and Helmond are the first properties in the WDP portfolio to boast new technology that stores heat and cold in the soil to heat or cool the buildings depending on the time of year.

This is another area where WDP is blazing a trail in the logistical industry. The technology will also be introduced in Zwolle when the premises for wehkamp.nl have been completed. Customised heating can also be provided by solar boilers, like those installed on the roof of the building at the Schiphol Logistics Park (Incheonweg 7) for Rapid Logistics.

## 6. Removing asbestos

Although the operator is technically responsible for removing asbestos rather than the owner, both existing buildings and properties lined up for acquisition are always inspected by experts to identify any asbestos. If there is a potential risk to the health of the people who use the building the asbestos is removed in accordance with standard procedures and all the articles of association and applicable laws. If the experts decide that the asbestos does not pose a threat due to how it is used in the existing situation, this is deemed to be a latent risk, which will be regularly evaluated. As soon as the risk increases – if the building falls vacant or there are amendments to the legal framework, for instance – the asbestos is immediately removed. Maintenance or repairs are performed to simplify removal.

## 7. Waste recycling

WDP encourages its employees to sort their waste. We separate paper, organic waste, glass, residual waste and other water streams at all our offices in accordance with the rules of the local waste collector.

Tenants are also encouraged to sort and reduce their waste. Waste from properties built in accordance with BREEAM guidelines (see next page) is sorted into four to six streams and processed by certified waste management companies. As well as using a certified company to collect waste, WDP also endeavours to recycle waste on the building site. WDP has also opted for prefab structures to further reduce waste volumes on building sites.

## 8. Energy efficiency and EPB regulations

WDP undertakes to minimise energy consumption in the properties that form part of its portfolio. This is done by full insulation of walls and roofs (by using a heat resistance of at least 2.5 m<sup>2</sup>K/W and 3.2 m<sup>2</sup>K/W respectively). Furthermore, we also choose the most cost-effective, energy-efficient heating, ventilation and air conditioning options. The sustainable electrical power, heating and insulation projects are specially designed to reduce carbon emissions at the storage facilities in the portfolio while reducing the tenant's energy bill.

This accent on sustainability goes not only for new projects, because many old sites in the portfolio are being upgraded to efficient, sustainable state-of-the-art properties.

Since 1 January 2006 all new-build and renovation projects requiring a town-planning permit in the European Union under EU law must comply with the Energy Performance of Buildings (EPB) Regulations, which set the standards for energy performance and air conditioning.

These EPB standards set binding thermal insulation and ventilation requirements. For new-build projects the technical systems are also considered, for which the calculation of the total energy performance level (E level) is demanded. For existing buildings, too, the European Directive provides for the introduction of an EPB certificate specifying the building's energy performance.

All projects completed by WDP in 2014 meet these standards. WDP's target is to achieve an E level below the level required by law.

## 9. BREEAM

BREEAM (Building Research Establishment Environmental Assessment Method) is a method for certifying the sustainability of buildings throughout their useful life. Its multi-criteria approach distinguishes BREEAM, Europe's most generally accepted sustainability standard for buildings, from other methods. The building certification process evaluates land use, environmental aspects, the building process, water consumption, waste, contaminations, transport, equipment and materials, health and comfort, alongside energy consumption.

Buildings are given an overall rating of *Acceptable*<sup>1</sup>, *Pass*, *Good*, *Very Good*, *Excellent* or *Outstanding*.

Currently, 9% of the WDP portfolio (based on contractual rental income) is BREEAM-certified. WDP has targeted a BREEAM certificate for the new project under construction in Willebroek

1 This score applies solely to *BREEAM In-Use*.

### BREEAM WITHIN THE WDP PORTFOLIO

SITE	BREEAM RATING
Schiphol Logistics Parc (NL), Incheonweg 7	★★★★☆
Wijchen (NL), Bijsterhuizen	★★★★☆
Tilburg (NL), Siriusstraat 7-9	★★★★☆
Helmond (NL), Sojadijk 2	★★★★☆
Nieuwegein (NL), Inundatiedok 14	★★★★☆
Willebroek (B), Koningin Astridlaan 16	★★★★☆ (certification ongoing)
Willebroek (B), Koningin Astridlaan 14	★★★★☆
Venray (NL), Newtonstraat 8	★★★★☆ (certification ongoing)
Zwolle (NL), Paderbornstraat 21	★★★★☆ (certification ongoing)
Schiphol Logistics Parc (NL), Pudongweg 3	★★★★☆ (certification ongoing)
Tiel (NL), Medel 1A	★★★★☆ (certification ongoing)

→ **NO SCORE**

→ **ACCEPTABLE**<sup>\*</sup> ★☆☆☆☆

→ **PASS** ★★☆☆☆

→ **GOOD** ★★★☆☆

→ **VERY GOOD** ★★★★☆

→ **EXCELLENT** ★★★★★

→ **OUTSTANDING** ★★★★★★

\* This score applies solely to BREEAM In-Use.

(Koningin Astridlaan 16) (expected rating: *Very Good*), Venray (Newtonstraat 8) (expected rating: *Good*), Zwolle (Paderbornstraat 21) (expected rating: *Excellent*) and Schiphol Logistic Parc (Pudongweg 3) (expected rating: *Very Good*) and Tiel (Medel 1A) (expected rating: *Very Good*) (see also 5.4. *Management report - Transactions and realisations in 4. Investment properties under development for own account with the purpose of being rented out*).

WDP is firmly convinced that the existing assets have great potential. A more sustainable building and management also mean lower costs and higher margins.

The methodology enables the evaluation of the total sustainability of the assets and their benchmarking, as well as achieving WDP's objectives.

When designing a new building the carbon footprint is determined for ten or more years into the future, so WDP will impose strict criteria here.

With that in mind, the goal is to achieve a minimum BREAAAM rating of *Very Good* for all new buildings exceeding 5,000 m<sup>2</sup>.

## 10. Solar energy

In 2007 WDP launched a solar energy project to help achieve its ambition of a carbon-neutral portfolio in the medium term. The installed green energy power is 33 MWp, generated by solar panels at around 30 sites in Belgium (19 MWp) and Romania (14 MWp). Around 55% of green energy generated at these sites is consumed by tenants; the rest is fed into the national grid. This energy is charged to the tenant and/or energy supplier on a monthly basis. Additionally, WDP generates income from green energy certificates awarded in Belgium and Romania after the system was taken into use. See also 1.2. *Offsetting* on page 147.

Solar energy is also captured by solar boilers and heat pumps (see also 2.5. *Other efficient heating and cooling solutions*).

## 11. Day-to-day sustainability measures with regard to property

Opportunities for reduced consumption at the various sites can be identified by monitoring electricity, gas and water consumption.

Both BREAAAM and the carbon footprint of the existing assets will facilitate the assessment and monitoring of building ratings and performances. Extra energy meters will eliminate the current rating uncertainties across the entire portfolio and ensure the rating can be properly monitored.

### New lighting technologies

The European Commission banned the manufacture of inefficient standard TL8 lights in 2010. WDP now uses high-frequency TL5 lights, which are equipped with battery voltage lamp ignition. As well as being more energy-efficient, these lights last longer and have a higher lumen. Energy efficiency is improved further when the lights are linked to motion detectors with a dimmer. In the course of 2014 the existing TL8 lights were replaced by better adapted low-energy TL5 lighting in Boom (Langelei 114-116 – Industrieweg 1), Belgium, and Roosendaal (Borchwerf 23), the Netherlands. A number of premises in the Netherlands were equipped with new skylights (Amsterdam, Hornweg 64 – Alkmaar, Berenkoog 48 – Amersfoort, Basicweg 1-3), which generated an immediate and significant energy saving.

WDP is also examining the large-scale introduction of LED lights at its warehouses. Besides the longer life and improved energy efficiency, LED lights also offer numerous other advantages over TL lights, including fewer start-up problems and lower heat emissions, especially in a cooled warehouse.

Besides the new-build in Asse (Mollem) (Zone 5 no. 200) from 2012, the warehouses in Zaltbommel (Heksekamp 7-9) and Venray (Newtonstraat 8) have also been equipped with LED lighting.

**Water consumption**

To reduce water consumption WDP uses such means as infrared motion detectors on taps and urinals. As a consequence, collected and reused rainwater can be used to flush the toilets. Leak detection systems also prevent unnecessary water loss.

## 12. Sustainable financing

WDP’s sustainability awareness is also proven by its funding of energy efficiency and eco-friendly measures. For this type of financing, WDP works with Triodos Bank.

## 13. Energy consumption benchmark

The benchmark study of twenty-one monitored Belgian WDP sites in 2012 shows that the monitored property portfolio achieves a better energy consumption performance than the standards set by ISA (2011), BIM (2009), Agentschap NL (2008) and the Royal Commission on Environmental Pollution (2006).

The study results were predominately good. A quick-scan energy audit will be conducted on buildings with the lowest rating to achieve a better result. The benchmark serves as a functional guideline for sustainable measures in the future.

### EXTERNAL BENCHMARK

SUSTAINABILITY PERFORMANCE MEASURE	UNITS	ISA 2011	BIM <sup>1</sup> (2009)	AGENTSCHAP NL (2008) <sup>2</sup>	ROYAL COMMISSION ON ENVIRONMENT POLLUTION UK (2006) <sup>3</sup>	WDP (21 SITES) <sup>4</sup>
Energy intensity of the building	kWh/m <sup>2</sup> /year	117	145	104	145	<b>99</b>
Greenhouse gas intensity from energy and the building	kg CO <sub>2</sub> e/m <sup>2</sup> /year	78	-	-	-	<b>14</b>

1 Wholesale and retail > 5,000 m<sup>2</sup>.  
Electricity: 89 kWh/m<sup>2</sup>, gas: 56 kWh/m<sup>2</sup>.  
2 Wholesale. Electricity: 65 kWh/m<sup>2</sup>, gas: 42 kWh/m<sup>2</sup>.  
3 Electricity: 81 kWh/m<sup>2</sup>, gas: 64 kWh/m<sup>2</sup>.

4 These results are based on the twenty-one sites where energy consumption is measured. Based on the figures for 2012 as prepared by an independent consultant. Comparable figures were measured for 2013 based on internal analysis.

### 3. Corporate social responsibility linked to WDP's own activities

Although most of our carbon footprint can be attributed to our property portfolio, we also wish to reduce the carbon footprint of our business activities and apply the same principles to our main office and our daily operational measures.

#### 1. Day-to-day sustainability measures within the organisation

WDP has also implemented measures in its day-to-day business to reduce its footprint, including digital document management. Paper volumes can be slashed by digitising incoming documents and saving them on servers. The use of the electronic enterprise resource (ERP) planning system SAP Real Estate (see below) helps reduce paper waste.

Although paper consumption is unavoidable, we endeavour to minimise it by introducing minor but effective measures such as two-sided printing. An additional advantage is that efficient high-capacity printers and copiers produce less waste and lead to lower energy consumption.

All the paper consumed within WDP is sourced from sustainably managed forests and is FSC-certified.

WDP has introduced the same green philosophy for its fleet management, choosing more efficient engine technology. Vehicles consume less fuel and emit less carbon dioxide, particles and nitrogen oxide. The fleet now also includes hybrid vehicles, in which the advantages of electrical engines (when driving at lower speeds) are combined with the advantages of a very efficient diesel engine, with due consideration for fuel efficiency and reduced air pollution.

#### 2. Sustainability and ERP

Sustainable enterprise is, of course, about more than simply using eco-friendly materials and technologies. It also includes optimising the day-to-day procedures and processes to generate a maximum yield from as little energy and material as possible. That is another way we have again created value for all stakeholders. To achieve this, WDP uses the enterprise resource planning (ERP) system SAP Real Estate, which also improves the transparency of business processes and sustainability procedures.

### 3. WDP's carbon footprint

Following the analyses conducted for the calculation of the carbon footprint by sustainable development company CO2logic in 2011, WDP continues to work hard to reduce emissions. Day to day, WDP studies potential measures and has drawn up a new action plan that impacts the property portfolio and the company's own offices. This enables WDP to fulfil its ambition to slash carbon emissions by 20% by 2015.

## 4. General reporting scoreboard

### INVESTMENT PROPERTY

SCOPE	TARGET	RESULTS	COMPLETION	ADVANCEMENT
Property investments	Test projects	<p>In recent years WDP has conducted various test projects, including LED lighting, heat/cold storage, light dimming and heat recovery from coolers. In doing so, WDP has gained experience in new technologies, which, after positive evaluation, can be applied to several buildings.</p> <p>WDP advocates test projects as part of warehouse studies in the future.</p>	In progress	N/R
	Carbon footprint calculation (benchmark)	<p>In 2013 the carbon footprint of WDP's investment property was calculated for 2012. The scope of the study was limited to energy-related data (scope 1 and 2 of the GHG Protocol). The calculation was based on data from twenty-one monitored buildings.</p> <p>The results will be used as a benchmark for a comparison of the results from future years.</p>	2013	N/R
	Carbon footprint update	The carbon footprint calculation will be regularly recalculated going forward.	2014	N/R
	Energy measurement	<p>The energy consumption of twenty-one sites was measured digitally over the period 2008-12. The energy consumption of other buildings is not yet known in detail.</p> <p>To get a correct picture of the total energy consumption of the WDP portfolio, WDP plans to increase the number of monitored buildings in the future on a systematic basis.</p>	2018	65%

## INVESTMENT PROPERTY

SCOPE	TARGET	RESULTS	COMPLETION	ADVANCEMENT
Property investments	Renewable energy	<p>Currently the installed green energy power at WDP is 33 MWp, generated by solar panels at around thirty sites in Belgium (19 MWp) and Romania (14 MWp).</p> <p>WDP is currently studying whether more renewable energy can be generated from existing and new sources, based on a low-risk assessment and an equivalent yield pattern as property investment.</p>	In progress	65%
Property investments (existing buildings)	Reducing energy consumption in existing buildings	<p>The carbon footprint report for 2012 drawn up in early 2013 shows that consumption at some sites is higher than average energy consumption over the twenty-one sites studied.</p> <p>WDP has conducted an energy quick-scan at the sites performing less well and is establishing further actions to reduce energy consumption and to raise tenant awareness.</p>	In progress	30%
	Green electricity	In 2013 the energy contract with Electrabel was renewed, under which tenants now consume green energy only, to the exclusion of grey energy.	2013	100%
	Better energy performances than required by law	<p>Since 2006 the EU directive on the energy performance of buildings has urged member states to introduce energy regulations.</p> <p>WDP is committed to complying with these regulations and to achieving a lower E level than laid down in law.</p>	In progress	N/R
Investment property (new buildings)	BREEAM certification	<p>Since 2010 part of WDP's policy is to obtain BREEAM certification for new builds and to include these criteria in the design process.</p> <p>WDP is committed to obtaining at least a <i>Very Good</i> rating for every building of more than 5,000 m<sup>2</sup>.</p>	In progress	N/R

## MAIN OFFICES

SCOPE	TARGET	RESULTS	COMPLETION	ADVANCEMENT
Main offices	Carbon footprint calculation (benchmark)	The carbon footprint of the WDP offices in Belgium, the Netherlands and Romania was calculated for 2011. Bearing in mind that this is the first calculation of its kind, the results will be used as a benchmark for the results of future years.	2012	100%
	Reducing energy consumption	WDP conducted an energy quick-scan for its offices to identify and convert quick win opportunities.	2013	100%
	Reducing paper consumption	WDP reduces paper consumption at its offices. WDP has changed the standard printer setting to two-sided printing.	In progress	N/R

## MOBILITY

SCOPE	TARGET	RESULTS	COMPLETION	ADVANCEMENT
Main offices	Reducing carbon emissions by company vehicles	WDP proposes the systematic reduction in the emissions of its fleet. This will be achieved by upgrading the fleet, by regularly checking tyre pressure and by introducing eco-driving training for staff.	2013-16	15%
Property investments	Reducing carbon emissions in logistical activities	WDP makes efforts to reduce its logistics-related carbon emissions by introducing new mobility concepts like multi-modality and bundling. This is already applied at the new sites in Meerhout and Vilvoorde, and at <i>WDPort of Ghent Logistic Park</i> . The equipping of specific XXL platforms and FMCG <sup>1</sup> campuses (like the sites in Tiel in the Netherlands and Bornem in Belgium announced in 2014) also enable bundling of logistical flows to optimise the client's supply chain.	2013-16	20%

1 FMCG stands for Fast Moving Consumer Goods.

## RAISING AWARENESS

SCOPE	TARGET	RESULTS	COMPLETION	ADVANCEMENT
Main office and investment property	Reducing the carbon footprint of suppliers	Bearing in mind that the sustainability behaviour of suppliers has an impact on the sustainability of the entire supply chain, WDP has drawn up a plan to reduce the carbon footprint of its suppliers and to use the carbon performance ladder to assess suppliers. In April 2014 WDP hosted its first Energy Efficiency Event. This gave clients and suppliers concrete examples of cost-saving sustainability measures that can be taken right now in the logistical sector.	2013-16	10%

## COMMUNICATION

SCOPE	TARGET	RESULTS	COMPLETION	ADVANCEMENT
Main office and investment property	Publication of sustainability report	WDP reports on its sustainability policy every year.	2014	100%
	Sustainability website	WDP's sustainability report/policy should be easy to access at its website.	In progress	0%
	Energy efficiency tool	This tool gives an indication of the energy costs and carbon emissions of a given warehouse. Five different scenarios can be compared, based on various parameters.	2014	100%
	Carbon-friendly printing of the annual report	WDP limits the number of hard copies and encourages people to read annual reports online. Hard copies are printed on FSC-/PEFC-labelled paper.	2014	100%

We hope that this sustainability report shows how strongly WDP believes in creating value for clients and shareholders by reducing energy costs, reducing dependence on fossil fuels and reducing the impact on the environment. We will work closely with clients to achieve this.

We aim to prioritise actions that balance the advantages for people, planet and prosperity. Our solid sustainability strategy is the best way to improve our financial performance, strengthen our relations with stakeholders, manage risks better, maximise business opportunities and create value.

your operations

faster

smoother

and more

cost-effective

# 9

## Declarations by the statutory manager

WDP's statutory manager declares that no government interventions, lawsuits or arbitrations exist that could influence – or in the recent past influenced – WDP's financial position or its yield. It also declares that, to its knowledge, no circumstances or facts exist that could lead to such government interventions, lawsuits or arbitrations.

Furthermore, the manager declares that, to its knowledge:

- the annual accounts, drawn up in accordance with the applicable standards for annual accounts, give a true and fair view of the group's equity, financial position and of the results of the issuer and of the companies taken up into the consolidation;
- the annual financial report gives a true and fair view of the development and results of the company and of the issuer's position and of the companies taken up into the consolidation, along with a description of the main risks and uncertainties they face.

WDP declares that the information provided by the experts and the independent surveyor has been faithfully reproduced. To its knowledge, and based on what it has been able to deduce from the information published by the experts and the independent surveyor, no facts were omitted that would render the information provided incorrect or misleading.

This annual financial report contains statements referring to the future. Such statements involve unknown risks, insecurities and other factors that could result in the current results, financial position, performance and realisations differing from any future results, financial position, performance and realisations expressed or implicated by such statements referring to the future. Given these uncertain factors, such statements referring to the future do not give any guarantees.

WDP's statutory manager is responsible for the information provided in this annual financial report.

The statutory manager has made all reasonable efforts to verify this information. He declares that, to his knowledge, the data in this annual financial report are a fair presentation of reality, and that no information has been omitted which would, if reported, alter the effect of this annual report.

WDP's statutory manager also reports that the statutory auditor and the property experts have approved the inclusion of the content of their respective report and conclusions in the annual financial report, and that they have approved the content and form in which this section is included in the annual financial report.

For confidentiality reasons, the full report of the property experts has not been included and cannot be consulted.

The statutory manager of WDP declares that there have been no significant changes in the financial or commercial position of the group after 31 December 2014.



stability  
and **growth**

# 10

## Financial statements

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// 1.

2014 annual  
consolidated  
financial statements

## Profit and loss account

IN EUROS (X 1,000)	NOTE	31 DEC. 14	31 DEC. 13 restated
<b>I. RENTAL INCOME</b>		<b>94,509</b>	<b>83,792</b>
Rents	VIII	94,509	83,467
Indemnification for early termination of lease		0	324
<b>III. RENTAL CHARGES</b>		<b>-1,071</b>	<b>-1,207</b>
Rent to be paid for leased premises		-738	-651
Provision for doubtful debtors (additions)	XVI	-970	-908
Provision for doubtful debtors (reversals)	XVI	636	352
<b>NET RENTAL RESULT</b>		<b>93,438</b>	<b>82,585</b>
<b>V. RECOVERY OF RENTAL CHARGES NORMALLY PAID BY THE TENANT ON LET PROPERTIES</b>		<b>6,389</b>	<b>6,415</b>
Re-invoicing rental charges paid out by the owner		2,175	2,650
Re-invoicing advance property levy and taxes on let buildings		4,214	3,765
<b>VII. RENTAL CHARGES AND TAXES NORMALLY PAID BY THE TENANT ON LET PROPERTIES</b>		<b>-7,815</b>	<b>-7,356</b>
Rental charges paid out by the owner		-2,286	-2,789
Withholding taxes and taxes on let properties		-5,529	-4,567
<b>VIII. OTHER INCOME AND CHARGES RELATED TO LEASES</b>		<b>9,812</b>	<b>7,386</b>
Property management fees		674	716
Other operating income / costs		2,318	318
Income from solar energy	XIII	6,819	6,353
<b>PROPERTY RESULT</b>		<b>101,824</b>	<b>89,030</b>
<b>IX. TECHNICAL COSTS</b>		<b>-1,757</b>	<b>-1,470</b>
Recurrent technical costs		-1,764	-1,493
Repairs		-1,175	-1,082
Insurance premiums		-590	-410
Non-recurrent technical costs		7	22
Accidents		-409	-94
Claims paid by insurers		416	117
<b>X. COMMERCIAL COSTS</b>		<b>-373</b>	<b>-357</b>
Agency commissions		-144	-208
Advertising		-120	-72
Lawyers' fees and legal charges		-109	-77
<b>XII. PROPERTY MANAGEMENT COSTS</b>		<b>-701</b>	<b>-661</b>
Fees paid to external managers		0	0
(Internal) property management costs		-701	-661
<b>PROPERTY CHARGES</b>		<b>-2,830</b>	<b>-2,488</b>
<b>PROPERTY OPERATING RESULTS</b>		<b>98,993</b>	<b>86,542</b>
<b>XIV. GENERAL COMPANY EXPENSES</b>		<b>-5,535</b>	<b>-4,760</b>
Depreciation and write-down on solar panels		-2,556	N/R

IN EUROS (X 1,000)	NOTE	31 DEC. 14	31 DEC. 13 restated
<b>OPERATING RESULT (BEFORE RESULT ON PORTFOLIO)</b>		<b>90,902</b>	<b>81,782</b>
<b>XVI. RESULT ON DISPOSALS OF INVESTMENT PROPERTY</b>	IX	<b>13</b>	<b>651</b>
Net property sales (sales price - transaction costs)		1,125	34,930
Book value of properties sold		-1,112	-34,279
<b>XVIII. VARIATIONS IN THE FAIR VALUE OF INVESTMENT PROPERTY</b>	XII	<b>20,145</b>	<b>-277</b>
Positive variations in the fair value of investment property		31,942	11,529
Negative variations in the fair value of investment property		-11,729	-12,815
Variations in the fair value of assets under construction (+/-)		-68	1,010
<b>OPERATING RESULT</b>		<b>111,060</b>	<b>82,157</b>
<b>XX. FINANCIAL INCOME</b>		<b>1,301</b>	<b>2,725</b>
Interests and dividends received		650	1,117
Other financial income		652	1,608
<b>XXI. NET INTEREST CHARGES</b>		<b>-26,272</b>	<b>-24,014</b>
Interest on loans		-12,475	-7,727
Interest capitalised during construction		2,023	470
Cost of permitted hedging instruments		-15,703	-16,488
Income from permitted hedging instruments		0	0
Other interest charges		-118	-270
<b>XXII. OTHER FINANCIAL CHARGES</b>		<b>-407</b>	<b>-143</b>
Bank charges and other commissions		-45	-37
Other financial charges		-362	-107
<b>XXIII. MOVEMENTS IN THE FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES</b>	XIV	<b>-19,375</b>	<b>20,837</b>
<b>FINANCIAL RESULT</b>	X	<b>-44,752</b>	<b>-595</b>
<b>XXIV. SHARE IN THE RESULT OF ASSOCIATED COMPANIES AND JOINT VENTURES</b>		<b>-927</b>	<b>-1,517</b>
<b>PRE-TAX RESULT</b>		<b>65,381</b>	<b>80,044</b>
<b>XXV. CORPORATE TAX</b>		<b>-631</b>	<b>-370</b>
<b>XXVI. EXIT TAX</b>		<b>0</b>	<b>0</b>
<b>TAXES</b>	XI	<b>-631</b>	<b>-370</b>
<b>NET RESULT</b>		<b>64,750</b>	<b>79,674</b>

## Statement of overall result

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>I. NET RESULT</b>	<b>64,750</b>	<b>79,674</b>
<b>II. OTHER ELEMENTS OF THE OVERALL RESULT (RECOVERABLE THROUGH PROFIT AND LOSS)</b>	<b>1,169</b>	<b>-2,041</b>
H. Other elements of the overall result after tax	1,169	-2,041
Revaluation of the solar panels in Belgium	-139	-3,596
Revaluation of the solar panels in joint ventures	1,308	1,555
<b>OVERALL RESULT</b>	<b>65,919</b>	<b>77,634</b>
Attributable to:		
Shareholders of the group	65,919	77,634

## Other components of comprehensive income

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>NET CURRENT RESULT</b>		
Net current result (including share in the result of joint ventures) (EPRA)	67,337	59,554
Result on the portfolio (including share in the result of joint ventures) (IAS 40) *	19,703	-717
Revaluation of financial instruments (IAS 39)	-19,375	20,837
Depreciation and write-down on solar panels (including share in the result of joint ventures) (IAS 16)	-2,916	N/R
<b>NET RESULT (IFRS)</b>	<b>64,750</b>	<b>79,674</b>
<b>IN EUROS (PER SHARE) **</b>	<b>31 DEC. 14</b>	<b>31 DEC. 13 restated</b>
<b>NET CURRENT RESULT / SHARE</b>		
Net current result (including share in the result of joint ventures) (EPRA)	4.10	3.85
Result on the portfolio (including share in the result of joint ventures) (IAS 40) *	1.20	-0.05
Revaluation of financial instruments (IAS 39)	-1.18	1.35
Depreciation and write-down on solar panels (including share in the result of joint ventures) (IAS 16)	-0.18	N/R
<b>NET RESULT (IFRS)</b>	<b>3.94</b>	<b>5.15</b>
<b>IN EUROS (PER SHARE) (DILUTED) **</b>	<b>31 DEC. 14</b>	<b>31 DEC. 13 restated</b>
<b>NET CURRENT RESULT / SHARE</b>		
Net current result (including share in the result of joint ventures) (EPRA)	4.10	3.85
Result on the portfolio (including share in the result of joint ventures) (IAS 40) *	1.20	-0.05
Revaluation of financial instruments (IAS 39)	-1.18	1.35
Depreciation and write-down on solar panels (including share in the result of joint ventures) (IAS 16)	-0.18	N/R
<b>NET RESULT (IFRS)</b>	<b>3.94</b>	<b>5.15</b>
* Including deferred tax on the portfolio result.		
** Calculated based on the weighted average number of shares.		

