FY 2016 RESULTS 3 FEBRUAR 2017

3 FEBRUARY



AGENDA

- > Introduction
- > Roll-out growth plan 2016-20
- > Built on strong fundamentals
- > FY 2016
 - > Operational review
 - > Portfolio metrics
 - > Highlights
 - > Results analysis
 - > Financing structure
- > Outlook 2017-18
- > WDP share



INTRODUCTION

MARK DUYCK CHAIRMAN OF THE BOARD

"The times, they are A-changin"

"Citius,
Altius,
Fortius"



HIGHLIGHTS FY 2016

ROLL-OUT GROWTH PLAN 2016-20

EPS 5.30

euros

DPS 4.25 euros

Portfolio > 2bn euros

Debt ratio ~50%



HIGHLIGHTS FY 2016

ACCOMPLISHMENTS

Occupancy rate

97%

sustained

Net investment volume

250m

euros

Strong financial position

~50%

debt ratio

EPS growth (*)

+9%



GROWTH PLAN 2016-20

ROLL-OUT SCORECARD AS OF FY 2016

Acquisitions

130m

euros

Projects (*)

220m

euros

Targeted portfolio growth secured

35%

(~350m euros) (**)

(*) Including solar projects.

(**) The identification rate of ca. 35% was realized after 20% of the time lapsed. The package of 350 million euros investments refers to new projects and acquisitions identified within the context of the new growth plan 2016-20 in which 1bn euros portfolio growth is envisaged. These are secured investments which are already reflected in the balance sheet or are in execution.