## Balance sheet - Assets

IN EUROS (X 1,000)	NOTE	31 DEC. 14	31 DEC. 13 restated	31 DEC. 12 restated
<b>I. FIXED ASSETS</b>		<b>1,547,013</b>	<b>1,267,791</b>	<b>1,130,368</b>
<b>B. INTANGIBLE ASSETS</b>		<b>93</b>	<b>114</b>	<b>213</b>
<b>C. INVESTMENT PROPERTY</b>	XII	<b>1,461,814</b>	<b>1,167,733</b>	<b>1,035,414</b>
Property available for leasing		1,332,210	1,119,500	1,011,491
Property developments		109,756	29,287	7,207
Other: land reserves		19,849	18,946	16,716
<b>D. OTHER TANGIBLE FIXED ASSETS</b>	XIII	<b>63,699</b>	<b>66,814</b>	<b>68,379</b>
Tangible fixed assets for own use		647	673	1,048
Other: solar panels		63,052	66,141	67,331
<b>E. FINANCIAL FIXED ASSETS</b>	XIV	<b>13,573</b>	<b>23,384</b>	<b>21,050</b>
Assets at fair value through result		0	80	0
Permitted hedging instruments		0	80	0
Loans and receivables		13,573	23,304	21,050
Other		13,573	23,304	21,050
<b>G. TRADE RECEIVABLES AND OTHER NON-CURRENT ASSETS</b>		<b>4,500</b>	<b>6,800</b>	<b>5,312</b>
<b>I. PARTICIPATIONS IN ASSOCIATED COMPANIES AND JOINT VENTURES, EQUITY</b>		<b>3,333</b>	<b>2,946</b>	<b>0</b>
<b>II. CURRENT ASSETS</b>		<b>23,318</b>	<b>15,299</b>	<b>50,738</b>
<b>A. ASSETS HELD FOR SALE</b>	XV	<b>1,346</b>	<b>2,179</b>	<b>34,564</b>
Investment property		1,346	2,179	34,564
<b>D. TRADE RECEIVABLES</b>	XVI	<b>6,125</b>	<b>3,578</b>	<b>5,484</b>
<b>E. TAX BENEFITS AND OTHER CURRENT ASSETS</b>	XVII	<b>13,922</b>	<b>5,465</b>	<b>7,489</b>
Taxes		9,460	1,314	1,228
Other		4,462	4,150	6,261
<b>F. CASH AND CASH EQUIVALENTS</b>		<b>234</b>	<b>1,579</b>	<b>812</b>
<b>G. ACCRUALS AND DEFERRED INCOME</b>		<b>1,691</b>	<b>2,498</b>	<b>2,389</b>
<b>TOTAL ASSETS</b>		<b>1,570,331</b>	<b>1,283,090</b>	<b>1,181,106</b>

## Balance sheet – Liabilities

IN EUROS (X 1,000)	NOTE	31 DEC. 14	31 DEC. 13 restated	31 DEC. 12 restated
<b>SHAREHOLDERS' EQUITY</b>		<b>613,494</b>	<b>527,080</b>	<b>450,181</b>
<b>I. SHAREHOLDERS' EQUITY ATTRIBUTABLE TO THE PARENT COMPANY'S SHAREHOLDERS</b>		<b>613,494</b>	<b>527,080</b>	<b>450,181</b>
A. Capital	XVIII	135,329	124,898	117,349
Subscribed capital		139,857	128,955	120,955
Costs of capital increase		-4,529	-4,057	-3,606
B. Issue premiums		239,399	177,057	138,428
C. Reserves		174,016	145,451	159,078
D. Net result for the financial year		64,750	79,674	35,326
<b>LIABILITIES</b>		<b>956,837</b>	<b>756,010</b>	<b>730,925</b>
<b>I. NON-CURRENT LIABILITIES</b>		<b>734,328</b>	<b>565,026</b>	<b>539,132</b>
A. Provisions	XIX	1,046	1,065	1,071
Other		1,046	1,065	1,071
B. Non-current financial liabilities	XX, XXI	664,928	514,899	466,461
Credit institutions		477,393	449,103	448,352
Financial lease		13,064	16,171	18,109
Other		174,472	49,625	0
C. Other non-current financial liabilities	XIV	68,354	49,062	69,838
Permitted hedging instruments		68,354	49,062	69,838
F. Deferred taxes - Liabilities		0	0	1,762
Other		0	0	1,762
<b>II. CURRENT LIABILITIES</b>		<b>222,509</b>	<b>190,984</b>	<b>191,793</b>
B. Current financial liabilities	XX, XXI	198,886	173,477	178,418
Credit institutions		196,060	170,009	175,186
Financial lease		2,826	3,468	3,231
C. Other current financial liabilities		650	647	629
Permitted hedging instruments		650	647	629
D. Trade payables and other current liabilities	XIV	12,473	12,043	10,255
Exit tax		0	0	0
Other		12,473	12,043	10,255
Suppliers		9,190	9,040	7,912
Tax, salary and social security		3,282	3,004	2,343
E. Other current liabilities	XXII	531	633	549
Other		531	633	549
F. Deferred charges and accrued income		9,968	4,184	1,943
<b>TOTAL LIABILITIES</b>		<b>1,570,331</b>	<b>1,283,090</b>	<b>1,181,106</b>

# Cash flow statement

IN EUROS (X 1,000)	NOTE	31 DEC. 14	31 DEC. 13 restated
<b>CASH AND CASH EQUIVALENTS, OPENING BALANCE</b>		<b>1,579</b>	<b>812</b>
<b>NET CASH FLOWS CONCERNING OPERATING ACTIVITIES</b>		<b>87,442</b>	<b>87,600</b>
<b>1. CASH FLOWS CONCERNING OPERATIONS</b>		<b>89,815</b>	<b>86,047</b>
Profit / loss from operating activities		90,352	101,575
Profit for the year		64,750	79,674
Interest charges	X	26,272	24,015
Interest received		-1,301	-2,170
Income tax	XI	631	56
Adjustments to non-monetary items		6,137	-18,823
Write-downs		3,240	657
Depreciations	XVI	333	556
Interest charges to be transferred		-2,532	-1,697
Interest capitalised during construction	X	2,023	471
Interest income to be transferred		715	561
Increase (+) / decrease (-) in provisions	XIX	-19	-7
Variations in the fair value of investment property	XII	-20,145	277
Increase (+) / decrease (-) in deferred taxes		2,828	330
Variations in fair value of financial derivatives	XIV	19,375	-20,837
Share in the result of associated companies and joint ventures		332	1,517
Increase in sales	IX	-13	-651
Increase (+) / decrease (-) in working capital requirements	XXVI, XXVII	-6,673	3,295
Increase (-) / decrease (+) in assets		-9,263	-2,204
Increase (+) / decrease (-) in liabilities		3,359	5,514
Other		-769	-15
<b>2. CASH FLOWS CONCERNING OTHER OPERATING ACTIVITIES</b>		<b>-2,373</b>	<b>1,553</b>
Interest received classified by operating activities		586	1,609
Income tax paid / received		-2,959	-56
<b>NET CASH FLOWS CONCERNING INVESTMENT ACTIVITIES</b>		<b>-208,919</b>	<b>-84,301</b>
<b>1. PURCHASES</b>		<b>-221,776</b>	<b>-111,979</b>
Payments regarding purchases of real estate investments		-208,286	-60,992
Payments regarding purchases of shares of real estate companies		-13,547	-50,700
Acquisitions of other tangible and intangible fixed assets		57	-287
<b>2. DISPOSALS</b>		<b>3,125</b>	<b>27,687</b>
Receipts from sale of investment property		1,125	10,137
Receipts from sale of shares of real estate companies		2,000	17,550
<b>3. REPAYMENTS</b>		<b>9,732</b>	<b>-9</b>
Repayments received from WDP Development RO		9,732	-9
<b>NET CASH FLOWS CONCERNING FINANCING ACTIVITIES</b>		<b>120,133</b>	<b>-2,532</b>
1. Loan acquisition	XX, XXI	350,882	301,522
2. Loan repayment	XX, XXI	-175,444	-259,690
3. Interest paid		-25,763	-22,787
4. Dividends paid*		-29,542	-21,577
<b>NET INCREASE (+) OR DECREASE (-) IN CASH AND CASH EQUIVALENTS</b>		<b>-1,344</b>	<b>767</b>
<b>CASH AND CASH EQUIVALENTS, CLOSING BALANCE</b>		<b>234</b>	<b>1,579</b>

\* This relates only to cash-out: Because an optional dividend was offered in 2013 and 2014, with 72% and 60% of the shareholders respectively opting for distribution of dividend in shares rather than cash.

# Consolidated statement of changes of the equity capital 2014

IN EUROS (X 1,000)	01 JAN. 14	ALLOCATION OF RESULT DURING 2013			
		PROFIT FOR THE PREVIOUS YEAR	TRANSFER OF RESULT TO PORTFOLIO	IMPACT ON THE FAIR VALUE OF ESTIMATED TRANSFER DUTIES AND TRANSFER FEES FOR THE HYPOTHETICAL SALE OF INVESTMENT PROPERTY	
<b>A. SUBSCRIBED CAPITAL</b>	<b>124,898</b>	<b>0</b>	<b>0</b>	<b>0</b>	
Subscribed capital	128,955				
Costs of capital increase	-4,057				
<b>B. ISSUE PREMIUMS</b>	<b>177,057</b>				
<b>C. RESERVES</b>	<b>145,451</b>	<b>79,674</b>	<b>0</b>	<b>0</b>	
Statutory reserves (+)	0				
Reserves for the balance of movements in the fair value of the property (+/-)					
Reserves for the balance of movements in the investment value of the property (+/-)	148,575		-4,203	3,280	
Reserves for the impact on the fair value of estimated transfer duties and transfer fees for the hypothetical sale of investment property (-)	-39,420			-3,280	
Reserves for the balance of movements in the fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS (+/-)	-70,468				
Reserves for the balance of translation differences in monetary assets and liabilities (+/-)	-184				
Reserves for translation differences arising from the conversion of a foreign activity	249				
Reserves for deferred taxes relating to property located outside Belgium	-634				
Other reserves	16,293				
Result brought forward from previous financial years	91,040	79,674	4,203		
<b>D. NET RESULT FOR THE FINANCIAL YEAR</b>	<b>79,674</b>	<b>-79,674</b>			
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>527,080</b>	<b>0</b>	<b>0</b>	<b>0</b>	

FINANCIAL YEAR		OTHER ELEMENTS OF THE OVERALL RESULT		OTHER			31 DEC. 14
	TRANSFER OF IAS 39	NET RESULT FOR THE CURRENT FINANCIAL YEAR	MOVEMENTS IN THE FAIR VALUE OF SOLAR PANELS	CAPITAL INCREASES	DIVIDENDS DISTRIBUTED	OTHER	
	0	0	0	10,431	0	0	135,329
				10,902			139,857
				-472			-4,529
				62,342			239,399
	0	0	1,169	0	-52,311	32	174,016
							0
							147,652
							-42,700
	20,838						-49,630
							-184
							249
							-634
			1,169				17,462
	-20,838				-52,311	32	101,800
		64,750					64,750
	0	64,750	1,169	72,773	-52,311	32	613,494

## Consolidated statement of changes of the equity capital 2013

IN EUROS (X 1,000)	01 JAN. 13		01 JAN. 13	ALLOCATION OF RESULT DURING			
	As stated in the 2013 annual financial report	Adjustments	restated	PROFIT FOR THE PREVIOUS YEAR	TRANSFER OF RESULT TO PORTFOLIO	TRANSFER OF DEFERRED TAXES RELATING TO PROPERTY LOCATED OUTSIDE BELGIUM	
<b>A. SUBSCRIBED CAPITAL</b>	<b>117,349</b>		<b>117,349</b>	<b>0</b>	<b>0</b>	<b>0</b>	
Subscribed capital	120,955		120,955				
Costs of capital increase	-3,606		-3,606				
<b>B. ISSUE PREMIUMS</b>	<b>138,428</b>		<b>138,428</b>				
<b>C. RESERVES</b>	<b>159,078</b>		<b>159,078</b>	<b>35,326</b>	<b>0</b>	<b>0</b>	
Statutory reserves (+)	149		149				
Reserves for the balance of movements in the fair value of the property (+/-)							
Reserves for the balance of movements in the investment value of the property (+/-)	134,009		134,009		1,511		
Reserves for the impact on the fair value of estimated transfer duties and transfer fees for the hypothetical sale of investment property (-)	-28,907		-28,907				
Reserves for the balance of movements in the fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS (+/-)	-51,980		-51,980				
Reserves for the balance of translation differences in monetary assets and liabilities (+/-)	-184		-184				
Reserves for translation differences arising from the conversion of a foreign activity	1,035		1,035				
Reserves for deferred taxes relating to property located outside Belgium	-2,204		-2,204				-115
Other reserves	18,334		18,334				
Result brought forward from previous financial years	88,826		88,826	35,326	-1,511		115
<b>D. NET RESULT FOR THE FINANCIAL YEAR</b>	<b>35,326</b>		<b>35,326</b>	<b>-35,326</b>			
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>450,181</b>		<b>450,181</b>	<b>0</b>	<b>0</b>	<b>0</b>	

2012 FINANCIAL YEAR			OTHER ELEMENTS OF THE OVERALL RESULT		OTHER				31 DEC. 13
IMPACT ON THE FAIR VALUE OF ESTIMATED TRANSFER DUTIES AND TRANSFER FEES FOR THE HYPOTHETICAL SALE OF INVESTMENT PROPERTY	TRANSFER OF IAS 39	NET RESULT OF THE CURRENT FINANCIAL YEAR	MOVEMENTS IN THE FAIR VALUE OF SOLAR PANELS	CAPITAL INCREASES	DIVIDENDS DISTRIBUTED	SALE OF WDP CZ	OTHER		
0	0	0	0	7,478	0	0	71	124,898	
				8,000				128,955	
				-522			71	-4,057	
				38,629				177,057	
0	0	0	-2,041	0	-46,854	0	-58	145,451	
						-149		0	
11,011						2,044		148,575	
-11,011						498		-39,420	
	-18,488							-70,468	
								-184	
						-786		249	
						1,685		-634	
			-2,041					16,293	
	18,488				-46,854	-3,292	-58	91,040	
		79,674						79,674	
0	0	79,674	-2,041	46,107	-46,854	0	13	527,080	



# // 2. Notes

## I. General information on the company

WDP is a public Regulated Real Estate Company, with the status of a *Commanditaire Vennootschap op Aandelen*, a type of partnership limited by shares, under Belgian law. Its registered office is at Blakebergen 15, 1861 Wolvertem (Belgium). The telephone number is +32 (0)52 338 400.

The company's annual consolidated financial statements as of 31 December 2014 include the company and its subsidiaries. The financial statements have been drawn up and their publication authorised by the meeting of the Board of Directors of 25 March 2015.

WDP is listed on Euronext Brussels.

## II. Representational model

The consolidated financial statements are drawn up in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and with the legal and administrative regulations applicable in Belgium. These standards include all new and revised standards and interpretations published by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC), insofar as they apply to the group's activities and are effective for the financial years starting on or after 1 January 2014.

The consolidated financial statements are presented in thousands of euros, rounded to the nearest thousand. The financial years 2014 and 2013 are presented in this report. We refer to the 2012 and 2013 annual reports for historical financial information on the 2012 financial year.

The accounting policies have been applied consistently for all the financial years presented.

IFRS 11 *Joint Arrangements* has been applied, the consequence of which is that the joint venture WDP Development RO as of the financial year that begins on 1 January 2014 is recognised in accordance with the equity method rather than the current proportionate consolidation method. This has no impact on the result or the equity of the group. However, the presentation has been changed in that the impact on the result of the joint venture is recognised on one line, under *Share in the result of associated companies and joint ventures*. In the income statement this mainly impacts *Investment property*, *Other tangible assets*, *Financial fixed assets* and *Non-current financial liabilities*, given that the joint venture is only recognised in the balance sheet items *Participations in associated companies and joint ventures*.

The biggest changes in the balance sheet are as follows:

IN EUROS (X 1,000)	31 DEC. 13 restated	31 DEC. 13 as stated in the 2013 annual financial report
<b>I. FIXED ASSETS</b>	<b>1,267,791</b>	<b>1,290,049</b>
<b>C. INVESTMENT PROPERTY</b>	<b>1,167,733</b>	<b>1,194,061</b>
<b>D. OTHER TANGIBLE FIXED ASSETS</b>	<b>66,814</b>	<b>77,605</b>
<b>E. FINANCIAL FIXED ASSETS</b>	<b>23,384</b>	<b>11,466</b>
Loans and receivables	23,304	11,386
<b>I. PARTICIPATIONS IN ASSOCIATED COMPANIES AND JOINT VENTURES</b>	<b>2,946</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>1,283,090</b>	<b>1,308,022</b>
<b>LIABILITIES</b>	<b>756,010</b>	<b>780,942</b>
<b>I. NON-CURRENT LIABILITIES</b>	<b>565,026</b>	<b>587,616</b>
<b>B. NON-CURRENT FINANCIAL LIABILITIES</b>	<b>514,899</b>	<b>537,377</b>
Credit institutions	449,103	464,857
<b>TOTAL LIABILITIES</b>	<b>1,283,090</b>	<b>1,308,022</b>

### Standards and interpretations applicable to the financial year as of 1 January 2014

- IFRS 10 *Consolidated Financial Statements* (applicable to financial years as of 1 January 2014)
- IFRS 11 *Joint Arrangements* (applicable to financial years as of 1 January 2014)
- IFRS 12 *Disclosure of Interests in Other Entities* (applicable to financial years as of 1 January 2014)
- IAS 27 *Separate Financial Statements* (applicable to financial years as of 1 January 2014)
- IAS 28 *Investments in Associates and Joint Ventures* (applicable to financial years as of 1 January 2014)
- Amendment to IFRS 10, IFRS 12 and IAS 27 *Consolidated and Separate Financial Statements - Investment Entities* (applicable to financial years beginning on 1 January 2014)
- Amendment to IAS 32 *Financial Instruments: Disclosures - Offsetting Financial Assets and Liabilities* (applicable to financial years beginning on 1 January 2014)

- Amendment of IAS 36 *Impairment of Assets – Recoverable Amount Disclosures for Non-Financial Assets* (applicable to financial years as of 1 January 2014)
- Amendment of IAS 39 *Financial Instruments: Recognition and Measurement – Replacement of derivatives and continuation of hedge accounting* (applicable to financial years as of 1 January 2014)
- Improvements to IFRS (2010-2012) (applicable to financial years as of 1 July 2014, but not yet approved in the European Union)
- Improvements to IFRS (2011-2013) (applicable to financial years as of 1 July 2014, but not yet approved in the European Union)
- Improvements to IFRS (2012-2014) (applicable to financial years as of 1 July 2014, but not yet approved in the European Union)

### **New or revised standards and interpretations that are not yet effective**

Several new standards, revised versions of existing standards and interpretations have not yet entered into force in 2014 but can be adopted in advance of their effective dates. WDP has not yet adopted these, unless stated otherwise. The impact of their adoption - insofar as these new standards, revised versions or existing standards and interpretations are relevant to Warehouses De Pauw - on the consolidated financial statements for 2013 and the following years is presented below.

- IFRS 9 *Financial Instruments and the related amendments* (applicable to financial years as of 1 January 2018 but not yet approved in the European Union)
- IFRS 14 *Regulatory Deferral Accounts* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)
- IFRIC 15 *Revenue from Contracts with Customers* (applicable to financial years as of 1 January 2017, but not yet approved in the European Union)
- Amendments to IFRS 10 and IAS 28 *Investments in Associates and Joint Ventures* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)
- Amendment to IFRS 11 *Joint arrangements – Recognition of acquisitions of participations in joint operations* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)
- Amendment to IAS 16 and IAS 38 *Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortisation* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)
- Amendment to IAS 16 and IAS 41 *Agriculture – Bearer Plants* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)
- Amendment to IAS 16 and IAS 38 *Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortisation* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)

- Amendment to IAS 19 *Employee Benefits* (applicable to financial years as of 1 July 2014, but not yet approved in the European Union)
- Amendment to IAS 27 *Separate Financial Statements - Employee Benefits* (applicable to financial years as of 1 January 2016, but not yet approved in the European Union)
- IFRIC 21 *Levies* (applicable to financial years as of 17 June 2014)

### III.

## Accounting rules

### 1. Consolidation principles

#### Subsidiaries

Subsidiaries are entities over which the company exercises control. A company exercises control over a subsidiary only if the parent company:

- has power over the participation;
- is exposed to, has rights to variable revenues, by virtue of its involvement in the participation and;
- has the possibility of using its power over the participation to influence the size of the revenue of the investor.

The companies in which the group holds a direct or indirect stake exceeding 50% or in which it has the power to set the financial and operational policy in order to benefit from its activities are entirely included in the group's annual consolidated financial statements.

This means that the group's assets, liabilities and results are fully reflected. Inter-group transactions and profits are entirely eliminated.

Minority interests are the interests in the subsidiaries that are not held directly or indirectly by the group.

#### Joint Ventures

Joint ventures are companies over which the group has joint control, specified by contractual agreement.

Such joint control is applicable when the strategic financial and operational decisions with respect to the activities require unanimous agreement from the parties that share the control (the shareholders in the joint venture).

As set down in IFRS 11 *Joint Arrangements*, the results and balance sheet impact of the joint venture WDP Development RO, in which WDP holds a 51% stake, will be recognised in accordance with the equity method as of 1 January 2014. Comparable historical figures are also shown with regard to previous periods. With regards to the statistics in relation to the reporting on the portfolio, WDP's proportional part in the portfolio of WDP Development RO (51%) continues to be shown.

In accordance with IFRS 11 this joint venture was recognised using the equity method as of the financial year 2014.

### Transactions eliminated from consolidation

All transactions between the group companies, balances and unrealised profits and losses on transactions between companies of the group are eliminated when the consolidated annual accounts are prepared.

## 2. Business combinations and goodwill

When WDP acquires the control over an integrated set of activities and assets, as defined in IFRS 3 *Business Combinations*, the identifiable assets, obligations and conditional obligations of the acquired company will be booked to their fair value on the purchase date. The goodwill represents the positive difference between the acquisition cost and the part of the group in the fair value of the acquired net assets. If this difference is negative (negative goodwill) it is immediately booked in the result after a re-evaluation of the values.

After the initial take-up the goodwill is not written down, but subject to an impairment test, which is carried out each year on the cash flow generating units to which the goodwill is allocated. If the book value of a cash flow generating unit exceeds the operating value, the loss of value following from this will be booked in the result and in the first instance included in the reduction of the possible goodwill and then subsequently to the other assets of the unit, in proportion to their book value. A write-down on the goodwill cannot be reversed in a subsequent financial year.

## 3. Foreign currency

The individual financial statements of each group member are presented in the currency unit of the primary economic environment in which the entity is active (its functional currency). For the preparation of the consolidated annual accounts, the results and the financial position of each entity are expressed in euros, the functional currency of the parent company and the currency used for the presentation of the consolidated annual accounts.

### Transactions in foreign currency

Transactions in foreign currency are immediately booked at the exchange rate on the transaction date. Monetary assets and liabilities in foreign currency are converted at the closing price.

Realised and unrealised exchange rate differences are recognised in profit and loss, except when they relate to intragroup borrowings that meet the definition of a net investment in a foreign activity. In that case the exchange rate differences are included in a separate component of shareholders' equity and recognised in profit and loss after disposal of a net investment.

### Foreign activities

Assets and liabilities are converted at the closing price, except for the property, which is converted at the historic price. The profit and loss account is converted at the average price over the financial year.

The resulting conversion differences are included in a separate component of shareholders' equity. These conversion differences are included in profit and loss when the foreign entity is disposed of, sold or liquidated.

#### 4. Investment property

Land and buildings held to generate rental income in the long term are included as investment property. Investment property is valued on first recording at the purchase price, including the transaction costs and directly attributable costs.

Land held for the purpose of initiating project developments with a view to subsequent lease and long-term increase in value, but for which no construction plans or project developments (as referred to in the definition of project development) have been begun (land bank), is also deemed to be investment property.

The financing costs that are directly attributable to the acquisition of an investment property are also capitalised. If specific funds were borrowed for a specific asset, the actual financing costs of that loan capitalised during the period are activated, less any investment income from the temporary investment of that loan.

After initial inclusion, the investment property is valued at fair value, in accordance with IAS 40. From the seller's perspective, the valuation is after deduction of the registration fees. In the opinion of independent property experts that regularly value the properties of GVV's/SIRs, registration fees of 10-12.5% should be taken into account for transactions involving buildings in Belgium with an overall value less than 2.5 million euros, depending on the region in which the property is located.