GROWTH PLAN

2016-20

Portfolio growth

1 bn

euros

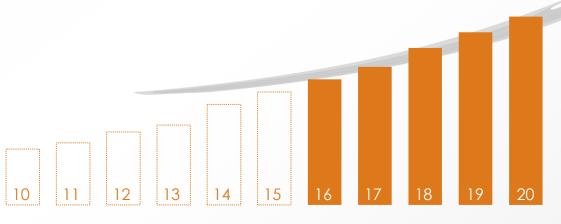
EPS growth

25%

cumulatively









GROWTH PLAN

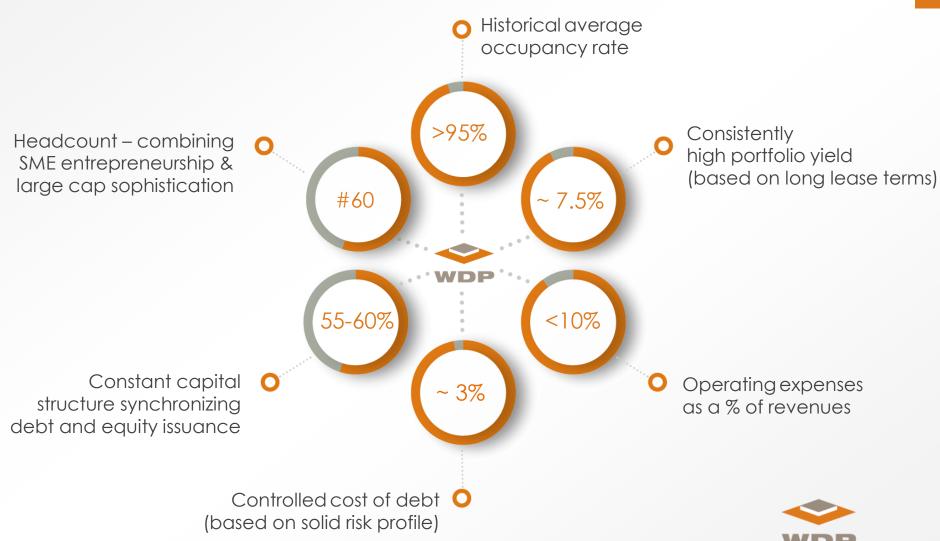
2016-20

Based on

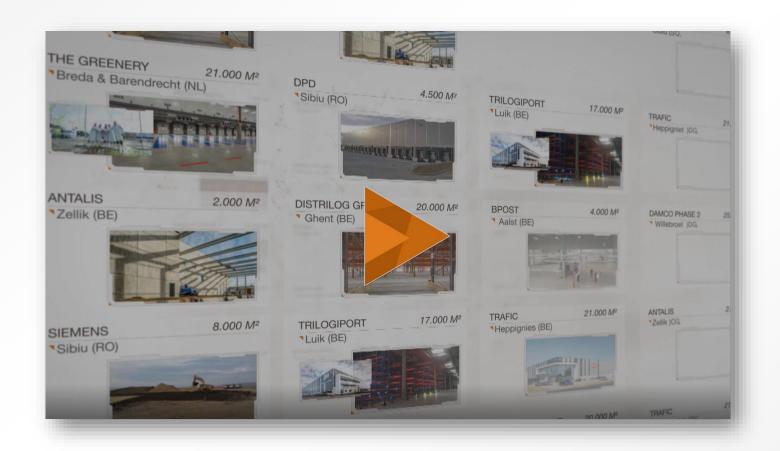
- > Increasing portfolio with 50% or 1bn euros in existing markets, especially the Benelux
 - Acquisitions that add long-term value to the portfolio (including a high residual value and the potential to create partnerships with customers)
 - Realization of pre-let developments on existing and/or new land (through a combination of repeat business as well as through new partners)
 - Continued investments in alternative energy sources as well as projects for reducing energy consumption within the existing portfolio (such as the solar panel programme in the Netherlands, for example)
- > Continuation of matching property acquisitions with synchronous debt and equity issuance (*)
- > Strong operational fundamentals (high occupancy, long lease duration, sustainable rent levels)
- Controlled cost of debt (based on a solid risk profile)
- Creating growth and profitability
- > Driven by healthy sector in strategic region for logistics



BUILT ON STRONG FUNDAMENTALS



#ThisWas2016





PURCHASES 2016

Trans	action	Surface	Tenant
BE	Londerzeel	35,000m ²	Distrilog Group
BE	Puurs	35,000 m ²	Neovia
NL	Duiven	1,100 m ²	G4S
NL	Amsterdam	2,300 m ²	G4S
NL	Bleiswijk	70,000 m² (*)	Various (land reserve)
NL	Schiphol	8,300 m ²	Kuehne + Nagel
NL	Barendrecht (C-D)	47,000 m ²	The Greenery
NL	Alphen aan den Rijn	14,000 m ²	Hoogvliet
NL	Zwolle (**)	10,000 m ²	In de Wal
NL	De Lier (**)	21,000 m ²	De Jong
NL	Oud-Beijerland	14,000 m ²	Mediq
LU	Bettembourg (**)	25,000 m ²	Ampacet
RO	Cluj-Napoca	5,000 m ²	KLG
RO	Cluj-Napoca	2,400 m²	Gebrüder-Weiss

Capex 130m euros

Gross initial yield 7.25%



PROJECTS EXECUTED 2016

Lo	cation	Comple	tion Surface	Tenant
_ В	E Willebroek	Q2 20 ⁻	16 30,000 m²	Damco
В	E WDPort of Ghent	Q2 20°	16 20,000 m ²	Distrilog Group
Growth plan 2013-16 B N N K	E Heppignies	Q2 20°	16 21,000 m ²	Trafic
02 N	L Barendrecht (B)	Q3 20°	16 19,000 m ²	The Greenery
N Sa	L Breda	Q4 20°	16 12,000 m ²	The Greenery
€ R	O Ramnicu Valcea (1)	Q1 20°	16 12,000 m ²	Faurecia
P(O Sibiu (1)	Q2 20°	8,000 m ²	Siemens
O) [R(O Sibiu (2)	Q3 20°	16 4,500 m²	DPD
r N	L Solar	Q4 20°	16 12 MWp	Various
В	E Aalst	Q2 20°	4,000 m ²	bpost
<mark>റ</mark> В	E Nijvel	Q2 20°	4,000 m ²	Dockx Rental
Growth plan 2016-20 B B B B E	E Zellik	Q2 20°	2,000 m ²	Antalis
Z B	E Liège – Trilogiport	Q3 20°	16 17,000 m ²	Tempo Log Belgium
O B	E Sint-Katelijne-Waver	Q4 20°	16 10,000 m ²	Greenyard
⊊ FI	R Lille - Libercourt	Q1 20°	17 24,000 m ²	Various
8 R	O Brasov	Q3 20 ⁻	2,000 m ²	E-mag
R(O Braila	Q4 20°	16 26,000 m ²	Yazaki
R(O Ramnicu Valcea (2)	Q4 20°	7,000 m ²	Bekaert Deslee
	Canov	Viold on cost (*)	198,500 m ²	2