For transactions involving properties with an overall value greater than 2.5 million euros, property experts have valued the weighted-average of the transfer duties at 2.5%, owing to the wide range of property transfer methods used in Belgium.

This percentage will be revised each year as necessary by increments of 0.5%. The experts will confirm the agreed percentage to be deducted in their regular reports to shareholders. The independent property experts take account of the theoretical local registration fees for property located outside Belgium.

Estimates are made on a quarterly basis at fair value. This means that the transaction costs of 2.5% are recognised in the income statement in accordance with IAS 40. In accordance with the GVV/SIR Royal Decree, this must be included in the relevant reserves at the end of the financial year.

Property under construction or in development for future use as investment property (project development) is also recognised in the *Investment property at fair value*.

After initial recognition, projects are valued at fair value. This fair value takes account of the substantial development risks. The following criteria must be met: there must be a clear understanding of the project costs, all permits required for the project development must have been obtained and a substantial part of the project development must have been pre-let (signed final lease). This fair value measurement is based on the valuation by the property expert (in accordance with customary methods and assumptions) and takes account of costs still to be incurred before the full completion of the project.

All costs that are directly related to the purchase or construction of property and all other investment costs are included in the cost of the development project. In accordance with IAS 23, financing costs attributable directly to the creation of an investment property are also capitalised for the period during which the investment property is prepared for leasing.

The financing costs must be capitalised as part of the cost price of an eligible assets when:

- disbursements are made for the assets;
- financing costs are incurred;
- activities are in progress to prepare the property for its intended use.

The activities required to prepare the asset for its intended use, comprise more than the physical construction of the asset. They also include the technical and administrative work before construction commences, such as activities in connection with the acquisition of permits.

However such activities do not include holding an asset if there are no production or development activities that change the condition of the property:

- financing costs that are incurred while land is made ready, for instance, are capitalised during the period in which these activities occur;
- on the other hand, financing costs incurred in the period that the land is held for construction purposes without any development activity occurring, are not eligible for capitalisation.

The capitalisation of financing costs is suspended during long periods in which there is no active development. Capitalisation is not suspended during a period of extensive technical and administrative activities. Nor is capitalisation suspended if a temporary delay constitutes an essential part of the process to prepare a property for its intended use or sale.

At the end of each quarter these development projects are subject to a test for special write-down (see 2.7. *Special write-downs* on page 191).

## 5. Other tangible fixed assets

### General

Other tangible assets are valued at their cost price less the accumulated depreciations and write-downs. The cost price includes all directly attributable costs and the relevant part of the indirect costs incurred to make the asset ready for use.

Future disbursements for repairs are immediately recorded in the result unless they increase the future financial profits of the asset.

The straight-line depreciation method is applied over the estimated lifetime of the assets.

The useful life and the depreciation method are revised at least annually at the end of each financial year. The tangible fixed assets are depreciated in accordance with the following percentages:

- plants, machinery and equipment: 10-33%;
- rolling stock: 10-33%;
- office furniture and fittings: 10-33%;
- computers: 10-33%;
- projection installation: 20%;
- other tangible assets: 10-20%.

### Solar panels

These are valued on the basis of the revaluation mode in accordance with IAS 16 *Property, Plant and Equipment*. After initial inclusion, the asset whose fair value can be reliably established must be booked at the revalued value, being the fair value at the time of the revaluation less any subsequent depreciation and special write-downs. The fair value is defined on the basis of the discount method of future returns.

The useful life of the solar panels is estimated at thirty years, without taking account of any residual value.

The added value at the start-up of a new site is included in a separate component of shareholders' equity. Decreases in value are also included in this component, unless they are realised or the fair value falls below the original cost. In the last case they are included in the result.

## 6. Lease

### WDP as lessee

A lease is classed as a financial lease if it transfers almost all the risks and benefits connected to the property to the lessee. All other forms of lease are deemed to be operational leases.

At the start of the lease, financial leases are recorded as assets and liabilities in the balance sheet at the fair value of the leased asset or at the cash value of the minimal lease payments, whichever is lower. The minimal lease payments are recorded partly as financing costs and partly as settlement of the outstanding debt such that this results in constant periodic interest over the remaining balance of the liability. The financial charges are directly charged to the result. Conditional lease payments are included as charges in the periods in which they are made.

Lease payments on the basis of operational leases are recorded as a cost during the lease period in a time-proportionate way, unless another systematic attribution method is more representative of the time pattern of the user's benefit. Benefits (to be) received as a stimulus to conclude an operational lease are also spread across the lease term on a time-proportionate basis.

### WDP as lessor

If a lease meets the conditions of a financial lease (according to IAS 17), as lessor WDP will recognise the lease from its effective date in the balance sheet as a receivable at an amount equal to the net investment in the lease. The difference between the latter amount and the book value of the leased property (excluding the value of the residual right held by WDP) at the start of the lease contract will be recognised in the profit and loss account for that period. Each periodic payment made by the lessee will be partly recognised by WDP as a repayment of the capital and partly as financial income based on a constant periodic return for WDP.

The residual right held by WDP will be recognised at its fair value on each balance sheet date. This value will increase each year and will correspond to the market value of the full right of ownership at the end of the lease. These increases will be recognised in *Variations in the fair value of investment property* in profit and loss.

## 7. Special write-downs

On the balance sheet date is verified whether there is an indication that the book value of an asset is higher than the realisable value, for tangible and intangible assets in the group.

If such indications are present, the realisable value of the asset must be estimated. Goodwill is annually subject to a test for special impairment, regardless of whether there is an indication.

A special impairment is booked if the book value of an asset or the cash flow generating unit to which the asset belongs is higher than the realisable value.

The realisable value is the operating value or the real value less sales charges, whichever is highest. The operating value is the capitalised value of the expected future cash flows for the continued use of the asset and its disposal at the end of its useful life, on the basis of a discount rate that takes account of the current market evaluations for the time value of the cash and the risks inherent to its assets. The fair value minus sales charges is the amount that may be realised from the sale of an asset in a commercial, objective transaction between well-informed independent parties between whom there is a consensus ad idem, after deduction of the disposal costs.

For an asset that does not generate significant cash income in itself, the realisable value is established for the cash flow generating unit to which the asset belongs.

For development projects, the realisable value is established each quarter by the property experts.

If the book value of an asset or a cash flow generating unit is higher than the realisable value, the surplus is recorded immediately as a special impairment in the profit and loss account.

Special impairments recorded in previous financial years are reversed if a later increase in the realisable value can be connected on an objective basis with a circumstance or event that took place after the special impairment was booked. Special impairments on goodwill are not reversed.

## 8. Financial instruments

### Financial assets

All financial assets are recognised or no longer recognised in the balance sheet on the transaction date if the purchase or sale of a financial asset is on the basis of a contract prescribing the delivery of the asset within the term generally prescribed or agreed on the market in question and initially valued at fair value, plus transaction costs, save for financial assets at fair value with changes in value in profit and loss, which are initially valued at fair value.

The financial assets are classified in one of the categories provided for by IAS 39 *Financial instruments: Recognition and Measurement*, depending on why the financial assets were purchased and are recorded at their initial recognition. This classification determines the valuation of the financial assets on future balance sheet dates: amortised cost price or fair value.

### Financial assets at fair value with changes in value in profit and loss

Financial assets are classified at fair value with changes in value in profit and loss if they are held for trading purposes. Financial assets at FVPL are valued at fair value, by which all ensuing income and expenditure is recognised in the result. A financial asset is included in this category if it is primarily acquired for sale in the short term. Derivatives are also included in the category at FVPL, unless they are considered to be hedges and are effective.

### Held to maturity investments

Securities with fixed determinable payments and a fixed term that are listed on an active market and that the group has the firm intention and is

able to hold until maturity are classified as held until maturity. Held to maturity investments are valued at the amortised cost price on the basis of the effective interest method, less any special impairment losses, with revenues recognised in accordance with the effective interest.

### Loans and receivables

Loans and receivables are non-derivative financial instruments with fixed or determinable payments that are not listed on a active market. The group's loans and receivables include: cash and some cash equivalents, trade receivables and loans, save pension fund surpluses. Cash equivalents are short-term, very often liquid investments that can be immediately converted to cash of a known amount, have an original term of no more than three months and entail no significant risks of impairment. Loans and receivables are valued at amortised cost price on the basis of the effective interest method, save for short-term receivables.

### Financial liabilities

Financial liabilities are classified as financial liabilities at fair value with changes in value through profit and loss (FVPL) or as financial liabilities at amortised cost price.

#### Financial liabilities at fair value with changes in value through profit and loss (FVPL)

Financial liabilities classified at fair value with changes in value through profit and loss (FVPL) if they are held for trading purposes. Financial liabilities at FVPL are valued at fair value, by which all ensuing income and expenditure is recognised in the result. A financial liability is included in this category if it is primarily acquired for sale in the short term. Derivatives are also included in the category at FVPL, unless they are considered to be hedges and are effective.

### Financial liabilities at amortised cost price

Financial liabilities at amortised cost price, including debts, are initially valued at fair value after deduction of the transaction costs. After initial recognition they are valued at the amortised cost price. The group's financial liabilities amortised at cost price are the non-current financial debts, other non-current liabilities, current financial debts, trade debts, trade payables and payable dividends in the other current liabilities.

### Financial liabilities and equity capital instruments

Financial liabilities and equity capital instruments issued by the group are classified on the basis of the economic reality of the contractual agreements and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that includes the remaining interest in the assets of the group, after deduction of all liabilities.

The principles for financial reporting with regard to specific financial liabilities and equity instruments are described below.

#### → Bank loans

Interest-bearing bank loans and overdrafts are initially valued at face value less transaction costs and are subsequently valued at the amortised cost price calculated by the effective interest method. Any difference between the receipts (after transaction costs) and the settlement or payment of a loan is included over the term of the loan in accordance with the principles for financial reporting with regard to financing costs that are applied by the group (see above).

→ Trade payables

Trade payables are initially valued at face value and are subsequently valued at amortised cost price calculated by the effective interest method.

→ Equity instruments

Equity instruments issued by the company are included for the sum of the amounts received (after deduction of the directly attributable issue costs).

→ Derivatives

The group uses derivatives to limit risks in relation to unfavourable interest rates ensuing from the operational, financial and investment capacities within the framework of its operations. The group does not use these instruments for speculative purposes, does not hold any derivatives and does not issue derivatives for trading purposes.

Derivatives are valued at fair value in conformity with IAS 39. The derivatives currently used by WDP do not qualify as hedges. Consequently, changes to fair value are immediately recognised through profit and loss.

## 9. Assets held for sale

Fixed assets and groups of assets that are to be disposed of are classified as *Assets held for sale* if their book value will mainly be realised in a sale transaction and not by their continued use. This condition is fulfilled only if the sale is highly likely and the asset (or group of assets that are to be disposed of) is immediately available for sale in its current state. The management must have agreed to a plan for the sale of the asset (or group of assets that are to be disposed of), which sale is expected to be completed within one year of the date of the classification.

A fixed asset (or group of assets that are to be disposed of) held for sale is recorded at book value or fair value less sale costs, whichever is lower.

Investment property intended for sale is valued in the same way as other investment property (at fair value). These investment properties are presented separately in the balance sheet.

## 10. Provisions

A provision is established when:

- The group has an existing – legally enforceable or de facto – liability resulting from a prior event;
- it is probable that financial resources will have to be spent to settle this liability; and
- the amount of the liability can be reliably estimated.

The amount included as a provision is the best estimate on the balance sheet date of the expenditure needed to settle the existing liability, discounted if the time value of the money is relevant.

## 11. Staff remuneration

The company has a number of defined contribution pension plans.

A promised contribution plan is a pension plan in which the company transfers fixed amounts to a separate company. The company does not have any obligation, either legally enforceable or de facto, to pay further contributions if the fund does not have sufficient assets to pay the pensions of all the staff in relation to the services they have provided in current or previous periods of employment.

Contributions are recorded as charges when they are owed and are then recorded in the personnel costs.

For personnel with permanent employment the remunerations, bonuses, redundancy compensation and termination benefits are recognised through profit and loss account in the period to which they apply.

## 12. Revenues

Rental income includes rents, income from operational leases and directly related income, such as compensation for early termination of leases.

Revenue is valued at fair value of the compensation that is received or to which a right is acquired. Revenue is only included if it is likely that the financial benefits will accrue to the entity and can be established with sufficient certainty.

Rental income, received operational lease payments and other income and expenditure are recognised in profit and loss in the periods to which they apply.

Compensation for early termination of leases is directly recognised in profit and loss for the financial year.

## 13. Costs

Costs relating to lease are impairments and reversals on trade receivables that are recognised through profit and loss if the book value is higher than the estimate realisation value and the rent to be paid on the leased assets (such as concession fees).

Rent and taxes on leased buildings and the recovery of these charges are costs that are payable by the tenant or lessee in accordance with law or generally accepted practice. The owner may or may not charge these costs to the tenant in accordance with the contractual agreements.

Other income and expenditure related to lease comprise the charging of management fees to tenants as well as other income that is not classified as rental income (including income from solar energy).

General expenses of the company are expenses related to the management and general operation of the GVV/SIR. This includes general administration costs, personnel costs for general management and depreciation of assets used for general management.

Costs related to work carried out in the buildings are recognised in various ways, depending on the type of work:

- *maintenance and repair*: maintenance and repair costs are recognised as property charges for the accounting period, because they do not increase the expected future economic benefits of the building and do not provide any additional functionality or improve the building's comfort level;
- *improvements and renovation*: this is work carried out on an occasional basis to add functionality to the premises and significantly increase the expected future economic benefits of the building. The costs of this work (materials, contractor costs, technical studies,

internal costs, architects' fees and interest during the construction period) are capitalised. Examples are installing a new air-conditioning system, building a new roof and extensive renovation of all or part of the building. The sites for which costs are capitalised are identified beforehand in accordance with the above criteria.

## 14. Tax on profits

The status of the GVV/SIR provides for a transparent tax status, because it is only subject to tax on specific components in profit and loss, such as disallowed expenses and exceptional benefits. No corporate tax is paid on the profit generated by leases or capital gains.

Tax on profits generated in the financial year includes taxes owed and to be settled over the period of the report and previous reporting periods, deferred taxes as well as the exit tax due. The tax burden is recognised through profit and loss unless it relates to elements that are recognised immediately directly in shareholders' equity. In this case, the tax is also charged to shareholders' equity.

The tax rates effective on the balance sheet date are used to calculate the tax on the taxable profit over the year.

The exit tax – capital gains tax as a result of a merger of a GVV/SIR with a company that is not a GVV/SIR – is deducted from the revaluation capital gain established at the merger and are recognised as a liability.

In general, deferred tax liabilities (tax receivables) are recognised for all taxable (deductible) temporary differences. Such receivables and liabilities are not recorded if the temporary differences result from the first recognition of goodwill or the first recognition (other than in a business combination) of other assets or liabilities.

Deferred tax assets are recognised insofar as it is likely that a taxable profit will be available to settle the temporary difference. Deferred tax receivables are reduced when it is no longer likely that the related tax advantage will be realised.

## IV. Significant accounting estimates and key uncertainties affecting estimates

### Significant estimates when preparing the financial statements

- Determining whether control, joint control or a significant influence is exercised over investments (see note *III. Accounting rules* on page 187).
- Determining when acquiring control over an entity that holds property investments whether this acquisition is deemed to be a business combination. In all cases, the respective transactions were recognised as direct acquisitions of assets (also when shares were acquired in property companies) and IFRS 3 *Business Combinations* was not applied (see note *VII. Information on subsidiaries* on page 201).
- Determining whether derivative financial instruments qualify for hedge accounting. The group has no hedging instruments that qualify for this and as such the changes in the fair value of the hedging instruments are recognised through profit and loss (see note *XIV. Financial instruments* on page 214).

### **Determination of the fair value of the investment property**

The fair value of the investment property is determined by independent property experts in accordance with the GVV/SIR regulations (see note *XII. Investment property* on page 206).

### **Assumptions used to measure the fair value of solar panels**

WDP has made a significant investment in solar energy. Following initial recognition, the solar panels (PV) installed at a number of sites are valued using the revaluation model of IAS 16 and recorded as fixed assets in *Other tangible fixed assets*. This revaluation is taken directly to equity as revaluation surplus. There is no best practice for valuing this asset category. The fair value of the PV systems is calculated using a valuation model based on future cash flow (see note *XIII. Other tangible fixed assets* on page 211).

### **The appraisal of Antwerp Vrieskaai 59 based on the assumption that the concession term will be extended**

An appeal has been brought before the Court of First Instance in Antwerp in the action on the duration of the concession of the site at Vrieskaai 59, Antwerp between the owner Antwerp Port Authority and the concessionaire WDP. WDP continues to be of the opinion that it is in a strong position to refute the arguments of Antwerp Port Authority. WDP is also of the opinion that, regardless of the ruling of the court and with due consideration for that fact that WDP will exhaust all legal remedies, the possible negative impact of this case on the group's operating activities, financial position, prospects and/or operating results will be limited.

## V. Segmented information - Result by sector

IN EUROS (X 1,000)	31 DEC. 14					
	BELGIUM	NETHERLANDS	FRANCE	NON-ALLOCATED AMOUNTS	TOTAL IFRS	ROMANIA ***
I. Rental income*	49,077	39,608	5,823	0	<b>94,509</b>	525
III. Rental charges	-502	-15	-555	0	<b>-1,071</b>	-4
<b>RENTAL INCOME, NET OF RENTAL-RELATED EXPENSES</b>	<b>48,576</b>	<b>39,594</b>	<b>5,268</b>	<b>0</b>	<b>93,438</b>	<b>521</b>
V. Recovery of rental charges normally paid by the tenant on let properties	5,462	86	842	0	<b>6,389</b>	68
VI. Rental charges and taxes normally paid by the tenant on let properties	-5,989	-896	-930	0	<b>-7,815</b>	-114
VII. Other income and charges related to leases**	8,964	762	86	0	<b>9,812</b>	790
<b>PROPERTY RESULT **</b>	<b>57,012</b>	<b>39,546</b>	<b>5,266</b>	<b>0</b>	<b>101,824</b>	<b>1,264</b>
IX. Technical costs	-1,180	-491	-85	0	<b>-1,757</b>	-175
X. Commercial costs	-301	-14	-58	0	<b>-373</b>	-40
XII. Property management costs	-853	143	9	0	<b>-701</b>	101
<b>PROPERTY CHARGES</b>	<b>-2,334</b>	<b>-363</b>	<b>-134</b>	<b>0</b>	<b>-2,830</b>	<b>-114</b>
<b>PROPERTY OPERATING RESULTS</b>	<b>54,678</b>	<b>39,183</b>	<b>5,132</b>	<b>0</b>	<b>98,993</b>	<b>1,151</b>
XIV. General company expenses	0	0	0	-5,535	<b>-5,535</b>	N/R
Depreciation and write-downs on solar panels	-2,556	0	0	0	<b>-2,556</b>	-360
<b>OPERATING RESULT (BEFORE RESULT ON PORTFOLIO)</b>	<b>52,122</b>	<b>39,183</b>	<b>5,132</b>	<b>-5,535</b>	<b>90,902</b>	<b>791</b>
XVI. Result on disposals of investment property	13	0	0	0	<b>13</b>	0
XVIII. Variations in the fair value of investment property	1,324	18,095	725	0	<b>20,145</b>	-443
<b>OPERATING RESULT</b>	<b>53,460</b>	<b>57,278</b>	<b>5,858</b>	<b>-5,535</b>	<b>111,060</b>	<b>347</b>

The basic segmentation for segment reporting within WDP is by geographical region. This basic segmentation reflects the geographical markets in Europe in which WDP operates. WDP's operations are split into four regions.

This segmentation is important for WDP as the nature of the activities and the customers have similar economic characteristics within those segments.

31 DEC. 13 restated							
	BELGIUM	NETHER- LANDS	FRANCE	CZECH REPUBLIC	NON-AL- LOCATED AMOUNTS	TOTAL IFRS	ROMANIA ***
	45,253	32,812	5,726	0	0	<b>83,792</b>	447
	-1,036	-97	-74	0	0	<b>-1,207</b>	0
	<b>44,218</b>	<b>32,715</b>	<b>5,652</b>	<b>0</b>	<b>0</b>	<b>82,585</b>	<b>447</b>
	5,444	93	878	0	0	<b>6,415</b>	0
	-5,851	-530	-975	0	0	<b>-7,356</b>	-16
	7,194	111	82	0	0	<b>7,386</b>	208
	<b>51,005</b>	<b>32,388</b>	<b>5,637</b>	<b>0</b>	<b>0</b>	<b>89,030</b>	<b>639</b>
	-1,008	-366	-96	0	0	<b>-1,470</b>	-39
	-297	-32	-28	0	0	<b>-357</b>	-53
	-734	65	8	0	0	<b>-661</b>	-7
	<b>-2,039</b>	<b>-334</b>	<b>-116</b>	<b>0</b>	<b>0</b>	<b>-2,488</b>	<b>-99</b>
	<b>48,966</b>	<b>32,055</b>	<b>5,522</b>	<b>0</b>	<b>0</b>	<b>86,542</b>	<b>540</b>
	0	0	0	0	-4,760	<b>-4,760</b>	N/R
	N/R	N/R	N/R	N/R	N/R	<b>N/R</b>	N/R
	<b>48,966</b>	<b>32,055</b>	<b>5,522</b>	<b>0</b>	<b>-4,760</b>	<b>81,782</b>	<b>540</b>
	-11	0	0	662	0	<b>651</b>	0
	-1,618	2,538	-1,197	0	0	<b>-277</b>	-1,343
	<b>47,337</b>	<b>34,593</b>	<b>4,325</b>	<b>662</b>	<b>-4,760</b>	<b>82,157</b>	<b>-803</b>

\* The maximum tenant risk within the WDP portfolio was 10% and the maximum risk per site 5%. See also 7.1. *Property report - Review of the consolidated property portfolio* on page 124.

\*\* In 2014, income from solar energy totalled 7,589 million euros; in 2013, this amount was 6,561 million euros. This income was generated in Belgium (6,819 million euros in 2014 and 6,353 million euros in 2013) and Romania (0.770 million euros in 2014 and 0.208 million euros in 2013). They belong to VII. *Other income and charges related to leases.*

\*\*\* The joint venture WDP Development RO is recognised using the equity method in accordance with IFRS 11 *Joint arrangements*. The above table shows the operating result (before general costs and according to the 51% share of WDP) and makes the reconciliation with the 51% share in the result of this entity as reported under the equity method according to IFRS.

Business decisions are taken at that level and various key performance indicators (such as rental income and occupancy) are monitored in this way.

A second segmentation basis is not deemed relevant by WDP as the activity focuses primarily on letting logistical sites.

## VI. Segmented information – Assets<sup>1</sup>

	31 DEC. 14				
IN EUROS (X 1,000)	BELGIUM	NETHER- LANDS	FRANCE	TOTAL	ROMANIA
<b>INVESTMENT PROPERTY</b>	<b>734,405</b>	<b>646,708</b>	<b>80,701</b>	<b>1,461.814</b>	<b>28,917</b>
Existing buildings	681,236	573,290	77,676	<b>1,332.210</b>	9,418
Investment properties under development for own account with the purpose of being rented out	36,346	73,418	0	<b>109,756</b>	602
Land reserves	16,824	0	3,025	<b>19,849</b>	18,897
<b>ASSETS HELD FOR SALE</b>	<b>1,346</b>	<b>0</b>	<b>0</b>	<b>1,346</b>	<b>0</b>
<b>OTHER TANGIBLE FIXED ASSETS</b>	<b>63,606</b>	<b>93</b>	<b>0</b>	<b>63,699</b>	<b>12,289</b>
Tangible fixed assets for own use	554	93	0	<b>647</b>	119
Other: solar panels	63,052	0	0	<b>63,052</b>	12,170

	31 DEC. 13 restated				
IN EUROS (X 1,000)	BELGIUM	NETHER- LANDS	FRANCE	TOTAL	ROMANIA
<b>INVESTMENT PROPERTY</b>	<b>683,094</b>	<b>404,966</b>	<b>79,673</b>	<b>1,167.733</b>	<b>26,328</b>
Existing buildings	652,163	390,690	76,647	<b>1,119.500</b>	7,018
Investment properties under development for own account with the purpose of being rented out	15,011	14,276	0	<b>29,287</b>	0
Land reserves	15,920	0	3,026	<b>18,946</b>	19,310
<b>ASSETS HELD FOR SALE</b>	<b>2,179</b>	<b>0</b>	<b>0</b>	<b>2,179</b>	<b>0</b>
<b>OTHER TANGIBLE FIXED ASSETS</b>	<b>66,759</b>	<b>55</b>	<b>0</b>	<b>66,814</b>	<b>10,791</b>
Tangible fixed assets for own use	618	55	0	<b>673</b>	107
Other: solar panels	66,141	0	0	<b>66,141</b>	10,684

For events after the end of the period, see 5.3.9. *Management report - Transactions and realisation – Significant events after the balance sheet date.*

<sup>1</sup> Including property developments in compliance with the revised IAS 40 standard.

## VII. Information on subsidiaries

	PART OF THE CAPITAL	
	31 DEC. 14	31 DEC. 13 restated
<b>FULLY CONSOLIDATED COMPANIES</b>		
<b>NAME and full address of the REGISTERED OFFICES</b>		
WDP France SARL - Rue Cantrelle 28 - 36000 Châteauroux - France	100%	100%
WDP Nederland NV - Hoge Mosten 2 - 4822 NH Breda – Netherlands	100%	100%
with participation in WDP Development NL NV - Hoge Mosten 2 - 4822 NH Breda - Netherlands *	100%	100%
Eurologistik 1 Leasehold BVBA - Blakebergen 15 - 1861 Wolvertem - Belgium **	100%	100%
Eurologistik 1 Freehold BVBA - Blakebergen 15 - 1861 Wolvertem - Belgium **	100%	100%
Breker Immo NV - Blakebergen 15 - 1861 Wolvertem - Belgium ***	100%	100%
Transeuropean Leuven NV - Blakebergen 15 - 1861 Wolvertem - Belgium ****	100%	0%
Charles V Property NV - Blakebergen 15 - 1861 Wolvertem - Belgium *****	100%	0%
WDP CZ SRO - Hvezdova 1716/2b - 140 78 Prague - Czech Republic *****	0%	0%
<b>PARTICIPATIONS IN ASSOCIATED COMPANIES AND JOINT VENTURES INCLUDED IN ACCORDANCE WITH THE EQUITY METHOD</b>		
WDP Development RO SRL – 1 Baia de Arama Street, building C1, 1 <sup>st</sup> floor, office no. 19, district 2 - Bucharest - Romania	51%	51%
<p>* WDP Development NL NV was founded in August 2011 as a permanent development company at its own expense belonging to WDP Nederland NV.</p> <p>** On 7 June 2013 WDP acquired 100% of the shares of Eurologistik 1 Leasehold and Eurologistik 1 Freehold, which hold the rights to an existing logistical site in Vilvoorde. In early October 2013 WDP merged with wholly owned subsidiary Eurologistik Leasehold. This transaction is not deemed to be a business combination.</p> <p>*** In early September 2013 WDP acquired 100% of the shares of Breker Immo NV; This company owns a building in Asse (Kobbegem), which was acquired in this transaction. This transaction is not deemed to be a business combination.</p> <p>**** At the end of April 2014 WDP acquired 100% of the shares of Transeuropean Leuven NV. This company owns a <i>multi-unit</i> at Leuvensesteenweg 573, Zaventem. This transaction is not deemed to be a business combination.</p> <p>***** At the end of April 2014 WDP acquired 100% of the shares of Charles V Property NV, which owns a logistical building at Industrielaan 23, Ternat. This transaction is not deemed to be a business combination.</p> <p>***** On 20 June 2013 WDP sold 100% of the shares in its Czech subsidiary WDP CZ.</p>		

WDP Development RO is a material joint venture within the group and is consolidated in accordance with the equity method. IFRS 12 requires that the information with regard to joint ventures is given at 100%. In line with the internal reporting at the WDP group, this information is always given proportionally at 51%. The Chief Operating Decision Maker makes the policy decisions on the basis of the information in this form.

There is no reconciliation difference between the value included in the balance sheet and the proportional part of the equity of WDP Development RO nor are dividends paid out from WDP Development RO nor is there any limitation on cash transfers to the other companies of the group.

## VIII. Overview of future rental income (including annualised income from solar energy)

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Annualised rental income (including annualised income from solar energy) with final expiry date within		
one year	7,682	13,978
more than one but less than five years	25,310	31,911
more than five years	75,914	48,387
<b>TOTAL</b>	<b>108,907</b>	<b>94,277</b>

This table contains an overview of the annualised rental income (including the annualised income from solar energy) in accordance with the current agreements. This is based on the index rents to be received up to and including the expiry date, as agreed in the leases.

The impact of the adjusted indexation of rents averaged 1.6% and 0.6% for 2013 and 2014, respectively.

The annualised rental income (including the annualised income from solar energy) rose 24% compared with the previous year. This was driven mainly by the sharp growth in the portfolio (see also 5.4. *Management Report – Transactions and realisations* on page 46).

### Type of lease

The majority of leases WDP enters into are governed by either the 'provision of storage space' (terbeschikkingstelling van bergruimte) regime (which is subject to VAT) or the 'general right of tenancy' (gemeen huurrecht) regime. The standard WDP lease has an uninterrupted term of nine years, where both the lessor and the lessee have the option to break the lease after three years and six years, subject to six months' notice.

Rents are generally payable monthly in advance (sometimes quarterly). The index is revised annually on the date when the contract was signed.

Taxation and levies, including the advance property levy, a minimum of half of the insurance premiums and shared general charges are payable by the tenant, who pays a monthly provision for them at the same time as the rent. Each year, they receive a statement of the actual charges.

In order to guarantee the fulfilment of commitments imposed on the tenants, the tenant is obliged to deposit a rental guarantee, generally in the form of a bank guarantee equal to six months' rent.

When the contract begins, a jointly prepared inventory between the two parties is drawn up by an independent surveyor. At the end of the lease, the tenant has to restore the rented premises to the condition described in this entry inventory except for normal wear and tear. An exit inventory is drawn up. The tenant is liable for the repair of any damage observed and the potential unavailability of the premises whilst such damage is being repaired.

The tenant is not authorised to conduct any high-risk activity in the rented areas unless it has received prior permission in writing from WDP. In such cases, WDP may oblige the tenant to take certain precautionary measures. If the tenant conducts a high-risk activity during the term of the contract, it is obliged to conduct a soil orientation study before the lease expires and where soil pollution is found, to fulfil all the potential remediation obligations and repair any resulting damage.

The tenant is solely responsible for obtaining its operating licence and environmental permit.

The refusal or withdrawal of permits does not constitute justification for the dissolution or termination of the agreement.

The tenant is not permitted to transfer the lease or sublet the leased spaces without prior written permission from WDP. In the event of agreement with the transfer of a lease, the original tenant remains jointly and severally liable in relation to WDP.

The tenant is obliged to register the lease at its own expense.

## IX. Profit from the sale of investment property

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Net property sales (sales price - transaction costs)	1,125	34,930
Book value of properties sold	-1,112	-34,279
<b>PROFIT FROM THE SALE OF INVESTMENT PROPERTY</b>	<b>13</b>	<b>651</b>

The gain realised in 2014 related to the sale of a non-strategic site at Groene Hofstraat 1, Boom. This portfolio was sold at fair value.

## X. Financial result

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>FINANCIAL INCOME</b>	<b>1,301</b>	<b>2,725</b>
Interests received	650	1,117
Other financial revenues	652	1,608
<b>NET INTEREST CHARGES</b>	<b>-26,272</b>	<b>-24,014</b>
Nominal interest on loans	-12,475	-7,727
Interest capitalised during construction	2,023	470
Cost of permitted hedging instruments	-15,703	-16,488
Income from permitted hedging instruments	0	0
Other interest charges	-118	-270
<b>OTHER INTEREST CHARGES</b>	<b>-407</b>	<b>-143</b>
Bank charges and other commissions	-45	-37
Other financial charges	-362	-107
<b>MOVEMENTS IN THE FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES</b>	<b>-19,375</b>	<b>20,837</b>
<b>FINANCIAL RESULT</b>	<b>-44,753</b>	<b>-595</b>

The comments on the *Financial result* (excluding IAS 39 result) as well as *Revaluation of financial instruments* (IAS 39 result) are given in 5.3. *Notes to the consolidated results for 2014* on page 38.

WDP's risk policy with regard to the financial policy is detailed in 1. *Risk Factors* on page 3. The derivatives currently used by WDP do not qualify as hedging transactions. Consequently, changes to fair value are immediately recognised through profit and loss.

## XI. Taxes

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Corporation tax	-152	-40
Future tax saving on recoverable losses	-479	-330
<b>TOTAL TAXES</b>	<b>-631</b>	<b>-370</b>

## XII. Investment property<sup>1</sup>

### Movements during the financial year

	31 DEC. 14				
IN EUROS (X 1,000)	BELGIUM	NETHERLANDS	FRANCE	TOTAL	ROMANIA
Level (IFRS)	3	3	3		3
<b>AT THE END OF THE PREVIOUS FINANCIAL YEAR</b>	<b>683,094</b>	<b>404,966</b>	<b>79,673</b>	<b>1,167,733</b>	<b>26,328</b>
Investments	34,997	49,265	303	<b>84,566</b>	3,032
New acquisitions	15,279	132,897	0	<b>148,175</b>	0
Acquisition of investment properties by means of share-based payment transactions	0	41,610	0	<b>41,610</b>	0
Transfers to fixed assets held for sale	-290	0	0	<b>-290</b>	0
Sales and disposals	0	-125	0	<b>-125</b>	0
Sales and disposals	1,324	18,095	725	<b>20,145</b>	-443
Variations in the fair value	2,023	17,464	725	<b>20,212</b>	-443
Latent variations of existing property (+/-)	-699	631	0	<b>-68</b>	0
Latent variations on properties under construction (+/-)					
<b>AT THE END OF THE YEAR</b>	<b>734,405</b>	<b>646,708</b>	<b>81,426</b>	<b>1,461,814</b>	<b>28,917</b>
Acquisition price	630,930	641,705	75,222	<b>1,347,857</b>	35,225
Insured value	573,000	475,000	67,000	<b>1,115,000</b>	12,000
Rental income during 2014	49,077	39,608	5,823	<b>94,509</b>	525
	31 DEC. 13 restated				
IN EUROS (X 1,000)	BELGIUM	NETHERLANDS	FRANCE	TOTAL	ROMANIA
Level (IFRS)	3	3	3		3
<b>AT THE END OF THE PREVIOUS FINANCIAL YEAR</b>	<b>591,049</b>	<b>363,746</b>	<b>80,619</b>	<b>1,035,414</b>	<b>25,201</b>
Investments	22,732	3,446	251	<b>26,429</b>	2,470
New acquisitions	51,516	35,236	0	<b>86,752</b>	0
Acquisition of investment properties by means of share-based payment transactions	22,000	0	0	<b>22,000</b>	0
Transfers to fixed assets held for sale	-948	0	0	<b>-948</b>	0
Transfers to fixed assets held for sale	-1,637	0	0	<b>-1,637</b>	0
Sales and disposals	-1,618	2,538	-1,197	<b>-276</b>	-1,343
Variations in the fair value	-2,342	2,195	-1,140	<b>-1,287</b>	-1,343
Latent variations of existing properties (+/-)	724	343	-57	<b>1,010</b>	0
Latent variations on properties under construction (+/-)					
<b>AT THE END OF THE YEAR</b>	<b>683,094</b>	<b>404,966</b>	<b>79,673</b>	<b>1,167,733</b>	<b>26,328</b>
Acquisition price	580,944	418,058	74,919	<b>1,073,921</b>	32,193
Insured value	582,055	333,411	65,956	<b>981,423</b>	11,825
Rental income during 2013	45,254	38,812	5,726	<b>83,792</b>	447

<sup>1</sup> Including property developments in compliance with the revised IAS 40 standard.

The capital expenditure relates to investments made for new acquisitions, WDP's own property developments and investments within the existing portfolio (for additional details, please refer to 5.4. *Management report - Transactions and realisations* on page 46).

The property portfolio is measured at fair value. Fair value is determined based on non-observable inputs; consequently, the investment property assets are part of level 3 of the fair value hierarchy, as provided for in IFRS. There were no shifts in the level of the fair value hierarchy during 2014. Level 1 of the fair value hierarchy determines that the fair value was derived on the basis of listed (not adapted) prices in an active market for identical assets or liabilities, whereas level 2 is based on other data than for level 1, which can be directly or indirectly determined for the assets or liabilities involved.

There are no assets that are not valued in accordance with their highest and best use, given that the use for some assets is different from the highest and best use.

During 2014 WDP achieved a gross investment volume of approximately 275 million euros (including solar panels). This was primarily achieved in the core Benelux market. For a detailed description of the various individual purchases and the (100% pre-let) projects are were completed and are in progress, see 5.4. *Management report - Transactions and realisations* on page 46).

The table below presents a comparison of the annual expected rental income for these properties and the rents actually achieved in 2014.

IN EUROS (X 1,000)	FULL-YEAR RENTAL INCOME	ACTUAL RENTAL INCOME
Ternat, Industrielaan 23	513	533
Zaventem, Leuvensesteenweg 573	995	1,001
Zwolle, Mindenstraat 7	1,233	1,225
Tilburg, Marga Klompéweg 11	850	536
Echt (Susteren), Fahrenheitweg 1	3,100	1,765
Duiven, Innovatie 1	1,808	886
Venray, Wattstraat 2-6	2,049	875
<b>TOTAL</b>	<b>10,548</b>	<b>6,821</b>

The positive variation in the value of investment property is explained by the reduction in the return on logistical property in the investment market, particularly in the Netherlands. The gross rental yield after the addition of the estimated market rental value for the non-leased parts was 8.0% at 31 December 2014, versus 8.2% at year-end 2013.

### Valuation method

NON-OBSERVABLE INPUTS USED TO DETERMINE THE FAIR VALUE					
LEVEL (IFRS)	CLASSIFICATION ACCORDING TO GEOGRAPHIC SPLIT	FAIR VALUE 31 DEC. 13 (IN EUROS X 1,000)	VALUATION TECHNIQUE	INPUT 31 DEC. 14	BANDWIDTH (MIN. / MAX.) (WEIGHTED AVERAGE) 31 DEC. 14
3	Belgium	734,405	Discounted cash flow Income capitalisation	<ul style="list-style-type: none"> <li>• ERV (in euros/m<sup>2</sup>)<sup>1</sup></li> <li>• Discount rate</li> <li>• Required yield</li> <li>• Remaining lease term (until first break)</li> <li>• Remaining lease term (until final expiry)</li> <li>• Occupancy rate</li> <li>• Inflation</li> </ul>	20-85 euros/m <sup>2</sup> (39 euros/m <sup>2</sup> ) 5.6%-8.0% (6.8%) 7.0%-8.5% (7.5%) 3 months-20 years (5.4 years) 3 months-33 years (8.3 years) 41%-100% (96.4%) 1.4%-1.4% (1.4%)
3	Netherlands	646,708	Discounted cash flow Income capitalisation	<ul style="list-style-type: none"> <li>• ERV (in euros/m<sup>2</sup>)<sup>1</sup></li> <li>• Discount rate</li> <li>• Required yield</li> <li>• Remaining lease term (until first break)</li> <li>• Remaining lease term (until final expiry)</li> <li>• Occupancy rate</li> <li>• Inflation</li> </ul>	30-80 euros/m <sup>2</sup> (45 euros/m <sup>2</sup> ) 6.4%-8.3% (7.2%) 5.9%-9.3% (6.8%) 3 months-15 years (8.3 years) 3 months-20 years (9.2 years) 29%-100% (98.9%) 2.0%-2.0% (2.0%)
3	France	80,701	Income capitalisation	<ul style="list-style-type: none"> <li>• ERV (in euros/m<sup>2</sup>)<sup>1</sup></li> <li>• Required yield</li> <li>• Remaining lease term (until first break)</li> <li>• Remaining lease term (until final expiry)</li> <li>• Occupancy rate</li> </ul>	35-55 euros/m <sup>2</sup> (40 euros/m <sup>2</sup> ) 7.0%-8.8% (8.0%) 1 years-8 years (3.4 years) 3 years-17 years (6.3 years) 45%-100% (95.7%)
3	Romania	28,917	Income capitalisation Comparable market transactions	<ul style="list-style-type: none"> <li>• ERV (in euros/m<sup>2</sup>)<sup>1</sup></li> <li>• Required yield</li> <li>• Remaining lease term (until first break)</li> <li>• Remaining lease term (until final expiry)</li> <li>• Occupancy rate</li> </ul>	35-50 euros/m <sup>2</sup> (45 euros/m <sup>2</sup> ) 8.9%-9.2% (9.0%) 6 years-8 years (7.9 years) 6 years-8 years (7.9 years) 100%-100% (100%)

1 For the ERV only rents for available spaces are taken into account.  
The large range (min/max) is explained by the various types of storage space (external storage to cool warehouses).

Appraising a site involves determining its value on a specific date, i.e. the price at which the site is likely to be sold between buyers and sellers who are well informed in absence of information asymmetries and who wish to complete such a transaction, without taking into account any special agreement between the parties. This value represents the investment value if it matches the total price to be paid by the buyer, plus any registration fees or VAT if the acquisition is subject to VAT. The fair value within the meaning of the IAS/IFRS reference schedule can be calculated by deducting an adjusted percentage of the registration fees and/or

deducting VAT. For the calculation of the change in fair value, the theoretical, local registration rights are deducted from the investment value. These rates averaged 2.5% in Belgium, 4.9% in the Netherlands, 3.4% and Romania: 1.5%.

### Sensitivity of valuations

The sensitivity of the fair value based on changes to the significant non-observable inputs used to determine the fair value of the properties classified in level 3 in accordance with the IFRS fair value hierarchy is as follows (*ceteris paribus*):

NON-OBSERVABLE INPUT	IMPACT ON FAIR VALUE IN CASE OF:	
	FALL	RISE
ERV (in euros/m <sup>2</sup> )	negative	positive
Discount rate	positive	negative
Required yield	positive	negative
Remaining lease term (until first break)	negative	positive
Remaining lease term (until final expiry)	negative	positive
Occupancy rate (EPRA)	negative	positive
Inflation	negative	positive

In addition, it is generally so that a rise (fall) in the remaining term of the lease results in a fall (rise) in the discount rate (and required yield). A rise (fall) in the occupancy rate can result in a rise (fall) in the discount rate (and required yield).

In addition, the sensitivity of the fair value of the portfolio can be estimated as follows (based on a *ceteris paribus* approach): the effect of a rise (fall) of 1% in rental income results in a rise (fall) in the fair value of the portfolio of approximately 13 million euros (*ceteris paribus*). The effect of a rise (fall) in the required yield of 25 basis points results in a fall (rise) in the fair value of the portfolio of approximately 42 million euros (*ceteris paribus*).

## Valuation process

The valuation process within WDP follows a centralised approach in which the policy and procedures for property estimates are determined by the CEO and the CFO, after approval by the audit committee. Each year, after approval by the audit committee, the CEO and CFO decide which independent property expert will be appointed for the respective parts of the property portfolio. Contracts are typically entered into for a renewable term of three years, for which a double rotation obligation applies in accordance with the Law of 12 May 2014 regarding the GVV/SIR (see also 11.6. *Permanent document – Property expert* on page 259). The selection criteria include local market knowledge, reputation, independence and insurance of the highest professional standards. The fees of the property experts are fixed for the term of their appointment and are not related to the value of the properties for which an estimate is made.

Independent property experts are contracted in each country to ensure that the specific characteristics of each geographical region and so the diversified pan-European character of the property portfolio is properly reflected. The property portfolio is measured by independent property experts on a quarterly basis. The valuation methods are determined by the external experts and are based on a multi-criteria approach. The independent expert determines the fair market value on the basis of a discounted cash flow model and/or an income capitalisation methodology. The estimates made in this way are also compared with the initial yield and available points of comparison through recent market transactions for comparable properties (including properties acquired by WDP during that year). The valuation cycle within the financial year comprises a visit to the site, after which a detailed evaluation report is drawn up for each individual property as well as three desktop reviews reflecting the new data provided by WDP with regard to the rental situation and rationalising the key assumptions with regard to the significant non-observable inputs.

PROPERTY EXPERT	LOCATION	FAIR VALUE (IN EUROS X 1,000)	PART OF THE TOTAL PORTFOLIO (IN %)
Stadim	Belgium	477,534	32
Cushman & Wakefield	Belgium, Romania	285,063	19
DTZ Zadelhoff	Netherlands	646,708	43
BNP Paribas Real Estate	France	80,701	5
<b>TOTAL</b>		<b>1,490,731</b>	<b>100</b>

The property experts have full access to all quantitative and qualitative information with regard to the property portfolio.

The *group controller* is responsible for the permanent contact with and information provision to the respective property experts (such as all rental

contracts, information with regard to occupancy rate, expiry dates, investments, maintenance and repair costs and so on). At the same time, the CEO and the country manager discuss the asset management plans for each object in detail with the property expert two times a year. When delivering the valuation reports on a quarterly basis, the group controller and the CFO compare and analyse all material differences (positive and negative) in absolute and relative terms over the past four quarters. Based on this, the CEO and CFO hold a detailed discussion with the respective property experts to ensure that all data relating

to the sites is accurately and fully reflected in the valuations, giving special attention to the property development projects. The property experts draw up an independent estimate of the future cash flow profile and reflect the risk through a combination of the cash flow projections (such as rental growth, vacancy rate, incentives and investments) and the applied required yields or discount rates. The final property estimates are then presented to the audit committee.

## XIII. Other tangible fixed assets

### Movements during the financial year

IN EUROS (X 1,000)	31 DEC. 14				31 DEC. 13 restated			
	SOLAR PANELS	OTHER*	TOTAL	ROMANIA	SOLAR PANELS	OTHER*	TOTAL	ROMANIA
Level (IFRS)	3	N/R			3	N/R		
<b>AT THE END OF THE PREVIOUS FINANCIAL YEAR</b>	<b>66,141</b>	<b>673</b>	<b>66,814</b>	<b>10,791</b>	<b>67,331</b>	<b>1,049</b>	<b>68,380</b>	<b>638</b>
Investments	-394	0	<b>-394</b>	<b>562</b>	8	0	<b>8</b>	<b>8,550</b>
New acquisitions	0	103	<b>103</b>	<b>0</b>	2,398	159	<b>2,557</b>	<b>61</b>
Disposals	0	-18	<b>-18</b>	<b>0</b>	0	-277	<b>-277</b>	<b>0</b>
Variations in the fair value	-2,695	-111	<b>-2,806</b>	<b>936</b>	-3,597	-258	<b>-3,855</b>	<b>1,542</b>
Gains	0	0	<b>0</b>	<b>943</b>	508	0	<b>508</b>	<b>1,556</b>
Depreciation and amounts written down	-2,695	-111	<b>-2,806</b>	<b>-7</b>	-4,105	-258	<b>-4,363</b>	<b>-14</b>
<b>AT THE END OF THE YEAR</b>	<b>63,052</b>	<b>647</b>	<b>63,699</b>	<b>12,289</b>	<b>66,141</b>	<b>673</b>	<b>66,814</b>	<b>10,791</b>
Acquisition price	50,613	2,289	<b>52,902</b>	<b>10,151</b>	51,007	2,204	<b>53,211</b>	<b>9,589</b>

\* Other includes Installations, machinery and equipment, Furniture and rolling stock and Other tangible fixed assets.

## Valuation method – Solar panels

	VALUATION METHOD	
CLASSIFICATION ACCORDING TO GEOGRAPHIC SPLIT	BELGIUM	ROMANIA
<b>LEVEL (IFRS)</b>	<b>3</b>	<b>3</b>
<b>FAIR VALUE 31 DEC. 14 (IN EUROS X 1,000)</b>	<b>63,052</b>	<b>12,170</b>
<b>INCOME 2014* (IN EUROS X 1,000)</b>	<b>6,819</b>	<b>770</b>
<b>VALUATION TECHNIQUE</b>	<b>DISCOUNTED CASH FLOW</b>	<b>DISCOUNTED CASH FLOW</b>
Implicit number of sun hours	In the model an implicit number of sun hours is assumed of 950 hours per year. This is based on the meteorological statistics and the data available at year-end. At 31 December 2014 there were solar panels at 29 sites.	In the model an implicit number of sun hours is assumed of 1,250 hours per year. This is based on the meteorological statistics and the data available at year-end. At 31 December 2014 there were solar panels at 4 sites.
Green energy certificates	Green energy certificates are awarded by the Flemish Regulator for the Electricity and Gas Market (VREG) for each project based on a minimum price per certificate for a fixed period of twenty years. Price levels of the certificates for the operational sites range from 270 to 450 euros per MWh.	Green energy certificates are awarded by the Romanian Energy Regulatory Authority (ANRE) for each project for a fixed period of fifteen years. WDP's PV projects in Romania receive 6 green energy certificates per MWh of green energy produced (two deferred in accordance with the regulatory framework). The certificates can then be sold on a regulated market at a legal min/max price of between 27 and 55 euros per certificate. For the solar farms, WDP has a ten-year purchase contract with Enel (an international leader on the energy market).
Energy price	The energy price increases in real terms by 1.5% per year. This increase is applied to the Endex basis. As a starting point, the average Endex price (see <a href="http://www.apendex.com">www.apendex.com</a> ) (BE-power) Cal t + 1, 2, 3 is selected. The valuation at the end of 2014 is based on the Cal 13, 14 and 15 published on 31 December 2014.	The energy price increases in real terms by 1.5% per year. This rise is applied to the actually received prices for the green energy sold.
Discount rate	The applicable efficiency requirement is equivalent to the 30-year Interest Rate Swap rate plus a risk premium of 325 basis points (bps).	The return requirement is calculated as a weighted average cost of the capital based on the long-term interest, the market risk premium and the country-specific risk.
Fall in return	The PV system has a fall in return of 0.6% per annum and is decommissioned after thirty years. No account is taken of any residual value of the system or the costs for dismantling the system.	The PV system has a fall in return of 0.6% per annum and is decommissioned after thirty years. No account is taken of any residual value of the system or the costs for dismantling the system.
Maintenance and capex	Account is taken of the various operating costs related to the operation and a ten-year maintenance cost to maintain the expected development of the leasing condition.	Account is taken of the various operating costs related to the operation and a ten-year maintenance cost to maintain the expected development of the leasing condition.
* The income comes from the sale of green energy certificates (approximately 90% of the revenues coming from solar energy) and the sale of green energy to the tenant (approximately 6%) and/or the energy supplier (approximately 4%), less the costs of maintaining the solar panels.		

## Sensitivity of valuations

The sensitivity of the fair value based on changes to the significant non-observable inputs used to determine the fair value of the properties classified in level 3 in accordance with the IFRS fair value hierarchy is as follows (*ceteris paribus*):

NON-OBSERVABLE INPUT	IMPACT ON FAIR VALUE IN CASE OF:	
	FALL	RISE
Implicit number of sun hours	negative	positive
Green energy certificates	negative	positive
Energy price	negative	positive
Discount rate	positive	negative
Fall in return	negative	positive
Maintenance and capex	positive	negative

In addition, the sensitivity of the fair value of the solar panels can be estimated as follows (based on a *ceteris paribus* approach): the effect of a rise (fall) in required return of 25 bps results in a fall (rise) in the fair value of the fair value of the solar panels of approximately 1.3 million euros.

## Valuation process

There is no standardised valuation model for investments in solar panels. The fair value of these assets is calculated by WDP using a discounted cash flow model based on future income and costs.

The valuation cycle within a financial year comprises a fully detailed update as of year-end of all assumptions and the expected cash flows and the three desktop reviews involving rolling forward the model and rationalising the key assumptions with regard to the significant non-observable inputs.