Capex 110m euros

Yield on cost (*) 7.50%



3-16		PROJECTS IN	EXECUII	ON (Ph	RE-LEI)
201	Locat	ion	Completion	Surface	Tenant
plan	NL	Barendrecht (A)	Q2 2017	21,000 m²	The Greenery
	- BE	Zellik	Q2 2017	30,000 m²	Euro Pool System
growth	NL	Barendrecht	Q4 2017/Q4 2018	23,700 m²	The Greenery
()	NL	Oosterhout	Q2 2017	10,000 m²	Brand Masters
	NL	Bleiswijk	Q3 2017/Q1 2018	31,000 m²	Mediq, Total Exotics
	NL	Heerlen	Q3 2017	33,000 m ²	CEVA Logistics
2016-20	NL	Veghel	Q2 2018	35,000 m ²	Kuehne + Nagel
2016	NL	Venlo	Q3 2017	50,000 m ²	DB Schenker
an (NL	Solar	Q2 2017	10 MWp	Various
growth plan	RO	Bucharest (1)	Q1 2017	22,000 m²	Decathlon
owt	RO	Bucharest (2)	Q2 2017	11,000 m²	tba
9	RO	Timisoara	Q2 2017	5,000 m²	Kuehne + Nagel
	RO	Cluj-Napoca (3)	Q1 2018	11,000 m²	Profi
	RO	Cluj-Napoca (4)	Q3 2017	4,700 m²	Arcese
	RO	Oarja	Q4 2017	7,700 m²	Röchling

Capex (*)
175m euros

Yield on cost (**) 6.80%

295,100 m²



^(*) Cost to date: 40m euros (excluding the project in Leuven and for redevelopment projects excluding the value of existing sites prior to the start of the redevelopment).

^(**) Weighted average, excluding solar panels.

DEVELOPMENT POTENTIAL (*)

Loc	ation	Potential buildable surface
BE	WDPort of Ghent (concession)	160,000 m ²
BE	Heppignies	60,000 m ²
BE	Trilogiport (concession)	35,000 m ²
BE	Meerhout (concession)	23,000 m ²
BE	Sint-Niklaas	4,000 m ²
BE	Courcelles	10,000 m ²
NL	Tiel	30,000 m ²
NL	Bleiswijk	40,000 m ²
LU	Eurohub Sud – Eurohub Centre (concession)	75,000 m ²
RO	Various	tbd

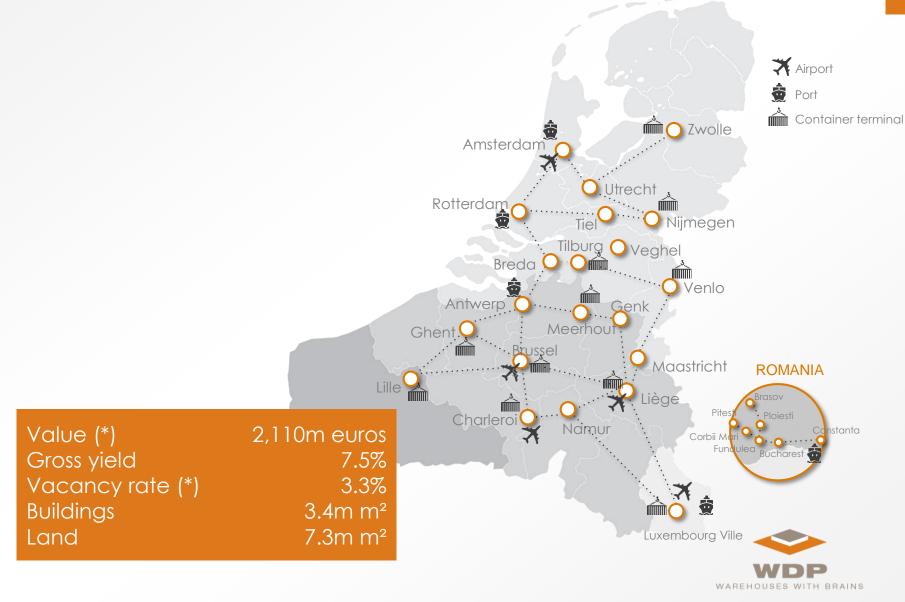
Fair value 53m euros

Potential (**) > 400,000 m²



^(*) Uncommitted development potential. The 53m euros refers to the fair value of the land reserves in the balance sheet.

GEOGRAPHICAL FOOTPRINT



GEOGRAPHICAL FOOTPRINT

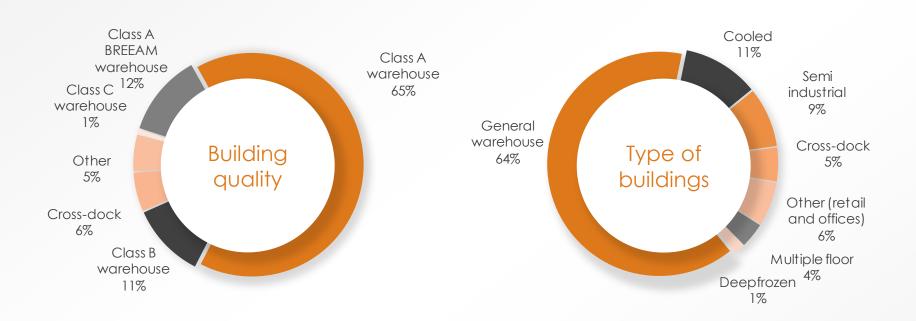
PORTFOLIO FAIR VALUE SPLIT FY 2016 (*)

	Belgium	Netherlands	France	Romania	
Fair value	941m euros	1,010m euros	88m euros	71m euros	2,110m euros
Buildings	1,643,000 m²	1,482,000 m²	170,000 m²	80,000 m²	3.4m m²
Land	3.139,000 m ²	2,705,000 m ²	376,000 m²	1.089,000 m²	7.3m m²
Average lease length till first break	4.4y	7.0y	2.1y	9.3y	5.7y
Vacancy rate	4.7%	2.0%	5.2%	0.0%	3.3%
Gross yield (incl. ERV unlet)	7.5%	7.5%	7.7%	9.3%	7.5%
EPRA net initial yield	6.7%	6.7%	6.9%	9.2%	6.8%





HIGH-QUALITY PORTFOLIO

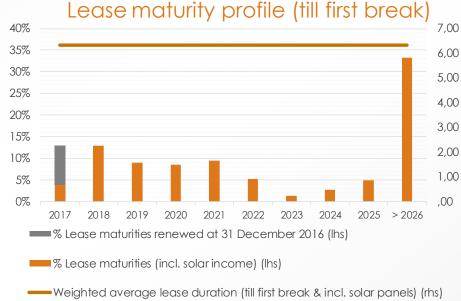


- > Investments reflect long-term consideration and entrepreneurship
 - > Locations on strategic logistic corridors
 - Robust building quality, integrating sustainability & flexibility throughout lifecycle
 - > Diversified portfolio and integrated facility management to tailor clients' needs



OCCUPANCY

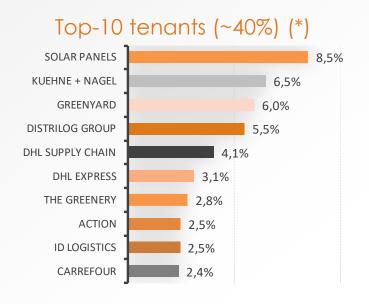


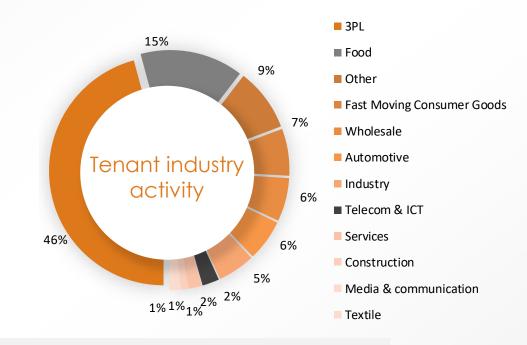


- > Continued high occupancy
 - > Occupancy rate 97.0% at the end of 2016 (vs. 97.5% end 2015)
 - > Lease renewal rate of circa 90% over the last 5 years
 - > >70% of rental breaks maturing in 2017 (13% of total rent roll) secured to date



DIVERSIFIED CLIENT BASE...





- > Well-spread tenant profile
 - > Active in multiple industries and predominantly large (inter)national corporates
 - > Healthy mix between end-users and logistic service providers
 - > Top tenants spread over multiple buildings/businesses/countries (max. building risk <5%)



... WITH LONG-TERM LEASES

WEIGHTED AVERAGE LEASE DURATION (in y)

	TILL FIRST BREAK	TILL EXPIRATION
Rental contracts (excl. solar panels)	5,7	7,5
Rental contracts (incl. solar panels)	6,3	7,8

- > Income visibility
 - > Circa 35% of contracts have a duration of minimum 10y
 - Focus on long-term quality cash flows
 - Strong historical client retention rate and fidelity



HIGHLIGHTS 2016

SOUND METRICS

KEY FIGURES

	01 10 001/	01 10 0015
Operational	31.12.2016	31.12.2015
Fair value of real estate portfolio (incl. solar panels) (in million euros) (*)	2 204	1 930
Gross rental yield (incl. vacancy) (in %)	7,5	7,6
Net initial yield (EPRA) (in %)	6,8	6,9
Average lease duration (till first break) (in y) (**)	6,3	6,5
Occupancy rate (in %)	97,0	97,5
Like-for-like rental growth (in %) (***)	-2,1	0,0
Operating margin (%)	93,3	92,1
Per share data (in euros)	31.12.2016	31.12.2015
EPRA Earnings	5,30	5,00
Result on portfolio	1,64	2,60
Changes in fair value of financial instruments	0,09	0,43
Depreciation of solar panels	-0,18	-0,19
Net result	6,86	7,85
IFRS NAV	48,4	41,5
EDDA MAM	51,2	44,9
EPRA NAV	J1,Z	44,/

^(*) Including the proportional share of WDP in the portfolio of the joint venture WDP Development RO (51%). (**) Including solar panels.