The data and inputs with regard to the expected future cash flows is verified on a continual basis using the available statistics for all PV systems, while a consistent comparable analysis is conducted of the financial return requirements of investors. The final fair value measurements are approved by the audit committee on a quarterly basis.

## XIV. Financial instruments

### Financial instruments at amortised cost price

Fair value of financial instruments that are recognised in the balance sheet at amortised cost price:

		31 DEC. 14			
IN EUROS (X 1,000)	IFRS BALANCE SHEET ITEM	LEVEL (IFRS)	AMORTISED COST PRICE	FAIR VALUE	
<b>FINANCIAL ASSETS</b>					
Loans and receivables	I. - E.	2	13,573	13,573	
Non-current receivables	I. - G.	2	4,500	4,500	
TRADE DEBTORS	II. - D.	2	6,125	6,125	
Cash and cash equivalents	II. - F.	2	234	234	
<b>TOTAL</b>			<b>24,432</b>	<b>24,432</b>	
<b>FINANCIAL LIABILITIES</b>					
Commercial paper	II. B.	2	147,411	147,411	
Bond loan	I. B.	2	174,472	183,905	
Bank debt	I. B. et II. B.	2	526,041	526,041	
Financial lease	I. B. et II. B.	2	15,890	15,890	
Other financial debts	I. B.	2	0	0	
Trade payables and other current liabilities	II. D.	2	12,473	12,473	
<b>TOTAL</b>			<b>876,287</b>	<b>885,721</b>	

The entirety of the financial instruments of the Group corresponds to levels 1 and 2 in the hierarchy of the fair values. The measurement at fair value occurs regularly.

In the event of the failure of one of the contract parties, the net position of the derivatives will be considered for the other party.

Level 1 in the hierarchy of the fair value retains the cash investments, cash and cash equivalents the fair value of which is based on the share price.

Level 2 in the hierarchy of the fair values concerns the other financial assets and liabilities the fair value of which is based on observable

inputs and other data that can be directly or indirectly determined for the assets or liabilities in question. The valuation techniques regarding the fair value of the level 2 financial instruments are as follows: the fair value of the above financial assets and liabilities is measured at the accounting value, except for the bond loan, the fair value of which is determined by a DCF model based on market interest rates at year-end, given that this is not traded frequently (level 2). Given the other financial debts are entered into at a floating interest rate, the fair value is close to the accounting value.

Level 3 in the hierarchy of the fair values concerns the property portfolio the fair value of which is determined using non-observable inputs.

### Liquidity obligation on maturity dates linked to non-current loans (contractual cash flows and non-capitalised interest)

IN EUROS (X 1,000)	31 DEC. 14
Between one and two years	145,006
Between two and five years	283,723
More than five years	291,756
<b>TOTAL</b>	<b>720,485</b>

### Financial instruments at fair value (IAS 39)

The group uses derivative financial instruments in order to hedge interest rate risks on its financial debt with the purpose of reducing volatility of the net current result (which forms the basis of the dividend) while at the same time keeping cost of debt as low as possible. WDP manages its interest rate exposure centrally through a macro hedging policy. The group does not engage in any derivative contracts for speculative purposes nor does it hold any derivative financial products for trading purposes.

The derivatives currently used by WDP do not qualify as hedges. Consequently, changes to fair value are immediately recognised through profit and loss.

These contracts are valued at fair value at the balance sheet date, in compliance with IAS 39. This information is received from the various financial institutions and is verified by WDP by discounting future contractual cash flows based on matching yield curves.

Fair value is determined based on observable inputs; consequently, the IFRS contracts are part of level 2 of the fair value hierarchy, as provided for in IFRS. The fair value measurement occurs on the basis of a discounted cash flow model based on the relevant market interest rates as reflected in the forward interest curve on the balance sheet date.

There were no shifts in the level of the fair value hierarchy during 2014. During this period no hedging instruments were redeemed before the final maturity date. A number of hedging instruments were extended by offsetting them over time in a cash-neutral way. The details and valuation at fair value of the hedging instruments on the balance sheet date are as follows:

CLASSIFICATION UNDER IFRS	31 DEC. 14			
	LEVEL (IFRS)	NOTIONAL AMOUNT (IN EUROS)	INTEREST RATE (IN %)	MATURES IN
Interest rate swap	2	20,000,000	3.19	2015
Interest rate swap (callable)	2	10,500,000	3.75	2018
Interest rate swap (callable)	2	10,500,000	3.44	2018
Interest rate swap	2	10,000,000	4.25	2018
Interest rate swap	2	20,000,000	4.57	2018
Interest rate swap (callable)	2	10,000,000	2.80	2018
Interest rate swap	2	5,000,000	4.26	2018
Interest rate swap	2	5,000,000	4.18	2018
Floor KI / Cap KO	2	10,000,000	4.50	2018
Interest rate swap	2	20,000,000	3.59	2019
Interest rate swap	2	20,000,000	1.19	2019
Interest rate swap	2	20,000,000	1.19	2019
Interest rate swap	2	10,000,000	4.64	2019
Interest rate swap	2	10,000,000	3.00	2019
Interest rate swap	2	15,000,000	3.62	2020
Interest rate swap	2	10,000,000	3.99	2020
Interest rate swap	2	4,741,500	3.48	2020
Interest rate swap	2	3,161,000	3.48	2020
Interest rate swap	2	4,741,500	3.48	2020
Interest rate swap	2	15,000,000	3.39	2021
Interest rate swap	2	25,000,000	3.61	2021
Interest rate swap	2	10,000,000	3.24	2021
Interest rate swap	2	25,000,000	1.89	2021
Interest Rate Swap (forward start)	2	25,000,000	0.49	2022
Interest rate swap	2	15,000,000	3.08	2022
Interest rate swap	2	20,000,000	1.77	2022
Interest Rate Swap (forward start)	2	25,000,000	0.83	2022
Interest Rate Swap (forward start)	2	25,000,000	0.96	2022
Interest Rate Swap (forward start)	2	20,000,000	0.74	2023
Interest rate swap	2	25,000,000	1.89	2023
Interest rate swap	2	25,000,000	1.59	2023
Interest rate swap	2	25,000,000	1.90	2024
Interest rate swap	2	25,000,000	1.90	2024
Interest rate swap	2	25,000,000	2.01	2024
Interest rate swap	2	30,000,000	2,31	2027

\* This is a combined instrument by means of a floor at 4.50% with knock-in at 2.63% and a cap at 4.50% with knock-out at 5.50%. The interest rate currently paid on this instrument is 4.50% and this can fluctuate depending on the interest rate level.

	31 DEC. 14					
	LEVEL (IFRS)	NOTIONAL AMOUNT (IN EUROS X 1,000)	INTEREST RATE (%)	TERM (IN Y)	ASSETS	LIABILITIES
<b>CLASSIFICATION UNDER IFRS</b>						
Interest rate swap	2	442,644	2.66	6.8	0	61,819
Interest Rate Swap (forward start)	2	95,000	0.76	7.8	0	1,787
Interest rate swap (callable)	2	31,000	3.34	3.6	0	3,582
Floor KI/ Cap KO	2	10,000	4.50	4.0	0	1,816
<b>TOTAL *</b>		<b>578,644</b>	<b>2.42</b>	<b>6.7</b>	<b>0</b>	<b>69,004</b>

\* Of the notional amount of approximately 578 million euros in outstanding derivate instruments, at 31 December 2014 an amount of 558 million euros serves to hedge financial debts.

The table below shows the movements in fair value and valuations at fair value of the hedging instruments on the balance sheet date.

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>FAIR VALUE AT THE BALANCE SHEET DATE</b>	<b>-69,004</b>	<b>-49,629</b>
Financial fixed assets	0	80
Financial instruments at fair value through profit and loss	0	80
Other non-current financial liabilities	68,354	49,062
Permitted hedging instruments	68,354	49,062
Current liabilities	650	647
Other current liabilities	650	647
<b>MOVEMENTS IN THE FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES</b>	<b>-19,375</b>	<b>20,837</b>
Revenues	17,161	20,837
Costs	-36,536	0

The table below shows the impact of the fair value of the IRSs if the interest rate were to increase or decline by a maximum of 0.50%:

INTEREST RATE MOVEMENTS	IMPACT ON THE FAIR VALUE MOVEMENT OF THE IRSS AT 31 DEC. 14 (IN EUROS X 1,000,000)
-0.50%	-19.9
-0.25%	-9.8
0.00%	0
+0.25%	9.6
+0.50%	19.1

### Liquidity obligation on maturity dates linked to the derivatives

IN EUROS (X 1,000)	31 DEC. 14
Between one and two years	30,154
Between two and five years	36,190
More than five years	27,477
<b>TOTAL</b>	<b>93,820</b>

For a detailed overview of financial and other risks, their mitigating factors and control, please see Section 1. *Risk Factors* on page 3. For a review of the financial risks (including credit risk, liquidity risk, interest risk, counterparty risk), see Section 5.5. *Management report*

- *Management of the financial resources* on page 56. Readers are also referred to the sensitivity analysis in Section 5.7. *Management report - Outlook* on page 74 and note XX. *Status of liabilities* on page 223.

## XV. Assets held for sale

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Belgium		
Assets held for sale at year-end 2013	0	2,179
Assets held for sale at year-end 2014	1,346	0
<b>TOTAL</b>	<b>1,346</b>	<b>2,179</b>

The sale of a non-strategic site at Groene Hofstraat 1, Boom was completed in 2014. At the moment, an amount of 1.3 million euros is recognised in *Assets held for sale* in the balance sheet,

which are primarily a piece of land in Wieze that will be sold and the seventh floor of the Asar tower at Frans Van Kalkenlaan 9 in Anderlecht, for which a private agreement has been signed.

## XVI. Trade receivables and doubtful debtors

TRADE DEBTORS		
IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Customers	6,955	4,264
Write-downs booked on doubtful debtors	-1,690	-1,161
Invoices to be prepared/credit notes to be received	860	475
Other receivables	0	0
<b>TRADE DEBTORS</b>	<b>6,125</b>	<b>3,578</b>

Trade receivables due within less than one year rose from 3.6 million euros at the end of 2013 to 6.1 million euros at year-end 2014. This rise is due to the advance invoicing of rents related

to 2015 – the underlying outstanding customer positions remained stable. Trade receivables are mostly payable in cash. The table below shows the past due trade receivables.

IN EUROS (X 1,000)	31 DEC. 14		31 DEC. 13 restated	
Not past due and < than 30 days past due <i>of which provisioned for as doubtful debtors</i>	3,943	1	2,711	140
30-60 days past due <i>of which provisioned for as doubtful debtors</i>	157	0	278	70
60-90 days past due <i>of which provisioned for as doubtful debtors</i>	0	0	159	1
> 90 days past due <i>of which provisioned for as doubtful debtors</i>	2,855	1,689	1,116	950
<b>TOTAL CUSTOMERS</b> <i>of which provisioned for as doubtful debtors</i>	<b>6,955</b>	<b>1,690</b>	<b>4,264</b>	<b>1,161</b>

## DOUBTFUL DEBTORS - STATEMENT OF CHANGES

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>AT THE END OF THE PREVIOUS FINANCIAL YEAR</b>	<b>1,161</b>	<b>1,292</b>
Additions	970	908
Reversals	-636	-352
Additions with regard to non-current receivables	0	-707
Other	195	20
<b>AT THE END OF THE YEAR</b>	<b>1,690</b>	<b>1,161</b>

Compared to the previous financial year, the bad-debt provision increased from 1,161 million euros to 1,690 million euros.

A clear procedure is employed to determine the bad-debt provisions in which management estimates on a quarterly basis the receivables that probably will no longer be collected. In that way, the book value approaches the fair value of the trade receivables. For the debtors policy, WDP checks the creditworthiness of its tenants. In addition, the outstanding customer balances are reported internally to all commercial and technical personnel on a monthly basis.

They can ensure adequate supervision of the rental arrears via their direct contacts with the customer.

Credit risk is more generally also limited because WDP ensures an adequate spread among its tenants. In addition to the legal limit of 20%, the internal limit applied stipulates that a maximum of 10% of rental income (including income from solar energy) may be derived from a single customer. For a list of main tenants, please see 7.1. *Property report - Review of the consolidated property portfolio* on page 124. The credit risk is also limited by the maximum risk per site of 5%.

## XVII. Tax benefits and other current assets

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Taxes	9,460	1,314
Other	4,462	4,150
<b>TOTAL</b>	<b>13,922</b>	<b>5,465</b>

The increase in Taxes is due to the reclaimable VAT as a consequence of the acquisition of the site in Tiel in the Netherlands.

## XVIII. Capital

	EVOLUTION OF SUBSCRIBED CAPITAL 31 DEC. 14 (IN EUROS X 1,000)	NUMBER OF SHARES
Creation of Rederij De Pauw	50	
Capital increase through incorporation of reserves	12	
Capital increase by public issue (incl. issue premium)	69,558	
Capital increase through merger and demerger transactions	53	
Capital increase through incorporation of reserves with a view to rounding up in euros	327	
Capital increase to defray losses	-20,575	
<b>1999 SUBSCRIBED CAPITAL AND NUMBER OF SHARES AT THE TIME OF THE IPO (JUNE 1999)</b>	<b>49,425</b>	<b>6,640,000</b>
2001 Capital increase resulting from the acquisition of Caresta	2,429	259,593
2001 Capital increase through incorporation of reserves with a view to rounding up in euros	46	0
2003 Capital increase by public issue (incl. issue premium)	27,598	985,656
2006 Capital increase on the occasion of the partial split of Partners in Lighting International	29,415	707,472
2006 Reduction in capital upon the creation of available reserves	-40,000	0
2009 Capital increase for DHL transaction	6,478	807,733
2009 Capital increase	25,130	3,133,484
2011 Capital increase through the payment of a debt in relation to the optional dividend	5,216	650,437
2011 Capital increase following Betafence transaction	3,642	454,146
2012 Capital increase through the payment of a debt in relation to the optional dividend	4,988	622,013
2012 Capital increase for the partial demerger of Immo Weversstraat	675	84,226
2012 Capital increase Lake Side bis transaction	5,910	736,932
2013 Capital increase through the payment of a debt in relation to the optional dividend	4,600	573,596
2013 Capital increase resulting from the direct merger with three companies in Geel	3,400	423,959
2014 Capital increase through the payment of a debt in relation to the optional dividend	3,693	460,317
2014 Capital increase Tiel transaction	7,213	899,080
<b>TOTAL</b>	<b>139,857</b>	<b>17,438,644</b>

	31 DEC. 14	31 DEC. 13 restated
<b>NUMBER OF SHARES ENTITLED TO DIVIDEND</b>	<b>16,079.247</b>	<b>15,081.692</b>
Capital increase through the payment of a debt in relation to the optional dividend	0	573,596
Capital increase resulting from the direct merger with three companies in Geel	0	423,959
Capital increase through the payment of a debt in relation to the optional dividend	460,317	0
Capital increase Tiel transaction	899,080	0
<b>NUMBER OF SHARES ENTITLED TO DIVIDEND AT THE END OF THE FINANCIAL YEAR</b>	<b>17,438.644</b>	<b>16,079.247</b>
Net result of the financial year (in euros x 1,000)	64,750	79,675
Net result per share (in euros)*	3,94	5,15
* Calculation based on the weighted average number of shares.		

WDP only has one category of shares, namely ordinary shares. Holders have a right to receive the declared dividend and are entitled to one vote per share at the Annual General Meeting of the shareholders.

All shares are paid up in full and are bearer, registered or dematerialised shares. Since 1 January 2008 no new bearer shares may be issued and existing bearer shares booked on stock funds may no longer be physically issued. They must remain on the account from then on, unless converted into

registered shares. Listed bearer shares that are on a fund account, were lawfully converted into dematerialised shares from 1 January 2011. Bearer shares that were not registered on a share account were lawfully converted into dematerialised shares on 1 January 2014.

The statutory manager is authorised to increase the authorised capital on one or more occasions, on the dates and under the conditions it establishes, by 100,521,811.63 euros. This authorisation is valid for five years as from 16 May 2011. This authorisation can be renewed.

## XIX. Provisions

NATURE OF THE LIABILITIES (IN EUROS X 1,000)	31 DEC. 14	
	BELGIUM REMEDIAATION	TOTAL
<b>OPENING BALANCE</b>	<b>1,065</b>	<b>1,065</b>
Amounts used	-19	-19
Additions	0	0
<b>CLOSING BALANCE</b>	<b>1,046</b>	<b>1,046</b>
Expected payment date for use of provisions	< 5 years	

During the course of the 2014 financial year the current studies, monitoring activities and remediation were continued, thereby to comply with all local legislation regarding soil remediation. *Provisions* outstanding at the end of 2014 were still 1.0 million euros.

The provisions were primarily established for the possible remediation of the sites in Anderlecht (Avenue Frans Van Kalken 9, Quai de Biestebroek 300 and rue Walcourt), Beersel (Stationstraat 230) and Molenbeek-Saint-Jean (Rue Delaunoy 35-36 + 58-60).

NATURE OF THE LIABILITIES (EUROS X 1,000)	31 DEC. 13 <small>restated</small>	
	BELGIUM REMEDIAATION	TOTAL
<b>OPENING BALANCE</b>	<b>1,071</b>	<b>1,071</b>
Used amount	-6	-6
Additions	0	0
<b>CLOSING BALANCE</b>	<b>1,065</b>	<b>1,065</b>
Expected payment date for use of provisions	< 5 years	

## XX. Status of liabilities

IN EUROS (X 1,000)	INCLUDED AS OF		< 1 YEAR		1-5 YEARS		> 5 YEARS	
	31 DEC. 14	31 DEC. 13 restated						
Commercial paper	147,411	145,341	147,411	145,341				
Straight loans	30,366	22,449	30,366	22,449				
Roll over loans	18,078	2,216	18,078	2,216				
Lease debts	2,826	3,468	2,826	3,468				
Other	205	3	205	3				
<b>CURRENT FINANCIAL LIABILITIES</b>	<b>198,886</b>	<b>173,477</b>	<b>198,886</b>	<b>173,477</b>		<b>0</b>		<b>0</b>
Roll over loans	477,392	449,103			407,435	424,916	69,957	24,187
Bond loan	174,472	49,625					174,472	49,625
Lease debts	13,064	16,171			9,562	10,481	3,502	5,690
<b>NON-CURRENT FINANCIAL LIABILITIES</b>	<b>664,928</b>	<b>514,899</b>			<b>416,997</b>	<b>435,397</b>	<b>247,931</b>	<b>79,502</b>
<b>TOTAL</b>	<b>863,814</b>	<b>688,376</b>	<b>198,886</b>	<b>173,477</b>	<b>416,997</b>	<b>435,397</b>	<b>247,931</b>	<b>79,502</b>

For more background information on the financial debts, see chapter 5.5. *Management report - Management of the financial resources* on page 56.

For more information on the applicable bank covenants, see XXV. *Rights and obligations not included in the balance sheet* on page 229.

For a complete overview of sensitivity, see the relevant table in 5.7. *Management report - Outlook* on page 74.

## XXI. Calculation of the gearing and notes regarding changes in gearing

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Non-current and current liabilities	956,837	755,978
To be excluded:		
I. Non-current liabilities - A. Provisions	-1,046	-1,065
I. Non-current liabilities - C. Other non-current financial liabilities - Permitted hedging instruments	-68,354	-49,062
I. Non-current liabilities - F. Deferred tax - Liabilities	0	0
II. Current liabilities - C. Other current liabilities - Other: Hedging instruments	-650	-647
II. Current liabilities - F. Accruals and deferred income	-9,968	-4,152
<b>TOTAL DEBT</b>	<b>A 876,818</b>	<b>701,052</b>
Total assets of the balance sheet	1,570,331	1,283,090
To be excluded:		
E. Financial fixed assets - Financial instruments at fair value through profit and loss - Permitted hedging instruments	0	-80
<b>TOTAL ASSETS INCLUDED IN THE CALCULATION OF THE GEARING</b>	<b>B 1,570,331</b>	<b>1,283,010</b>
<b>DEBT RATIO</b>	<b>A/B 55.8%</b>	<b>54.6%</b>

### Further notes to changes in gearing

Pursuant to Article 54 of the GVV/SIR legislation, specifically article 24 of the GVV/SIR Royal Decree, if the consolidated gearing is over 50%, GVV/SIRs are required to draw up a financial plan with implementation schedule describing the measures to be taken to prevent the gearing from rising above 65% of consolidated assets. The statutory auditor writes a special report on this financial plan stating that he or she has checked how the plan was drawn up,

especially in terms of its economic principles, and that the figures contained in this plan correspond to the figures in the accounts of the GVV/SIR. It must be stated in the interim and annual financial reports how the financial plan was implemented in the period under review and how the GVV/SIR will implement the plan in the future.

## 1. Changes in gearing

In 2014, the company's consolidated gearing rose slightly to 55.8% at 31 December 2014 versus 54.6% at 31 December 2013. This takes account of a total investment volume of approximately 275 million euros net. In other words, given the virtually constant gearing, the capital structure was not changed by the investments. This was facilitated by the fact that the new investments were funded with a combination of equity and debt. That is because shareholders' equity was increased by approximately 90 million euros due to the capital increases resulting from the optional dividend, the acquisition of the sites in Tiel and the retained earnings.

Based on the current gearing of 55.8% at 31 December 2014, WDP has additional investment potential of approximately 415 million euros, without exceeding the maximum gearing of 65%. There is room for 160 million euros in additional investments before 60% gearing is exceeded.

Portfolio valuations also affect gearing. Based on the current capital base, the maximum gearing of 65% would only be exceeded if the value of investment property were to decline by approximately 220 million euros (15% compared to the 1.492 million euro property portfolio). WDP believes that the current gearing is at an acceptable level and provides sufficient margin to offset any decreases in the value of the property. Furthermore, in 2011-13 the experts' appraisal showed that the fair value of the portfolio had stabilised, after which a slight rising trend was observed in 2014.

The new GVV/SIR Law stipulates that, if the unconsolidated or consolidated gearing exceeds 65% of the GVV's/SIR's unconsolidated or consolidated assets, depending on the case, it will be unable to distribute dividend to the shareholders until the gearing has dropped below 65% again. In that case, the reserves thus accumulated may only be used for repayments necessary to reduce the consolidated or unconsolidated gearing below 65% of the consolidated or unconsolidated assets, depending on the case.

A detailed financial model incorporating forecasts relating to the profit and loss account and the balance sheet is updated every quarter for a period of 3 years or more if for example specific planned investments extend beyond this horizon. This takes into account all the company's current commitments and other parameters, both internal, such as lease renewals, and external, such as interest rates. This also incorporates an analysis of the expected changes in gearing and the sensitivity of the gearing (at unconsolidated and consolidated level) relating to investments and any reductions in value of the portfolio. This is submitted to the Board of Directors based on the same frequency, unless the circumstances require earlier submission, which helps ensure that the gearing does not exceed 65%.

## 2. Expected changes in gearing in 2015

The aim is to maintain the gearing at a level between 55% and 60% and in this context the targets set by WDP are based on a capital structure maintained at the same level.

In the course of 2015 WDP's gearing will most likely increase slightly from 55.8% at 31 December 2014 to approximately 56% at 31 December 2015. This forecast takes account of the following:

- The implementation of the ongoing investment programme and the planned divestments<sup>1</sup>;
- Retained profits, taking into account expected profit for 2015 of approximately 81 million euros and dividend distribution for the 2014 financial year;
- An optional dividend in which the investment potential released as a result (through equity and borrowed capital) is used for new investments, based on a constant capital structure.

## 3. Conclusion

WDP therefore believes that the gearing will not exceed 65% and that no additional measures need to be taken at the moment, based on the prevailing economic and property trends, the planned investments and expected changes in the company's equity.

WDP considers the capital structure to be adequate given the nature of the property in which WDP invests with a consistent average return of 8%, generating a sufficient margin to pay the interest charges on the debts. Additionally, WDP has a solid *track record* when it comes to attracting financing. On the one hand, it has good relationships with its partner banks, which should make it possible to refinance the debts on the maturity date or secure new credits for any additional acquisitions. On the other hand, the success of the recent capital increases (including the optional dividend) has shown that WDP has the confidence of investors and access to the capital market to part-finance new projects with equity, ensuring the gearing remains within the desired range.

If the company's policies needed to be adjusted in response to specific events, this will be done immediately and the shareholders will be informed through the periodic reports.

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<sup>1</sup> See also 5.4. *Management report - Transactions and realisations* on page 46 and *Balance Sheet - Assets* on page 241.

## XXII. Other current liabilities

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
Deposits and rental guarantees received	422	384
Other	15	150
Outstanding dividends	95	99
<b>TOTAL</b>	<b>531</b>	<b>633</b>

## XXIII. Average workforce and breakdown of employee costs

	31 DEC. 14	31 DEC. 13 restated
<b>IN FULLY CONSOLIDATED COMPANIES</b>		
<b>AVERAGE WORKFORCE (FTE*)</b>	<b>29.8</b>	<b>27.4</b>
a) Blue collar	5.6	5.6
b) White collar	24.2	21.8
Administrative white collar	17.1	16.8
Technical white collar	7.1	5.0
<b>GEOGRAPHICAL LOCATION OF WORKFORCE (FTE*)</b>	<b>29.8</b>	<b>27.4</b>
Western Europe	29.8	27.4
Central and Eastern Europe	0.0	0.0
<b>EMPLOYEE COSTS (EUR X 1,000)</b>	<b>2,560</b>	<b>2,409</b>
a) Remuneration and direct fringe benefits	1,764	1,605
b) Employer's national insurance contributions	488	427
c) Employer's supplementary insurance premiums	121	101
d) Other employee costs	187	226
* FTE: Full-time equivalent.		

WDP has entered into a group insurance contract of the promised contribution type (defined contribution plan) with an external insurance company for its staff. The company contributes to this fund, which is independent of the company. In a defined contribution plan, the company has no legally enforceable or de facto obligation to pay further contributions

if the fund does not have sufficient assets. The contributions of the insurance plan are funded by the company. This group insurance contract follows the Vandenbroucke Pension Law. On 31 December 2014 the insurance company acknowledged that the shortfall to guarantee the minimum yield is not material.

## XXIV. Transactions between affiliates

WDP's management fee for 2014 was set at 1,150,000 euros by the manager De Pauw NV. This amount corresponds to the total cost for the Board of Directors in 2013, which was in line with market rates, including the bonus scheme for the executive management and the management of GVV (see also 5.8. *Management report – Corporate governance* on page 84).

There were other transactions in 2014 between WDP and its joint venture WDP Development RO in addition to the management fee. The table below shows the outstanding receivables of WDP Development RO payable by the WDP group, as well as the management fee and the financial income recognised and received in WDP

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>RECEIVABLES</b>	<b>16,088</b>	<b>25,072</b>
More than one year	13,573	23,305
Within one year (interest and outstanding customer balance)	2,515	1,767
<b>OPERATIONAL RESULT (BEFORE THE RESULT ON THE PORTFOLIO)</b>	<b>100</b>	<b>100</b>
Management fee	100	100
<b>FINANCIAL RESULTS</b>	<b>648</b>	<b>1,088</b>
Revenue from current assets	648	1,088

## XXV. Rights and obligations not included in the balance sheet

On 31 December 2014, WDP Comm. VA and its subsidiaries provided a total amount of 14,937,900 euros in bank guarantees. The beneficiaries can be classified in the categories stated below, along with the appropriate amounts:

IN EUROS	31 DEC. 14
Environmental	1,023,580
Rent and concession	224,573
Financial	12,931,768
Legal	750,000
Services	7,979

The parent company, WDP Comm. VA, has provided the following securities for its respective subsidiaries:

- Security for the agreements of WDP Development RO SRL of 75 million euros provided to EIB.
- Security for the agreements of WDP Development RO SRL of 25 million euros provided to BNP Paribas Fortis.

WDP has entered into the following commitments to financiers<sup>1</sup>:

- Commitment for the credit institutions with which WDP typically conducts business in order not to burden the fixed assets with mortgages or power of attorney to mortgage (i.e. negative pledge).

→ WDP has entered into a commitment with the various financiers in order to remain eligible as a GVV/SIR. The conditions are laid down in the Law of 12 May 2014 and the Royal Decree of 13 July 2014. See *General information regarding the GVV/SIR, the FBI and the SIIC* on page 263.

→ To fund operations in the Netherlands through WDP Nederland NV, WDP has entered into a commitment to remain qualified as a Fiscale Beleggingsinstelling (FBI).

→ For some financial institutions, WDP undertakes to maintain a minimum Interest Coverage Ratio<sup>2</sup>. 5x For WDP, this is usually 1.5x<sup>3</sup>. For 2014, the rate was 3.3x.

→ For some financiers WDP undertakes to repay the credit if a change in control occurs and the financiers asks for repayment as a result.

→ For some financiers, WDP undertakes to limit properties that have not yet been pre-let (i.e. speculative developments) to 15% of the book value of the portfolio (excluding land reserves). At 31 December 2014 this ratio was 0%.

At 31 December 2014 all covenants with regard to credit institutions and bondholders entered into by WDP had been complied with.

1 *Financiers* means the credit institutions as well as moneylenders through debt capital markets.  
 2 Defined as operating result (before the result on portfolio) divided by interest charges less interest and dividends collected, less fee for financial leasing and other.  
 3 Except for three loans for which the minimum interest coverage ratio is 2.0x.

## XXVI. Increase/decrease in working capital requirements

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13 restated
<b>INCREASE (-) / DECREASE (+) IN ASSETS</b>	<b>-9,263</b>	<b>-2,204</b>
Trade debtors	-2,213	-2,333
Tax receivables	-8,458	3,129
Costs to be transferred and revenues acquired	922	-3,015
Other current assets	486	15
<b>INCREASE (+) / DECREASE (-) IN LIABILITIES</b>	<b>3,359</b>	<b>5,514</b>
Trade payables	-217	2,618
Taxes, social insurance costs and liabilities relating to remuneration	279	-2,786
Other current liabilities	-196	29
Costs to be allocated and revenues to be transferred	3,493	5,653
<b>OTHER</b>	<b>-769</b>	<b>-15</b>
<b>TOTAL</b>	<b>-6,673</b>	<b>3,295</b>

## XXVII. Working capital requirement

IN EUROS (X 1,000)		31 DEC. 14	31 DEC. 13 restated
<b>CURRENT ASSETS - WORKING CAPITAL COMPONENTS</b>	<b>A</b>	<b>21,738</b>	<b>11,541</b>
Trade debtors		6,125	3,578
Tax receivables		9,460	1,314
Other current assets		4,462	4,150
Costs to be transferred and revenues acquired		1,691	2,498
<b>CURRENT LIABILITIES - WORKING CAPITAL COMPONENTS</b>	<b>B</b>	<b>22,972</b>	<b>19,203</b>
Exit tax		0	1,358
Trade payables		9,190	11,380
Taxes, social insurance costs and liabilities relating to remuneration		3,282	1,648
Other current liabilities		531	633
Costs to be allocated and revenues to be transferred		9,968	4,184
<b>WORKING CAPITAL AT END OF FINANCIAL YEAR</b>	<b>A-B</b>	<b>-1,234</b>	<b>-7,662</b>

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# Auditor's report

# Report of the company auditor 2014

## **Statutory auditor's report on the consolidated financial statements for the year ended 31 December 2014 to the General Meeting**

To the shareholders

As required by law, we report to you on the statutory audit mandate which you have entrusted to us. This report includes our report on the consolidated financial statements as defined below together with our report on other legal and regulatory requirements. These consolidated financial statements comprise the consolidated balance sheet as at 31 December 2014, the consolidated profit and loss account, the consolidated statement of overall result, the consolidated statement of changes of the equity capital and the consolidated cash flow statement for the year then ended, as well as the summary of significant accounting policies and other explanatory notes.

### **Report on the consolidated financial statements - Unqualified audit opinion**

We have audited the accompanying consolidated financial statements of Warehouses De Pauw Comm. VA (the company) and its subsidiaries (jointly the group), prepared in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium. The consolidated balance sheet shows total assets of 1,570,331 (000) euros and the consolidated income statement shows a consolidated profit /loss (group share) for the financial year of 64,750 (000) euros.

## **Responsibility of the Board of Directors for the preparation of the consolidated financial statements**

The Board of Directors is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Statutory auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the statutory auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements. We have obtained from the company's officials and the Board of Directors the explanations and information necessary for performing our audit.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Unqualified opinion

In our opinion, the consolidated financial statements of Warehouses De Pauw Comm. VA give a true and fair view of the group's net equity and financial position as of 31 December 2014, and of its results and its cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium.

### Report on other legal and regulatory requirements

The Board of Directors is responsible for the preparation and the content of the directors' report on the consolidated financial statements.

In the framework of our mandate and in accordance with the supplementary Belgian standard to the international auditing standards applicable in Belgium, our responsibility is to verify, for all significant aspects, the compliance with some legal and regulatory requirements. On this basis, we provide the following additional comment which does not modify the scope of our audit opinion on the consolidated financial statements:

- The annual report on the consolidated financial statements includes the information required by law, is, for all significant aspects, in agreement with the consolidated financial statements and is not in obvious contradiction with any information obtained in the context of our mandate.

Antwerp, 26 March 2015

DELOITTE Bedrijfsrevisoren/  
Reviseurs d'Entreprises  
BV o.v.v.e. CVBA/SC s.f.d. SCRL

**Represented by Kathleen De Brabander**

**THE STATUTORY AUDITOR**

# Report of the company auditor 2013

## **Statutory auditor's report on the consolidated financial statements for the year ended 31 December 2013 to the General Meeting**

To the shareholders

As required by law, we report to you on the statutory audit mandate which you have entrusted to us. This report includes our report on the consolidated financial statements as defined below together with our report on other legal and regulatory requirements. These consolidated financial statements comprise the consolidated balance sheet as at 31 December 2013, the consolidated profit and loss account, the consolidated statement of overall result, the consolidated statement of changes of the equity capital and the consolidated cash flow statement for the year then ended, as well as the summary of significant accounting policies and other explanatory notes.

### **Report on the consolidated financial statements - Unqualified audit opinion**

We have audited the accompanying consolidated financial statements of Warehouses De Pauw Comm. VA (the company) and its subsidiaries (jointly the group), prepared in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium. The consolidated balance sheet shows total assets of 1,308,022 (000) euros and the consolidated profit /loss (group share) for the financial year of 79,675 (000) euros.

## **Responsibility of the Board of Directors for the preparation of the consolidated financial statements**

The Board of Directors is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Statutory auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the statutory auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements. We have obtained from the company's officials and the Board of Directors the explanations and information necessary for performing our audit.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Unqualified opinion

In our opinion, the consolidated financial statements of Warehouses De Pauw Comm. VA give a true and fair view of the group's net equity and financial position as of 31 December 2013, and of its results and its cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium.

### Report on other legal and regulatory requirements

The Board of Directors is responsible for the preparation and the content of the directors' report on the consolidated financial statements.

In the framework of our mandate and in accordance with the supplementary Belgian standard to the international auditing standards applicable in Belgium, our responsibility is to verify, for all significant aspects, the compliance with some legal and regulatory requirements. On this basis, we provide the following additional comment which does not modify the scope of our audit opinion on the consolidated financial statements:

- The annual report on the consolidated financial statements includes the information required by law, is, for all significant aspects, in agreement with the consolidated financial statements and is not in obvious contradiction with any information obtained in the context of our mandate.

Antwerp, 26 March 2014

DELOITTE Bedrijfsrevisoren/  
Reviseurs d'Entreprises  
BV o.v.v.e. CVBA/SC s.f.d. SCRL

**Represented by Kathleen De Brabander**

**THE STATUTORY AUDITOR**



// 4.

2014 annual  
statutory financial  
statements

## Profit and loss account

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>I. RENTAL INCOME</b>	<b>48,037</b>	<b>44,564</b>
Rents	48,037	44,295
Indemnification for early termination of lease	0	269
<b>III. RENTAL CHARGES</b>	<b>-503</b>	<b>-1,036</b>
Rent to be paid for leased premises	-664	-586
Provision for doubtful debtors (additions)	-277	-625
Provision for doubtful debtors (reversals)	438	175
<b>NET RENTAL RESULT</b>	<b>47,534</b>	<b>43,528</b>
<b>V. RECOVERY OF RENTAL CHARGES NORMALLY PAID BY THE TENANT ON LET PROPERTIES</b>	<b>5,402</b>	<b>5,493</b>
Re-invoicing rental charges paid out by the owner	1,859	2,255
Re-invoicing advance property levy and taxes on let properties	3,543	3,238
<b>VII. RENTAL CHARGES AND TAXES NORMALLY PAID BY THE TENANT ON LET PROPERTIES</b>	<b>-5,738</b>	<b>-5,902</b>
Rental charges invoiced to the owner	-1,940	-2,392
Withholding taxes and taxes on let properties	-3,798	-3,510
<b>VIII. OTHER INCOME AND CHARGES RELATED TO LEASES</b>	<b>8,832</b>	<b>7,194</b>
Property management fees	682	717
Other operating income / costs	1,331	124
Income from solar energy	6,819	6,353
<b>PROPERTY RESULT</b>	<b>56,030</b>	<b>50,314</b>
<b>IX. TECHNICAL COSTS</b>	<b>-1,152</b>	<b>-994</b>
Recurrent technical costs	-1,161	-1,022
Repairs	-908	-818
Insurance premiums	-253	-204
Non-recurrent technical costs	9	28
Accidents	9	28
<b>X. COMMERCIAL COSTS</b>	<b>-301</b>	<b>-295</b>
Agency commissions	-72	-82
Advertising	-137	-155
Lawyers' fees and legal charges	-92	-57
<b>XII. PROPERTY MANAGEMENT COSTS</b>	<b>-853</b>	<b>-726</b>
(Internal) property management costs	-853	-726
<b>PROPERTY CHARGES</b>	<b>-2,306</b>	<b>-2,013</b>
<b>PROPERTY OPERATING RESULTS</b>	<b>53,725</b>	<b>48,300</b>
<b>XIV. GENERAL COMPANY EXPENSES</b>	<b>7,959</b>	<b>8,391</b>
Depreciation and write-down on solar panels	-2,556	N/R
<b>OPERATING RESULT (BEFORE RESULT ON THE PORTFOLIO)</b>	<b>59,127</b>	<b>56,691</b>

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>XVI. RESULT ON DISPOSALS OF INVESTMENT PROPERTY</b>	<b>13</b>	<b>-11</b>
Net property sales (sales price - transaction costs)	1,125	10,137
Book value of properties sold	-1,112	-10,148
<b>XVIII. VARIATIONS IN THE FAIR VALUE OF INVESTMENT PROPERTY</b>	<b>1,514</b>	<b>-1,150</b>
Positive variations in the fair value of investment property*	11,044	6,634
Negative variations in the fair value of investment property	-8,831	-8,507
Variations in the fair value of assets under construction (recognised and reversed)	-699	723
<b>OPERATING RESULT</b>	<b>60,655</b>	<b>55,531</b>
<b>XX. FINANCIAL INCOME</b>	<b>16,425</b>	<b>12,195</b>
Interests and dividends received	16,050	10,350
Income from financial leases and similar	0	0
Other financial income	375	1,846
<b>XXI. NET INTEREST CHARGES</b>	<b>-26,777</b>	<b>-22,554</b>
Interest on loans	-11,748	-6,230
Interest capitalised during construction	791	412
Cost of permitted hedging instruments	-15,703	-16,488
Income from permitted hedging instruments	0	0
Other interest charges	-118	-248
<b>XXII. OTHER FINANCIAL CHARGES</b>	<b>-329</b>	<b>-121</b>
Bank charges and other commissions	-45	-36
Other financial charges	-284	-85
<b>XXIII. MOVEMENTS IN THE FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES</b>	<b>16,783</b>	<b>36,570</b>
Permitted hedging instruments	-19,375	20,837
Permitted hedging instruments not subject to hedging accounting as defined in IFRS	-19,375	20,837
Other**	36,158	15,733
<b>FINANCIAL RESULT</b>	<b>6,103</b>	<b>26,089</b>
<b>PRE-TAX RESULT</b>	<b>66,757</b>	<b>81,620</b>
<b>XXIV. CORPORATE TAX</b>	<b>-533</b>	<b>-381</b>
<b>XXV. EXIT TAX</b>	<b>0</b>	<b>0</b>
<b>TAXES</b>	<b>-533</b>	<b>-381</b>
<b>NET RESULT</b>	<b>66,224</b>	<b>81,239</b>
<p>* This relates only to the movements in the fair value of investment property. The revaluation surpluses of solar panels are recognised directly in the equity capital under <i>Reserves</i> in accordance with IAS 16.</p> <p>** This relates to movements in the holdings in affiliated companies and companies with a shareholding.</p>		

## Statement of overall result

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>I. NET RESULT</b>	<b>66,224</b>	<b>81,239</b>
<b>II. OTHER ELEMENTS OF THE OVERALL RESULT (RECOVERABLE THROUGH PROFIT AND LOSS)</b>	<b>-139</b>	<b>-3,596</b>
H. Other elements of the overall result after tax	-139	-3,596
Revaluation of the solar panels in Belgium	-139	-3,596
<b>OVERALL RESULT</b>	<b>66,085</b>	<b>77,643</b>

## Other components of comprehensive income

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>NET CURRENT RESULT</b>		
Net current result (including share in the result of joint ventures) (EPRA)	50,470	45,830
Result on the portfolio (including share in the result of joint ventures) (IAS 40) *	1,527	-1,161
Movements in the fair value of participations	36,158	15,733
Revaluation of financial instruments (IAS 39)	-19,375	20,837
Depreciation and write-down on solar panels (including share in the result of joint ventures) (IAS 16)	-2,556	N/R
<b>NET RESULT (IFRS)</b>	<b>66,224</b>	<b>81,239</b>
<b>IN EUROS (PER SHARE) **</b>	<b>31 DEC. 14</b>	<b>31 DEC. 13</b>
<b>NET CURRENT RESULT / SHARE</b>		
Net current result (including share in the result of joint ventures) (EPRA)	3.07	2.96
Result on the portfolio (including share in the result of joint ventures) (IAS 40) *	0.09	-0.08
Movements in the fair value of participations	2.20	1.02
Revaluation of financial instruments (IAS 39)	-1.18	1.35
Depreciation and write-down on solar panels (including share in the result of joint ventures) (IAS 16)	-0.18	N/R
<b>NET RESULT (IFRS)</b>	<b>4.03</b>	<b>5.25</b>
<b>EUR (PER SHARE) (DILUTED)</b>	<b>31 DEC. 14</b>	<b>31 DEC. 13</b>
<b>NET CURRENT RESULT / SHARE</b>		
Net current result (including share in the result of joint ventures) (EPRA)	3.07	2.96
Result on the portfolio (including share in the result of joint ventures) (IAS 40) *	0.09	-0.08
Movements in the fair value of participations	2.20	1.02
Revaluation of financial instruments (IAS 39)	-1.18	1.35
Depreciation and write-down on solar panels (including share in the result of joint ventures) (IAS 16)	-0.18	N/R
<b>NET RESULT (IFRS)</b>	<b>4.03</b>	<b>5.25</b>

\* Including deferred tax on the portfolio result  
\*\* Calculated based on the weighted average number of shares.

## Balance sheet - Assets

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>FIXED ASSETS</b>	<b>1,514,426</b>	<b>1,147,822</b>
<b>B. INTANGIBLE ASSETS</b>	<b>93</b>	<b>114</b>
<b>C. INVESTMENT PROPERTY</b>	<b>728,251</b>	<b>687,391</b>
Property available for leasing	674,912	656,366
Property developments	36,345	15,011
Other: land reserves	16,994	16,014
<b>D. OTHER TANGIBLE FIXED ASSETS</b>	<b>63,606</b>	<b>66,759</b>
Tangible fixed assets for own use	554	618
Solar panels	63,052	66,141
<b>E. NON-CURRENT FINANCIAL ASSETS</b>	<b>722,307</b>	<b>393,389</b>
Assets at fair value through result	0	80
Permitted hedging instruments	0	80
Loans and receivables	387,896	163,600
Other	387,896	163,600
Other	334,411	229,710
Holdings in affiliated companies and companies with a shareholding	334,411	229,710
<b>H. TRADE RECEIVABLES AND OTHER NON-CURRENT ASSETS</b>	<b>169</b>	<b>169</b>
<b>CURRENT ASSETS</b>	<b>47,853</b>	<b>34,353</b>
<b>A. ASSETS HELD FOR SALE</b>	<b>1,346</b>	<b>2,179</b>
Investment property	1,346	2,179
<b>D. TRADE DEBTORS</b>	<b>36,765</b>	<b>26,115</b>
<b>E. TRADE BENEFITS AND OTHER CURRENT ASSETS</b>	<b>8,622</b>	<b>4,447</b>
Taxes	0	6
Other	8,622	4,441
<b>F. CASH AND CASH EQUIVALENTS</b>	<b>163</b>	<b>519</b>
<b>G. OTHER CURRENT LIABILITIES</b>	<b>958</b>	<b>1,093</b>
Completed, property returns not due	0	201
Property costs paid in advance	117	142
Interest and other financial costs paid in advance	203	216
Other	638	534
<b>TOTAL ASSETS</b>	<b>1,562,279</b>	<b>1,182,175</b>

## Balance sheet – Liabilities

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>EQUITY</b>	<b>613,115</b>	<b>526,559</b>
<b>I. SHAREHOLDERS' EQUITY ATTRIBUTABLE TO THE PARENT COMPANY'S SHAREHOLDERS</b>	<b>613,115</b>	<b>526,559</b>
A. Capital	135,325	124,894
Subscribed capital	139,857	128,955
Costs of capital increase	-4,532	-4,061
B. Issue premiums	239,399	177,058
C. Reserves	172,167	143,368
D. Net result for the financial year	66,224	81,239
<b>LIABILITIES</b>	<b>949,163</b>	<b>655,615</b>
<b>I. NON-CURRENT LIABILITIES</b>	<b>734,420</b>	<b>473,052</b>
A. Provisions	1,046	1,065
Other	1,046	1,065
B. Non-current financial liabilities	665,020	422,925
Credit institutions	477,484	357,647
Financial leasing	13,064	15,653
Other	174,472	49,625
C. Other non-current financial liabilities	68,354	49,062
Hedging instruments	68,354	49,062
<b>II. CURRENT LIABILITIES</b>	<b>214,743</b>	<b>182,563</b>
B. Current financial liabilities	198,376	170,242
Credit institutions	196,068	168,004
Financial leasing	2,308	2,238
C. Other current financial liabilities	650	647
Permitted hedging instruments	650	647
D. Trade payables and other current liabilities	7,820	7,887
Suppliers	5,453	5,302
Tax, salary and social security	2,367	2,585
E. Other current liabilities	232	236
Other	232	236
F. Other current liabilities	7,664	3,551
Property returns received in advance	1,837	692
Completed, not due interests and other costs	4,802	2,589
Other	1,025	270
<b>TOTAL LIABILITIES</b>	<b>1,562,279</b>	<b>1,182,175</b>

## Statutory appropriation of results

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>A. NET RESULT</b>	<b>66,224</b>	<b>81,239</b>
<b>B. ADDITION TO/WITHDRAWAL FROM RESERVES</b>	<b>412</b>	<b>8,976</b>
1. Addition to/withdrawal from reserves for the (positive or negative) balance in movements in the fair value of property		
Financial year	2,861	-5,727
Construction of property	2,653	-1,150
	208	-4,577
2. Addition to/withdrawal from the reserve of the estimated transaction duties and fees for the hypothetical sale of investment property		
Financial year	-1,126	-2,536
	-1,126	-2,536
3. Addition to the reserve for the balance of the movements in fair value of permitted hedging instruments that are subject to hedging accounting as defined in IFRS		
Financial year	0	0
	0	0
4. Withdrawal from the reserve for the balance of the movements in fair value of permitted hedging instruments that are subject to hedging accounting as defined in IFRS		
Financial year	0	0
	0	0
5. Addition to the reserve for the balance of the movements in fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS		
Financial year	-19,375	20,837
	-19,375	20,837
6. Withdrawal from the reserve for the balance of the movements in fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS		
Financial year	0	0
	0	0
7. Addition to/withdrawal from the reserve for the balance of the translation differences on monetary assets and liabilities		
	0	0
8. Addition to/withdrawal from the deferred taxes reserve in relation to the property located outside Belgium		
	0	0
9. Addition to/withdrawal from the reserve for the dividends received designated for the repayment of financial liabilities		
	0	0
10. Addition to/withdrawal from other reserves**		
Financial year	18,052	-3,598
	18,052	-3,598
11. Addition to/withdrawal from results transferred from previous financial years		
	0	0
<b>C. COMPENSATION FOR THE CAPITAL IN ACCORDANCE WITH ARTICLE 27, §1, (1)</b>	<b>40,539</b>	<b>37,298</b>
<b>D. COMPENSATION FOR CAPITAL, OTHER THAN C</b>	<b>18,752</b>	<b>14,960</b>
<b>E. RESULT TO BE TRANSFERRED</b>	<b>6,521</b>	<b>20,005</b>

\* Including the variations in fair value of the subsidiaries.  
\*\* This concerns the variations in the fair value of solar panels and the variations in the fair value of participations with regard to property.

## Distribution obligation in accordance with the GWV Royal Decree of 13 July 2014

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
<b>NET RESULT</b>	<b>66,224</b>	<b>81,239</b>
Depreciation and amortisation (+)	2,921	342
Write-downs (+)	277	625
Reversals of write-downs (-)	-438	-175
Reversals of transferred and incorporated rents (-)	0	0
Other non-monetary components (+/-)	-16,783	-36,570
Result from property sales (+/-)	-13	11
Movements in the fair value of property (+/-)	-1,514	1,150
<b>ADJUSTED RESULT (A)</b>	<b>50,674</b>	<b>46,622</b>
Gains and losses from property realised during the financial year (+/-)	-208	4,577
Gains realised during the financial year exempt from mandatory distribution, subject to their reinvestment within a period of 4 years (-)	208	-4,577
Gains realised on property previously exempt from mandatory distribution that were not reinvested within a period of 4 years (+)	0	0
<b>NET GAINS FROM PROPERTIES COMPLETED NOT EXEMPT FROM MANDATORY DISTRIBUTION (B)</b>	<b>0</b>	<b>0</b>
<b>TOTAL (A+B) X 80%</b>	<b>40,539</b>	<b>37,298</b>
<b>REDUCTION IN LIABILITIES (-)</b>	<b>0</b>	<b>0</b>
<b>DISTRIBUTION OBLIGATION</b>	<b>40,539</b>	<b>37,298</b>

## Non-distributable shareholders' equity in accordance with Section 617 of the Companies Code

IN EUROS (X 1,000)	31 DEC. 14	31 DEC. 13
Paid-up capital, or, if this is higher, called-up capital		
Issue premiums unavailable under the articles of association		
Reserve for the positive balance of the movements in the fair value of the property*	135,325	124,918
Reserve for the impact on the fair value of estimated transfer duties and costs for the hypothetical sale of investment property	239,399	177,058
Reserve for the balance of movements in the fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS	181,362	172,656
Reserves for the balance of movements in the fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS	-18,674	-17,548
Other reserves declared unavailable by the Annual General Meeting	-69,004	-49,629
Other reserves declared unavailable by the Annual General Meeting	14,599	14,738
<b>NON-DISTRIBUTABLE SHAREHOLDERS' EQUITY IN ACCORDANCE WITH SECTION 617 OF THE COMPANIES CODE</b>	<b>483,007</b>	<b>422,193</b>
Net asset	613,115	526,599
Proposed dividend payment	-59,291	-52,258
<b>NET ASSET AFTER DISTRIBUTION</b>	<b>553,824</b>	<b>474,302</b>
<b>REMAINING MARGIN AFTER DISTRIBUTION</b>	<b>70,817</b>	<b>52,108</b>

\* Based on the investment value of the property, including the variations in the fair value of the subsidiaries with regard to the property (see also note V. *Segmented information* – result on page 198), given that the latter is a non-distributable reserve. That is because this concerns a non-cash item. The other variations in the fair value of subsidiaries are relevant, on the other hand.