FY 2016 CONSOLIDATED RESULTS

EPRA Earnings (in euros x 1 000)	31.12.2016	31.12.2015	% Growth
Rental income, net of rental-related expenses	131 654	117 185	12,3%
Indemnification related to early lease terminations	55	3 750	n.r.
Income from solar energy	8 379	8 200	2,2%
Other operating income/costs	-427	-50	n.r.
Property result	139 661	129 086	8,2%
Property charges	-4 044	-3 921	3,1%
General company expenses	-5 376	-6 213	-13,5%
Operating result (before result on the portfolio)	130 242	118 952	9,5%
Financial result (excl. changes in fair value of financial instruments)	-30 284	-27 147	11,6%
Taxes on EPRA Earnings	-124	-450	n.r.
Deferred tax on EPRA Earnings	-751	-719	n.r.
Participation in the result of associates and joint ventures	1 677	302	n.r.
EPRA EARNINGS	100 760	90 938	10,8%
Movement in the fair value of investment property (+/-)	34 046	47 690	n.r.
Result on disposal of investment property (+/-)	-41	-76	n.r.
Deferred taxes on result on the portfolio (+/-)	-1 057	0	n.r.
Participation in the result of associates and joint ventures	-1 755	-259	n.r.
Result on the portfolio	31 193	47 355	n.r.
Changes in fair value of financial instruments	1 787	7 839	n.r.
Changes in fair value of financial instruments	1 787	7 839	n.r.
Depreciation of solar panels	-3 066	-3 010	n.r.
Participation in the result of associates and joint ventures	-441	-425	n.r.
Depreciation of solar panels	-3 507	-3 435	n.r.
NET RESULT (IFRS)	130 232	142 698	n.r.

FY 2016 CONSOLIDATED RESULTS

Per share data	31.12.2016	31.12.2015	% Growth
EPRA Earnings (*)	5,30	5,00	6,0%
Result on the portfolio	1,64	2,60	n.r.
Changes in fair value of financial instruments	0,09	0,43	n.r.
Depreciation of solar panels	-0,18	-0,19	n.r.
Net profit (IFRS)	6,86	7,85	n.r.
Weighted average number of shares	18 997 071	18 181 244	4.5%



FY 2016 CONSOLIDATED B/S

in euros x 1 000	31.12.2016	31.12.2015	31.12.2014
Intangible fixed assets	160	96	93
Property investments	2 036 723	1 796 888	1 461 814
Other tangible fixed assets (incl. solar panels)	86 218	74 708	63 699
Financial fixed assets	24 805	14 084	13 573
Trade receivables and other fixed assets	3 796	4 088	4 500
Participations in associates and joint ventures	14 357	3 273	3 333
Fixed assets	2 166 060	1 893 137	1 547 013
Assets held for sale	1 367	823	1 346
Trade debtors receivables	10 662	5 792	6 125
Tax receivables and other current assets	2 902	5 395	13 922
Cash and cash equivalents	340	551	234
Deferrals and accruals	1 277	1 582	1 691
Current assets	16 549	14 143	23 318
TOTAL ASSETS	2 182 608	1 907 281	1 570 331



FY 2016 CONSOLIDATED B/S

in euros x 1 000	31.12.2016	31.12.2015	31.12.2014
Capital	163 752	143 568	135 329
Issue premiums	492 330	304 426	239 399
Reserves	246 038	177 581	174 016
Net result of the financial year	130 232	142 698	64 750
Equity capital	1 032 352	768 273	613 494
Long-term financial debt	866 463	916 010	664 928
Other long-term liabilities	64 613	64 874	69 400
Long-term liabilities	931 075	980 884	734 328
Short-term financial debt	179 473	126 313	198 886
Other short-term liabilities	39 708	31 812	23 623
Short-term liabilities	219 180	158 125	222 509
TOTAL LIABILITIES	2 182 608	1 907 281	1 570 331
METRICS			
IFRS NAV	48,4	41,5	35,2
EPRA NAV	51,2	44,9	39,2
EPRA NNNAV	47,9	41,0	34,6
Share price	84,8	81,2	62,7
Premium / (discount) vs. EPRA NAV	65,6%	81,0%	60,0%
Debt ratio (IFRS)	49,2%	55,7%	55,8%
Debt ratio (proportionate)	50,5%	56,8%	56,7%