## Changes in the statutory equity capital 2014

IN EUROS (X 1,000)	1 JAN. 14	ALLOCATION OF RESULT DURING 2013 FINANCIAL YEAR		
		PROFIT FOR THE PREVIOUS YEAR	TRANSFER OF RESULT TO PORTFOLIO	TRANSFER OF IAS 39
<b>A. CAPITAL</b>	<b>124,894</b>	<b>0</b>	<b>0</b>	<b>0</b>
Subscribed capital	128,955			
Costs of capital increase	-4,061			
<b>B. ISSUE PREMIUMS</b>	<b>177,058</b>			
<b>C. RESERVES</b>	<b>143,368</b>	<b>81,239</b>	<b>0</b>	<b>0</b>
Reserves for the balance of movements in the fair value of the property (+/-)				
Reserves for the balance of movements in the investment value of the property (+/-)	163,501		-3,191	
Reserves for the impact on the fair value of estimated transfer duties and transfer fees for the hypothetical sale of investment property (-)	-15,012		-2,536	
Reserves for the balance of movements in the fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS (+/-)	-70,466			20,837
Other reserves	14,738			
Result brought forward from previous financial years	50,607	81,239	5,727	-20,837
<b>D. NET RESULT FOR THE FINANCIAL YEAR</b>	<b>81,239</b>	<b>-81,239</b>		
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>526,559</b>	<b>0</b>	<b>0</b>	<b>0</b>

ELEMENTS OF THE OVERALL RESULT		OTHER			31 DEC. 14
NET RESULT FOR THE CURRENT FINANCIAL YEAR	MOVEMENTS IN THE FAIR VALUE OF SOLAR PANELS	CAPITAL INCREASES	DIVIDENDS DISTRIBUTED	OTHER	
0	0	10,431	0	-1	135,325
		10,902		0	139,857
		-471			-4,532
		62,342		-1	239,399
0	-139	0	-52,311	10	172,167
					160,310
					-17,548
					-49,629
	-139				14,599
			-52,311	8	64,433
66,224					66,224
66,224	-139	72,773	-52,311	8	613,115

## Changes in the statutory equity capital 2013

IN EUROS (X 1,000)	1 JAN. 13	ALLOCATION OF RESULT DURING 2012 FINANCIAL YEAR		
		PROFIT FOR THE PREVIOUS YEAR	TRANSFER OF RESULT TO PORTFOLIO	TRANSFER OF IAS 39
<b>A. CAPITAL</b>	<b>117,415</b>	<b>0</b>	<b>0</b>	<b>0</b>
Subscribed capital	120,955			
Costs of capital increase	-3,540			
<b>B. ISSUE PREMIUMS</b>	<b>138,429</b>			
<b>C. RESERVES</b>	<b>158,736</b>	<b>35,072</b>	<b>0</b>	<b>0</b>
Reserves for the balance of movements in the fair value of the property (+/-)				
Reserves for the balance of movements in the investment value of the property (+/-)	158,848		4,653	
Reserves for the impact on the fair value of estimated transfer duties and transfer fees for the hypothetical sale of investment property (-)	-14,410		-602	
Reserves for the balance of movements in the fair value of permitted hedging instruments that are not subject to hedging accounting as defined in IFRS (+/-)	-51,978			-18,488
Other reserves	18,334			
Result brought forward from previous financial years	47,942	35,072	-4,051	18,488
<b>D. NET RESULT FOR THE FINANCIAL YEAR</b>	<b>35,072</b>	<b>-35,072</b>		
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>449,652</b>	<b>0</b>	<b>0</b>	<b>0</b>

ELEMENTS OF THE OVERALL RESULT		OTHER			31 DEC. 13
NET RESULT FOR THE CURRENT FINANCIAL YEAR	MOVEMENTS IN THE FAIR VALUE OF SOLAR PANELS	CAPITAL INCREASES	DIVIDENDS DISTRIBUTED	OTHER	
0	0	7,478	0	1	124,894
		8,000			128,955
		-522		1	-4,061
		38,629			177,058
0	-3,596	0	-46,854	10	143,368
					163,501
					-15,012
					-70,466
	-3,596				14,738
			-46,854	10	50,607
81,239					81,239
81,239	-3,596	46,107	-46,854	11	526,559





# Permanent document

# 1. Basic information

## 1.1. Company name (Article 1 of the Articles of Association)

'Warehouses De Pauw', abbreviated 'WDP'.

## 1.2. Legal form, formation<sup>1</sup>

The company was established as a Naamloze Vennootschap, a type of public limited company, under the name Rederij De Pauw by deed executed before Paul De Ruyver, civil-law notary in Liedekerke, Belgium, on 27 May 1977, published in the Appendices to the Belgian Official Gazette of 21 June 1977 under number 2249-1. This public limited company served as a holding company in which the property assets of nine companies were combined by means of a general merger and demerger transaction. At the same time, the name of the company was changed to *Warehousing & Distribution De Pauw* and it was converted into a *Commanditaire Vennootschap op Aandelen*, a type of limited partnership with share capital. The corresponding amendments to the articles of association were made conditionally, by deed executed by Siegfried Defrancq, civil-law notary in Asse-Zellik, Belgium, on 20 May 1999, standing in for Jean-Jacques Boel, civil-law notary in Asse, Belgium, legally impeded, on 20 May 1999, as published in the Appendices to the Belgian Official Gazette on 16 June under number 990616-21, and ratified by two deeds dated 28 June 1999, executed before the aforementioned civil-law notary and published in the Appendices to the Belgian Official Gazette on 20 July 1999 under numbers 990720-757 and 758.

The company name was changed to *Warehouses De Pauw* at the Extraordinary General Meeting of 25 April 2001, as set down by deed executed before the aforementioned civil-law notary Siegfried Defrancq, standing in for the aforementioned civil-law notary Jean-Jacques Boel, legally impeded, and published in the Appendices to the Belgian Official Gazette of 18 May 2001 under number 20010518-652.

WDP's Articles of Association have since been amended repeatedly, most recently on 25 November 2014 pursuant to capital increase within the framework of the authorised capital by means of a contribution in kind of a claim of Bouwbedrijf L. v.d. Ven N.V. against WDP Nederland N.V. (a claim brought about within the framework of the sale of a site in Tiel to WDP Nederland N.V.). This deed was executed before the civil-law notary Yves De Ruyver, substituting for civil-law notary Jean-Jacques Boel, and announced in the Appendices to the Belgian Official Gazette on 19 December 2014 under number 14224962.

Since 28 June 1999 WDP Comm. VA has been registered with the Financial Services and Markets Authority (FSMA) as a *vastgoedbeleggingsvennootschap met vast kapitaal naar Belgisch recht*, a type of closed end fund under Belgian law, commonly referred to as a *vastgoedbevak* under Belgian law. To align better with the economic reality and due to the adjusted legal framework relating to the capacity of WDP as an operational and commercial property company, on 16 October 2014 WDP changed its legal status to a public regulated property company (public GVV/SIR). The accompanying amendments to the articles of association were executed before the aforementioned civil-law notary Yves De Ruyver, substituting for civil-law notary Jean-Jacques Boel, as announced in the Appendices to the Belgian Official Gazette on 31 October 2014 under number 14199666. WDP is consequently subject to the legal system as laid down in the Law of 12 May 2014 on the regulated property companies, as well as the Royal Decree of 13 July 2014 relating to the regulated property companies.

<sup>1</sup> See in this connection also 2. *History and milestones* on page 14 of this financial annual report.

### 1.3. Registered office of the company (Article 3 of the Articles of Association)

The company has its registered office at Blakebergen 15, 1861 Meise/Wolvertem, Belgium. The registered office can be transferred within Belgium by decision of the manager without amending the Articles of Association, provided the language laws are duly respected.

### 1.4. Company number

The company is registered with the Crossroads Bank for Enterprises, Brussels district, under the company registration number 0417.199.869.

### 1.5. Duration (Article 2 of the Articles of Association)

The duration of the company is unlimited.

### 1.6. Corporate object (Article 4 of the Articles of Association)

Article 4 of the Articles of Association stipulates that the sole object of the company is the collective investment of publicly raised funds in property in accordance with the applicable regulations for GVV/SIR.

#### **Property means:**

- options on property;
- shares in public or institutional GVV/SIRs, on condition in the latter case that joint or exclusive control is exercised;
- rights ensuing from contracts by which the GVV/SIR is given the lease of property or granted other analogous user rights;
- shares of public GVV/SIRs;
- participation rights in foreign collective property investment institutions on the list drawn up by the FSMA;
- participation rights in collective property investment institutions registered in another Member State of the European Economic Area and not on the list drawn up by the FSMA, insofar as they are subject to comparable supervision to the supervision imposed on public GVV/SIRs;
- shares issued by companies (i) with legal personality; (ii) that are subject to the law of another member state of the European Economic Area; (iii) whose shares can be traded on a regulated market and/or are subject to a prudential supervision regime; (iv) whose main activity consists of the acquisition or the founding of immovable property in the prospect of making them available to users or the direct or indirect possession of participations in companies with a similar activity; and (v) that are exempt from tax on income from the profit ensuing from the activity referred to above in the stipulation under (vi), subject to fulfilment of certain legal obligations and that at least have an obligation to distribute part of their income among their shareholders (known as Real Estate Investment Trusts, abbreviated as REITs);
- immovable property as defined in Articles 517 and seq. of the Belgian Civil Code and rights in rem on said property;
- voting shares issued by property companies that are exclusively or jointly supervised by the company;

- property certificates as described in the applicable financial legislation;
- as well as all other property, shares or rights that are defined as property by the applicable regulations pertaining to GVV/SIRs.

Within the framework of making immovable property available, the company may perform all activities relating to the formation, construction (without prejudice to the prohibition on acting as a property developer, except on an occasional basis), renovation, fitting out, development, acquisition, disposal, letting, sub-letting, exchange, contribution, transfer, allotment, inclusion of properties as described above into a system of co-ownership or indivisibility, granting or obtaining of rights of superficies, usufruct, long leases or other corporate or private rights to property as described above, the management and operation of immovable property.

**In accordance with the applicable GVV/SIR regulations, the company may also:**

- take on leases of immovable properties with or without an option to buy;
- lease immovable properties with or without an option to buy, on the understanding that the leasing of immovable property with an option to buy may only be exercised as secondary activity;
- invest in securities, other than property within the meaning of the applicable regulation on the regulated property companies, on an incidental or provisional basis. These investments will be made in accordance with the risk management policy adopted by the company and will be diversified, so that they guarantee a fitting risk diversification. The company may also own non-allocated liquid assets.

The liquid assets may be held in any currency in the form of deposits on demand or term deposits or any money-market instrument whose funds are readily available;

- grant mortgages or other securities or guarantees to finance the company or its group, within the limits stipulated in the applicable regulation pertaining to shares of public vastgoedbevaks/sicafis;
- grant credit within the limits stipulated in the applicable regulation pertaining to GVV/SIRs;
- conduct transactions in authorised hedging instruments (as defined in the *GVV/SIR legislation*), insofar as such transactions are part of a policy established by the company to hedge financial risks, not including speculative transactions.

The company may acquire, rent or lease, transfer or exchange all movable or immovable property, materials and accessories and generally conduct all commercial or financial transactions directly or indirectly related to its corporate object and the use of all related intellectual rights and commercial properties.

With due consideration for the applicable regulations pertaining to GVV/SIRs, the company can take a share in all existing or future companies and undertakings in Belgium or abroad with an corporate object identical to its own or of such a nature that it pursues or facilitates its own object, by means of cash contribution or contribution in kind, merger, demerger or other corporate restructuring, subscription, participation, financial intervention or any other method.

Any amendment to the company's Articles of Association requires the prior approval of the FSMA.

## 1.7. Locations where documents can be consulted by the public

In accordance with statutory provisions, the company's separate and consolidated financial statements are filed with the National Bank of Belgium.

The company's Articles of Association can be consulted at the Commercial Court clerk's office in Brussels.

The company's annual financial reports and Articles of Association are also available at the head offices and can be consulted for informational purposes online at [www.wdp.be](http://www.wdp.be). However, the printed Dutch version is the only legally valid version of the annual financial report. Other information found at the company's website or any other website is not part of the annual financial report. The electronic version of the annual financial report may not be reproduced or made available to anyone in whatever location, nor may the text be printed for further circulation. Registered shareholders and any other person who so requests receive a copy of the annual financial report every year.

The financial reporting and the convocation of shareholders to the General Meetings are published in the financial press insofar as legally required. They may also be consulted online at [www.wdp.be](http://www.wdp.be). WDP follows the statutory provisions and guidelines of the FSMA in this regard. Resolutions relating to the appointment and discharge of members of the Board of Directors are published in the Appendices to the Belgian Official Gazette. The most recent version of the Corporate Governance report is also available online at [www.wdp.be](http://www.wdp.be). Any interested party can consult the press releases and statutory financial information on this website.

## 2. Authorised capital

### 2.1. Subscribed capital (Article 6 of the Articles of Association)

The subscribed capital of WDP Comm. VA amounts to 139,857,425.77 euros and is represented by 17,438,644 ordinary shares, each representing 1/17,438,644 of the capital. None of these shares entitles the holder to any special voting right or other right.

### 2.2. Authorised capital (Article 7 of the Articles of Association)

The manager is authorised to increase the authorised capital on one or several occasions, on the dates and under the conditions it will determine, by 100,521,811.63 euros. This authorisation is valid for five years effective 16 May 2011 and can be renewed. The manager has already used this authorisation granted to him to increase the capital on five occasions, as a consequence of which the available balance of the authorised capital is still 74,120,563.07 euros.

These increases in capital can be achieved through cash contribution, contribution in kind or through the conversion of reserves, including any retained profits and issue premiums, as well as all components of shareholders' equity under the company's separate IFRS financial statements (drawn up on the basis of the applicable regulations for GVV/SIRs) that are eligible for conversion in capital, and creation of new securities, in accordance with the rules stipulated in the Companies Code, applicable regulations relating to GVV/SIRs and the current Articles of Association.

In such cases, in the event of an increase in capital decided on by the manager, the manager must place the issue premiums into a blocked account, which will constitute the guarantee for third parties on the same basis as the capital, and cannot be reduced or closed without a decision of the General Meeting deciding as regarding amendment of the Articles of Association, with due regard for the procedure for the reduction of the authorised capital, except in the event of a capital conversion as provided for above.

Notwithstanding the application of sections 592 to 598 and 606 of the Companies Code, the manager is authorised to restrict or cancel the pre-emptive right, including when this occurs for the benefit of one or more individuals specified other than employees of the company or any of its subsidiaries, to the extent that the current shareholders are granted a priority allocation right for the allocation of new shares. Notwithstanding the application of sections 595 to 599 of the Companies Code, the aforementioned limitations within the framework of the cancellation or restriction of the pre-emptive right do not apply to cash contribution with a restriction or cancellation of the pre-emptive right, in addition to non-cash contribution relating to the distribution of an optional dividend, insofar as this is made payable to all shareholders.

The issue of shares based on cash subscription is subject to compliance with the special conditions relating to cash subscription (see 2.4. *Modification of the capital*), including the option to deduct an amount matching the portion of the non-distributed gross dividend. However, these special rules regarding capital increases in kind do not apply to the contribution of the right to dividend as part of the distribution of an optional dividend, insofar as this is made payable to all shareholders.

### 2.3. Buyback of shares (Article 10 of the Articles of Association)

The company may acquire and hold in pledge its own fully paid up shares by virtue of the decision of the General Meeting in accordance with the stipulations of the Companies Code. The same meeting may establish the disposal conditions.

In addition, the manager may, for a period of five years from 27 April 2011, acquire, accept as security and redispense of (even outside the stock exchange) shares of the company at a share price that may not be less than 0.01 euro per share (acquisition and acceptance as security) or 75% of the closing price on the trading day preceding the date of the transaction (disposal) and that may not exceed 70.00 euros per share (acquisition and acceptance as security) or 125% of the closing price on the trading day preceding the date of the transaction (disposal) without the company being authorised to hold over 20% of the total number of shares issued.

The manager of WDP, De Pauw NV, used the aforementioned authorisation under the Articles of Association on 3 July 2009 to acquire 1,490 of the shares of the company on Euronext. These shares were transferred to personnel of WDP on 6 July 2009 under an incentive programme. These shares were purchased for 28.106 euros per share.

On 31 December 2014, WDP Comm. VA did not own any shares.

## 2.4. Change to the capital (Article 11 of the Articles of Association)

Except for the option to use the authorised capital by a decision of the manager, the capital increase or capital reduction can only be decided on by an Extraordinary General Meeting, subject to the manager's consent and in due compliance with the applicable regulations pertaining to GVV/SIRs.

In accordance with the GVV/SIR legislation, in the event of a share issue in exchange for a contribution in kind, notwithstanding Sections 601 and 602 of the Companies Code the following conditions must be fulfilled:

- the identity of the party making the contribution must be stated in the report of the manager provided for by Section 602 of the Companies Code, as well as the notifications of General Meetings in which a resolution is to be made about the contribution in kind;
- the issue price cannot be less than the lowest value of (a) a Net Asset Value dating from no earlier than four months prior to the date of the contribution agreement, or, at the discretion of the public GVV/SIR, prior to the date of the deed of capital increase and (b) the average price over the thirty days prior to this same date;
- unless the issue price and the relevant terms are determined no later than on the first working day following the date on which the contribution agreement was entered into and are announced to the general public, stating the term within which the capital increase will come into effect, the deed of capital increase will be executed within a maximum term of four months;

- the report provided for in the first bullet point above must also state the impact of the proposed contribution on the situation of former shareholders and, specifically, on their share in the profit, the Net Asset Value, and the capital, as well as the impact on voting rights.

These rules regarding contributions in kind apply with the necessary modifications to mergers, demergers and similar transactions.

In compliance with the GVV/SIR legislation, in the event of a capital increase by means of cash contribution and without prejudice to Sections 592 to 598 of the Companies Code, the pre-emptive right may be limited or cancelled if the current shareholders are granted a priority allocation right for the allocation of new securities.

## 3. Controlling interest in the company (Article 14 of the Articles of Association)

The statutory manager De Pauw NV, represented by its permanent representative, has the controlling interest in WDP Comm. VA. Since 1 September 2002 this permanent representative is Mr. Tony De Pauw, in accordance with Section 61, §2 of the Companies Code. The shares of De Pauw NV are entirely held by the Jos De Pauw family, represented by Tony De Pauw on the Board of Directors of De Pauw NV.

For an explanation of the notion of control, see 2. *Some background information: the Commanditaire Vennootschap and its statutory manager* under 5.8. *Management report - Corporate governance* on page 84.

## 4. Statutory auditor (Article 20 of the Articles of Association)

Deloitte Bedrijfsrevisoren, a Burgerlijke Vennootschap, a type of private limited liability partnership in the form of a CVBA, a type of limited liability cooperative, and a member of the Instituut der Bedrijfsrevisoren, established at Berkenlaan 8b, 1831 Diegem, was appointed statutory auditor of WDP Comm. VA on 25 April 2007. On 24 April 2013 the statutory auditor, represented by its permanent representative Mrs. Kathleen De Brabander, was reappointed until the General Meeting of 2016.

The statutory auditor's is responsible for auditing the consolidated financial statements of the WDP group and the separate financial statements of WDP Comm. VA.

In France, Deloitte & Associés, represented by Mr. Pierre-Marie Martin, with offices at 67, Rue de Luxembourg, 59777 Euralille, was appointed statutory auditor for the subsidiary WDP France SARL.

In the Netherlands, Deloitte Accountants BV, represented by Mr. Jef Holland, and having its registered office at Orlyplein 1, NL-1040 HC Amsterdam, was appointed statutory auditor of the subsidiaries WDP Nederland NV and WDP Development NL NV.

The remuneration of the statutory auditor is determined on the basis of market rates and independently of WDP in accordance with the code and the standards of the Instituut van de Bedrijfsrevisoren and in accordance with the applicable stipulations with regard to the independence of the statutory auditor described in the Companies Code.

The total remuneration for the mandate of the statutory auditor of WDP Comm. VA and its subsidiaries for the 2014 financial year amounted to 103,370 euros (excluding VAT). During the financial year 2014, total fees were paid for other statutory audits and other consultancy work (including due diligence) of 172,430 euros (ex. VAT).

In compliance with article 133 §6 of the Companies Code, the one-to-one rule must be judged at WDP Comm. VA level. It was not exceeded. The 172,430 euros comprise statutory duties at 25,131 euros and due diligence duties at 80,824 euros.

## 5. Financial service (paying agent)

ING Belgium NV  
Legal Financial Markets  
Mr. Marc Sanders  
Marnixlaan 24  
1000 Brussels  
+ 32 2 547 31 40  
marc.sanders@ing.be

The fees for the financial services (excluding those for the statutory auditor) are determined based on market rates, as a percentage on the volume of the transactions concerned (such as distribution of dividends and optional dividend) and are independent of the company.

The total fees paid for the financial services in the financial year 2014 were 299,184 euros (ex. VAT).

## 6. Property expert

Under the applicable regulations pertaining to GVV/SIRs, the expert appraises all the buildings operated by the GVV/SIR and its subsidiaries at the end of every financial year. The book value of the buildings listed on the balance sheet is adjusted to these values.

Furthermore, at the end of each of the first three quarters of the financial year, the expert updates the total valuation prepared at the end of the previous year based on market trends and the specific features of the property in question. The expert also appraises the property of the GVV/SIR and its subsidiaries if the GVV/SIR wishes to perform a transaction such as the issue of shares or a merger.

Each property to be acquired or to be transferred by the GVV/SIR or any of its subsidiaries is appraised by the expert prior to the transaction. The expert's appraisal will serve as a minimum price (in the event of disposal) or a maximum price (in the event of acquisition) for the GVV/SIR if the other party is a person closely involved in the GVV/SIR (as provided for by the applicable regulations for GVV/SIRs) or if the proposed transaction would benefit such persons in any way.

The GVV/SIR legislation contains legal obligations regarding the method to be used by property experts to guarantee their necessary impartiality when appraising the property. There is stronger emphasis on the impartiality requirement for experts, and the Decree specifies that the expert's remuneration may not be based on the property appraised. In addition, the GVV/SIR is required to ensure the replacement of the experts they appoint based on a double rotation requirement. For instance, the GVV/SIR may appoint the expert only for a renewable term of three years.

Furthermore, the expert may be contracted to appraise a given property for no more than three years, followed by a compulsory cooling-off period of three years. This means that experts who have already completed a 3-year period can only be appointed for an additional 3-year period if, during this period, they appraise a different portion of the assets of the GVV/SIR or its subsidiaries. Separate rules apply if the expert is a legal entity.

The experts appointed by WDP Comm. VA are:

Stadim CVBA, Uitbreidingsstraat 10-16 (Antwerp Gate 2), 2600 Antwerp, Belgium, represented by Philippe Janssens;

Cushman & Wakefield VOF, Kunstlaan 58, Box 7, 1000 Brussels, Belgium, represented by Kris Peetermans;

DTZ Zadelhoff, Apollolaan 150, 1077 BG Amsterdam, Netherlands, represented by Jacques Boeve;

BNP Paribas Real Estate, 167 quai de la Bataille de Stalingrad, 92867 Issy-Les-Moulineaux Cedex - France, represented by Caroline Hussenot.

These natural persons are legal representatives of the legal entities with which the contracts were signed.

Fees paid to property experts are not based on the value of the property but rather represent fixed fees for each property to be appraised and/or variable remuneration based on the surface area to be appraised. The contracts of the property experts were recently renewed and comply with the relevant new regulations.

The fees of property experts in 2014 were 268,152 euros (ex. VAT).

## 7. Insurance cover

WDP and its subsidiaries are required to underwrite appropriate insurance for all their immovable properties.

This insurance must comply with the usual market conditions. WDP has currently insured 100% of its buildings at their new value.

The total premiums paid in 2014 were 1,124,000 euros (519,000 euros for Belgium, 410,000 euros for the Netherlands, 80,000 euros for France, 10,000 euros for Romania, 55,000 euros for the solar panels in Belgium and 50,000 euros for the solar panels in Romania).

The insured value of the property portfolio (including solar panels) was 1,186 million euros (of which 573 million euros for Belgium, 475 million euros for the Netherlands, 67 million euros for France, 12 million euros for Romania, 34 million euros for the solar panels in Belgium and 25 million euros for the solar panels in Romania).

## 8. Foreign structures

In order to manage its foreign property assets as effectively as possible, WDP Comm. VA has created subsidiaries in various European countries (these subsidiaries do not have the status of Institutional GVV/SIR).

- The group's companies share the following characteristics.
- The company structure is the local equivalent of a private limited liability company (BVBA), with the exception of WDP Nederland, which has held the status of Naamloze Vennootschap (a type of public company limited by shares) since 29 October 2010, and with the exception of WDP Development NL, which also has the status of Naamloze Vennootschap (NV).
- WDP has a 100% holding in all foreign subsidiaries, except for WDP Development RO (51%).
- Subsidiaries' results are subject to local corporation tax, except WDP Nederland, which has FBI status (Fiscale Beleggingsinstelling), and WDP France, which has SIIC status (Société d'Investissement Immobilier Cotée) providing transparency with regard to tax matters. For more information on the FBI status and the SIIC status, see this annual financial report, 12. *General information regarding the public GVV/SIR, the FBI and the SIIC* on page 263.

- Net profits can be distributed to WDP, with the withholding tax or exemption from withholding tax based on the parent-subsidiary guideline and the relevant double taxation treaties between Belgium and the various countries in which WDP is active. The results of the foreign subsidiaries are included in the consolidation, after elimination of the depreciation on the property and with settlement of deferred taxes on capital gains.

In the choice of financing methods (group loans versus bank loans), account is always taken of the effect of this financing on the consolidated gearing of WDP (the maximal gearing that is to be respected at the consolidated level is 65%, in accordance with the GVV/SIR legislation. This same maximum gearing also applies at the separate level for the GVV/SIR). At the consolidated level, the deferred group loans do not affect the group's gearing, although bank loans do.