FINANCIAL MANAGEMENT

Balance sheet strengthened

ca. 240m euros equity raised (*)

Strong liquidity position

> 150m euros new bonds and loans Active hedging policy

> 250m euros hedges secured

Debt ratio substantially lowered

~50%

Buffer unused credit facilities

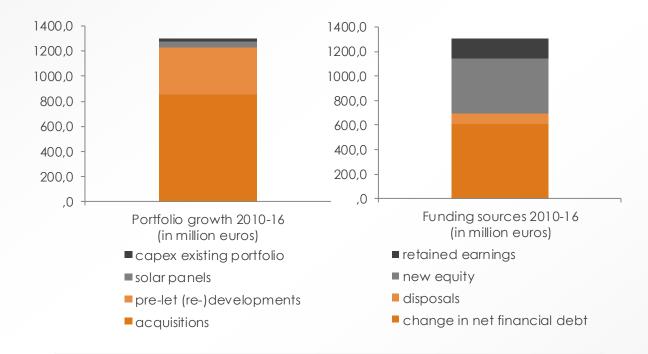
300m euros

High Hedge ratio

> 90%



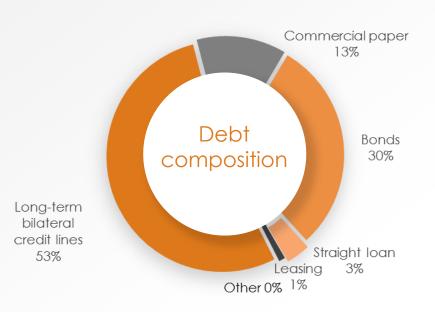
MAINTAINING BALANCED CAPITAL STRUCTURE

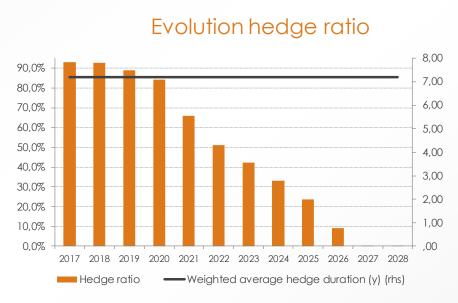


- > Total investment of >1.3bn euros in 2010-16
- > Matching investments with debt and equity issuance



FINANCING STRUCTURE



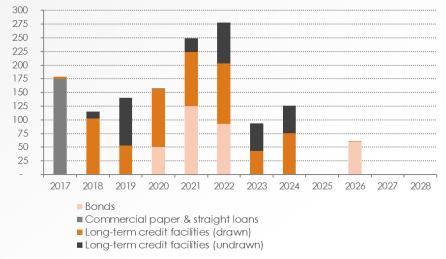


- Solid debt metrics and active liquidity management
 - Committed undrawn long-term credit lines of 300m euros (*)
 - > ICR at 4.1x based on long-term visibility and high hedge ratio (at 93%)
 - Cost of debt: on average 2.8% in 2016

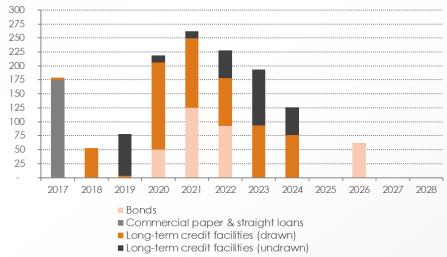


FINANCING STRUCTURE

Debt maturities (min.) (*)



Debt maturities (max.) (*)



- > Well-spread debt maturities
 - > Debt maturities 2017 extended in full, 2018 already partially extended
 - > Duration of outstanding debt of 4.2y (incl. commercial paper)
 - > Duration of long-term credit facilities of min. 4.8y and max. 5.1y (*)



FOCUS ON SUSTAINABLE CASH FLOW



- > Portfolio yielding ~7.5%
- > High occupancy rate >95%
- > Lease duration ~7y
- > Opex < 10% of rents

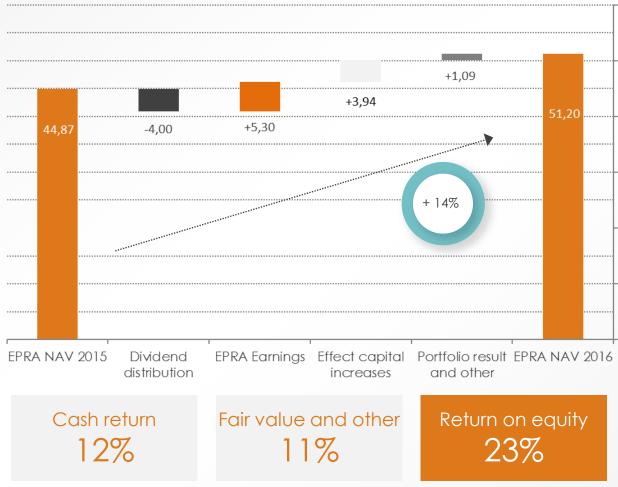
GENERATING STRONG CASH FLOW PROFILE

- > Recurring return on equity > 10%
- > High Interest Coverage Ratio
- > Balanced risks
- > High income visibility
- > Stable debt ratio ~55-60%
- > Cost of debt ~3%
- > Hedge duration ~7y
- > Debt duration ~4y





RETURN ON EQUITY









OUTLOOK 2017-18

BUILDING FURTHER



DPS





OUTLOOK 2017-18 (*) BUILDING FURTHER

EPRA EPS 2017: > 5.35 euros

- > Stable y/y despite +14% in expected average number of shares related to 2016 capital increase (**)
- > Based on the EPRA Earnings of circa 115m euros in absolute terms

Underlying assumptions 2017:

- > Based on a strong development pipeline with full impact in 2018
- > Occupancy rate projected to be minimum 96% on average throughout 2017
- > High lease renewal rate (13% lease expiries in 2017, of which already >70% renewed)
- > Debt ratio (IFRS, proportionate) around 51% (52%) and cost of debt of 2.8%

EPRA EPS 2018: 5.85 euros

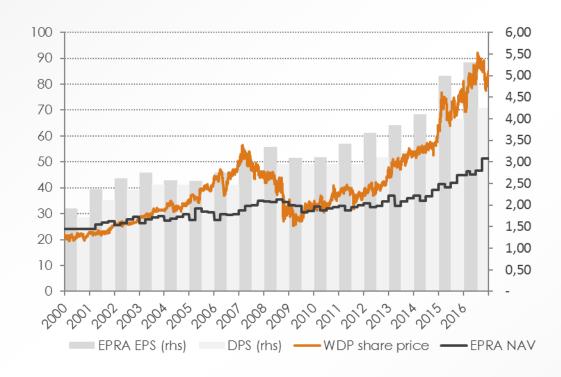
- > Full impact of strong development pipeline and further growth according to growth plan
- > Cumulative EPS growth 2016-18 = +10% or CAGR or +5% in line with 2016-20 growth plan

DPS (gross) 2017: 4.45 euros, 2018: 4.70 euros

- > Equivalent to +5% p.a. reflecting EPS growth rate
- > Based on a low payout ratio



WDP SHARE

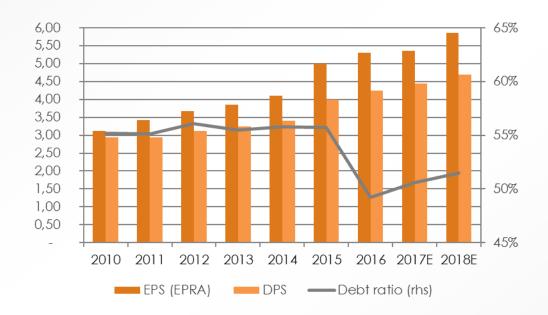


> Share statistics

- > EPRA NAV per share of 51.2 euros at FY 2016
- > Market cap of ca. 1.8bn euros
- > Free float of 74% Family Jos De Pauw 26%



CONSISTENT PERFORMANCE



- > Earnings growth based on constant capital structure
 - Creating growth and profitability
 - Efficient deployment of capital (debt and equity)



CONTACT DETAILS





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APM (Alternative Performance Measure)

An alternative performance measure is a financial measure of historical or future financial performance, financial position, or cash flows, other than a financial measure defined or specified in the applicable financial reporting framework.

Average cost of debt

This refers to the weighted average yearly interest rate for the reporting period, taking into account the average outstanding debt and the hedging instruments during that same period. (APM)

EPRA (European Public Real Estate Association)

A pan-European association of listed property companies dedicated to promoting the industry, implementing best practices for accounting, reporting and corporate governance, delivering qualitative data to investors and a think tank dedicated to key issues facing the industry (www.epra.com). EPRA is a registered trade mark of European Public Real Estate Association.