In applying this financing strategy (in addition to the gearing), two important tax principles that vary from country to country must be taken into account:

- the rules regarding companies' thin capitalisation<sup>2</sup> obligation;
- the withholding tax percentage to be deducted from interest on outstanding group loans paid out in the country of origin.

In France, WDP Comm. VA is represented by its permanent establishment (établissement stable) at rue Cantrelle 28, F-36000, Châteauroux.

WDP Nederland NV maintains another fully owned subsidiary: WDP Development NL NV, Hoge Mosten 2, 4813 DA Breda, Postbus 9770, 4822 NH Breda.

## 9. Key dates in WDP's history

For an overview of the key events in WDP's history, see the first part of this financial annual report in 2. *History and milestones* on page 14.

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<sup>2</sup> Thin capitalisation refers to excessive use of borrowed capital for a company to maximise the tax interest rate deduction. Limits are usually set in local tax regulations by limiting the tax interest rate deduction on the part of the debt deemed to be excessive.



# 12

General  
information  
regarding the  
public GVV / SIR,  
the FBI and  
the SIIC

## 1. Public Regulated Real Estate Company

A public Regulated Real Estate Company (public GVV/SIR):

- is a property company that (i) primarily makes immovable property available to users, (ii) may own other types of *property* within the legal limits (shares in public vastgoedbevaks/sicafis, rights of participation in certain foreign ICBs, shares issued by other REITs and property certificates), and (iii) within the framework of making immovable property available may conduct all activities relating to the formation, renovation, development (for its own portfolio), acquisition, disposal, management and operation of immovable property;
- pursues a strategy aimed at retaining ownership of its property in the long term;
- places active management at the centre of its activities, which particularly means that it is itself responsible for the development and the daily management of the immovable property and that all other activities that it conducts have added value for the same immovable property or its users, such as the offer of services that constitute an addition to making available the immovable property in question;
- is subject to the provisions of the GVV/SIR Law and GVV/SIR Royal Decree;
- must be established as a Naamloze Vennootschap, a type of company limited by shares, or a *Commanditaire Vennootschap op Aandelen*, a type of partnership limited by shares;
- is listed on the stock market and at least 30% of its shares must be traded in the market;
- is excluded from acting (directly or indirectly) as a property developer (other than on an occasional basis);
- can maintain subsidiaries controlled exclusively or jointly that may or may not assume the status of institutional GVV/SIR;
- must comply with strict rules on conflicts of interest and internal control structures.

Public GVV/SIRs are regulated by the FSMA.

As well as Section 523 (conflicts of interest involving directors) and Section 524 (conflicts of interest involving associates) of the Companies Code, which apply to all listed companies, there are special rules for GVV/SIRs regarding functional conflicts of interest (pursuant to Section 37 of the GVV/SIR Law).

For more information on each of these procedures, see 5.8. *Management report - Corporate governance* on page 84 of this annual financial report.

## 2. Special regulations applicable to the public GVV/SIR

### Immovable property

No transaction may have the consequence of more than 20% of the consolidated assets forming a single set or property in order to adequately spread the risks.

However, the FSMA may permit a departure in certain cases, specifically (a) for a period of no more than two years from the date of permit, (b) if the GVV/SIR demonstrates that such a departure is in the interest of the shareholders or (c) if the GVV/SIR demonstrates that such a departure is justified because of the specific characteristics of the investment and particularly

its nature and scale, and always on the condition that the consolidated gearing of the public GVV/SIR and its subsidiaries at the time of the acquisition or transfer does not exceed 33% of the consolidated assets (less the permitted hedging instruments). The departure and the related conditions must be stated in detail in the prospectus and the annual or interim financial reports that are drawn up by the GVV/SIR until the departure no longer has any effect.

WDP has not been granted such a departure until now, because the spread of its portfolio is deemed to be adequate.

### Accounts

Under European Union law, like all other listed companies GVV/SIRs must prepare their consolidated financial statements in accordance with the international IAS/IFRS standards. A public GVV/SIR (like an institutional GVV/SIR) must also prepare its separate financial statements in accordance with IAS/IFRS standards pursuant to the GVV/SIR legislation. Given that property investments make up the largest part of the assets of a GVV/SIR, they must be valued at fair value pursuant to IAS 40.

### Measurement

The fair value of certain property is measured at the end of each financial year by an expert. At the end of each of the first three quarters of the financial year, the expert updates this fair value based on market trends and the specific features of the property in question. The public GVV/SIR is bound by these measurements with regard to the preparation of its separate and consolidated accounts.

In addition, the property expert must value the property in question in certain cases. This is the case when shares are issued or in the event of a merger, demerger or equivalent transaction.

The property held by the public GVV/SIR is not depreciated.

### Result

By way of compensation for the capital, the company must pay an amount that is equal to at least the positive difference between the following amounts:

- 80% of the amount that is equal to the sum of the adjusted result and of the net gains on the development of property that has not been exempted from mandatory payment;
- the net reduction in the liabilities of the company in the course of the financial year.

Naturally, this obligation applies only if the company has reported a net profit and if it has the flexibility to make payment in accordance with company law.

### Liabilities and securities

The consolidated level of indebtedness and the separate level of indebtedness of the GVV/SIR is limited to 65% of consolidated and separate assets respectively (less the permitted hedging instruments). If the consolidated gearing ratio of the public GVV/SIR and its subsidiaries is more than 50% of the consolidated assets (less the permitted financial hedging instruments) the public GVV/SIR draws up a financial plan with an execution schedule, in which it describes the measures that will be taken to prevent the consolidated gearing ratio from exceeding 65% of the consolidated assets.

A public GVV/SIR or its subsidiaries are only permitted to provide mortgages or other securities or guarantees as part of their financing of property-related activities. The total amount covered by these mortgages, securities or guarantees may not exceed 50% of the total fair value of the property owned by the public

GVV/SIR and its subsidiaries. Furthermore, the mortgage, security or guarantee provided may relate to no more than 75% of the value of the encumbered property.

### Institutional GVV/SIR

Subsidiaries of a public GVV/SIR must always be controlled exclusively or jointly by the public GVV/SIR. As well as the (traditional) property company, the subsidiaries of a public GVV/SIR can take on the status of an institutional GVV/SIR (that attracts its financial resources exclusively from eligible investors and whose securities can be acquired by such investors). This status allows public GVV/SIR to realise specific projects with a third party, for instance.

If the public GVV/SIR has control of an institutional GVV/SIR, as a rule it is not authorised to maintain subsidiaries under Belgian law that assume the form of an ordinary property company. Institutional GVV/SIRs are partly regulated by the FSMA.

WDP does not have any subsidiaries with the status of an institutional GVV/SIR.

### Tax system

The (public and institutional) GVV/SIR is subject to corporate income tax at the standard rate, albeit with a reduced tax base, consisting of the sum of (1) the nonstandard or gratuitous benefits they have received and (2) expenses and costs that cannot be deducted as professional expenses and costs, not including impairments and losses on shares. In addition, they may be subject to the special taxation on commissions of 309% on commissions paid and remuneration

not accounted for in individual tax forms and the combined tax return. The advance levy on dividends paid out by a public closed-end property investment company is in principle equal to 25%<sup>1</sup>, and is 15% for a GVV/SIR whose property portfolio consists of more than 60% residential property. Since 1 January 2015 this share must be more than 80% of the property portfolio. This advance levy generally does not apply to private individuals residing in Belgium.

Companies that request to be recognised as GVV/SIR or that merge with, or separate and transfer a portion of their immovable assets to a GVV/SIR are subject to an exit tax of 16.995% (16.5% plus the additional contribution of 3% due to the financial crisis). This exit tax represents the tax price these types of companies are required to pay in order to exit the civil-law tax regime. Under tax law, this transfer is treated as a (partial) distribution of the authorised capital by the company to the GVV/SIR. When distributing its authorised capital, a company must treat the positive difference between the payments in cash, securities or any other form, and the remeasured value of the paid-up capital (i.e. the surplus value available in the company) as a dividend. The Income Tax Code provides that the amount paid must be equal to the actual value of the authorised capital on the date on which this transaction was completed (Section 210, §2 Income Tax Code, 1992). The difference between the actual value of the authorised capital and the remeasured value of the paid-up capital is equated to a paid dividend. The previously taxed reserves may be deducted from this difference. The remainder is generally the taxable base subject to the rate of 16.995%.

<sup>1</sup> See also Article 84 of the Programme Law of 27 December 2012.

### 3. Fiscale Beleggingsinstelling (FBI)

WDP Nederland NV has been subject to the regulation for *Fiscale Beleggingsinstellingen* (FBIs) since 1 November 2010, which means it has been subject to a corporate income tax rate of 0% since that date. In order to be eligible for this regime, the company must satisfy the following conditions:

- WDP Nederland NV must be a BV (a type of private company limited by shares), an NV (a type of public company limited by shares) or a fonds voor gemene rekening (a type of mutual fund).
- The corporate object under the Articles of Association and the actual activities of WDP Nederland NV may exclusively be the investment of capital.
- The financing of the assets to be invested may not consist for more than 60% of borrowed capital (of the tax book value) in the case of immovable property. Other investments (not including immovable property) may only be funded with borrowed capital for 20% of their tax book value.
- From the date of application of the FBI regime, the operating profit of WDP Nederland NV must be placed at the disposal of the WDP Nederland shareholder within eight months of the end of the financial year.
- The profits distributed must be spread evenly among all shares.
- At least 75% of the shares in WDP must be held by an entity that is not subject to tax on profit.

- It is not permitted for 5% or more of shares to be held, either directly or indirectly, by natural persons.
- It is not permitted for 25% or more of shares to be held by individuals residing in the Netherlands or legal entities established in the Netherlands through funds located outside the Netherlands.

### 4. Société d'Investissement Immobilier Cotée (SIIC)

Since 2005, WDP has been subject to the SIIC (*Société d'Investissement Immobilier Cotée*) regime through its permanent establishment in France and its subsidiary WDP France SARL. This means it has also been subject to the 0% corporate tax rate since that date. In order to be eligible for this regime, the company must satisfy the following conditions:

- The parent company must have the structure of an NV or any other form of company limited by shares that is eligible to be listed on the stock exchange. This parent company must be listed on an exchange under EU law.
- The SIIC's main activity must be restricted to the leasing of property. Property developments must not exceed 20% of the gross book value of the portfolio.

- Shares in WDP must not be held for more than 60% by a single investor or group of investors acting by mutual agreement.
- Profit generated from the leasing of buildings, the gains realised from the sale of buildings, the gains realised from the sale of securities in the partnerships or subsidiaries that are subject to corporate income tax and have opted for SIIC status, proceeds paid out by subsidiaries that have opted for SIIC status, and the shares in the profit in partnerships are exempt from corporate income tax.
- The distribution obligation for the result is 95% of the exempt profit from rental income, 60% of exempt profit from the sale of buildings and from securities of partnerships and subsidiaries subject to SIIC status, and 100% of the dividends distributed to them by their subsidiaries that are subject to corporate income tax and that have opted for SIIC status.
- Payment of a 19% exit tax on the latent gain on buildings owned by the SIIC or its subsidiaries that are subject to corporate income tax and that have opted for SIIC status, and on the securities held by partnerships not subject to corporate income tax.

# 13

## Glossary

### Acquisition price

This means the value of the property at the time of acquisition. Any transfer costs paid are included in the acquisition price. See also *Transfer costs*.

### Advance levy on income from securities

Tax deducted by a bank or financial intermediary on the payment of a dividend. From 1 January 2013 the standard rate of the advance levy on dividend distributed by WDP was raised from 21% to 25%.

### AIFMD (Alternative Investment Fund Managers Directive)

The Alternative Investment Fund Managers Directive is a proposed European Union law that will put hedge funds, private equity funds and real estate funds under the supervision of an EU regulatory body.

### BREEAM (Building Research Establishment Environmental Assessment Method)

Sustainability certificate covering building performance over its entire life. The leading and most widely used sustainability certificate for buildings in Europe, BREEAM, unlike other standards, is based on a multi-criteria approach. During the certification process, a building's energy consumption is considered, along with land usage, environmental aspects, the construction process, water consumption, waste, pollution, transport, equipment and materials, health, and comfort. As a total score, buildings receive a rating of Acceptable<sup>1</sup>, Pass, Good, Very Good, Excellent or Outstanding.

<sup>1</sup> This score applies solely to BREEAM In-Use.

### Bullet loan

A debt instrument with the designation *bullet* means that interest charges are payable for the principal drawn down during the term of the loan and that capital must be repaid on the final maturity date.

### Contractual rent

The gross rent as contractually agreed in the lease on the date of signing.

### Corporate Governance Code 2009

Belgian Code drafted by the Corporate Governance Committee, including procedures and provisions relating to corporate governance, which must be complied with by companies under Belgian law whose shares are traded in a regulated market. The Belgian Corporate Governance Code is available online at [www.corporategovernancecommittee.be](http://www.corporategovernancecommittee.be).

### Compliance Officer

The compliance officer is responsible for monitoring compliance with the code of conduct for financial transactions in the Corporate Governance Charter (the *dealing code*).

### Contribution in kind

The non-cash assets contributed to a company at the time of formation or when the capital is increased.

### Dealing Code

Code of Conduct containing rules that must be complied with by the members of the Board of Directors, the members of executive management, and all employees of WDP Comm. VA and De Pauw NV who, by virtue of their position, possess information they know or should know is insider information.

**Derivatives**

As a lender, WDP wishes to protect itself from any rise in interest rates. This interest rate risk can be partially hedged by the use of derivatives (such as IRS contracts).

**Discounted cash flow**

This is a valuation method based on a detailed projected revenue flow that is discounted to a net current value at a given discount rate based on the risk of the assets to be valued.

**Distribution rate**

Percentage of the net current result distributed as dividend over a given financial year.

**Dividend yield**

Gross dividend divided by the share price.

**Due diligence**

A comprehensive appraisal of the property-related, financial, tax, legal, accounting and administrative aspects of any acquisition and/or financing transaction, sometimes together with specialised external consultants.

**E-level**

A measure of the energy performance of a building and its permanent systems in standard conditions. The lower the E-level, the more energy-efficient the building.

**EMIR (European Market Infrastructure Regulation)**

The Regulation ensures that information on all European derivative transactions will be reported to trade repositories and be accessible to supervisory authorities, including the *European Securities and Markets Authority (ESMA)*, to give policy makers and supervisors a clear overview of what is going on in the markets. The Regulation also requires standard derivative contracts

to be cleared through Central Counterparties (CCPs) as well as margins for uncleared trades and establishes stringent organisational, business conduct and prudential requirements for these CCPs.

**EPB**

Flemish regulations relating to energy performance and air conditioning. The EPB index shows the energy performance of a building expressing the quantity of energy needed to fulfil the needs of normal use. Various factors that influence energy consumption are taken into account, such as insulation, heating system, ventilation and alternative energy sources.

**EPRA****(European Public Real Estate Association)**

A pan-European association of listed property companies dedicated to promoting the industry, implementing *best practices* for accounting, reporting and corporate governance, delivering qualitative data to investors and a think tank dedicated to key issues facing the industry ([www.epra.com](http://www.epra.com)).

**ERP (Enterprise Resource Planning)**

An integrated control software package for businesses.

**Estimated rental value**

Estimated rental value is the rental value determined by independent property experts.

**Ex-Date**

First date on which shares are traded on the stock exchange without entitlement to dividend, i.e. the day the coupon is redeemed.

**Exit tax**

Companies that apply for recognition as a GVV/SIR or that merge with a GVV/SIR are subject to the exit tax. This tax is equated to a liquidation tax on latent capital gains and tax-free reserves and is charged at 16.995% (i.e. the basic rate of 16.5% plus the supplementary 3.0% crisis tax).

**Facility Management**

Day-to-day management of the property portfolio, specifically the definition of the management policy for existing properties (maintenance, alteration and improvement work). WDP employs an internal team of facility managers who work exclusively for the company.

**Fair value**

The fair value is defined in IAS 40 as the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. In addition, market value must reflect current rental agreements, the reasonable assumptions in respect of potential rental income and expected costs.

**FBI (Fiscale Beleggingsinstelling)**

A special tax status in the Netherlands. Eligibility for this status is based on compliance with all the requirements.

**Free float**

Percentage of the shares held by the general public. According to the EPRA and Euronext definition, this is all shareholders who individually own less than 5% of the total number of shares.

**FSMA (Financial Services and Markets Authority)**

The FSMA succeeded the *Banking, Finance and Insurance Commission (CBFA)* on 1 April 2011. The FSMA supervises Belgium's financial

industry alongside the National Bank of Belgium (NBB). According to the new supervision model implemented in 2011, the FSMA has powers in the following six areas: supervising financial markets and listed companies, overseeing compliance, overseeing products, supervising financial service providers and agents, overseeing supplementary pensions, and promoting better financial education.

**Gearing ratio**

Statutory ratio calculated on the basis of the GVV/SIR regulations by dividing the financial and other liabilities by the total assets. See the GVV/SIR Royal Decree of 13 July 2014 for the gearing ratio calculation method.

**Regulated Real Estate Company (GVV/SIR)**

A Regulated Real Estate Company is a listed operational property company specialised in making available immovable property to users and fulfilling the statutory characteristics as laid down in the GVV/SIR legislation. It positions itself in an international context as REIT, characterised by a regime of tax transparency.

The GVV/SIR is under the prudential supervision of the Belgian regulator. (See also *GVV/SIR Legislation*)

**Gross dividend**

Gross dividend per share is the dividend before deduction of advance levy on income from securities. See also *Advance levy on income from securities*.

**GSC**

These are green electricity certificates for alternative energy projects, including solar energy, granted by VREG (see also *VREG*) with a minimum certificate price for a period of 20 years, expressed in euros/MWh.

### **GVV/SIR legislation**

The Law of 12 May 2014 (GVV/SIR Law) and Royal Decree of 13 July 2014 (GVV/SIR Royal Decree). (See also *Law of 12 May 2014* and *Royal Decree of 13 July 2014*)

### **Hedge ratio**

Percentage of the debt at fixed rate or hedged against interest rate fluctuations by means of derivative financial instruments.

### **IAS/IFRS**

International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) are meant for the development of the annual accounts and drawn up by the International Accounting Standards Board (IASB).

### **IAS 16 Property, Plant and Equipment**

IAS 16 is an IAS/IFRS that applies the administrative recognition of property, plant and equipment unless another standard requires or permits another recognition. The main issues that occur in the administrative recognition of property, plant and equipment are the inclusion of assets, the determination of their carrying value and the depreciation costs and special write-downs that must be included in connection with the assets.

### **IAS 39 Financial instruments: recognition and measurement**

IAS 39 is an IAS/IFRS for how a company should classify and value financial instruments on its balance sheet. Under IAS 39 a company must recognise all derivatives at fair value on the balance sheet.

### **IAS 40 Investment property**

IAS 40 is an IAS/IFRS that applies to the recognition and measurement of and information provision of property investments. This standard therefore provides for the recognition method for property investments and the corresponding information requirements.

### **Income capitalisation**

This is a valuation technique used to determine the value of property by which the revenue flow is discounted in perpetuity at a given required return. Certain adjustments are then made to reflect the differences from full occupancy at market rates (such as sub- or over-letting, incentives and vacancies).

### **Indexation**

The rent is contractually adjusted annually on the anniversary of the contract effective date on the basis of the inflation rate according to a benchmark index in each specific country.

### **Initial yield**

The ratio of (initial) contractual rent of a purchased property to the acquisition price. See also *Acquisition price*.

### **Insider information**

Any information not publicly disclosed that is accurate and directly or indirectly relates to one or more issuers of financial instruments or one or more financial instruments and that, if it were publicly disclosed, could significantly affect the price of those financial instruments (or financial instruments derived from them).

### **Interest hedging**

The use of derived financial instruments to protect debt positions against interest rate rises.

### **Investment value**

The value of the portfolio, including transaction costs, as appraised by independent property experts. The fair value (see also *Fair value*) within the meaning of the IAS/IFRS reference schedule can be calculated by deducting an adjusted percentage of the registration fees and/or deducting the VAT.

**IRS (callable)**

These instruments represent a combination of a traditional interest rate swap, whereby the company pays a fixed interest rate and receives a floating interest rate, and an option sold by WDP to the financial counterparty that allows to cancel this interest rate swap from a specific date.

The sale of this option enables the fixed interest rate component of the interest rate swap to decrease during the term of the contract.

**IRS (Interest Rate Swap)**

A transaction in which the parties swap interest rate payments for a given duration. WDP uses interest rate swaps to hedge against interest rate increases by converting current interest payments into fixed interest payments.

**IVSC (International Valuation Standards Council)**

An independent body that develops global valuation standards that investors and other third parties or stakeholders must be able to trust.

**Law of 12 May 2014**

Law on the Regulated Real Estate Companies or the GVV/SIR Law and together with the Royal Decree of 13 July 2014 the GVV/SIR Legislation. See also *Royal Decree of 13 July 2014* and *GVV/SIR Legislation*.

**Lease expiry date**

The date on which a lease can be cancelled.

**LED lights**

LED lights consist of a group of LEDs (light-emitting diodes). They provide several advantages over traditional light bulbs, low-energy bulbs and fluorescent lights.

**Liquidity**

The average number of shares traded per trading day, measured over a specific period.

**Market capitalisation**

Closing price on the stock market, multiplied by the number of shares outstanding on that date.

**Net Asset Value (NAV)**

Net Asset Value before profit distribution for the current financial year.

**Net current result**

Net result excluding the portfolio result and the IAS 39 result.

**Net dividend**

This is equivalent to the gross dividend after deduction of 25% advance levy on income from securities. See also *Advance levy on income from securities*.

**Operating margin**

The operating margin is calculated by dividing net operating result (before the result on the portfolio) by the property result.

**Operating margin**

See *Operating margin*.

**Occupancy rate**

Calculation based on the rental values of leased properties and non-leased surfaces, including income from solar panels. Ongoing projects and/or renovations are not considered.

**Optional dividend**

In an optional dividend, the dividend receivable linked to a specific number of existing shares entitles the owner to a single new share at an issue price per share that may entail a discount on the list price (based on an average share price for a specific period or otherwise). The issue of shares as part of the optional dividend is subject to the general company law regarding capital increases. If a cash contribution is made in addition to a contribution in kind as part of the

payment of an optional dividend, the special provisions of Section 26, §1 of the Law of 12 May 2014 on capital increases in cash are declared not applicable under law if this optional dividend is made payable for all shareholders. The special rules regarding contributions in kind in a GVV/SIR, as provided for in Article 26, §2 of the Law of 12 May 2014 do not apply either, provided specific conditions are satisfied.

### Partial demerger

The partial demerger is the legal act by which part of a company's capital, both the assets and liabilities, is transferred to an existing or new company without dissolution by transferring the shares of the transferee to the partners of the transferer (article 677 of the Companies Code).

### Portfolio value

Portfolio value consists of investment property, self-financed investment property in development for lease, assets held for sale and the fair value of the solar panels.

### Project management

Management of building and renovation projects. WDP employs an internal team of project managers who work exclusively for the company.

### Property expert

Independent property expert responsible for appraising the property portfolio.

### Property portfolio

The property investments, including property for lease, property investments in development for lease and assets held for sale.

### PV system

Photovoltaic or solar panel system. WDP has invested heavily in solar energy, installing solar panels at a number of sites.

### Quality ratings of portfolio properties

The properties in the property portfolio are quality-rated in accordance with Class A BREEAM warehouse, Class A warehouse, Class B warehouse, Class C warehouse and Cross-dock warehouse.

### Record date

Date on which the positions are closed to identify shareholders entitled to dividend not long after the *Ex-Date*.

### REIT (Real Estate Investment Trust)

International name for a listed property investment fund with a special tax status in the United States and other countries.

### Result on the portfolio

Realised and non-realised changes in value compared to the most recent valuation of the expert, including the effective or latent capital gain tax payable in the countries where WDP does not have special tax status (as it does in Belgium, the Netherlands and France as a GVV/SIR, FBI and SIIC respectively).

**Risk management**

Identification of the main risks facing the company, including their potential impact and the development of a strategy to reduce this potential impact.

**Royal Decree of 13 July 2014**

Royal Decree on Regulated Real Estate Companies (GVVs/SIRs) or GVV Royal Decree and together with the Law of 12 May 2014 the GVV/SIR Legislation. (See also *GVV/SIR Law* and *GVV/SIR Legislation*)

**Sale value**

The fair value at which a given property was sold.

**SIIC (Société d'Investissement Immobiliers Cotée)**

A special tax status in France for listed companies. Eligibility is based on compliance with specific requirements.

**Sustainable business**

Environmentally friendly sustainable warehouses policy designed to reduce carbon emissions of storage spaces in the portfolio and significantly reduce the energy bills of tenants.

**Take-up**

Total take-up of surface area by users in the rental market during a specific period.

**TAPA (Technology Asset Protection Association)**

The TAPA certificate is a recognised standard for freight protection that gives an organisation peace of mind that fixed requirements are fulfilled to ensure a secure network and secure storage of valuable goods.

**Thin capitalisation**

Refers to excessive use of borrowed capital for a company to maximise the tax interest rate deduction. Limits are usually set in local tax regulations by limiting the tax interest rate deduction on the part of the debt deemed to be excessive.

**Transfer costs**

The transfer of title of a property is normally subject to the collection by the state of transfer duty, which makes up most of the transfer costs. The size of this duty depends on the transfer method, the status of the purchaser and the geographical location of the property.

**Velocity**

The number of shares traded annually divided by the total number of shares at the end of the year.

**VREG (Vlaamse Regulator van de Elektriciteits- en Gasmarkt)**

The regulator responsible for the Flemish liberalised electricity and gas market.







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This annual financial report is a registration document within the meaning of article 28 of the Act of 16 June 2006 on the public offering of investment instruments and the authorisation to trade investment instruments on a regulated market. It was approved by the FSMA on 24 March 2015 in accordance with article 23 of the aforementioned law.



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