EPRA cost ratio (including direct vacancy costs)

All administrative and operating expenses (including direct vacancy costs), divided by the gross rental income. (APM)

EPRA cost ratio (excluding direct vacancy costs)

All administrative and operating expenses (excluding direct vacancy costs), divided by the gross rental income. (APM)

EPRA Earnings

This is the underlying result of core activities and indicates the degree to which the current dividend payments are supported by the profit. This result is calculated as the net result (IFRS) exclusive of the result on the portfolio, the change in the fair value of financial instruments and depreciation and write-down on solar panels. See also www.epra.com. (APM)

EPRA Earnings per share

The EPRA Earnings per share is the EPRA Earnings based on the weighted average number of shares. (APM)

EPRA NAV

This is the NAV that was adjusted to include properties and other investments at their fair value and exclude certain line items that are not expected to take shape in a business model with real estate investments over the long term. See also www.epra.com. (APM)

EPRA NNNAV Triple Net Asset Value

EPRA NAV adjusted to include the fair value of (i) financial instruments, (ii) debts and (iii) deferred taxes. See also www.epra.com. (APM)

Fair value

The fair value is defined in IAS 40 as the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. In addition, market value must reflect current rental agreements, the reasonable assumptions in respect of potential rental income and expected costs.

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Financial result (excluding changes in the fair value of financial instruments)

This is the financial result according to IFRS exclusive of the change in fair value of financial assets and liabilities, and reflects the actual financial expenses of the company. (APM)

Free float

Percentage of the shares held by the general public. According to the EPRA and Euronext definition, this is all shareholders who individually own less than 5% of the total number of shares.

Gearing ratio (proportionate)

Statutory ratio calculated on the basis of the GVV/SIR regulations by dividing the financial and other liabilities by the total assets. See the GVV/SIR Royal Decree of 13 July 2014 for the gearing ratio calculation method.

Gearing ratio (IFRS)

The gearing ratio (IFRS) is calculated in the same manner as the gearing ratio (proportional) in accordance with the Belgian Royal Decree on Regulated Real-Estate Investment Companies (the 'GVV-KB'), but based on a consolidated balance sheet in accordance with IFRS that incorporates joint ventures using the equity method. (APM)

Hedge ratio

Percentage of fixed-rate and floating-rate debts hedged against interest rate fluctuations by means of derivatives. This economic parameter is not an compulsory parameter under the Belgian Regulated Real-Estate Investment Companies Act (Wet betreffende de gereglementeerde vastgoedvennootschappen or GVV-Wet). (APM)

Interest Rate Swap (IRS)

A transaction in which the parties swap interest rate payments for a given duration. WDP uses interest rate swaps to hedge against interest rate increases by converting current interest payments into fixed interest payments.

IFRS NAV

The IFRS NAV is calculated as the shareholders' equity as per IFRS divided by the total number of shares entitled to dividend on the balance sheet date.

Like-for-like growth

Organic growth of the gross rental income year-on-year, excluding development projects, acquisitions and disposals during both periods of this comparison. (APM)



LEXICON

Like-for-like growth

Organic growth of the gross rental income year-on-year, excluding development projects, acquisitions and disposals during both periods of this comparison. (APM)

Market capitalization

Closing price on the stock market, multiplied by the number of shares outstanding on that date.

Occupancy rate

Calculation based on the rental values of leased properties and non-leased surfaces, including income from solar panels. Ongoing projects and/or renovations are not considered.

Operating margin

The operating margin is calculated by dividing net operating result (before the result on the portfolio) by the property result. (APM)

Optional dividend

In an optional dividend, the dividend receivable linked to a specific number of existing shares entitles the owner to a single new share at an issue price per share that may entail a discount on the list price (based on an average share price for a specific period or otherwise). The issue of shares as part of the optional dividend is subject to the general company law regarding capital increases. If a cash contribution is made in addition to a contribution in kind as part of the payment of an optional dividend, the special provisions of Section 26, §1 of the Law of 12 May 2014 on capital increases in cash are declared not applicable under law if this optional dividend is made payable for all shareholders. The special rules regarding contributions in kind in a GVV/SIR, as provided for in Article 26, §2 of the Law of 12 May 2014 do not apply either, provided specific conditions are satisfied.

Result on the portfolio (including participation joint ventures)

Realised and unrealised capital gains/loss with respect to the latest valuation by the expert, taking into account the effective or deferred capital gains tax due, including WDP's proportionate share in the portfolio of associated companies and joint ventures. (APM)

Result on the portfolio (including participation joint ventures) per share

This is the result on the portfolio based on the weighted average number of shares. (APM)

EPRA NNNAV Triple Net Asset Value

EPRA NAV adjusted to include the fair value of (i) financial instruments, (ii) debts and (iii) deferred taxes. See also www.epra.com. (APM)

Variations in fair value of financial instruments

The variations in fair value of financial assets and liabilities (non-cash item) are calculated based on the mark-to-market (M-t-M) value of the interest rate hedges entered into.

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